

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	93	154	247	Finance or Lease Reserve	28	100	128
Finance or Lease Contracts	90	188	278	Service Contracts	0	0	0
Service Contracts	84	182	266	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	0	0	0	GAP	0	0	0
GAP	0	0	0	Theft Deterrent	0	0	0
Theft Deterrent	0	0	0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	0	0	0	Tire/Wheel	0	0	0
Tire/Wheel	39	30	69	Lease Care	0	0	0
Lease Care	0	0	0	Other _____	0	0	0
Other _____	0	0	0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	39548	131618	171166
Service Contracts	275041	371320	646361
Pre-Paid maintenance			0
GAP			0
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel			0
Lease Care			0
Other _____	34808	90793	125601

