

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	94	178	272	Finance or Lease Reserve	-42393	-42582	-84975
Finance or Lease Contracts	85	159	244	Service Contracts	0	0	0
Service Contracts	47	112	159	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance			0	GAP	0	0	0
GAP	37	78	115	Theft Deterrent	0	0	0
Theft Deterrent	94	178	272	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	3	2	5	Tire/Wheel			0
Tire/Wheel			0	Lease Care			0
Lease Care			0	Other_____			0
Other_____			0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	147956	184558	332514
Service Contracts	48383	110857	159240
Pre-Paid maintenance			0
GAP	11686	29799	41485
Theft Deterrent	15526	30800	46326
Paint Sealant & Appearance	2451	2286	4737
Tire/Wheel			0
Lease Care			0
Other_____			0

