

as of 5/7/2022	Year To Date Production			Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	370	555	925	Finance or Lease Reserve	28639.56	24541.69	53181.25
Finance or Lease Contracts	311	505	816	Service Contracts	47247.19	47341.43	94588.62
Service Contracts	202	328	530	Pre-paid Maintenance			0
Pre-Paid Maintenance			0	GAP	24194.82	24816.01	49010.83
GAP	100	264	364	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	256	312	568	Tire/Wheel			0
Tire/Wheel	16	2	18	Lease Care			0
Lease Care			0	Other_____			0
Other_____	58	26	84				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	363385.71	461217.16	824602.9
Service Contracts	212637	392847	605484
Pre-Paid maintenance			0
GAP	47827	120123	167950
Theft Deterrent			0
Paint Sealant & Appearance	66370	81120	147490
Tire/Wheel	7810	1000	8810
Lease Care			0
Other_____	13160.24	5122.73	18282.97

NEW FINANCE/LEASE 265/46