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|-------------------------------------|--------|---------|--------|
| 2020 OEM FINANCIAL STATEMENT | | | |
| Month/Year | Jan-20 | Through | Jan-20 |

INCOME STATEMENT

Month: January

YTD: January

| | <u>Acct #</u> | <u>Amount</u> | 1 | <u>Acct #</u> | <u>Amount</u> | |
|-------------------------------|---------------|---------------|----|---------------|---------------|--|
| Sales | | 1,033,500 | 2 | | | |
| Gross Profit | | 76,400 | 3 | | | |
| | | | 4 | | | |
| <u>Variable Expenses</u> | | | 5 | | | |
| Sales Compensation | 6010 | 15,000 | 6 | | | |
| | | | 7 | | | |
| <u>Semi-Variable Expenses</u> | | | 8 | | | |
| Floorplan Interest | 6210 | 1,000 | 9 | | | |
| Advertising | 6220 | 9,000 | 10 | | | |
| | | | 11 | | | |
| | | | 12 | | | |
| <u>Fixed Expenses</u> | | | 13 | | | |
| Rent | 7020 | 6,000 | 14 | | | |
| Other Interest | 7030 | 1,667 | 15 | | | |
| | | | 16 | | | |
| Total Expenses | | 32,667 | 17 | | | |
| | | | 18 | | | |
| Operating Profit | | 43,733 | 19 | | | |
| | | | 20 | | | |
| Other Adds / Deducts | | 20,000 | 21 | | | |
| | | | 22 | | | |
| Net Profit | | 63,733 | 23 | | | |