

ANALYSIS FOR MONTH ENDING 03/31/2022 VENDOR = Ford

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S				
						STOCKS		SPECIALS		
					PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY										
ACTIVE PARTS	823	10.8	78907.67	61.9	10227					
AUTO PHASE-OUT PARTS	4280	56.1	40585.47	31.9	1471					
DEALER PHASE-OUT PARTS	0		0.00		0					
MANUAL ORDER PARTS	0		0.00		0					
NON-STOCK PARTS	2529	33.1	7929.30	6.2	139					
TOTAL INVENTORY	7632	100.0	127422.44	100.0	11837					
CLEAN CORES VALUE	468		4429.00		59					
INVENTORY WITH CLEAN CORES	0		131851.44		0					

INVENTORY BY GL

INVENTORY PARTS - FORD	7632	100.0	131851.44	100.0	11837	COI GL: 1400				
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SALES (AT COST)

ACTIVE PARTS	378	47.0	44968.70	45.6	4842					
AUTO PHASE-OUT PARTS	170	21.1	20362.13	20.7	445					
DEALER PHASE-OUT PARTS	0		0.00		0					
MANUAL ORDER PARTS	0		0.00		0					
NON-STOCK PARTS	257	31.9	33202.92	33.7	548					
TOTAL SALES (AT COST)	805	100.0	98533.75	100.0	5835					

TOTAL LOST SALES	32		1465.44		48					
TOTAL EMERGENCY PURCHASES	32		6200.12		41					
LEVEL OF SERVICE		92.4		92.3						

INVENTORY BY SOURCE

SRC 001 FORD PARTS	7362	96.5	70882.02	55.6	6855	208	2419	18759.26	630	1304	68496.08
SRC 002 TIRES	49	.6	29989.92	23.5	184	12	43	6744.69	0	0	0.00
SRC 003 RECALL PARTS	1		0.00		0	0	0	0.00	0	0	0.00
SRC 050 MOTORCRAFT PARTS	220	2.9	26550.50	20.8	4845	114	2809	19690.71	6	7	794.17

SALES (AT COST) BY SOURCE

SRC 001 FORD PARTS	716	88.9	89818.14	81.9	3431					
SRC 002 TIRES	5	.6	2805.57	2.6	19					
SRC 050 MOTORCRAFT PARTS	84	10.4	17048.04	15.5	2385					

SALES MOVEMENT

Month End Tot	1075	14.1	54843.05	43.0	8365					
NO-SALE 1 TO 3 MONTHS	2031	26.6	31821.19	25.0	2190					
NO-SALE 4 TO 6 MONTHS	1382	18.1	17169.56	13.5	394					
NO-SALE 7 TO 9 MONTHS	1232	16.1	11236.71	8.8	247					
NO-SALE 10 TO 12 MONTHS	1215	15.9	5721.23	4.5	200					
NO-SALE 13 TO 15 MONTHS	51	.7	2642.93	2.1	53					
NO-SALE OVER 15 MONTHS	646	8.5	3987.77	3.1	388					

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	0		0.00		0					
PARTS PHASED OUT	184		70.80		1					
PARTS DROPPED	284		0.00		0					

ANALYSIS FOR MONTH ENDING 03/31/2022 VENDOR = Ford

DataPoint	Description	
	Number of Parts on ROs	5623
	Number of Parts Filled OSF	4429
DP1	RO Off the Shelf Fill %	78.77 %
DP2	Total Idle Capital %	6.45 %
DP3	Negative On Hand	63.69
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	
DP6	Monthly Closing Inventory Value	127422.44
DP7	Lost Sales	1465.44
DP8	True Turns ((R-S)*12/Y)*(V/100)	3.6563

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	4622
B	Number of Stocking Parts Filled OSF	3990
C	RO Off the Shelf Fill % (B/A)*100	86.33 %
D	Value of Stocking Parts with MNS 6-11	.00
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	8468.18
G	Value of Non-Stock Parts with MNS 6-8	13873.29
H	Value of Non-Stock Parts with MNS 9-11	9103.53
I	Value of Non-Stock Parts with MNS 12+	8222.87
J	Total Idle Capital %((E+I)/Y)*100	6.45 %
K	Number of Parts with Negative O.H.	4
L	Value of Parts with Negative O.H.	63.69
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	32
Q	Value of Lost Sales	1465.44

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	98533.75
S	Monthly Returns From Customers	192.90
	Monthly Cycle Returns to Vendor	8592.11
	Decreasing Manual Onhand Adjustments	60.21
	Increasing Manual Onhand Adjustments	788.59
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	45194.66
U	Monthly Receipts	114484.91
V	Stock Order Utilization (T/U)*100	39.48 %
W	Month Close Inventory - Stock Parts	78907.67
X	Month Close Inventory- Non-Stock Parts	48514.77
Y	Month Close Inventory - All Parts	127422.44
	I/O Part Sales	8368.46
	I/O Part Returns and Deletes	-904.49

ANALYSIS FOR MONTH ENDING 03/31/2022												VENDOR = non-ford					
No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S			SPECIALS									
					STOCKS												
					PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value							
INVENTORY												-----			-----		
ACTIVE PARTS	31	63.3	7136.25	66.3	374												
AUTO PHASE-OUT PARTS	18	36.7	3632.32	33.7	54												
DEALER PHASE-OUT PARTS	0		0.00		0												
MANUAL ORDER PARTS	0		0.00		0												
NON-STOCK PARTS	0		0.00		0												
TOTAL INVENTORY	49	100.0	10768.57	100.0	428												
INVENTORY BY GL																	
INVENTORY PARTS - FORD	49	100.0	10768.57	100.0	428	COI GL:	1400										
SALES (AT COST)																	
ACTIVE PARTS	22	95.7	3690.18	75.5	183												
AUTO PHASE-OUT PARTS	1	4.3	1200.00	24.5	1												
DEALER PHASE-OUT PARTS	0		0.00		0												
MANUAL ORDER PARTS	0		0.00		0												
NON-STOCK PARTS	0		0.00		0												
TOTAL SALES (AT COST)	23	100.0	4890.18	100.0	184												
TOTAL LOST SALES	0		0.00		0												
TOTAL EMERGENCY PURCHASES	0		0.00		0												
LEVEL OF SERVICE		100.0		100.0													
INVENTORY BY SOURCE																	
SRC 050 MOTORCRAFT PARTS	15	30.6	283.31	2.6	35	7	26	159.71	0	0	0.00						
SRC 101 MISC-ACCESSORIES	34	69.4	10485.26	97.4	393	18	144	4688.93	0	0	0.00						
SALES (AT COST) BY SOURCE																	
SRC 050 MOTORCRAFT PARTS	7	30.4	119.02	2.4	20												
SRC 101 MISC-ACCESSORIES	16	69.6	4771.16	97.6	164												
SALES MOVEMENT																	
Month End Tot	23	46.9	4769.93	44.3	329												
NO-SALE 1 TO 3 MONTHS	9	18.4	3198.66	29.7	39												
NO-SALE 4 TO 6 MONTHS	6	12.2	1835.05	17.0	33												
NO-SALE 7 TO 9 MONTHS	5	10.2	176.15	1.6	9												
NO-SALE 10 TO 12 MONTHS	2	4.1	151.18	1.4	2												
NO-SALE 13 TO 15 MONTHS	1	2.0	81.00	.8	1												
NO-SALE OVER 15 MONTHS	3	6.1	556.60	5.2	15												
STATUS CHANGES & PARTS DROPPED																	
PARTS PHASED IN	0		0.00		0												
PARTS PHASED OUT	1		377.30		11												
PARTS DROPPED	3		0.00		0												

ANALYSIS FOR MONTH ENDING 03/31/2022 VENDOR = non-ford

DataPoint	Description	
	Number of Parts on ROs	184
	Number of Parts Filled OSF	184
DP1	RO Off the Shelf Fill %	100.00 %
DP2	Total Idle Capital %	6.66 %
DP3	Negative On Hand	.00
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	
DP6	Monthly Closing Inventory Value	10768.57
DP7	Lost Sales	.00
DP8	True Turns ((R-S)*12/Y)*(V/100)	5.4494

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	183
B	Number of Stocking Parts Filled OSF	183
C	RO Off the Shelf Fill % (B/A)*100	100.00 %
D	Value of Stocking Parts with MNS 6-11	.00
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	1050.00
G	Value of Non-Stock Parts with MNS 6-8	486.55
H	Value of Non-Stock Parts with MNS 9-11	168.85
I	Value of Non-Stock Parts with MNS 12+	717.28
J	Total Idle Capital %((E+I)/Y)*100	6.66 %
K	Number of Parts with Negative O.H.	
L	Value of Parts with Negative O.H.	.00
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	4890.18
S	Monthly Returns From Customers	.00
	Monthly Cycle Returns to Vendor	77.10
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	.00
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	4848.64
U	Monthly Receipts	4848.64
V	Stock Order Utilization (T/U)*100	100.00 %
W	Month Close Inventory - Stock Parts	7136.25
X	Month Close Inventory- Non-Stock Parts	3632.32
Y	Month Close Inventory - All Parts	10768.57
	I/O Part Sales	2233.81
	I/O Part Returns and Deletes	.00

ANALYSIS FOR MONTH ENDING 03/31/2022											VENDOR = TOTAL			
	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S								
						STOCKS		SPECIALS						
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value			
INVENTORY														
ACTIVE PARTS	854	11.1	86043.92	62.3	10601									
AUTO PHASE-OUT PARTS	4298	56.0	44217.79	32.0	1525									
DEALER PHASE-OUT PARTS	0		0.00		0									
MANUAL ORDER PARTS	0		0.00		0									
NON-STOCK PARTS	2529	32.9	7929.30	5.7	139									
TOTAL INVENTORY	7681	100.0	138191.01	100.0	12265									
CLEAN CORES VALUE	468		4429.00		59									
INVENTORY WITH CLEAN CORES	0		142620.01		0									

INVENTORY BY GL										
INVENTORY PARTS - FORD	7681	100.0	142620.01	100.0	12265	COI GL: 1400				

SALES (AT COST)											
ACTIVE PARTS	400	48.3	48658.88	47.0	5025						
AUTO PHASE-OUT PARTS	171	20.7	21562.13	20.8	446						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	257	31.0	33202.92	32.1	548						
TOTAL SALES (AT COST)	828	100.0	103423.93	100.0	6019						
TOTAL LOST SALES	32		1465.44		48						
TOTAL EMERGENCY PURCHASES	32		6200.12		41						
LEVEL OF SERVICE		92.6		92.7							

INVENTORY BY SOURCE											
SRC 001 FORD PARTS	7362	95.8	70882.02	51.3	6855	208	2419	18759.26	630	1304	68496.08
SRC 002 TIRES	49	.6	29989.92	21.7	184	12	43	6744.69	0	0	0.00
SRC 003 RECALL PARTS	1		0.00		0	0	0	0.00	0	0	0.00
SRC 050 MOTORCRAFT PARTS	235	3.1	26833.81	19.4	4880	121	2835	19850.42	6	7	794.17
SRC 101 MISC-ACCESSORIES	34	.4	10485.26	7.6	393	18	144	4688.93	0	0	0.00

SALES (AT COST) BY SOURCE											
SRC 001 FORD PARTS	716	86.5	89818.14	78.4	3431						
SRC 002 TIRES	5	.6	2805.57	2.4	19						
SRC 050 MOTORCRAFT PARTS	91	11.0	17167.06	15.0	2405						
SRC 101 MISC-ACCESSORIES	16	1.9	4771.16	4.2	164						

SALES MOVEMENT											
Month End Tot	1098	14.3	59612.98	43.1	8694						
NO-SALE 1 TO 3 MONTHS	2040	26.6	35019.85	25.3	2229						
NO-SALE 4 TO 6 MONTHS	1388	18.1	19004.61	13.8	427						
NO-SALE 7 TO 9 MONTHS	1237	16.1	11412.86	8.3	256						
NO-SALE 10 TO 12 MONTHS	1217	15.8	5872.41	4.2	202						
NO-SALE 13 TO 15 MONTHS	52	.7	2723.93	2.0	54						
NO-SALE OVER 15 MONTHS	649	8.4	4544.37	3.3	403						

STATUS CHANGES & PARTS DROPPED											
PARTS PHASED IN	0		0.00		0						
PARTS PHASED OUT	185		448.10		12						
PARTS DROPPED	287		0.00		0						

ANALYSIS FOR MONTH ENDING 03/31/2022

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	6347.24	3867.15	0.00	2480.09
2 WHSALE3 P-TX	0.00	0.00	0.00	0.00
3 WHSALE3P-NTX	212.64	177.20	0.00	35.44
4 WHSALE4 G-TX	2960.23	1973.48	0.00	986.75
5 WHLALE4G-NTX	6311.37	4722.22	0.00	1589.15
6 INTERNAL	83.95	57.33	0.00	26.62
7 EMPLOYEE	2024.41	1836.40	0.00	188.01
8 RETAIL 2	1236.07	1173.19	0.00	62.88
TOTAL	19175.91	13806.97	0.00	5368.94
9 RO CUST PAY	59208.77	33323.20	0.00	25885.57
10 RO WARRANTY	31180.61	18518.16	0.00	12662.45
11 RO INTERNAL	27339.95	16215.25	0.00	11124.70
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	2660.00	2369.38	0.00	290.62
14 RO INT LIST	5536.31	4419.92	0.00	1116.39
15 RO CP LIST	34356.69	24277.18	0.00	10079.51
TOTAL	160282.33	99123.09	0.00	61159.24