

| Days in Inventory | Unit Sales | Total Front Gross \$ | Total F&I Gross \$ | \$ PUVR | % of total unit sales |
|-------------------|------------|----------------------|--------------------|---------|-----------------------|
| 0 - 30 Days | 16 | \$1,182 | 1891 | 3073 | 42 |
| 31 - 45 Days | 14 | \$830 | 1432 | 2234 | 40 |
| 46 - 60 Days | 8 | \$730 | 1674 | 2432 | 18 |
| 60 - 90 Days | | | | | |
| 90 Days and Over | | | | | |
| Total | 38 | \$2,742 | | | |

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales