

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Key Business Metrics

Part Level of Service Percentage
100

Fill rate Percentage
96.92

Parts with no sale in last 9 months
\$279,403.50

Emergency Purchases
-

Lost sales
\$2,944.29

Sales Summary

Category	Sales Value (\$)	Return Value (\$)	Margin on Return (%)	Net Sale Value (\$)	Gross Profit (\$) (i)	GP%
Repair Order	1649943.08	0	0	1649943.08	654890.95	39.69
Wholesale	818132.29	72334.77	18.75	745797.52	112798.32	13.79
Internal	52676.14	6188.32	2.5	46487.82	2529.49	4.80
Retail	108159.58	4760.27	37.36	103399.31	29511	27.28
Total	2628911.09	83283.36	-	2545627.73	799729.76	-
Lost Sales	2944.29	-	-	-	-	-
Total Demand	2625966.8	-	-	-	-	-

Sales by Type

Sales Item	MTD			MTD Pacing			Jan 2022 (Last Month)			Feb 2021 (Month Last Year)			YTD		
	Orders	Pieces	Value (\$)	Pieces	Value (\$)	%age by value of total sales	Pieces	Value (\$)	%age by value of total sales	Pieces	Value (\$)	%age by value of total sales	Pieces	Value (\$)	%age by value of total sales
Retail	673	1490	110965.58	3192	237783.39	3.88	694	68265.14	6.13	-	0	-	984	179230.72	4.4%
ROs	4361	84915	1790757.39	181960	3837337.26	62.54	21138	632119.59	56.76	-	0	-	6070	2448766.16	61.1%
Internal	287	860	58351.14	1842	125038.16	2.04	325	23639.13	2.12	-	0	-	411	81990.27	2.0%
Wholesale	2615	7568	903445.29	16217	1935954.19	31.55	3121	389711.62	34.99	-	0	-	3582	1293561.95	32.3%
Total	7936	94833	2863519.4	203211	6136113	138.92	25278	1113735.48	135.53	-	0	-	11047	4003549.1	138.0%
Returns	330	900	76308.36	1928	163517.91	2.66	179	23631.78	2.12	-	0	-	421	99959.8	2.5%
Net	7606	93933	2787211.04	201283	5972595.09	97.34	25099	1090103.7	97.88	-	0	-	10626	3903589.3	97.5%

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Sales by Stock Type

Stock Item	MTD			MTD Pacing			Jan 2022 (Last Month)			Feb 2021 (Month Last Year)			YTD			2021 (Last Year YTD)		
	Orders	Pieces	Value (\$)	%age by value of total sale	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)
Sale from Stock	6873	87122	1505994		68	53785.5	3111	583447	22267	583447	-	-	9576	2104917	-	-	-	-
Sale by SOR	1172	2661	623803		28	22278.68	95	238811	964	238811	-	-	1587	868152	-	-	-	-
In-out sale	314	801	72330		3	2583.21	28	20063	257	20063	-	-	423	96342	-	-	-	-
Total	8359	90584	2202127		0	78647.39	3235	842321	23488	842321	-	-	11586	3069411	-	-	-	-
Lost sale	34	53	2944		0	105.14	1	655	7	655	-	-	40	3599	-	-	-	-
Unusual sale	0	0	0		0	0	0	0	0	0	-	-	0	0	-	-	-	-

Sales by Source Code

Source Code	MTD			MTD Pacing			Jan 2022 (Last Month)			Feb 2021 (Month Last Year)			YTD			2021 (Last Year YTD)			
	Orders	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)
108	6	6	623.5	12	1336.07	0	0	0	0	0	0	6	623.5	6	623.5	6	623.5	6	623.5
109	11	17	777.41	36	1665.88	5	54.14	0	0	0	0	13	831.55	13	831.55	13	831.55	13	831.55
304	0	0	0	0	0	4	471.6	0	0	0	0	1	471.6	1	471.6	1	471.6	1	471.6
999	2512	10503	144028.63	43935	308632.78	7643	51252.8	0	0	0	0	3526	196873.26	3526	196873.26	3526	196873.26	3526	196873.26
104	96	225	55234.61	482	118359.88	118	26178.95	0	0	0	0	145	81413.56	145	81413.56	145	81413.56	145	81413.56
100	6488	25511	1656786.82	54566	3550257.47	8715	670236.64	0	0	0	0	9044	2335347.73	9044	2335347.73	9044	2335347.73	9044	2335347.73
101	2674	4366	201669.33	9355	432148.56	1694	81526.78	0	0	0	0	3770	286098.41	3770	286098.41	3770	286098.41	3770	286098.41
300	609	1699	181779.92	3640	389528.4	676	70783.46	0	0	0	0	811	258224.19	811	258224.19	811	258224.19	811	258224.19
399	360	2155	17108.96	4617	36662.06	772	5898.59	0	0	0	0	503	23418.89	503	23418.89	503	23418.89	503	23418.89
604	18	21	384.19	45	823.26	12	214.7	0	0	0	0	26	598.89	26	598.89	26	598.89	26	598.89
105	125	133	25602.46	285	54862.41	69	12896.62	0	0	0	0	190	38715.11	190	38715.11	190	38715.11	190	38715.11
201	99	142	18019.19	304	38612.55	39	7185.26	0	0	0	0	134	25204.45	134	25204.45	134	25204.45	134	25204.45

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Sales by Source Code

Source Code	MTD		MTD Pacing		Jan 2022 (Last Month)		Feb 2021 (Month Last Year)		YTD		2021 (Last Year YTD)		
Category	Orders	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)
Deleted	80	1	7.5	2	16.07	0	0	0	0	98	7.5	98	7.5
Inactive													
400	4	79	250.39	169	536.55	0	0	0	0	4	250.39	4	250.39
603	6	6	100.29	12	214.91	7	109.25	0	0	11	209.54	11	209.54
102	1359	3178	50400.48	6810	108001.03	1291	19739.2	0	0	1890	70671.49	1890	70671.49
600	1030	34973	162041.19	74942	347231.12	3857	47052.96	0	0	1407	214085.03	1407	214085.03
103	26	26	7112.91	55	15241.95	16	2940.98	0	0	42	10053.89	42	10053.89
310	147	892	29603.26	1911	63435.56	181	6468.77	0	0	192	36551.32	192	36551.32
Total	8038	39933	2551531.04	201278	5467566.51	25099	1003010.7	0	0	0	3579650.3	0	3579650.3

SO By Status

Status	Orders	Pieces	Value (\$)	%age of parts value
Quoted	548	1264	595126.38	72.15
Invoiced	156	209	81434.47	9.87
Submitted	0	0	0	0
Filled	130	450	59746.99	7.24
Partially Filled	76	841	87660.06	10.63
Reopened	7	5	896.34	0.11
Total	917	2769	824864.24	100

WIP

Category	Orders	Pieces	Value (\$)	%age of parts value
SO	279	376	45793.99	20.67
RO	1722	14332	175785.22	79.33
Total	2001	14708	221579.21	100

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Purchases by Type

Purchases Category	MTD		MTD Pacing		Jan 2022 (Last Month)		Feb 2021 (Month Last Year)		YTD		2021 (Last Year YTD)	
	Orders	Pieces	Value (\$)	% by value of total purchases	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)
Non OEM Stock Order	57	1615	21178.29	2.84	2239	45382.05	298	-	96	32307.03	-	-
RIM/ASR Orders	10	3266	150513.58	20.16	6998	322529.1	129	-	12	153923.86	-	-
OEM Special Order	6	151	1880713	2.52	323	40300.99	763	-	193	104152.91	-	-
OEM stock order	2	301	61985.02	8.3	645	132825.04	9511	-	96	160074.59	-	-
Customer Special Order	359	345	140060.91	18.76	1167	300130.52	185	-	511	196708.24	-	-
Misc Order	559	0	223578.51	29.95	0	479096.81	0	-	866	328952.68	-	-
Sublet Orders	166	0	130470.55	17.48	0	279579.75	0	-	238	251948.88	-	-
Total	1159	5308	746593.99	-	11372	1599844.26	10886	0	2012	1228068.19	0	0
Credit PO	-	-	-	-	-	-	-	-	-	-	-	-
Credit PO (Misc)	-	-	-	-	-	-	-	-	-	-	-	-
Net	1159	5308	746593.99	-	11372	1599844.26	10886	0	2012	1228068.19	0	0

Open PO by Status

Category	Orders	Pieces	Value (\$)	% of parts value
Partially Received	274	30300	1707890.29	59.28
Submitted	714	2662	369754.6	12.83
Pre-invoiced	855	1404	251294.69	8.72

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Open PO by Status

Category	Orders	Pieces	Value (\$)	%age of parts value
Received	573	32869	552347.21	19.17
Total	2416	67235	2881286.79	100

Open SORs by Order Status

Category	Orders	Pieces	Value (\$)	%age of parts value
Ordered	213	273	96610.14	23.92
Received	590	1065	166649.48	41.26
Requested	30	47	4353.24	1.08
Partially Received	117	861	136269.56	33.74
Total	950	2246	403882.42	100

Open SORs by age

Category	Orders	Pieces	Value (\$)	%age of parts value
<5 days	115	273	35686.35	9.48
5-25 days	251	557	100668.2	26.73
>25	584	1382	240226.4	63.79
Total	950	2212	376580.95	100

Outstanding Orders

Category	Orders	Pieces	Value (\$)	%age of parts value
Received	5683	168955	5664807.11	76.13
Partially Received	274	30300	1707890.29	22.95
Pending	145	2027	68679.03	0.92
Total	6102	201282	7441376.43	100

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Open SORs by Payment Status

Category	Orders	Pieces	Value (\$)	%age of parts value
Prepaid	82	117	15971.75	4.24
Not Paid	873	2095	360609.2	95.76
Total	955	2212	376580.95	100

Open Returns by Type

Category	Orders	Pieces	Value (\$)	%age of parts value
RIM Returns	3	526	31485.8	100
Total	3	526	31485.8	100

Detailed Inventory Changes

Category	Unique Parts	Pieces	Value (\$)	%age of parts value
Positive Adjustments	365	11499	85321.72	5.3
Negative Adjustments	141	1147	-56602.91	-3.5
Parts Returns	0	0	0	0
Core Returns	0	0	0	0
Part Appreciation/Depreciation	544	3595	1231.43	0.1
Core Appreciation/Depreciation	2	4	88	0
Manual Update	2	1	-1.25	0
Purchased parts	2988	18832	756466.15	47.4
Sold parts	3449	26206	809429.9	50.7
Total	7491	61284	1595933.04	100

Monthly Inventory Change

Category	Value (\$)
Opening Inventory	0
Closing Inventory	0
Percent change	0

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Inventory by stocking status

Category	Unique Parts	Pieces	Value (\$)	%age of parts value
Stocking parts	10107	45310	1560787.47	86.8
Non-stocking parts	1397	4766	235766.86	13.1
Phased out parts	8	10	930.36	0.1
Total	11512	50086	1797484.69	100

Exceptions

Category	Unique Parts	Inventory Qty (OH Qty + On hold)	Value (\$)
Parts pending replacements	241	29	3030.17
OEM parts with no master update	49	111	551.1
Parts with multiple bins	279	19193	141438.58
Total	569	19333	145019.85

Inventory by age

Category	Purchase (\$)						Total
	Never Purchased	0-3 months	4-6 months	7-9 months	10-12 months	Greater than 12 months	
Never Sold	17856.47	43859.86	50591.71	16611.04	12460.66	7308.09	148687.83
0-3 months	8407.3	700351.89	43827.36	23130.51	5619.15	8365.46	789701.67
4-6 months	3956.02	61179.8	175937.51	21775.73	4037.23	22853.07	289739.36
7-9 months	8174.99	8281.33	17900.22	110963.65	5265.6	9272.44	159858.23
10-12 months	6309.93	43726.41	11957.54	7618.49	88572.44	8074.8	166259.61
Greater than 12 months	80626.33	4433.72	5250.83	3738.05	12485.89	112824.75	219359.57
Total	125331.04	861833.01	305465.17	183837.47	128440.97	168698.61	1773606.27

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Inventory by source code

Source Code	Pieces	Value (\$)	%age of parts value
100	8794	1338511.33	75.5
201	418	60276.39	3.4
101	881	108588.96	6.1
600	111	18566.67	1
604	152	6058.99	0.3
300	677	87212.73	4.9
102	51	31343.7	1.8
109	104	6692.44	0.4
104	45	34629.93	2
603	130	2731.59	0.2
400	1	98.8	0
103	28	4432.85	0.2
105	19	6206.82	0.3
310	19	11568.58	0.7
304	7	3168	0.2
108	19	240.48	0
999	8	50010.55	2.8
399	4	3267.46	0.2
Total	11468	1773606.27	100

Employee Insights

Employee Name	Net Cost (\$)	Net Sale (\$)	Total Return (\$)	Gross Profit (\$)	Gross Profit Margin (%)	Total Internal Sale (\$)	Total Internal Sale Margin (%)	Total Retail Sale (\$)	Total Retail Sale Margin (%)	Total Wholesale (\$)	Total Wholesale Margin (%)	Total RO Part Sale (\$)	Total RO Part Sale Margin (%)
ROBERT BUSH	31872.87	53553.43	0	21680.56	40.48	361.92	13.04	3318.93	36.63	216.26	13.04	49656.32	41.06
Chris Farquhar	31233.41	39418.51	1685.17	8185.1	20.76	514.77	5.07	11780.74	36.3	25455.83	13.04	16671.7	33.83

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Employee Insights

Employee Name	Net Cost (\$)	Net Sale (\$)	Total Return (\$)	Gross Profit (\$)	Gross Profit Margin (%)	Total Internal Sale (\$)	Total Internal Sale Margin (%)	Total Retail Sale (\$)	Total Retail Sale Margin (%)	Total Wholesale (\$)	Total Wholesale Margin (%)	Total RO Part Sale (\$)	Total RO Part Sale Margin (%)
Robert Evans	22388.96	24633.4	2244.83	2244.44	9.11	2649.51	0.83	53.47	36.67	21382.23	10.3	548.19	0
JUSTYN SHEPARD	24570.9	37438.98	231.37	12868.08	34.37	360.8	18.51	911.84	13.23	7907.46	25.97	28258.88	37.61
Hector Alvarado	17446.77	17792.2	1404.87	345.43	1.94	754.02	3.23	13485.84	0	3132.34	6.9	420	25
Jack Sandri Jr	58631.26	69353.72	3785.77	10722.46	15.46	8669.46	5.37	9720.88	28.02	48995.4	14.87	1967.98	12.48
RICK PELOSO	84075.5	136014.31	388.47	51938.81	38.19	339.8	29.66	7229.23	30.3	438.2	9.09	128007.08	38.75
Jennifer Miller	10888.18	16524.11	0	5635.93	34.11	0	0	429.44	15.9	0	0	16094.67	34.59
JENNIFER MCNALLEY	26104.31	43510.85	278.41	17406.54	40.01	80.27	4.76	138.37	15.2	277.85	9.09	43014.36	40.35
John Byers	64733.21	79893.6	5096.27	15160.39	18.98	3439.51	4.51	4478.13	26.53	70796.72	18.78	1179.24	44.25
Kevin Rodriguez	8301.98	6557.75	0	-1744.23	-26.6	0	0	49.38	9.11	5523.57	-40.75	984.8	51.01
Victor Alejandre	111673.18	190930.08	0	79256.9	41.51	0	0	532.59	44.4	96.37	9.07	190301.12	41.52
Reanna Taylor-Gutierrez	1610.42	2303.97	0	693.55	30.1	0	0	0	0	1422.85	22.35	881.12	42.62
Michael Hague	25923.12	42123.91	465.71	16200.79	38.46	327.2	18.7	954.38	32.53	2393.67	25.57	38448.66	39.58
Mace Perry	93634.63	105719.7	9243.06	12085.07	11.43	5150.79	2.06	2746.25	36.99	95067.93	10.27	2754.73	43.49
Catharina Costello	63668.81	104734.14	0	41065.33	39.21	0	0	178.48	35.12	6430.19	24.2	98125.47	40.2

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Key Business Metrics

Part Level of Service Percentage
100

Fill rate Percentage
96.92

Parts with no sale in last 9 months
\$279,403.50

Emergency Purchases
-

Lost sales
\$2,944.29

Sales Summary

Category	Sales Value (\$)	Return Value (\$)	Margin on Return (%)	Net Sale Value (\$)	Gross Profit (\$)	GP%
Repair Order	1649943.08	0	0	1649943.08	654890.95	39.69
Wholesale	818132.29	72334.77	18.75	745797.52	112798.32	13.79
Internal	52676.14	6188.32	2.5	46487.82	2529.49	4.80
Retail	108159.58	4760.27	37.36	103399.31	29511	27.28
Total	2628911.09	83283.36	-	2545627.73	799729.76	-
Lost Sales	2944.29	-	-	-	-	-
Total Demand	2625966.8	-	-	-	-	-

Sales by Type

Sales Item	MTD			Jan 2022 (Last Month)			Feb 2021 (Month Last Year)			YTD					
	Orders	Pieces	Value (\$)	Pieces	Value (\$)	% by value of total sales	Pieces	Value (\$)	% by value of total sales	Pieces	Value (\$)	% by value of total sales			
Retail	673	1490	110965.58	3192	237783.39	3.88	694	68265.14	6.13	-	0	-	984	179230.72	4.4%
ROs	4361	84915	1790757.39	181960	3837337.26	62.54	21138	632119.59	56.76	-	0	-	6070	2448766.16	61.1%
Internal	287	860	58351.14	1842	125038.16	2.04	325	23639.13	2.12	-	0	-	411	81990.27	2.0%
Wholesale	2615	7568	903445.29	16217	1935954.19	31.55	3121	389711.62	34.99	-	0	-	3582	1293561.95	32.3
Total	7936	94833	2863519.4	203211	6136113	138.92	0	1113735.48	135.53	-	0	-	11047	4003549.1	138.0%
Returns	330	900	76308.36	1928	163517.91	2.66	179	23631.78	2.12	-	0	-	421	99959.8	2.5%
Net	7606	93933	2787211.04	201283	5972595.09	97.34	25099	1090103.7	97.88	-	0	-	10626	3903589.3	97.5%

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Sales by Stock Type

Stock Item	MTD		MTD Pacing		Jan 2022 (Last Month)		Feb 2021 (Month Last Year)		YTD		2021 (Last Year YTD)	
	Orders	Pieces	Value (\$)	%age by value of total sale	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)
Sale from Stock	6873	87122	1505994	68	3111	53785.5	22267	583447	-	-	9576	2104917
Sale by SOR	1172	2661	623803	28	95	22278.68	964	238811	-	-	1587	868152
In-out sale	314	801	72330	3	28	2583.21	257	20063	-	-	423	96342
Total	8359	90584	2202127	0	3235	78647.39	23488	842321	-	-	11586	3069411
Lost sale	34	53	2944	0	1	105.14	7	655	-	-	40	3599
Unusual sale	0	0	0	0	0	0	0	0	-	-	0	0

Sales by Source Code

Source Code	MTD		MTD Pacing		Jan 2022 (Last Month)		Feb 2021 (Month Last Year)		YTD		2021 (Last Year YTD)	
	Orders	Pieces	Value (\$)	%age by value of total sale	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)
108	6	6	623.5	12	1336.07	0	0	0	0	6	623.5	623.5
109	11	17	777.41	36	1665.88	5	54.14	0	0	13	831.55	831.55
304	0	0	0	0	0	0	4	471.6	0	0	1	471.6
999	2512	10503	144028.63	43935	308632.78	7643	51252.8	0	0	3526	196873.26	196873.26
104	96	225	55234.61	482	118359.88	118	26178.95	0	0	145	81413.56	81413.56
100	6488	25511	1656786.82	54666	3550257.47	8715	670236.64	0	0	9044	2335347.73	2335347.73
101	2674	4366	201669.33	9355	432148.56	1694	81526.78	0	0	3770	286098.41	286098.41
300	609	1699	181779.92	3640	389528.4	676	70783.46	0	0	811	258224.19	258224.19
399	360	2155	17108.96	4617	36662.06	772	5898.59	0	0	503	23418.89	23418.89
604	18	21	384.19	45	823.26	12	214.7	0	0	26	598.89	598.89
105	125	133	25602.46	285	54862.41	69	12896.62	0	0	190	38715.11	38715.11
201	99	142	18019.19	304	38612.55	39	7185.26	0	0	134	25204.45	25204.45

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Sales by Source Code

Source Code	MTD		MTD Pacing		Jan 2022 (Last Month)		Feb 2021 (Month Last Year)		YTD		2021 (Last Year YTD)		
	Orders	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)
Deleted	80	1	7.5	2	16.07	0	0	0	0	98	7.5	98	7.5
Inactive													
400	4	79	250.39	169	536.55	0	0	0	0	4	250.39	4	250.39
603	6	6	100.29	12	214.91	7	109.25	0	0	11	209.54	11	209.54
102	1359	3178	50400.48	6810	108001.03	1291	19739.2	0	0	1890	70671.49	1890	70671.49
600	1030	34973	162041.19	74942	347231.12	3857	47052.96	0	0	1407	214085.03	1407	214085.03
103	26	26	7112.91	55	15241.95	16	2940.98	0	0	42	10053.89	42	10053.89
310	147	892	29603.26	1911	63435.56	181	6468.77	0	0	192	36551.32	192	36551.32
Total	8038	33933	2551531.04	201278	5467566.51	25099	1003010.7	0	0	0	3579650.3	0	3579650.3

SO By Status

Status	Orders	Pieces	Value (\$)	%age of parts value
Quoted	548	1264	595126.38	72.15
Invoiced	156	209	81434.47	9.87
Submitted	0	0	0	0
Filled	130	450	59746.99	7.24
Partially Filled	76	841	87660.06	10.63
Reopened	7	5	896.34	0.11
Total	917	2769	824864.24	100

WIP

Category	Orders	Pieces	Value (\$)	%age of parts value
SO	279	376	45793.99	20.67
RO	1722	14332	175785.22	79.33
Total	2001	14708	221579.21	100

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Purchases by Type

Purchases Category	Orders	MTD		MTD Pacing		Jan 2022 (Last Month)		Feb 2021 (Month Last Year)		YTD		2021 (Last Year YTD)	
		Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)
Non OEM Stock Order	57	145	21178.29	2239	45382.05	298	-	-	-	96	32307.03	-	-
RIM/ASR Orders	10	3166	150513.58	6998	322529.1	129	-	-	-	12	153923.86	-	-
OEM Special Order	6	151	1880713	323	40300.99	763	-	-	-	193	104152.91	-	-
OEM stock order	2	301	61985.02	645	132825.04	9511	-	-	-	96	160074.59	-	-
Customer Special Order	359	145	140060.91	1167	300130.52	185	-	-	-	511	196708.24	-	-
Misc Order	559	0	223578.51	0	479096.81	0	-	-	-	866	328952.68	-	-
Sublet Orders	166	0	130470.55	0	279579.75	0	-	-	-	238	251948.88	-	-
Total	1159	5108	746593.99	11372	1599844.26	10886	0	0	0	2012	1228068.19	0	0
Credit PO	-	-	-	-	-	-	-	-	-	-	-	-	-
Credit PO (Misc)	-	-	-	-	-	-	-	-	-	-	-	-	-
Net	1159	5108	746593.99	11372	1599844.26	10886	0	0	0	2012	1228068.19	0	0

Open PO by Status

Category	Orders	Pieces	Value (\$)	%age of parts value
Partially Received	274	30300	1707890.29	59.28
Submitted	714	2662	369754.6	12.83
Pre-invoiced	855	1404	251294.69	8.72

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Open PO by Status

Category	Orders	Pieces	Value (\$)	%age of parts value
Received	573	32869	552347.21	19.17
Total	2416	67235	2881286.79	100

Open SORs by Order Status

Category	Orders	Pieces	Value (\$)	%age of parts value
Ordered	213	273	96610.14	23.92
Received	590	1065	166649.48	41.26
Requested	30	47	4353.24	1.08
Partially Received	117	861	136269.56	33.74
Total	950	2246	403882.42	100

Open SORs by age

Category	Orders	Pieces	Value (\$)	%age of parts value
<5 days	115	273	35686.35	9.48
5-25 days	251	557	100668.2	26.73
>25	584	1382	240226.4	63.79
Total	950	2212	376580.95	100

Outstanding Orders

Category	Orders	Pieces	Value (\$)	%age of parts value
Received	5683	168955	5664807.11	76.13
Partially Received	274	30300	1707890.29	22.95
Pending	145	2027	68679.03	0.92
Total	6102	201282	7441376.43	100

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Open SORs by Payment Status

Category	Orders	Pieces	Value (\$)	%age of parts value
Prepaid	82	117	15971.75	4.24
Not Paid	873	2095	360609.2	95.76
Total	955	2212	376580.95	100

Open Returns by Type

Category	Orders	Pieces	Value (\$)	%age of parts value
RIM Returns	3	526	31485.8	100
Total	3	526	31485.8	100

Detailed Inventory Changes

Category	Unique Parts	Pieces	Value (\$)	%age of parts value
Positive Adjustments	365	11499	85321.72	5.3
Negative Adjustments	141	1147	-56602.91	-3.5
Parts Returns	0	0	0	0
Core Returns	0	0	0	0
Part Appreciation/Depreciation	544	3595	1231.43	0.1
Core Appreciation/Depreciation	2	4	88	0
Manual Update	2	1	-1.25	0
Purchased parts	2988	18832	756466.15	47.4
Sold parts	3449	26206	809429.9	50.7
Total	7491	61284	1595933.04	100

Monthly Inventory Change

Category	Value (\$)
Opening Inventory	0
Closing Inventory	0
Percent change	0

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Inventory by stocking status

Category	Unique Parts	Pieces	Value (\$)	%age of parts value
Stocking parts	10107	45310	1560787.47	86.8
Non-stocking parts	1397	4766	235766.86	13.1
Phased out parts	8	10	930.36	0.1
Total	11512	50086	1797484.69	100

Exceptions

Category	Unique Parts	Inventory Qty (OH Qty + On hold)	Value (\$)
Parts pending replacements	241	29	3030.17
OEM parts with no master update	49	111	551.1
Parts with multiple bins	279	19193	141438.58
Total	569	19333	145019.85

Inventory by age

Category	Purchase (\$)						Total
	Never purchased	0-3 months	4-6 months	7-9 months	10-12 months	Greater than 12 months	
Never Sold	17856.47	43859.86	50591.71	16611.04	12460.66	7308.09	148687.83
0-3 months	8407.3	700351.89	43827.36	23130.51	5619.15	8365.46	789701.67
4-6 months	3956.02	61179.8	175937.51	21775.73	4037.23	22853.07	289739.36
7-9 months	8174.99	8281.33	17900.22	110963.65	5265.6	9272.44	159858.23
10-12 months	6309.93	43726.41	11957.54	7618.49	88572.44	8074.8	166259.61
Greater than 12 months	80626.33	4433.72	5250.83	3738.05	12485.89	112824.75	219359.57
Total	125331.04	861833.01	305465.17	183837.47	128440.97	168698.61	1773606.27

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Inventory by source code

Source Code	Pieces	Value (\$)	%age of parts value
100	8794	1338511.33	75.5
201	418	60276.39	3.4
101	881	108588.96	6.1
600	111	18566.67	1
604	152	6058.99	0.3
300	677	87212.73	4.9
102	51	31343.7	1.8
109	104	6692.44	0.4
104	45	34629.93	2
603	130	2731.59	0.2
400	1	98.8	0
103	28	4432.85	0.2
105	19	6206.82	0.3
310	19	11568.58	0.7
304	7	3168	0.2
108	19	240.48	0
999	8	50010.55	2.8
399	4	3267.46	0.2
Total	11468	1773606.27	100

Employee Insights

Employee Name	Net Cost (\$)	Net Sale (\$)	Total Return (\$)	Gross Profit (\$)	Gross Profit Margin (%)	Total Internal Sale (\$)	Total Internal Sale Margin (%)	Total Retail Sale (\$)	Total Retail Sale Margin (%)	Total Wholesale (\$)	Total Wholesale Margin (%)	Total RO Part Sale (\$)	Total RO Part Sale Margin (%)
ROBERT BUSH	31872.87	53553.43	0	21680.56	40.48	361.92	13.04	3318.93	36.63	216.26	13.04	49656.32	41.06
Chris Farquhar	31233.41	39418.51	1685.17	8185.1	20.76	514.77	5.07	11780.74	36.3	25455.83	13.04	16671.7	33.83

Parts Performance Report

Feb 1, 2022 – Feb 28, 2022

Employee Insights

Employee Name	Net Cost (\$)	Net Sale (\$)	Total Return (\$)	Gross Profit (\$)	Gross Profit Margin (%)	Total Internal Sale (\$)	Total Internal Sale Margin (%)	Total Retail Sale (\$)	Total Retail Sale Margin (%)	Total Wholesale (\$)	Total Wholesale Margin (%)	Total RO Part Sale (\$)	Total RO Part Sale Margin (%)
Robert Evans	22388.96	24633.4	2244.83	2244.44	9.11	2649.51	0.83	53.47	36.67	21382.23	10.3	548.19	0
JUSTYN SHEPARD	24570.9	37438.98	231.37	12868.08	34.37	360.8	18.51	911.84	13.23	7907.46	25.97	28258.88	37.61
Hector Alvarado	17446.77	17792.2	1404.87	345.43	1.94	754.02	3.23	13485.84	0	3132.34	6.9	420	25
Jack Sandri Jr	58631.26	69353.72	3785.77	10722.46	15.46	8669.46	5.37	9720.88	28.02	48995.4	14.87	1967.98	12.48
RICK PELOSO	84075.5	136014.31	388.47	51938.81	38.19	339.8	29.66	7229.23	30.3	438.2	9.09	128007.08	38.75
Jennifer Miller	10888.18	16524.11	0	5635.93	34.11	0	0	429.44	15.9	0	0	16094.67	34.59
JENNIFER MCNALLEY	26104.31	43510.85	278.41	17406.54	40.01	80.27	4.76	138.37	15.2	277.85	9.09	43014.36	40.35
John Byers	64733.21	79893.6	5096.27	15160.39	18.98	3439.51	4.51	4478.13	26.53	70796.72	18.78	1179.24	44.25
Kevin Rodriguez	8301.98	6557.75	0	-1744.23	-26.6	0	0	49.38	9.11	5523.57	-40.75	984.8	51.01
Victor Alejandro	111673.18	190930.08	0	79256.9	41.51	0	0	532.59	44.4	96.37	9.07	190301.12	41.52
Reanna Taylor-Gutierrez	1610.42	2303.97	0	693.55	30.1	0	0	0	0	1422.85	22.35	881.12	42.62
Michael Hague	25923.12	42123.91	465.71	16200.79	38.46	327.2	18.7	954.38	32.53	2393.67	25.57	38448.66	39.58
Mace Perry	93634.63	105719.7	9243.06	12085.07	11.43	5150.79	2.06	2746.25	36.99	95067.93	10.27	2754.73	43.49
Catharina Costello	63668.81	104734.14	0	41065.33	39.21	0	0	178.48	35.12	6430.19	24.2	98125.47	40.2