

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 5,640	÷ 37.50	= 150.41	FRH Average
Maintenance	\$ 10,635	÷ 71.10	= 149.58	FRH Average
Repair	\$ 15,567	÷ 84.90	= 183.35	FRH Average
Totals	\$ 31,842	÷ 193.50	= 164.56	Customer ELR
		Target Labor Rate	177.00	Per FRH
Total Ro's in Sample	0	Difference	-12.44	Per FRH

Cost of Labor

Total Cost of Labor	5110.03	÷ Total Sales	= 16.05%	Percent Cost of Sales
Total Cost of Labor	5110.03	÷ Total FRHs	= 26.41	Cost per FRH

Repair Order Measurements

Total Labor Sales	31,842.10	÷ Total ROs	= 499.31	Avg Labor per RO
Total FRHs	193.50	÷ Total ROs	= 2.90	Avg FRH's per RO
Menu Sales		÷ Total ROs	=	Percent Menu Sales
Competitive FRHs	37.50	÷ Total FRHs	= 19.38%	Percent Competitive
Maintenance FRHs	71.10	÷ Total FRHs	= 36.74%	Percent Maintenance
Repair FRH	84.90	÷ Total FRHs	= 43.88%	Percent Repair
One item ROs	61	÷ Total ROs	= 56.00%	Percent One Item RO

Model Year Analysis

2023	2022	2021	2020	2019	2018	Older	Total
0	2	4	9	11	6	68	100
0.00%	2.00%	4.00%	9.00%	11.00%	6.00%	68.00%	