



ACADEMY

### Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
Spikes	139 <sup>hr</sup>	C <input checked="" type="checkbox"/> W _____ M _____ R _____ I _____	<input checked="" type="checkbox"/> Factory _____ Chilton _____ Computer _____ Motors _____ Mitchell _____ Other
Spikes	125 <sup>hr</sup>	C _____ W <input checked="" type="checkbox"/> M _____ R _____	<input checked="" type="checkbox"/> Factory _____ Chilton _____ Computer _____ Motors _____ Mitchell _____ Other
Spikes	145 <sup>hr</sup>	C _____ W _____ M _____ R <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Factory _____ Chilton _____ Computer _____ Motors _____ Mitchell _____ Other
		C _____ W _____ M _____ R _____	<input checked="" type="checkbox"/> Factory _____ Chilton _____ Computer _____ Motors _____ Mitchell _____ Other
		C _____ W _____ M _____ R _____	<input checked="" type="checkbox"/> Factory _____ Chilton _____ Computer _____ Motors _____ Mitchell _____ Other

**Variable Rate Code(s):**

C=Lowest, Most Competitive (ie., L.O.F., etc.)

W=Warranty

I= Internal

M=Maintenance Rate (Normal Factory Maintenance)

R =Highest, Repair Rate



### Non-Dealer Competitive Maintenance Pricing Summary Survey

- This survey is designed for independent, or non-dealer stores.
- Make sure to include parts and labor.

Competitor Name	Lube, Oil & Filter	Cabin Filter	Balance Tires	Align Front End	Service A/C	Replace Front Disc Pads	Totals (Sum Rows)	Name of Person
Jiffy Lube 956-331-8812	29.99	45.00	14.99 each	109.00 4 times	N/A	449.99		
Walmart service 956-580-3398	34.99	Free Just change the filter	12.99 each	N/A	N/A	N/A		
Firestone 956-205-1364	29.99	45.00	59.99	98.00	52.00	189.00		
PeP Boys 956-261-0023	80-100	35.00	16.99 each	110.99	Free	420.99		
Pueblo 956-581-0212	95-98	80.00	100.00 4 times	100.00	<del>80.00</del> 145.00	Free		
Twins 956-627-1464	65.00	45.00	N/A	N/A	Free	450		
Competitor Averages								
My Dealership								

2012 F150 3.5