

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	918		4,015		23,359.56	
Active Parts	629	68.51	3,532	87.97	19,883.13	85.11
NS Parts	186	20.26	107	2.66	1,595.20	6.82
MO Parts						
AP Parts	88	9.58	339	8.44	1,535.88	6.57
DP Parts	14	1.52	37	0.92	345.35	1.47
SP Parts						
DEL Parts	1	0.10				
Parts With No Cost						
Parts With Negative On-Hand	11	1.19	161		-435.01	
Core/Exchange	5	0.54	6	0.14	500.00	
Memos On File	2					
Parts Added	18	1.96	24	0.59	256.45	1.09
Active Parts	4	22.22	11	45.83	10.60	4.13
NS Parts	13	72.22	10	41.66	201.00	78.37
MO Parts						
AP Parts	1	5.55	3	12.50	44.85	17.48
DP Parts						
SP Parts						
Parts & Memos Deleted	5					
Inventory Movement - Sales						
0 to 3 Months	582	63.39	3,188	79.40	17,508.09	74.95
4 to 6 Months	198	21.56	486	12.10	3,515.36	15.04
7 to 12 Months	97	10.56	258	6.42	1,052.59	4.50
Over 12 Months	24	2.61	46	1.14	638.14	2.73
New Parts No Sales	17	1.85	37	0.92	645.38	2.76
Inventory Movement - Receipts						
0 to 3 Months	477	51.96	1,338	33.32	10,708.20	45.84
4 to 6 Months	182	19.82	457	11.38	3,264.60	13.97
7 to 12 Months	143	15.57	363	9.04	1,996.90	8.54
Over 12 Months	84	9.15	1,798	44.78	7,134.73	30.54
New Parts No Receipts	32	3.48	59	1.46	255.13	1.09
Outstanding Orders	117	12.74	512		11,059.84	
Stockorders	77	65.81	244	47.65	6,302.27	56.98
Supplemental Orders						
Customer Orders						
Backorders	59	50.42	268	52.34	4,757.57	43.01
Stockorder Backorders	59	50.42	268	52.34	4,757.57	43.01
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	360	39.21	1,206		15,021.52		
Regular	356	98.88	1,191	98.75	14,699.50	97.85	654
No History	6	1.66	6	0.49	104.70	0.69	5
Drop Ship	6	1.66	6	0.49	104.70	0.69	5
Wholesale	3	0.83	3	0.24	112.62	0.74	4
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.10	10		32.70		2
Return Sales	68	7.40	148		2,290.59		67
Regular	67	98.52	148	100.00	2,290.59	100.00	67
No History							
Defective							
Wholesale	1	1.47					
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	205	22.33	681		8,665.53		242
Stockorders	205	100.00	681	100.00	8,665.53	100.00	242
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	39	4.24	259		1,487.64		53
Plus	34	87.17	235	90.73	1,931.62		47
Minus	5	12.82	24	9.26	-443.98		6
Factory Returns							
Net Appreciation	7	0.76	21	0.52	-34.02		9
Positive	4	57.14	7	33.33	15.60		7
Negative	3	42.85	14	66.66	-49.62		2
Parts Updated With Cost	1	0.10					1
Parts With Comments	75						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 110

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,250		4,479		86,193.97	
Active Parts	242	3.33	339	7.56	12,486.89	14.48
NS Parts	5,586	77.04	272	6.07	18,640.09	21.62
MO Parts						
AP Parts	1,352	18.64	3,768	84.12	51,707.75	59.98
DP Parts	67	0.92	100	2.23	3,359.24	3.89
SP Parts						
DEL Parts	3	0.04				
Parts With No Cost	8	0.11				
Parts With Negative On-Hand	10	0.13	10		-3,368.57	
Core/Exchange	16	0.22	19	0.42	5,530.00	
Memos On File	468					
Parts Added	334	4.60	119	2.65	6,698.12	7.77
Active Parts	24	7.18	5	4.20	15.12	0.22
NS Parts	305	91.31	99	83.19	6,397.30	95.50
MO Parts						
AP Parts	3	0.89	5	4.20	23.70	0.35
DP Parts	2	0.59	10	8.40	262.00	3.91
SP Parts						
Parts & Memos Deleted	246					
Inventory Movement - Sales						
0 to 3 Months	898	12.38	171	3.81	5,463.60	6.33
4 to 6 Months	600	8.27	309	6.89	12,242.77	14.20
7 to 12 Months	952	13.13	829	18.50	12,146.87	14.09
Over 12 Months	3,466	47.80	2,903	64.81	41,182.12	47.77
New Parts No Sales	1,334	18.40	267	5.96	15,158.61	17.58
Inventory Movement - Receipts						
0 to 3 Months	881	12.15	336	7.50	20,576.34	23.87
4 to 6 Months	530	7.31	187	4.17	5,415.70	6.28
7 to 12 Months	956	13.18	448	10.00	9,398.39	10.90
Over 12 Months	3,514	48.46	3,448	76.98	45,682.49	52.99
New Parts No Receipts	1,369	18.88	60	1.33	5,121.05	5.94
Outstanding Orders	323	4.45	943		83,487.19	
Stockorders	221	68.42	775	82.18	53,082.97	63.58
Supplemental Orders						
Customer Orders						
Backorders	112	34.67	168	17.81	30,404.22	36.41
Stockorder Backorders	112	34.67	168	17.81	30,404.22	36.41
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 110

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	398	5.48	556		68,634.56		727
Regular	371	93.21	503	90.46	57,869.36	84.31	665
No History	14	3.51	18	3.23	3,614.72	5.26	15
Drop Ship	14	3.51	18	3.23	3,614.72	5.26	15
Wholesale	16	4.02	17	3.05	3,535.76	5.15	32
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	29	0.40	59		17,416.90		45
Regular	29	100.00	58	98.30	17,348.06	99.60	44
No History							
Defective							
Wholesale			1	1.69	68.84	0.39	1
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	260	3.58	431		39,678.04		312
Stockorders	260	100.00	431	100.00	39,678.04	100.00	312
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	48	0.66	64		8,177.09		60
Plus	41	85.41	55	85.93	8,809.34		52
Minus	7	14.58	9	14.06	-632.25		8
Factory Returns							
Net Appreciation	14	0.19	28	0.62	66.16		122
Positive	14	100.00	28	100.00	66.16		95
Negative							27
Parts Updated With Cost							
Parts With Comments	46						
Misc & Sublet Items							
Gross Sales							
Lost Sales			1		45.00		1
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales			238		16,396.02		149
Return Sales			30		1,685.26		22

Sort Source: 111

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	380		1,460		59,926.35	
Active Parts	36	9.47	649	44.45	18,974.73	31.66
NS Parts	228	60.00	79	5.41	15,829.03	26.41
MO Parts						
AP Parts	115	30.26	732	50.13	25,122.59	41.92
DP Parts						
SP Parts						
DEL Parts	1	0.26				
Parts With No Cost						
Parts With Negative On-Hand	2	0.52	8		-40.60	
Core/Exchange						
Memos On File	8					
Parts Added	10	2.63	12	0.82	2,195.00	3.66
Active Parts	2	20.00	8	66.66	1,440.12	65.60
NS Parts	8	80.00	4	33.33	754.88	34.39
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	8					
Inventory Movement - Sales						
0 to 3 Months	82	21.57	853	58.42	19,174.17	31.99
4 to 6 Months	39	10.26	62	4.24	8,701.73	14.52
7 to 12 Months	62	16.31	54	3.69	4,546.21	7.58
Over 12 Months	160	42.10	447	30.61	18,502.27	30.87
New Parts No Sales	37	9.73	44	3.01	9,001.97	15.02
Inventory Movement - Receipts						
0 to 3 Months	2	0.52				
4 to 6 Months						
7 to 12 Months						
Over 12 Months	250	65.78	1,389	95.13	45,567.00	76.03
New Parts No Receipts	128	33.68	71	4.86	14,359.35	23.96
Outstanding Orders						
Stockorders	5	1.31	8		303.41	
Supplemental Orders	5	100.00	8	100.00	303.41	100.00
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 111

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	34	8.94	126		13,435.25		84
Regular	33	97.05	104	82.53	11,517.49	85.72	68
No History	2	5.88	11	8.73	958.88	7.13	8
Drop Ship	2	5.88	11	8.73	958.88	7.13	8
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	6	1.57	13		2,016.04		10
Regular	6	100.00	13	100.00	2,016.04	100.00	10
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	22	5.78	80		12,395.65		28
Plus	22	100.00	80	100.00	12,395.65		26
Minus							2
Factory Returns							
Net Appreciation	5	1.31	44	3.01	1,174.80		16
Positive	5	100.00	44	100.00	1,174.80		12
Negative							4
Parts Updated With Cost							
Parts With Comments	15						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			5		455.76		2
Lost Sales							
Return Sales							

Sort Source: 500

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	527		1,593		30,836.02	
Active Parts	223	42.31	764	47.95	15,886.50	51.51
NS Parts	29	5.50	141	8.85	1,496.49	4.85
MO Parts						
AP Parts	236	44.78	568	35.65	11,223.60	36.39
DP Parts	38	7.21	120	7.53	2,229.43	7.22
SP Parts						
DEL Parts	1	0.18				
Parts With No Cost						
Parts With Negative On-Hand	2	0.37	12		-172.92	
Core/Exchange	19	3.60	50	3.13	903.00	
Memos On File	68					
Parts Added	56	10.62	161	10.10	2,220.34	7.20
Active Parts	27	48.21	47	29.19	926.68	41.73
NS Parts	18	32.14	112	69.56	1,218.82	54.89
MO Parts						
AP Parts	10	17.85	1	0.62	34.85	1.56
DP Parts	1	1.78	1	0.62	39.99	1.80
SP Parts						
Parts & Memos Deleted	3					
Inventory Movement - Sales						
0 to 3 Months	163	30.92	776	48.71	14,352.62	46.54
4 to 6 Months	52	9.86	83	5.21	1,611.51	5.22
7 to 12 Months	49	9.29	154	9.66	1,279.58	4.14
Over 12 Months	217	41.17	535	33.58	12,127.93	39.33
New Parts No Sales	46	8.72	45	2.82	1,464.38	4.74
Inventory Movement - Receipts						
0 to 3 Months	51	9.67	131	8.22	3,550.25	11.51
4 to 6 Months	15	2.84	47	2.95	509.53	1.65
7 to 12 Months	25	4.74	98	6.15	963.14	3.12
Over 12 Months	379	71.91	1,158	72.69	23,573.04	76.44
New Parts No Receipts	57	10.81	159	9.98	2,240.06	7.26
Outstanding Orders	24	4.55	69		2,681.94	
Stockorders	17	70.83	57	82.60	1,107.68	41.30
Supplemental Orders						
Customer Orders						
Backorders	8	33.33	12	17.39	1,574.26	58.69
Stockorder Backorders	8	33.33	12	17.39	1,574.26	58.69
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 500

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	88	16.69	593		7,339.92		405
Regular	85	96.59	558	94.09	7,138.75	97.25	381
No History	6	6.81	12	2.02	69.25	0.94	6
Drop Ship	6	6.81	12	2.02	69.25	0.94	6
Wholesale	6	6.81	11	1.85	62.67	0.85	12
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	0.37	13		177.31		2
Return Sales	17	3.22	72		629.85		28
Regular	17	100.00	70	97.22	622.35	98.80	26
No History							
Defective							
Wholesale	1	5.88	2	2.77	7.50	1.19	2
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	24	4.55	64		2,078.45		31
Stockorders	24	100.00	64	100.00	2,078.45	100.00	31
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	112	21.25	683		6,667.36		154
Plus	77	68.75	549	80.38	8,734.95		104
Minus	35	31.25	134	19.61	-2,067.59		50
Factory Returns							
Net Appreciation	11	2.08	50	3.13	30.30		12
Positive	9	81.81	48	96.00	31.03		10
Negative	2	18.18	2	4.00	-.73		2
Parts Updated With Cost							
Parts With Comments	171						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	8		1,618		4,406.02	
Active Parts	8	100.00	1,618	100.00	4,406.02	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand	1	12.50	351		-1,000.35	
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Core/Exchange

Memos On File

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	5	62.50	1,555	96.10	4,161.58	94.45
4 to 6 Months						
7 to 12 Months	2	25.00	63	3.89	244.44	5.54
Over 12 Months	1	12.50				
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months	8	100.00	1,618	100.00	4,406.02	100.00
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
 - Stockorder Backorders
 - Supplemntl Backorders
 - Customer Backorders

Outstanding Forced Orders

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales							
Regular	5	62.50	2,495		7,201.93		378
No History	5	100.00	2,495	100.00	7,201.93	100.00	378
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	12.50	3		8.55		1
Return Sales	3	37.50	41		120.75		8
Regular	3	100.00	41	100.00	120.75	100.00	8
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	9,083		13,165		204,721.92	
Active Parts	1,138	12.52	6,902	52.42	71,637.27	34.99
NS Parts	6,029	66.37	599	4.54	37,560.81	18.34
MO Parts						
AP Parts	1,791	19.71	5,407	41.07	89,589.82	43.76
DP Parts	119	1.31	257	1.95	5,934.02	2.89
SP Parts						
DEL Parts	6	0.06				
Parts With No Cost	8	0.08				
Parts With Negative On-Hand	26	0.28	542		-5,017.45	
Core/Exchange	40	0.44	75	0.56	6,933.00	
Memos On File	546					
Parts Added	418	4.60	316	2.40	11,369.91	5.55
Active Parts	57	13.63	71	22.46	2,392.52	21.04
NS Parts	344	82.29	225	71.20	8,572.00	75.39
MO Parts						
AP Parts	14	3.34	9	2.84	103.40	0.90
DP Parts	3	0.71	11	3.48	301.99	2.65
SP Parts						
Parts & Memos Deleted	262					
Inventory Movement - Sales						
0 to 3 Months	1,730	19.04	6,543	49.69	60,660.06	29.63
4 to 6 Months	889	9.78	940	7.14	26,071.37	12.73
7 to 12 Months	1,162	12.79	1,358	10.31	19,269.69	9.41
Over 12 Months	3,868	42.58	3,931	29.85	72,450.46	35.38
New Parts No Sales	1,434	15.78	393	2.98	26,270.34	12.83
Inventory Movement - Receipts						
0 to 3 Months	1,411	15.53	1,805	13.71	34,834.79	17.01
4 to 6 Months	727	8.00	691	5.24	9,189.83	4.48
7 to 12 Months	1,124	12.37	909	6.90	12,358.43	6.03
Over 12 Months	4,235	46.62	9,411	71.48	126,363.28	61.72
New Parts No Receipts	1,586	17.46	349	2.65	21,975.59	10.73
Outstanding Orders	469	5.16	1,532		97,532.38	
Stockorders	320	68.23	1,084	70.75	60,796.33	62.33
Supplemental Orders						
Customer Orders						
Backorders	179	38.16	448	29.24	36,736.05	37.66
Stockorder Backorders	179	38.16	448	29.24	36,736.05	37.66
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	885	9.74	4,976		111,633.18		2,248
Regular	850	96.04	4,851	97.48	98,427.03	88.17	2,132
No History	28	3.16	47	0.94	4,747.55	4.25	34
Drop Ship	28	3.16	47	0.94	4,747.55	4.25	34
Wholesale	25	2.82	31	0.62	3,711.05	3.32	48
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	4	0.04	26		218.56		5
Return Sales	123	1.35	333		22,474.13		158
Regular	122	99.18	330	99.09	22,397.79	99.66	155
No History							
Defective							
Wholesale	2	1.62	3	0.90	76.34	0.33	3
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	489	5.38	1,176		50,422.02		585
Stockorders	489	100.00	1,176	100.00	50,422.02	100.00	585
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	221	2.43	1,086		28,727.74		295
Plus	174	78.73	919	84.62	31,871.56		229
Minus	47	21.26	167	15.37	-3,143.82		66
Factory Returns							
Net Appreciation	37	0.40	143	1.08	1,237.24		159
Positive	32	86.48	127	88.81	1,287.59		124
Negative	5	13.51	16	11.18	-50.35		35
Parts Updated With Cost	1	0.01					1
Parts With Comments	308						
Misc & Sublet Items							
Gross Sales			1		45.00		1
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			243		16,851.78		151
Lost Sales							
Return Sales			30		1,685.26		22