

CDK Stocking Status INVESTMENT				Inventory Value	% of Inventory	Guide	COLOR SCORING
Normal or Active Stock					#DIV/0!	over 70%	GOOD
Automatic Phase Out					#DIV/0!	Less than 30%	WARNING
Dealer Phase Out					#DIV/0!	Less than 1%	DANGER
Manual Order					#DIV/0!	Less than 3%	
Non Stock Part \$'s					#DIV/0!	Less than 5%	
Non Stock Part #'s*						Greater than 70% of PN's	
Clean Core				#DIV/0!	# PIECES	PART #	
Dirty Core				#DIV/0!			
Total Inventory				\$0	#DIV/0!		

Activity	Value \$	%	Notes & Guides
0-3 Months		#DIV/0!	ACTIVE INVENTORY at 75%
4-6 Months		#DIV/0!	ACTIVE INVENTORY at 23%
7-12 Months		#DIV/0!	75% will likely become Obso 2% is guide
Over 12 Months		#DIV/0!	Technical Obsolescence 2% is guide
New parts no sales		#DIV/0!	Minimal Amount
Total Inventory	0	#DIV/0!	

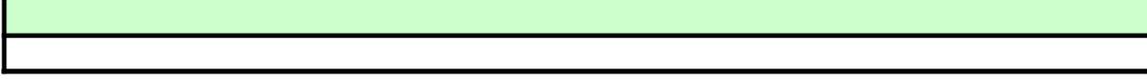
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code	Pass or Fail ?
OBSO POSITION (LINES 20-22 FROM ABOVE)	
NEG-ON-HAND (MINUS-ON-HAND)	
CLEAN CORE	
DIRTY CORE (RDCI) OR DONE MANUALLY	
LOST SALES CALCULATOR VS. ACTUAL	
AVERAGE STOCK ORDER (Obtain data from	
MONTHS SUPPLY (This calculation from you	
GROSS (TOTAL) TURNS (from your FS Temp	
TRUE (STOCK) TURNS (from your FS Temp	
FTFR (FIRST TIME FILL RATE)	

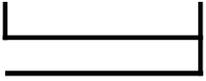
OBSO POSITION			
.75 TIMES \$			0
PLUS			0
PLUS			0
EQUALS		#DIV/0!	0

REYNOLDS 2213			
Stocking Status	Inventory Value	% of Inventory	Guide
INVESTMENT			
Normal or Active Stock		#DIV/0!	over 70%
Automatic Phase Out		#DIV/0!	Less than 30%
Dealer Phase Out		#DIV/0!	Less than 1%
Manual Order		#DIV/0!	Less than 3%
Non Stock Part #'s		#DIV/0!	Less than 5%
Non Stock Part #'s*			Greater than 70% of PN's
Core Clean		#DIV/0!	pn pieces
Core Dirty		#DIV/0!	pn pieces
Replace by hold RBH		#DIV/0!	pn NA pieces
			NA
Total Inventory	\$0	#DIV/0!	

REYNOLDS

Activity	Value	% of inventory	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current a
1-3 Months		#DIV/0!	included	healthy parts invento
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code				
OBISO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FSTempli				
TRUE (STOCK) TURNS (from your FS Templé				
FTFR (FIRST TIME FILL RATE) (from your par				





AUTO MATE Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide
Active parts		#DIV/0!	over 70%
Auto Phase Out Parts		#DIV/0!	Less than 30%
Dealer Phase Out Parts		#DIV/0!	Less than 1%
Manual Order Parts		#DIV/0!	Less than 3%
Non Stock Part \$'s		#DIV/0!	Less than 5%
Non Stock Part #'s*			Greater than 70% of PN's
Core Clean		#DIV/0!	pn pieces
Core Dirty		#DIV/0!	pn pieces
		#DIV/0!	
Total Inventory	\$0	#DIV/0!	

AUTO MATE

Activity	AUTO MATE Value	% of inven	NADA Guide	Notes
		#DIV/0!		this is your current a
Current to 3 Months		#DIV/0!	75%	healthy parts invento
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
over 12 Months		#DIV/0!	0%	Technically Obsolete
		#DIV/0!		
TOTAL	\$0	#DIV/0!		

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code

OBSO POSITION (LINES 23-25 FROM ABOVE)

CLEAN CORE

DIRTY CORE

LOST SALES CALCULATOR VS. ACTUAL

AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)

MONTHS SUPPLY (FS TEMPLATE)

GROSS (TOTAL) TURNS (from your FS Template)

TRUE (STOCK) TURNS (from your FS Template)

FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)

AUTO SOFT Stocking Status INVESTMENT		Inventory Value	% of Inventory	Guide		
Normal or Active Stock			#DIV/0!	over 70%		
Automatic Phase Out			#DIV/0!	Less than 30%		
Dealer Phase Out			#DIV/0!	Less than 1%		
Manual Order			#DIV/0!	Less than 3%		
Non Stock Part \$'s			#DIV/0!	Less than 5%		
Non Stock Part #'s*				Greater than 70% of PN's		
No Phase Out				NA		
Repace by Hold				NA		
Clean Core			#DIV/0!	# PIECES	PART #	
Dirty Core			#DIV/0!			
Total Inventory		\$0	#DIV/0!			

AUTO SOFT

Activity from Source	Value \$	% of Inven	%	Notes & Guides
0-3 Months			#DIV/0!	ACTIVE INVENTORY at 75%
4-6 Months			#DIV/0!	ACTIVE INVENTORY at 23%
7-12 Months			#DIV/0!	75% will likely become Obso 2% is
13-18 Months			#DIV/0!	Technical Obsolescence 2% is gu
New parts no sales			#DIV/0!	Minimal Amount
Total Inventory			#DIV/0!	

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code
OBSO POSITION (LINES 20-22 FROM ABOVE)
NEG-ON-HAND (MINUS-ON-HAND)
CLEAN CORE
DIRTY CORE (RDCI) OR DONE MANUALLY
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (Obtain data from your OE)
MONTHS SUPPLY (This calculation from your FS Template)
GROSS (TOTAL) TURNS (from your FS Template)
TRUE (STOCK) TURNS (from your FS Template)
FTFR (FIRST TIME FILL RATE)(this is a post class assignment)

DEALER TRACK ARKONA MONTH OF:						COLOR	
STATUS		%	#	PIECES	VALUE	PROFILES GUIDES	SCORING
							GOOD
ACTIVE PARTS: STOCKED	6.45%	645	292	\$11,748.00	See 9 D		WARNING
ACTIVE PARTS: EXCESS STOCK	56.90%	953	5,323	103,581.00	LESS THAN 1 %		DANGER
ACTIVE PARTS: UNDERSTOCKED	1.52%	199	158	2,770.00	LESS THAN 1 %		
ACTIVE PARTS: TO PHASE OUT	0.00%				LESS THAN 30%		
TOTAL ACTIVE PARTS	64.88%	1,797	5,773	\$118,098.00	70%		
SUPERCEDED W/ON HAND	2.32%	36	153	4,230.00	LOW DBL NUMBERS		
INACTIVE W/ON HAND	27.61%	425	1,803	50,250.00	LESS THAN 30% these are Auto Phase Out Parts		
INACTIVE PART NUMBER # AND %							
TOTAL INV. TO SELL	94.81%	2,258	7,729	\$172,578.00			
CORES ON HAND	0.0572708	30	60	10,425.00	LOW PIECE COUNTS		
NEG-ON-HAND		5	-6	-973	LOW DBL NUMBERS		
TOTAL OF INVENTORY		2,293	7,783	\$182,030.00			
PARTS ON OPEN R. O.'S		187	345	22,202.00	ONE DAY'S AVG SALES		
VALUE OF TOTAL INVENTORY		2,480	8,128	\$204,232.00			
NOT ON FACTORY MASTER		1,898	679	7,478.00	MINIMAL		
PARTS WITH OUT COST		94	-2	0	MINIMAL		
INVENTORY AGING BY LAST SOLD							
	VALUE	%	ACUM %	INSTRUCTORS NOTES			
NEVER SOLD	144	9.70%	9.70%				
ONE YEAR AGO PLUS	14	0.94%	10.64%	THIS IS TECHNICAL OBSO			
ELEVEN MONTHS AGO	6	0.40%	11.04%				
TEN MONTHS AGO	64	4.30%	15.34%	THIS IS POTENTIAL OBSO			
NINE MONTHS AGO	41	2.75%	18.09%				
EIGHT MONTHS AGO	46	3.09%	21.18%	THESE PARTS WILL BE IN A "AP" STATUS IF YOUR PHASE OUT IS SET AT 0 IN 6			
SEVEN MONTHS AGO	67	4.50%	25.68%				
SIX MONTHS AGO	100	6.72%	32.40%				
FIVE MONTHS AGO	89	5.98%	38.38%				
FOUR MONTHS AGO	112	7.52%	45.90%				
THREE MONTHS AGO	116	7.79%	53.69%	THIS IS YOUR ACTIVE HEALTHY PARTS INVENTORY			
TWO MONTHS AGO	146	9.81%	63.49%				
ONE MONTH AGO	225	15.11%	78.61%				
CURRENT MONTH	319	21.42%	100.03%				
TOTAL INVENTORY	1,489	100.03%		Guide is 1.5 Months Supply			
CORES WITH ON HAND				CONFIRM DIRTY & CLEAN STATUS (see below)			
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code						Pass or Fail ?	
OBSO POSITION (LINES 25 to 31 FROM ABOVE) (includes potential and technicle OBSO)						Fail	
NEG-ON-HAND							
CLEAN CORE (Provide the # of part #'s and # of pieces)							
DIRTY CORE							
LOST SALES CALCULATOR VS. ACTUAL							
AVERAGE STOCK ORDER (this will help you calculate your true turnfound in the FS temp)							
MONTHS SUPPLY (this calculation is found in the FS template)							
GROSS (TOTAL) TURNS (from your FS Template)							
TRUE (STOCK) TURNS (from your FS Template)							
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)							

Lightyear Stocking Status INVESTMENT		Inventory Value	% of Inventory	Guide
Normal or Active Stock			#DIV/0!	over 70%
Automatic Phase Out			#DIV/0!	Less than 30%
Dealer Phase Out			#DIV/0!	Less than 1%
Manual Order			#DIV/0!	Less than 3%
Non Stock Part \$'s			#DIV/0!	Less than 5%
Non Stock Part #'s*				Greater than 70% of PN's
No Phase Out				NA
				NA
Clean Core			#DIV/0!	# PIECES PART #
Dirty Core			#DIV/0!	
Total Inventory		\$0	#DIV/0!	

Lightyear				
Activity	Value \$	% of Inven	%	Notes & Guides
1-2 Months			#DIV/0!	ACTIVE INVENTORY at 75%
3-5 Months			#DIV/0!	ACTIVE INVENTORY at 23%
6-11 Months			#DIV/0!	75% will likely become Obso 2%
Over 12 Months			#DIV/0!	Technical Obsolescence 2% is
New parts no sales			#DIV/0!	Minimal Amount
Total Inventory			#DIV/0!	
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code				
OBISO POSITION (LINES 20-22 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE (RDCI) OR DONE MANUALLY				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (Obtain data from your OE)				
MONTHS SUPPLY (This calculation from your FS Template)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (This is a post class assignment)				

PBS SCORECARD				
Stocking Status	Inventory	% of Inventory	Guide	
INVESTMENT	Value			
Stock Parts		#DIV/0!	over 70%	
Automatic Phase Out		#DIV/0!	Less than 30%	
		#DIV/0!		
Manual Order		#DIV/0!	Less than 3%	
Test Part \$'s		#DIV/0!	Less than 5%	
Test Part #'s*			Greater than 70% of PN's	
Core Parts		#DIV/0!	pn	pieces
Core Dirty		#DIV/0!	pn	pieces
Superseded Parts		#DIV/0!	pn	NA pieces
			NA	
Total Inventory	\$0	#DIV/0!		

REYNOLDS

Activity	Value	% of inven	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current a healthy parts invento
1-3 Months		#DIV/0!	included	
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code				
OBISO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

UCS SCORECARD				COLOR SCORING
Stocking Status	Inventory Value	% of Inventory	Guide	
Observations				GOOD
Active Stock (0-6 month activity)			over 70%	WARNING
Zero Guide (Auto Phase out)			Less than 30%	DANGER
No bin Location Parts			Less than 1%	
Manual Order Review			Less than 3%	
No Match (Non Stock Part \$'s)			Less than 5%	
Total Watch #'s (N/ Stock Part #'s)			Greater than 70% of PN's	
Clean Core				
Dirty Core			Are controls in place?	
			NA	
			NA	
Total Inventory	\$0			
EXTRA LINES				
EXTRA LINES				

UCS

Investment Activity	Value	% of inver	NADA Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current and active healthy parts inventory
3 to 6 Months		#DIV/0!	included	
6-9 Months		#DIV/0!	23%	65% Will likely become obso
9-12 Months		#DIV/0!	2%	85% Will likely become obso
12 Months + Over		#DIV/0!	included	This is your Technical OBSO
		#DIV/0!		
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code				Pass or Fail ?
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND) (minus balance parts)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER				
MONTHS SUPPLY				
GROSS (TOTAL) TURNS (from your FS templat				
TRUE (STOCK) TURNS (from your FS Template				
FTFR (FIRST TIME FILL RATE) (from your part				

\$0.00	
\$0.00	
\$0	
\$0.00	#DIV/0!