



Financial Management Objective Homework

Student
Class #323

George Saliba
Abe Dawich

Name:

323

Academy

***I plan to accomplish the following objective
our next class on:***

3/7

by

**Provide the relevant
composite data**

Department	Month	Page	Column
Service Labor Sales and Gross	February	30	7

Action plan for achieving objective
What is the area of focus?
increase labor hour sales revenue
What is the proposed plan? How will you achieve it?
We plan to stick to posted labor rate when charging internal vehicles, we also plan to add 3.1 hours of labor to each unit checked.
How will you track your progress? What measurements, KPI's? How often will you track?
Will track by recording volume of service hours earned with internal vehicles
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Service Manager, Parts Manager, mechanics will be involved. They will not require professional training but I have ensured a specific process to keep things running smoothly.
Is there a cost, or estimated cost for implementation?
No
Projected date of completion?

Jan.	Feb.	March	April XXXX	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.