

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	442	1523	1965	Finance or Lease Reserve			0
Finance or Lease Contracts	351	1182	1533	Service Contracts			0
Service Contracts	156	816	972	Pre-paid Maintenance			0
Pre-Paid Maintenance			0	GAP			0
GAP	93	678	771	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	252	631	883	Tire/Wheel			0
Tire/Wheel	23	54	77	Lease Care			0
Lease Care			0	Other_____chargebacks not broke out_____	380578	770653	1151231
Other_____	19	29	48				

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	638296	1194411	1832707
Service Contracts	219703	1252879	1472582
Pre-Paid maintenance			0
GAP	64514	476809	541323
Theft Deterrent			0
Paint Sealant & Appearance	200453	453936	654389
Tire/Wheel	20036	46893	66929
Lease Care			0
Other_____dent/key_____	14455	27236	41691

