

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	201	195	396	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	162	171	333	Finance or Lease Reserve	52367.85		52367.85
Service Contracts	112	130	242	Service Contracts	34554.3		34554.3
Pre-Paid Maintenance	0	0	0	Pre-paid Maintenance			0
GAP	38	78	116	GAP	14818.82		14818.82
Theft Deterrent	194	175	369	Theft Deterrent			0
Paint Sealant & Appearance	56	28	84	Paint Sealant & Appearance			0
Tire/Wheel	67	51	118	Tire/Wheel			0
Lease Care			0	Lease Care			0
Other_KEY Replacement_____	177	166	343	Other_____	11597.34		11597.34

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	285741	494746	780487
Service Contracts	171986	189834	361820
Pre-Paid maintenance	0		0
GAP	13691	26632	40323
Theft Deterrent	25302	22827	48129
Paint Sealant & Appearance	33391	15560	48951
Tire/Wheel	44560	32314	76874
Lease Care			0
Other_Key Replacement_____	3159	3172	6331