

## First Time Fill Rate

DEALERSHIP NAME		First time fill rate			
DATE	# OF RO'S	RO's Filled 1st Time (Right Away)	RO's Filled the same day Same Day	RO's Not Filled Same Day	Actual 1st Time Fill Rate %
2/14/2021	19	14	1	3	73.68%
2/15/2021	18	17	1	0	94.44%
2/16/2021	18	14	2	2	77.78%
2/17/2021	24	12	6	4	50.00%
2/18/2021	19	13	4	2	68.42%
2/19/2021	14	8	4	2	57.14%
2/21/2021	13	8	2	3	61.54%
2/22/2021	29	21	3	5	72.41%
2/23/2021	24	18	6	0	75.00%
2/24/2021	11	8	3	0	72.73%
2/25/2021	18	14	1	3	77.78%
Totals	207	147			71.01%

This is not completely accurate as it includes oil changes and parts already ordered to be installed.