

Service Department Sales And Gross (Labor Only)

				Gross as % of Sales
Category	Sales	Gross		
Customer Car				0%
Customer Truck				0%
Customer Other				0%
Warranty				0%
Warranty Other				0%
Internal				0%
NVI / Road Ready				0%
Adj. Cost Of Labor				0%
Total	\$ -	\$ -		0.00%

Service Department Profit Centering

%Sales Contribution
0%
0%
0%
0%
0%
0%
0%
0%
0%
0.00%

Expense Category		Dollar Amount
Department Gross	\$	-
Variable Expense		
Selling Expense		
Personnel Expense		
Semi-Fixed Expense		
Fixed Expense		
Unallocated Expense		
Dealer's Salary		
Total Expenses	\$	-
Net Profit	\$	-

% of Gross	Profile
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	

Performance

Customer Car*
Customer Truck*
Customer Other*
Warranty
Internal
New Vehicle Prep
Total

POTENTIAL

How proficient are you

Customer labor di

NADA ACTUAL SERVICE ANALYSIS

Labor Sales / Month		Hourly Labor Rate		Hours Billed	
\$	-	÷		=	0.00
\$	-	÷		=	0.00
\$	-	÷		=	0.00
\$	-	÷		=	0.00
\$	-	÷		=	0.00
\$	-	÷		=	0.00
\$	-				0.0

\$

-

÷

0.00

=

\$0.00

Total labor sales for month

Total hours billed

Effective Labor Rate

x

x

=

0.0

Service mechanical technicians

Hours/Day

Working Days/Month

Clock Hour Aval

0.0

x

\$0.00

=

\$

-

Clock Hours Available

Effective Labor Rate

Labor sales potential

ur technicians ?

÷

=

0.00%

Hours Produced

Hours Available

Tech Proficiency

ivide by the Customer Effective Labor rate from the R. O. Analysis

FACILITY POTENTIAL

Number of Bays

x

Number of Days

x

Number of Hours

x

Effective Labor Rate

equals

FACILITY POTENTIAL

FACILITY UTILIZATION

Total Labor Sales

÷

Facility Potential

equals

FACILITY UTILIZATION

