

Service Department Sales And Gross (Labor Only)

Category	Sales	Gross	Gross as % of Sales	%Sales Contribution
Customer Car			0%	0%
Customer Truck			0%	0%
Customer Other			0%	0%
Warranty			0%	0%
Warranty Other			0%	0%
Internal			0%	0%
NVI / Road Ready			0%	0%
Adj. Cost Of Labor			0%	0%
Total	\$ -	\$ -	0.00%	0%

Service Department Profit Centering

Service Department Profit Centering			
Expense Category	Dollar Amount	% of Gross	Profile
Department Gross			
Variable Expense		0.00%	
Selling Expense		0.00%	
Personnel Expense		0.00%	
Semi-Fixed Expense		0.00%	
Fixed Expense		0.00%	
Unallocated Expense		0.00%	
Dealer's Salary		0.00%	
Total Expenses	\$ -	0.00%	
Net Profit	#VALUE!	0.00%	



NADA ACTUAL SERVICE ANALYSIS

Performance

	<i>Labor Sales / Month</i>		<i>Hourly Labor Rate</i>	=	<i>Hours Billed</i>
Customer Car*		÷		=	0.00
Customer Truck*		÷		=	0.00
Customer Other*		÷		=	0.00
Warranty		÷		=	0.00
Internal		÷		=	0.00
New Vehicle Prep		÷		=	0.00
Total	\$ -				0.0

POTENTIAL

\$ -	÷	0.00	=	\$0.00	
Total labor sales for month		Total hours billed		Effective Labor Rate	

	x		x		=	#VALUE!
# Service mechanical technicians		# Hours/Day		Working Days/Month		Clock Hour A

#VALUE!	x	\$0.00	=	#VALUE!	
Clock Hours Available		Effective Labor Rate		Labor sales potential	

How proficient are your technicians ?

	÷		=	0.00%	
Hours Billed		Hours Available		Tech Proficiency	

Customer labor divide by the Customer Effective Labor rate from the R. O. Analysis

val

FACILITY POTENTIAL	
Number of Bays	<input type="text"/>
	x
Number of Days	<input type="text"/>
	x
Number of Hours	<input type="text"/>
	x
Effective Labor Rate	<input type="text"/>
FACILITY POTENTIAL	#VALUE!

FACILITY UTILIZATION	
Total Labor Sales	\$ -
	÷
Facility Potential	#VALUE!
	<i>equals</i>
FACILITY UTILIZATION	0.00%