



FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

YTD Warranty Sales

Service Warranty Sales	+	601	4	YTD	56
Parts Warranty Sales	+	88,731	4	YTD	
Body Shop Parts Warranty Sales	+	0		YTD	
Body Shop Service Warranty Sales	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
Total YTD Warranty Sales	=	89,332			
Statement Month	÷	1			
Average YTD Warranty Sales	=	89,332			
Factor	×	25.0%			
Your Guide	=	22,333			A

Your Factor for Warranty Claims Receivable is : 25.0% if paid weekly
 50.0% if paid semi-monthly
 100.0% if paid monthly

Warranty Claims Receivable	1,832
Your Guide	22,333 A
Frozen Capital	<u>20,501</u>



FROZEN CAPITAL: PRE-OWNED INVENTORY

Page Colm Line

YTD Pre-Owned Sales <i>(without F&I)</i>	+	909,997	4	YTD	25
YTD Pre-Owned Gross Profit <i>(without F&I)</i>	-	121,956	4	YTD	25
YTD Inventory Adjustments <i>(+/- as on statement)</i>	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	788,041			
Statement Month	÷	1			
Average Month Pre-Owned Cost of Sales	=	788,041			
Factor	×	1.0			Guide = 1.0
Your Guide	=	788,041			A

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.

A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		1,819,494	1	Asset	25
Your Guide	-	788,041			A
Frozen Capital		1,031,453			



ACADEMY

FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

Page Colm Line

YTD Parts & Accessories Sales <i>(exclude gas, oil, grease and tire sales)</i>	+	302,751	4.0	YTD	70
YTD Parts & Accessories Gross Profit <i>(exclude gas, oil, grease and tire gross profit)</i>	-	89,072	4	YTD	70
YTD Inventory Adjustments (+/- as on statement)	±	0	-	YTD	-
YTD Parts & Accessories Cost of Sales	=	213,679			
Statement Month	÷	1			
Average Month Parts & Accessories Cost of Sales	=	213,679			
Factor	×	1.5	Guide = 1.5		
Your Guide	=	320,519			A

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.
A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		395,646	1	Asset	29-30
Your Guide	-	320,519			A
Frozen Capital		<u>75,128</u>			



TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each I
If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	\$0
Pre-Owned Vehicle Inventory	+	\$1,031,453
Parts & Accessories Inventory	+	\$75,128
Service, Parts, Body Shop A/R	+	\$0
Total Frozen Capital	=	<u>\$1,106,581</u>