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WONDRIES TOYOTA
MONTHLY SUMMARY REPORT

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	32,286		20,895		411,679.17	
Active Parts	3,119	9.66	15,207	72.77	161,169.43	39.14
NS Parts	17,750	54.97	2,081	9.95	129,000.75	31.33
MO Parts	9,752	30.20	2,543	12.17	94,784.56	23.02
AP Parts	1,639	5.07	1,047	5.01	25,601.70	6.21
DP Parts	13	0.04	17	0.08	1,122.73	0.27
SP Parts						
DEL Parts	13	0.04				
Parts With No Cost	347	1.07	1	0.00		
Parts With Negative On-Hand	37	0.11	309		-8,991.91	
Core/Exchange	15	0.04	46	0.22	2,442.00	
Memos On File	7,969					
Parts Added	1,396	4.32	152	0.72	8,805.89	2.13
Active Parts	9	0.64	5	3.28	168.10	1.90
NS Parts	1,385	99.21	146	96.05	8,491.29	96.42
MO Parts	1	0.07				
AP Parts						
DP Parts	1	0.07	1	0.65	146.50	1.66
SP Parts						
Parts & Memos Deleted	1,121					
Inventory Movement - Sales						
0 to 3 Months	11,101	34.38	17,609	84.27	255,230.43	61.99
4 to 6 Months	4,197	12.99	1,164	5.57	64,390.09	15.64
7 to 12 Months	4,721	14.62	1,015	4.85	45,851.75	11.13
Over 12 Months	5,558	17.21	380	1.81	8,546.47	2.07
New Parts No Sales	6,709	20.77	727	3.47	37,660.43	9.14
Inventory Movement - Receipts						
0 to 3 Months	11,301	35.00	17,470	83.60	310,455.68	75.41
4 to 6 Months	4,551	14.09	1,366	6.53	54,856.37	13.32
7 to 12 Months	4,885	15.13	796	3.80	31,977.52	7.76
Over 12 Months	5,370	16.63	1,223	5.85	11,142.40	2.70
New Parts No Receipts	6,179	19.13	40	0.19	3,247.20	0.78
Outstanding Orders	997	3.08	2,218		205,060.57	
Stockorders	139	13.94	462	20.82	5,638.15	2.74
Supplemental Orders						
Customer Orders	336	33.70	422	19.02	53,015.76	25.85
Backorders	567	56.87	1,334	60.14	146,406.66	71.39
Stockorder Backorders	114	11.43	392	17.67	8,904.49	4.34
Supplemntl Backorders						
Customer Backorders	490	49.14	942	42.47	137,502.17	67.05
Outstanding Forced Orders						

WONDRIES TOYOTA
MONTHLY SUMMARY REPORT

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	5,279	16.35	17,270		824,709.63		17,292
Regular	5,240	99.26	17,202	99.60	817,686.63	99.14	17,248
No History	42	0.79	68	0.39	7,023.00	0.85	44
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	14	0.04	40		926.01		14
Return Sales	1,353	4.19	2,895		218,580.07		2,019
Regular	1,353	100.00	2,893	99.93	218,542.07	99.98	2,017
No History	1	0.07	2	0.06	38.00	0.01	2
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4,118	12.75	12,956		633,638.65		6,271
Stockorders	805	19.54	5,666	43.73	87,861.91	13.86	1,474
Supplemental Orders							
Customer Orders	3,458	83.97	5,355	41.33	484,422.01	76.45	4,447
Emergency Purchases	52	1.26	106	0.81	11,457.74	1.80	76
Other Receipts	141	3.42	1,829	14.11	49,896.99	7.87	274
Overages							
Net Adjustments	61	0.18	425		-24,747.44		76
Plus	15	24.59	39	9.17	2,234.31		29
Minus	46	75.40	386	90.82	-26,981.75		47
Factory Returns							
Net Appreciation	3,102	9.60	6,019	28.80	2,875.74		23,126
Positive	2,644	85.23	5,501	91.39	3,275.17		19,196
Negative	458	14.76	518	8.60	-399.43		3,930
Parts Updated With Cost	1	0.00					1
Parts With Comments	6,713						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

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WONDRIES TOYOTA
MONTHLY SUMMARY REPORT

Sort Source: 120

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	28		20		349.30	
Active Parts	10	35.71	3	15.00	10.50	3.00
NS Parts						
MO Parts						
AP Parts	18	64.28	17	85.00	338.80	96.99
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	1					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	11					
Inventory Movement - Sales						
0 to 3 Months	5	17.85				
4 to 6 Months	6	21.42	3	15.00	10.50	3.00
7 to 12 Months	3	10.71	1	5.00	16.00	4.58
Over 12 Months	4	14.28	5	25.00	118.90	34.03
New Parts No Sales	10	35.71	11	55.00	203.90	58.37
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months	2	7.14				
7 to 12 Months	18	64.28	12	60.00	219.90	62.95
Over 12 Months	8	28.57	8	40.00	129.40	37.04
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 120

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1	3.57	1		74.00		1
Regular	1	100.00	1	100.00	74.00	100.00	1
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments			27				
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

WONDRIES TOYOTA
MONTHLY SUMMARY REPORT

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	221		2,521		31,426.14	
Active Parts	170	76.92	1,434	56.88	21,162.76	67.34
NS Parts						
MO Parts	8	3.61	723	28.67	4,521.93	14.38
AP Parts	43	19.45	364	14.43	5,741.45	18.26
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	12	5.42	544	21.57		
Parts With Negative On-Hand	9	4.07	551		-1,753.75	
Core/Exchange						
Memos On File	361					
Parts Added	9	4.07	64	2.53	1,755.02	5.58
Active Parts	9	100.00	64	100.00	1,755.02	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	8					
Inventory Movement - Sales						
0 to 3 Months	143	64.70	1,716	68.06	23,751.56	75.57
4 to 6 Months	27	12.21	78	3.09	2,286.45	7.27
7 to 12 Months	13	5.88	26	1.03	813.79	2.58
Over 12 Months	16	7.23	657	26.06	2,675.46	8.51
New Parts No Sales	22	9.95	44	1.74	1,898.88	6.04
Inventory Movement - Receipts						
0 to 3 Months	141	63.80	1,331	52.79	22,231.72	70.74
4 to 6 Months	18	8.14	107	4.24	2,268.34	7.21
7 to 12 Months	25	11.31	172	6.82	5,072.71	16.14
Over 12 Months	29	13.12	901	35.73	1,723.32	5.48
New Parts No Receipts	8	3.61	10	0.39	130.05	0.41
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	90	40.72	927		11,437.23		724
Regular	90	100.00	927	100.00	11,437.23	100.00	724
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.45	12		460.80		1
Return Sales	26	11.76	277		1,818.90		254
Regular	26	100.00	277	100.00	1,818.90	100.00	254
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	42	19.00	430		7,817.94		51
Stockorders							
Supplemental Orders							
Customer Orders	1	2.38	2	0.46			2
Emergency Purchases	1	2.38	1	0.23	5.26	0.06	1
Other Receipts	40	95.23	427	99.30	7,812.68	99.93	48
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	1	0.45	5	0.19	219.55		2
Positive	1	100.00	5	100.00	219.55		2
Negative							
Parts Updated With Cost	6	2.71					6
Parts With Comments	173						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			174		10,679.36		125
Lost Sales							
Return Sales			11		1,010.99		8

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WONDRIES TOYOTA
MONTHLY SUMMARY REPORT

Sort Source: 202

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	833		2,083		52,318.33	
Active Parts	661	79.35	1,334	64.04	42,830.90	81.86
NS Parts	22	2.64	15	0.72	2,751.00	5.25
MO Parts	2	0.24	528	25.34	1,214.76	2.32
AP Parts	143	17.16	200	9.60	5,447.45	10.41
DP Parts	3	0.36	6	0.28	74.22	0.14
SP Parts						
DEL Parts	2	0.24				
Parts With No Cost	3	0.36				
Parts With Negative On-Hand	8	0.96	11		-992.40	
Core/Exchange						
Memos On File	7					
Parts Added	52	6.24	48	2.30	844.72	1.61
Active Parts	50	96.15	47	97.91	578.72	68.51
NS Parts	2	3.84	1	2.08	266.00	31.48
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	49					
Inventory Movement - Sales						
0 to 3 Months	509	61.10	1,790	85.93	41,048.29	78.45
4 to 6 Months	118	14.16	128	6.14	5,967.46	11.40
7 to 12 Months	58	6.96	55	2.64	908.64	1.73
Over 12 Months	14	1.68	27	1.29	1,239.54	2.36
New Parts No Sales	134	16.08	83	3.98	3,154.40	6.02
Inventory Movement - Receipts						
0 to 3 Months	489	58.70	1,726	82.86	43,443.05	83.03
4 to 6 Months	127	15.24	201	9.64	4,662.39	8.91
7 to 12 Months	102	12.24	117	5.61	3,068.85	5.86
Over 12 Months	22	2.64	34	1.63	286.04	0.54
New Parts No Receipts	93	11.16	5	0.24	858.00	1.63
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 202

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	267	32.05	1,352		44,443.36		1,154
Regular	267	100.00	1,352	100.00	44,443.36	100.00	1,154
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.12	1		133.00		1
Return Sales	28	3.36	80		3,398.38		39
Regular	28	100.00	80	100.00	3,398.38	100.00	39
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	223	26.77	1,654		41,763.38		346
Stockorders							
Supplemental Orders							
Customer Orders	1	0.44	1	0.06	7.55	0.01	1
Emergency Purchases	47	21.07	76	4.59	11,872.50	28.42	62
Other Receipts	179	80.26	1,577	95.34	29,883.33	71.55	283
Overages							
Net Adjustments	1	0.12	3		-360.00		1
Plus							
Minus	1	100.00	3	100.00	-360.00		1
Factory Returns							
Net Appreciation	42	5.04	163	7.82	882.88		145
Positive	41	97.61	163	100.00	890.88		144
Negative	1	2.38			-8.00		1
Parts Updated With Cost	26	3.12					26
Parts With Comments	529						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			3		279.99		2
Lost Sales							
Return Sales							

WONDRIES TOYOTA
MONTHLY SUMMARY REPORT

Sort Source: 300

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	18					
Active Parts	18	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	16	88.88	2,625		-20,393.92	
Core/Exchange						
Memos On File	1					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	17	94.44				
4 to 6 Months	1	5.55				
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months	18	100.00				
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

WONDRIES TOYOTA
MONTHLY SUMMARY REPORT

Sort Source: 300

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	16	88.88	3,448		24,931.03		1,660
Regular	16	100.00	3,448	100.00	24,931.03	100.00	1,660
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	11.11	20		283.30		3
Return Sales	11	61.11	153		1,132.74		43
Regular	11	100.00	153	100.00	1,132.74	100.00	43
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	8	44.44	9,467		68,735.28		8
Plus	8	100.00	9,467	100.00	68,735.28		8
Minus							
Factory Returns							
Net Appreciation	2	11.11			-96.63		2
Positive							2
Negative	2	100.00			-96.63		
Parts Updated With Cost							
Parts With Comments	6						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

WONDRIES TOYOTA
MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	33,386		25,519		495,772.94	
Active Parts	3,978	11.91	17,978	70.44	225,173.59	45.41
NS Parts	17,772	53.23	2,096	8.21	131,751.75	26.57
MO Parts	9,762	29.23	3,794	14.86	100,521.25	20.27
AP Parts	1,843	5.52	1,628	6.37	37,129.40	7.48
DP Parts	16	0.04	23	0.09	1,196.95	0.24
SP Parts						
DEL Parts	15	0.04				
Parts With No Cost	362	1.08	545	2.13		
Parts With Negative On-Hand	70	0.20	3,496		-32,131.98	
Core/Exchange	15	0.04	46	0.18	2,442.00	
Memos On File	8,339					
Parts Added	1,457	4.36	264	1.03	11,405.63	2.30
Active Parts	68	4.66	116	43.93	2,501.84	21.93
NS Parts	1,387	95.19	147	55.68	8,757.29	76.78
MO Parts	1	0.06				
AP Parts						
DP Parts	1	0.06	1	0.37	146.50	1.28
SP Parts						
Parts & Memos Deleted	1,189					
Inventory Movement - Sales						
0 to 3 Months	11,775	35.26	21,115	82.74	320,030.28	64.55
4 to 6 Months	4,349	13.02	1,373	5.38	72,654.50	14.65
7 to 12 Months	4,795	14.36	1,097	4.29	47,590.18	9.59
Over 12 Months	5,592	16.74	1,069	4.18	12,580.37	2.53
New Parts No Sales	6,875	20.59	865	3.38	42,917.61	8.65
Inventory Movement - Receipts						
0 to 3 Months	11,931	35.73	20,527	80.43	376,130.45	75.86
4 to 6 Months	4,698	14.07	1,674	6.55	61,787.10	12.46
7 to 12 Months	5,030	15.06	1,097	4.29	40,338.98	8.13
Over 12 Months	5,447	16.31	2,166	8.48	13,281.16	2.67
New Parts No Receipts	6,280	18.81	55	0.21	4,235.25	0.85
Outstanding Orders	997	2.98	2,218		205,060.57	
Stockorders	139	13.94	462	20.82	5,638.15	2.74
Supplemental Orders						
Customer Orders	336	33.70	422	19.02	53,015.76	25.85
Backorders	567	56.87	1,334	60.14	146,406.66	71.39
Stockorder Backorders	114	11.43	392	17.67	8,904.49	4.34
Supplemntl Backorders						
Customer Backorders	490	49.14	942	42.47	137,502.17	67.05
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	5,653	16.93	22,998		905,595.25		20,831
Regular	5,614	99.31	22,930	99.70	898,572.25	99.22	20,787
No History	42	0.74	68	0.29	7,023.00	0.77	44
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	18	0.05	73		1,803.11		19
Return Sales	1,418	4.24	3,405		224,930.09		2,355
Regular	1,418	100.00	3,403	99.94	224,892.09	99.98	2,353
No History	1	0.07	2	0.05	38.00	0.01	2
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4,383	13.12	15,040		683,219.97		6,668
Stockorders	805	18.36	5,666	37.67	87,861.91	12.85	1,474
Supplemental Orders							
Customer Orders	3,460	78.94	5,358	35.62	484,429.56	70.90	4,450
Emergency Purchases	100	2.28	183	1.21	23,335.50	3.41	139
Other Receipts	360	8.21	3,833	25.48	87,593.00	12.82	605
Overages							
Net Adjustments	70	0.20	9,895		43,627.84		85
Plus	23	32.85	9,506	96.06	70,969.59		37
Minus	47	67.14	389	3.93	-27,341.75		48
Factory Returns							
Net Appreciation	3,147	9.42	6,187	24.24	3,881.54		23,275
Positive	2,686	85.35	5,669	91.62	4,385.60		19,344
Negative	461	14.64	518	8.37	-504.06		3,931
Parts Updated With Cost	33	0.09					33
Parts With Comments	7,448						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			177		10,959.35		127
Lost Sales							
Return Sales			11		1,010.99		8