Service Department Sales And Gross (Labor Only)

Category	Sales		Gross		Gross as % of Sales	%Sales Contribution
Customer Car	$	25,813	$	17,390	67.37%	48.79%
Customer Truck					0%	0%
Customer Other					0%	0%
Warranty	$	4,100	$	2,836	69.17%	7.75%
Warranty Other					0%	0%
Internal	$	22,991	$	14,254	62.00%	43.46%
NVI / Road Ready					0%	0%
Adj. Cost Of Labor					0%	0.00%
Total	$	52,904	$	34,480	65.17%	100.00%

Service Department Profit Centering

Expense Category	Dollar Amount		% of Gross	Profile
Department Gross	$	34,592		
Variable Expense			0.00%	
Selling Expense			0.00%	
Personnel Expense	$	85,326	246.66%	
Semi-Fixed Expense	$	19,596	56.65%	
Fixed Expense	$	24,730	71.49%	
Unallocated Expense			0.00%	
Dealer's Salary			0.00%	
Total Expenses	$	129,652	374.80%	
Net Profit	$	(95,060)	-274.80%	

NADA ACTUAL SERVICE ANALYSIS

Performance

	Labor Sales / Month		Hourly Labor Rate		Hours Billed	
Customer Car*	$ 25,813	÷		=	0.00	
Customer Truck*		÷		=	0.00	
Customer Other*		÷		=	0.00	
Warranty	$ 4,100	÷		=	0.00	
Internal	$ 22,991	÷		=	0.00	
New Vehicle Prep		÷		=	0.00	
Total	$ 52,904				0.0	

POTENTIAL

$ 52,904	÷	0.00	=	$0.00	
Total labor sales for month		Total hours billed		Effective Labor Rate	

	x		x		=	#VALUE!
# Service mechanical technicians		# Hours/Day		Working Days/Month		Clock Hour A

#VALUE!	x	$0.00	=	#VALUE!
Clock Hours Available		Effective Labor Rate		Labor sales potential

How proficient are your technicians ?

	÷		=	0.00%
Hours Billed		Hours Available		Tech Proficiency

Customer labor divide by the Customer Effevtive Labor rate from the R. O. Analysis

val

FACILITY POTENTIAL

Number of Bays

x

Number of Days

x

Number of Hours

x

Effective Labor Rate

FACILITY POTENTIAL | #VALUE!

FACILITY UTILIZATION

Total Labor Sales | $ 52,904

÷

Facility Potential | #VALUE!

equals

FACILITY UTILIZATION | 0.00%