

PD2007R
CREES9748

TADD JENKINS FORD CHRYSLER DOD
Inventory Analysis Month End Feb 2022

3/03/22
12:39:53

All Manf, All OEM Cd, All SGrp	%	#	Pieces	Value
Active Parts: Stocked	9.2	430	656	32759
Active Parts: With Excess Stock	31.4	831	10102	111735
Active Parts: Understocked	.9	72	217	3133
Active Parts: To Phase Out	4.1	124	438	14554
Total Active Parts	45.5	1457	11413	162182
Superceded With On Hand	3.3	77	271	11760
Inactive With On Hand	51.2	1290	14667	182140
Total Inventory To Sell	100.0	2824	26351	356083
Cores on Hand		29	40	8683
Negative On Hand		0	0	0
Total of Inventory		2853	26391	364766
Parts on Open Repair Orders		226	430	21765
Value of Inventory		3079	26821	386530
Not on Factory Master		28513	9005	34063
Parts Without Cost		270	1099	0

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TADD JENKINS FORD CHRYSLER DOD 3/03/22
Inventory Aging by Last Sold

no option for date

All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	418	15.2	15.2	75256	21.0	21.0
2021 March or Older	342	12.5	27.7	38605	10.8	31.7
2021 April	41	1.5	29.2	5074	1.4	33.1
2021 May	61	2.2	31.4	7453	2.1	35.2
2021 June	77	2.8	34.2	6874	1.9	37.1
2021 July	96	3.5	37.7	7188	2.0	39.1
2021 August	153	5.6	43.3	11960	3.3	42.5
2021 September	152	5.5	48.9	15400	4.3	46.8
2021 October	177	6.5	55.3	19019	5.3	52.1
2021 November	141	5.1	60.5	16035	4.5	56.5
2021 December	286	10.4	70.9	23716	6.6	63.1
2022 January	233	8.5	79.4	28831	8.0	71.2
2022 February	417	15.2	94.6	49557	13.8	85.0
2022 March	148	5.4	100.0	53927	15.0	100.0
Totals	2742	100.0		358896	100.0	
Cores With On Hand	34			10073		

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 All Manf, All OEM Cd, All SGrp

From	2/01/22	2/01/22	2/01/22	2/01/22
To	2/28/22	2/28/22	2/28/22	2/28/22
	Sales	Cost	Gross	GP %

Counter Retail Sales	13425.93	8356.96	5068.97	37.8
Counter Internal Sales	6412.87	5472.02	940.85	14.7
Counter Wholesale Sales	25118.29	21392.71	3725.58	14.8
Total Counter Sales	44957.09	35221.69	9735.40	21.7
RO Customer Pay Sales	71308.00	46556.25	24751.75	34.7
RO Internal Pay Sales	18723.90	12920.83	5803.07	31.0
RO Warranty Sales	58457.81	38105.89	20351.92	34.8
RO Service Contract Sales				
Total RO Sales	148489.71	97582.97	50906.74	34.3
Total Sales	193446.80	132804.66	60642.14	31.3
Total Returns	-38411.97	-27169.95	-11242.02	-29.3
Total Net Sales	155034.83	105634.71	49400.12	31.9

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 All Manf, All Stocking Groups, All Parts, All Sales Types

From 2/01/22 2/01/22 2/01/22 2/01/22
 To 2/28/22 2/28/22 2/28/22 2/28/22
 Sales Cost Gross GP %
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Sales Filled From Shelf	120533.35	83046.69	37486.66	31.1
Sales Filled By NG				
Sales Filled By EP	35229.54	25305.04	9924.50	28.2
Sales Filled By SO	37683.91	24452.93	13230.98	35.1
Total Sales	193446.80	132804.66	60642.14	31.3
Returns To Inventory	-4597.09	-4317.69	-279.40	-6.1
Returns Not To Inventory	-33814.88	-22852.26	-10962.62	-32.4
Total Returns	-38411.97	-27169.95	-11242.02	-29.3
Net Sales	155034.83	105634.71	49400.12	31.9
Filled From Shelf-Counter	47.7%	51.2%	34.9%	
Filled From Shelf-Service	66.7%	66.6%	67.0%	
Filled Same Day--Counter	69.9%	74.8%	52.4%	
Filled Same Day--Service	83.7%	84.1%	83.1%	

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All Manf, All Stocking Groups
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Changes to Status:	Phase-In	Phase-Out
March 2022	53	44
November 2021 To February 2022	302	132
August 2021 To November 2021	277	152
May 2021 To August 2021	142	61
February 2021 To May 2021	110	43
November 2020 To February 2021	28	50
November 2020 and Older	381	2205
Inactive Parts to Phase-In	33	
Parts to Phase-Out	124	
Parts Excluded From Phase-In	18031	
Non-Stocked Parts with On Hand	1283	
Superceded Parts with On Hand	80	
Active Parts with No Sales	18	

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TADD JENKINS FORD CHRYSLER DOD
Inventory Adjustments

3/03/22 13:52:00

From	2/01/22 to	2/28/22	All Manf, All Stocking Groups			
				#	Pieces	Value
Manual Increases						
Manual Decreases				2	-22	-186.15
Net Manual Adjustments				2	-22	-186.15
Physical Inventory Increases				11	42	404.32
Physical Inventory Decreases				11	-50	-791.10
Net Physical Inventory Adjustments				22	-8	-386.78
LIFO Increases				164	799	5037.73
LIFO Decreases				55	340	-354.14
Net LIFO Adjustments				219	1139	4683.59

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TADD JENKINS FORD CHRYSLER DOD
Stock Order Analysis

3/03/22 13:53:07

From	2/01/22 to 2/28/22	All Manf,	All OEM Cd,	All SGrp		
		#	Pieces		Cost	Value
Stock Orders Placed		192	968		9580.12	17604.01
Stock Orders Received		476	3193		35273.76	66721.75
Special Orders Placed		249	522		23001.14	25597.38
Special Orders Received		230	575		25863.15	31209.05
Parts Canceled		21	93		1345.04	1998.84
Factory Returns		28	74		3827.12	7701.92
Core Returns		4	4		1670.00	1670.00
Parts On Order			200		4609.49	6437.04
Parts On Backorder			180		3855.21	5075.01
Parts Referred			61		1470.41	2214.60

	Value
(1)Idle Parts Total	30371.49
(2)Current Parts Total	112316.17
(3)Total Parts	142687.66
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	21.29%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	1039
(2)Total Other	26
(3)Total Quantity Sold	1065
Off the Shelf Fill Rate (1)/(3)	97.5%

True Turn

	Value
(1) Annualization Ratio (365/ 28) =	13.035
(2) Total Stock Orders	39737.00
(3) Annualized Stock Orders	517971.80
(4) Inventory Value	142687.66
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	3.63

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	0	.00	0	.00

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	6	156.47	10	220.10

Parts Without Cost

	Part Numbers
Total Parts Without Cost	35

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00

		Value
(1) Idle Parts Total		.00
(2) Current Parts Total		.00
(3) Total Parts		.00
*Note: Does NOT include Negative on Hand or "Dirty Cores"		
Idle Capital Percentage (1)/(3)		.00%

Off the Shelf Fill Rate		Quantity
(1) Total Off the Shelf		677
(2) Total Other		23
(3) Total Quantity Sold		700
Off the Shelf Fill Rate (1)/(3)		96.7%

True Turn		Value
(1) Annualization Ratio (365/ 28) =		13.035
(2) Total Stock Orders		.00
(3) Annualized Stock Orders		.00
(4) Inventory Value		.00
*Note: Does NOT include Negative on Hand or "Dirty Cores"		
(5) True Turn (3)/(4)		.00

Parts with Negative on Hand			
	Part Numbers	Cost	Qty Extended
Total of Negative on Hand	0	.00	0 .00

Lost Sales			
	Part Numbers	Cost	Qty Extended
Total Lost Sales	0	.00	0 .00

Parts Without Cost			
	Part Numbers	Cost	Qty Extended
Total Parts Without Cost	0	.00	0 .00

Parts With No Bin Location			
	Part Numbers	Cost	Qty Extended
Total Parts with No Bin Location	0	.00	0 .00

	Value
(1) Idle Parts Total	.00
(2) Current Parts Total	.00
(3) Total Parts	.00
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	.00%

Off the Shelf Fill Rate

	Quantity
(1) Total Off the Shelf	0
(2) Total Other	0
(3) Total Quantity Sold	0
Off the Shelf Fill Rate (1)/(3)	.0%

True Turn

	Value
(1) Annualization Ratio (365/ 28) =	13.035
(2) Total Stock Orders	.00
(3) Annualized Stock Orders	.00
(4) Inventory Value	.00
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	.00

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	0	.00	0	.00

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	0	.00	0	.00

Parts Without Cost

	Part Numbers
Total Parts Without Cost	0

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00