

ANALYSIS FOR MONTH ENDING 12/31/2021 VENDOR = GM

INVENTORY	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
ACTIVE PARTS	1896	6.8	125411.91	39.3	14759						
AUTO PHASE-OUT PARTS	17753	64.0	81145.59	25.4	12907						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	8107	29.2	112881.54	35.3	4380						
TOTAL INVENTORY	27756	100.0	319439.04	100.0	32046						
CLEAN CORES VALUE	915		5039.75		119						
INVENTORY WITH CLEAN CORES	0		324478.79		0						

INVENTORY BY GL

PARTS INV-GM	26758	96.4	270042.91	83.2	23961	COI GL: 242
TIRE INV-GM	944	3.4	23666.02	7.3	116	COI GL: 243
INV-GOG GM	54	.2	30769.86	9.5	7969	COI GL: 244

SALES (AT COST)

ACTIVE PARTS	630	45.7	78498.84	34.7	6529
AUTO PHASE-OUT PARTS	150	10.9	24978.22	11.0	253
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	598	43.4	122931.98	54.3	1596
TOTAL SALES (AT COST)	1378	100.0	226409.04	100.0	8378
TOTAL LOST SALES	17		1701.61		26
TOTAL EMERGENCY PURCHASES	0		0.00		0
LEVEL OF SERVICE		98.8		99.3	

INVENTORY BY SOURCE

SRC 001 STANDARD GM	11393	41.0	167189.34	52.3	9456	593	1104	51134.49	379	501	53213.44
SRC 002 30/45 GM NON-STOCK	6		38.86		6	2	8	50.48	0	0	0.00
SRC 003 30/45 ACD	117	.4	3500.02	1.1	225	15	63	650.14	1	1	210.00
SRC 004 30/45 O/F	69	.2	2525.49	.8	580	46	696	2582.28	0	0	0.00
SRC 005 30/45 BAD PACKAGE	198	.7	2364.69	.7	1004	0	0	0.00	0	0	0.00
SRC 006 30/45 BATTERIES	1		0.00		0	0	0	0.00	0	0	0.00
SRC 007 A/M AIR/CABIN	130	.5	1766.94	.6	216	35	117	812.02	0	0	0.00
SRC 008 AIR FILTER GM	19	.1	465.80	.1	29	9	19	318.39	0	0	0.00
SRC 009 30/45 CAMPAIGN	18	.1	658.09	.2	14	0	0	0.00	0	0	0.00
SRC 010 30/45 NS	61	.2	935.92	.3	95	4	5	43.09	0	0	0.00
SRC 011 30/45 ACC	715	2.6	27749.39	8.7	241	20	26	5845.45	20	35	2628.75
SRC 012 30/45 CHEMICALS	31	.1	2676.17	.8	514	13	82	641.00	0	0	0.00
SRC 013 NON RIM CONTROL	81	.3	945.64	.3	43	1	1	3.87	3	4	241.78
SRC 014 30/45 OBS	18	.1	434.91	.1	101	0	0	0.00	0	0	0.00
SRC 015 30/45 GOG	2		34.04		10	0	0	0.00	0	0	0.00
SRC 016 TIRES	16	.1	300.00	.1	1	0	0	0.00	0	0	0.00
SRC 017 BODY	3487	12.6	22848.70	7.2	117	117	127	17949.18	1	1	26.46
SRC 018 KEY CUTTING	1		0.31		31	0	0	0.00	0	0	0.00
SRC 201 30/45 KEYS	13		298.69	.1	78	0	0	0.00	0	0	0.00
SRC 203 30/45 BATTERIES	63	.2	8357.64	2.6	96	26	92	6694.87	0	0	0.00
SRC 205 MISC	93	.3	982.46	.3	1713	4	6	30.72	0	0	0.00
SRC 208 30/45 KENTMOORE	4007	14.4	0.00		6054	0	0	0.00	0	0	0.00
SRC 209 30/45 MILLER SPECI	1427	5.1	0.00		1578	0	0	0.00	0	0	0.00
SRC 210 30/45 MISC NOT MAT	4810	17.3	21264.10	6.7	1785	258	1009	21816.58	6	6	437.15
SRC 243 30/45 TIRES	928	3.3	23366.02	7.3	115	75	241	40236.92	0	0	0.00

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						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
SRC 244 30/45 GOG	52	.2	30735.82	9.6	7959	19	7020	25008.48	0	0	0.00
SALES (AT COST) BY SOURCE											
SRC 001 STANDARD GM	753	54.2	116349.83	47.3	1898						
SRC 002 30/45 GM NON-STOCK	1	.1	37.86		6						
SRC 003 30/45 ACD	31	2.2	1366.92	.6	63						
SRC 004 30/45 O/F	21	1.5	2560.65	1.0	688						
SRC 005 30/45 BAD PACKAGE	3	.2	67.48		13						
SRC 007 A/M AIR/CABIN	36	2.6	775.52	.3	98						
SRC 008 AIR FILTER GM	4	.3	450.84	.2	27						
SRC 009 30/45 CAMPAIGN	1	.1	31.25		1						
SRC 010 30/45 NS	6	.4	29.12		4						
SRC 011 30/45 ACC	46	3.3	10275.04	4.2	69						
SRC 012 30/45 CHEMICALS	12	.9	1336.86	.5	181						
SRC 013 NON RIM CONTROL	1	.1	7.74		2						
SRC 014 30/45 OBS	1	.1	95.70		2						
SRC 017 BODY	128	9.2	23925.31	9.7	140						
SRC 018 KEY CUTTING	1	.1	0.25		25						
SRC 203 30/45 BATTERIES	16	1.2	9036.09	3.7	111						
SRC 205 MISC	2	.1	25.89		5						
SRC 208 30/45 KENTMOORE	1	.1	0.00		1						
SRC 210 30/45 MISC NOT MAT	248	17.9	28151.11	11.4	829						
SRC 243 30/45 TIRES	56	4.0	36670.96	14.9	221						
SRC 244 30/45 GOG	21	1.5	14928.66	6.1	3983						

SALES MOVEMENT

Month End Tot	1603	5.8	103385.97	32.4	15537
NO-SALE 1 TO 3 MONTHS	3046	11.0	64256.09	20.1	1836
NO-SALE 4 TO 6 MONTHS	2509	9.0	38115.14	11.9	1332
NO-SALE 7 TO 9 MONTHS	2639	9.5	29735.70	9.3	909
NO-SALE 10 TO 12 MONTHS	2856	10.3	21611.25	6.8	626
NO-SALE 13 TO 15 MONTHS	2767	10.0	13853.43	4.3	442
NO-SALE OVER 15 MONTHS	12336	44.4	48481.46	15.2	11364

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	2		30.00		4
PARTS PHASED OUT	683		2046.40		40
PARTS DROPPED	318		0.00		0

ANALYSIS FOR MONTH ENDING 12/31/2021 VENDOR = GM

DataPoint	Description	
	Number of Parts on ROs	7571
	Number of Parts Filled OSF	7099
DP1	RO Off the Shelf Fill %	93.77 %
DP2	Total Idle Capital %	21.24 %
DP3	Negative On Hand	170.29
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	5442
DP6	Monthly Closing Inventory Value	319439.04
DP7	Lost Sales	1701.61
DP8	True Turns ((R-S)*12/Y)*(V/100)	6.3361

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	5872
B	Number of Stocking Parts Filled OSF	5772
C	RO Off the Shelf Fill % (B/A)*100	98.30 %
D	Value of Stocking Parts with MNS 6-11	4401.67
E	Value of Stocking Parts with MNS 12+	314.61
F	Value of Non-Stock Parts with MNS 3-5	14006.62
G	Value of Non-Stock Parts with MNS 6-8	32003.34
H	Value of Non-Stock Parts with MNS 9-11	25351.71
I	Value of Non-Stock Parts with MNS 12+	67529.78
J	Total Idle Capital %((E+I)/Y)*100	21.24 %
K	Number of Parts with Negative O.H.	6
L	Value of Parts with Negative O.H.	170.29
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	5442

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	17
Q	Value of Lost Sales	1701.61

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	226409.04
S	Monthly Returns From Customers	2653.46
	Monthly Cycle Returns to Vendor	30915.11
	Decreasing Manual Onhand Adjustments	4908.88
	Increasing Manual Onhand Adjustments	3425.46
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	173817.96
U	Monthly Receipts	230575.54
V	Stock Order Utilization (T/U)*100	75.38 %
W	Month Close Inventory - Stock Parts	125411.91
X	Month Close Inventory- Non-Stock Parts	194027.13
Y	Month Close Inventory - All Parts	319439.04

	I/O Part Sales	1.84
	I/O Part Returns and Deletes	.00

ANALYSIS FOR MONTH ENDING 12/31/2021

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	47650.91	41338.83	0.00	6312.08
2 WHOLESALE	10460.15	8368.14	0.00	2092.01
3 INTERNAL	431.46	418.69	0.00	12.77
4 EMPLOYEE	0.00	0.00	0.00	0.00
5	0.00	0.00	0.00	0.00
6	0.00	0.00	0.00	0.00
7	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	58542.52	50125.66	0.00	8416.86
9 RO CUST PAY	273783.04	194941.50	0.00	78841.54
10 RO WARRANTY	30342.12	18413.85	0.00	11928.27
11 RO INTERANL	67928.65	46852.45	0.00	21076.20
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	72.67	66.06	0.00	6.61
14	0.00	0.00	0.00	0.00
15	0.00	0.00	0.00	0.00
TOTAL	372126.48	260273.86	0.00	111852.62