

Inventory Analysis Calculator

2020-2021

Month 12

|    |        |           |      | Days Supply L   |                 |                           |
|----|--------|-----------|------|-----------------|-----------------|---------------------------|
| #  | Make   | Model     | Trim | Inventory Units | YTD Sales Units | Average Month Sales Units |
| 1  | Subaru | Ascent    | All  |                 | 90              | 7.5                       |
| 2  | Subaru | BRZ       | All  |                 | 2               | 0.2                       |
| 3  | Subaru | Crosstrek | All  |                 | 131             | 10.9                      |
| 4  | Subaru | Forester  | All  |                 | 148             | 12.3                      |
| 5  | Subaru | Impreza   | All  |                 | 38              | 3.2                       |
| 6  | Subaru | Legacy    | All  | 1               | 16              | 1.3                       |
| 7  | Subaru | Outback   | All  | 1               | 221             | 18.4                      |
| 8  | Subaru | Wrx       | All  |                 | 27              | 2.3                       |
| 9  |        |           |      |                 |                 | 0.0                       |
| 10 |        |           |      |                 |                 | 0.0                       |
| 11 |        |           |      |                 |                 | 0.0                       |

**Inits**

| Months Supply | Days Supply Units | Inventory \$ | YTD Sales \$ | YTD Gross \$ | YTD COS      |
|---------------|-------------------|--------------|--------------|--------------|--------------|
| 0.0           | 0.0               |              | \$ 3,697,096 | \$ 213,318   | \$ 3,483,778 |
| 0.0           | 0.0               |              | \$ 62,959    | \$ 4,403     | \$ 58,556    |
| 0.0           | 0.0               |              | \$ 3,723,669 | \$ 182,659   | \$ 3,541,010 |
| 0.0           | 0.0               |              | \$ 4,603,229 | \$ 234,642   | \$ 4,368,587 |
| 0.0           | 0.0               |              | \$ 912,036   | \$ 39,360    | \$ 872,676   |
| 0.8           | 22.5              | \$ 32,500    | \$ 478,149   | \$ 23,089    | \$ 455,060   |
| 0.1           | 1.6               | \$ 37,500    | \$ 7,775,687 | \$ 429,617   | \$ 7,346,070 |
| 0.0           | 0.0               |              | \$ 915,699   | \$ 52,819    | \$ 862,880   |
| #DIV/0!       | #DIV/0!           |              |              |              | \$ -         |
| #DIV/0!       | #DIV/0!           |              |              |              | \$ -         |
| #DIV/0!       | #DIV/0!           |              |              |              | \$ -         |

| Average Month COS | Months Supply Dollars | Days Supply Dollars | Average Unit COS | Average Unit Inventory | Variance   |
|-------------------|-----------------------|---------------------|------------------|------------------------|------------|
| \$ 290,315        | 0.0                   | 0.0                 | \$ 38,709        | #DIV/0!                | #DIV/0!    |
| \$ 4,880          | 0.0                   | 0.0                 | \$ 29,278        | #DIV/0!                | #DIV/0!    |
| \$ 295,084        | 0.0                   | 0.0                 | \$ 27,031        | #DIV/0!                | #DIV/0!    |
| \$ 364,049        | 0.0                   | 0.0                 | \$ 29,517        | #DIV/0!                | #DIV/0!    |
| \$ 72,723         | 0.0                   | 0.0                 | \$ 22,965        | #DIV/0!                | #DIV/0!    |
| \$ 37,922         | 0.9                   | 25.7                | \$ 28,441        | \$ 32,500              | \$ (4,059) |
| \$ 612,173        | 0.1                   | 1.8                 | \$ 33,240        | \$ 37,500              | \$ (4,260) |
| \$ 71,907         | 0.0                   | 0.0                 | \$ 31,959        | #DIV/0!                | #DIV/0!    |
| \$ -              | #DIV/0!               | #DIV/0!             | #DIV/0!          | #DIV/0!                | #DIV/0!    |
| \$ -              | #DIV/0!               | #DIV/0!             | #DIV/0!          | #DIV/0!                | #DIV/0!    |
| \$ -              | #DIV/0!               | #DIV/0!             | #DIV/0!          | #DIV/0!                | #DIV/0!    |