



Repair Order Analysis *and Summary*

Dealership _____

Student _____

Class and ID Number _____

6/26/2018

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Totals				Totals	433.25	8.00		
Number of RO's in Sample					Competative Labor			
					Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH

124.00	60.90	0.90			13.20	612.50	4.90			
	Maintenance Labor					Repair Labor				
Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	

	0.00	
	0.00	
	0.00	
92.70	229.90	19
	Total	One Item
Labor	Cost of	Repair
Cost	Labor	Order

0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
ROs 1-50 Totals				433.25	8.00	60.90	0.90	612.50	4.90
Date of Study: Study Compiled by				C Labor		M Labor		R Labor	
				Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours

0.00	0
0.00	0
0.00	0
0.00	0
0.00	0
0.00	0
0.00	0
0.00	0
229.90	19
Total Cost of Labor	One Item Repair Order

0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
0	0	0	-	0.00	0.00	0.00	0.00	0.00	0.00
RO's 51-100 Totals				0.00	0.00	0.00	0.00	0.00	0.00
Date of Study: Study Compiled by				C Labor		M Labor		R Labor	
				Labor Sales	Flat Rate Hours	Labor Sales	Rate Hours	Labor Sales	Flat Rate Hours

0.00	0
0.00	0
0.00	0
0.00	0
0.00	0
0.00	0
0.00	0
0.00	0
Total Cost of Labor	One Item Repair Order

Repair Order Analysis Summary R

	Sales in Dollars		FRH's on RO's	=	Averages
Competitive	\$ 433	÷	8.00	=	54.16
Maintenance	\$ 61	÷	0.90	=	67.67
Repair	\$ 613	÷	4.90	=	125.00
Totals	\$ 1,107	÷	13.80	=	80.19
				Target Labor Rate	126.26
Total Ro's in Sample	0			Difference	-46.07

Cost of Labor

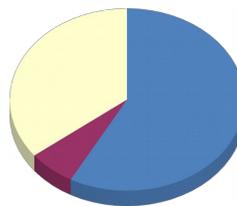
Total Cost of Labor	229.90	÷	Total Sales	=	20.77%
Total Cost of Labor	229.90	÷	Total FRHs	=	16.66

Repair Order Measurements

Total Labor Sales	1,106.65	÷	Total ROs	=	
Total FRHs	13.80	÷	Total ROs	=	
Menu Sales		÷	Total ROs	=	
Competitive FRHs	8.00	÷	Total FRHs	=	57.97%
Maintenance FRHs	0.90	÷	Total FRHs	=	6.52%
Repair FRH	4.90	÷	Total FRHs	=	35.51%
One item ROs	19	÷	Total ROs	=	

Model Year Analysis

2019	2018	2017	2016	2015
0	0	0	4	3
0.00%	0.00%	0.00%	15.38%	11.54%



■ Percent Competitive ■ Percent Maintenance ■ Percent Repair

Report

Analysis

FRH Average

FRH Average

FRH Average

Customer ELR

Per FRH

Per FRH

Percent Cost of Sales

Cost per FRH

Avg Labor per RO

Avg FRH's per RO

Percent Menu Sales

Percent Competitive

Percent Maintenance

Percent Repair

Percent One Item RO

2014	Older	Total
0	19	26
0.00%	73.08%	