

MONTHLY ANALYSIS  
STORE 14 BRANCH 01 HYUNDAI OF PHARR MM/YY 01/22  
SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	1577	84.6%	4390	56530.33	49.8%	56530.33
AUTOMATIC PHASEOUT (AP) PARTS	19	1.0%	50	3492.00	3.0%	3492.00
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	0	0.0%	2	72.98	0.0%	72.98
NON-STOCK (NS) PARTS	138	7.4%	268	47338.11	41.7%	47338.11
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	130	7.0%	172	5979.22	5.5%	5979.22
<b>TOTAL COST OF SALES</b>	<b>1864</b>	<b>100.0%</b>	<b>4882</b>	<b>113412.64</b>	<b>100.0%</b>	<b>113412.64</b>
→ LOST SALES (MEMO)	1		1	155.98		155.98
CREDIT/RETURNS (MEMO)	11		12	1704.05		1704.05
UNUSUAL SALES (MEMO)	0		0	0.00		0.00

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	1165	18.8%	6117	152933.15	52.0% ←
AUTOMATIC PHASEOUT (AP) PARTS	505	8.1%	429	30586.91	10.4% ←
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	1	0.0%	4	145.96	0.0%
NON-STOCK (NS) PARTS	4491	72.8%	906	110199.51	37.4% ←
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	3	0.3%	0	0.00	0.2%
<b>TOTAL INVESTMENT</b>	<b>6165</b>	<b>100.0%</b>	<b>7456</b>	<b>293865.53</b>	<b>100.0%</b>
DIRTY CORE INVENTORY	28		46	37100.00	
NEW CORE INVENTORY	4		4	4000.00	

*5% too high*

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	647	10.4%	10.4%	81755.49	27.8	27.8%
1-3 MONTHS	1358	22.0%	32.4%	99573.89	33.8	61.6%
4-6 MONTHS	1100	17.8%	50.2%	47867.19	16.2	77.8%
7-9 MONTHS	844	13.6%	63.8%	37583.44	12.7	90.5%
10-12 MONTHS	640	10.3%	74.1%	26751.65	9.1	99.6%
13-24 MONTHS	1446	23.4%	97.5%	291.15	0.0	99.6%
25 MONTHS OR MORE	130	2.5%	100.0%	42.72	0.4	100.0%

*0.4% obso - 13 months plus*

*Total Accrual  
Since Starting PartsEye  
In Sept 2021  
1,034.88*

*Return Accrual Available  
Dec - 2021 335.44  
Jan - 2022 134.22  
Total Returning 469.66*

*Next Return  
End of Jan  
Feb '22*

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SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	126	23.3%	395	16073.59	15.4%	
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	408	75.6%	450	87467.80	83.9%	
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	5	0.9%	5	662.28	0.6%	
OTHER ORDERS	0	0.2%	0	0.00	0.1%	
<b>TOTAL OUTSTANDING ORDERS</b>	<b>539</b>	<b>100.0%</b>	<b>850</b>	<b>104203.67</b>	<b>100.0%</b>	

  

PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	276	42.2%	870	26639.29	28.6%	26639.29
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	377	57.7%	598	66233.73	71.3%	66233.73
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.1%	0	0.00	0.1%	0.00
<b>TOTAL PROCESSED ORDERS</b>	<b>653</b>	<b>100.0%</b>	<b>1468</b>	<b>92873.02</b>	<b>100.0%</b>	<b>92873.02</b>
FORCED ORDERS	0		0	0.00		0.00

  

RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	320	37.4%	4048	67927.15	46.6%	67927.15
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	405	47.3%	643	71580.90	49.2%	71580.90
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	130	15.3%	172	5979.22	4.2%	5979.22
<b>TOTAL RECEIPTS</b>	<b>855</b>	<b>100.0%</b>	<b>4863</b>	<b>145487.27</b>	<b>100.0%</b>	<b>145487.27</b>
PURCHASES DISCOUNT	10		12	69.40		69.40

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
ADDED PARTS	220	0	0.00	0.00
DELETED PARTS	436	0	0.00	0.00
MINUS ADJUSTMENTS	0	0	0.00	0.00
PLUS ADJUSTMENTS	22	56	673.02	673.02
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	0.00
RETURNED PARTS	14	-22	-2749.38	-2749.38
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	338	-51	-2593.87	-2593.87
COST PRICE ADJUSTMENTS	0	-65	-3536.63	-3536.63
INVENTORY REALLOCATION	0	0	0.00	0.00
<b>TOTAL ADDS/DELETES/ADJUSTS</b>	<b>1030</b>	<b>-82</b>	<b>-8206.86</b>	<b>-8206.86</b>

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
APPRECIATION - FACTORY MASTER UPDATE	49	824	323.91	323.91
APPRECIATION - MANUAL UPDATE	0	0	0.00	0.00
<b>TOTAL APPRECIATION</b>	<b>49</b>	<b>824</b>	<b>323.91</b>	<b>323.91</b>
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
<b>TOTAL FIRST PRICING</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL APPRECIATION/FIRST PRICING</b>	<b>49</b>	<b>824</b>	<b>323.91</b>	<b>323.91</b>

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
OPENING INVENTORY	6369	7490	269578.43	269578.43
CLOSING INVENTORY	6165	7456	293865.53	293865.53
PERCENT OF CHANGE	-3.1%	-0.4%	9.0%	9.0%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
OUT OF STOCK	4744	0	0.00
NO COST	5	0	0.00
NO FACTORY RECORD	50	1580	15184.55
NO SERVICE	1	4	42.72
MINUS ON HAND	21	-23	-5076.40
PHASED IN	43	60	1876.81
CONVERTED TO AUTOMATIC PHASEOUT (AP)	203	36	4631.68

BUSINESS RATIOS	
LEVEL OF SERVICE	99.8%
STOCK ORDER PERFORMANCE	23.4%
GROSS TURNOVER RATE	6.1
TRUE TURNOVER RATE	2.7



# BERT OGDEN HARLINGEN HYUNDAI

8621 W. Expressway 83 Frontage • Harlingen, TX 78552

(956) 412-3333

www.bertogden.com



NO RETURNS ON ELECTRICAL AND SPECIAL ORDER PARTS  
VISIT US AT WWW.BERTOGDEN.COM  
956-423-5555

### PARTS DEPARTMENT HOURS:

MONDAY - FRIDAY  
7:30 A.M. - 6:00 P.M.

### SERVICE DEPARTMENT HOURS:

MONDAY - FRIDAY  
7:30 A.M. - 6:00 P.M.

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CUST. NO.	TAX EXEMPT NUMBER	CUST. P.O. NO.	SHIP VIA	PAY	SOLD BY	INVOICE DATE	INVOICE
264239	32052016634	136577		CHARGE	JUAN GONZALEZ	01/12/22	97872 HYW

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HYUNDAI OF PHARR  
PO BOX 1568  
ROUND ROCK, TX 78680-1568

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QUANTITY		PART NUMBER / DESCRIPTION	BIN	LIST	NET	AMOUNT										
SHIP	B.O.															
1	0	25411-4Z500 HOSE-RADIATOR INL	13F	50.46	50.46	50.46										
<table border="1"> <thead> <tr> <th colspan="2">FOR JOB NO.</th> </tr> </thead> <tbody> <tr> <td>ACCT. 1942</td> <td>48.16</td> </tr> <tr> <td>ACCT. 6791</td> <td>2.30</td> </tr> <tr> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> </tr> </tbody> </table>							FOR JOB NO.		ACCT. 1942	48.16	ACCT. 6791	2.30				
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ACCT. 1942	48.16															
ACCT. 6791	2.30															
NO REFUNDS ON ELECTRICAL OR SPECIAL ORDER PARTS. NO REFUNDS AFTER 10 DAYS NO REFUNDS OR EXCHANGES WITHOUT THIS INVOICE. RETURNED PARTS ARE SUBJECT TO 25% RESTOCKING FEE. WE ARE NOT RESPONSIBLE FOR ANY LABOR ON PARTS NOT INSTALLED BY OUR SHOP.					SUBTOTAL	50.46										
RECEIVED BY: <input checked="" type="checkbox"/>					TAX	0.00										
16:21:38 CUSTOMER COPY					FREIGHT	0.00										
					PAY THIS AMOUNT	50.46										

PARTS RECEIVED

MR

DATE

*[Signature]*

01-13-22

SF668263 Q (08/12)

NET 1570 RETURNS MUST HAVE INVOICE