

| Year To Date Production    |             |              |        | Year To Date Charge backs  |             |              |        |
|----------------------------|-------------|--------------|--------|----------------------------|-------------|--------------|--------|
| Units                      | New Vehicle | Used Vehicle | Totals | Chargebacks                | New Vehicle | Used Vehicle | Totals |
| Units Delivered            | 1351        | 1084         | 2435   | Finance or Lease Reserve   | 0           | 0            | 0      |
| Finance or Lease Contracts | 1053        |              | 1053   | Service Contracts          | 0           | 0            | 0      |
| Service Contracts          | 82          | 335          | 417    | Pre-paid Maintenance       | 0           | 0            | 0      |
| Pre-Paid Maintenance       | 0           | 0            | 0      | GAP                        | 0           | 0            | 0      |
| GAP                        | 0           | 0            | 0      | Theft Deterrent            | 0           | 0            | 0      |
| Theft Deterrent            | 0           | 0            | 0      | Paint Sealant & Appearance | 0           | 0            | 0      |
| Paint Sealant & Appearance | 71          | 72           | 143    | Tire/Wheel                 | 0           | 0            | 0      |
| Tire/Wheel                 | 377         | 103          | 480    | Lease Care                 | 0           | 0            | 0      |
| Lease Care                 | 671         | 22           | 693    | Other_____                 |             |              | 0      |
| Other_____                 | 257         | 55           | 312    |                            |             |              |        |

| Year To Date Income        |             |              |        |
|----------------------------|-------------|--------------|--------|
| Incomes                    | New Vehicle | Used Vehicle | Totals |
| Finance or Lease Reserve   |             |              | 0      |
| Service Contracts          | 70110       | 444210       | 514320 |
| Pre-Paid maintenance       | 0           | 0            | 0      |
| GAP                        | 0           | 0            | 0      |
| Theft Deterrent            | 0           | 0            | 0      |
| Paint Sealant & Appearance | 34861       | 58248        | 93109  |
| Tire/Wheel                 | 313664      | 84048        | 397712 |
| Lease Care                 | 303292      | 11616        | 314908 |
| Other_____                 | 70932       | 21505        | 92437  |