

ANALYSIS FOR MONTH ENDING 12/31/2021 VENDOR = GM

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S				
						STOCKS		SPECIALS		
					PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY										
ACTIVE PARTS	1463	10.4	114064.54	37.3	8283					
AUTO PHASE-OUT PARTS	7249	51.6	112517.70	36.8	3445					
DEALER PHASE-OUT PARTS	6		352.73	.1	9					
MANUAL ORDER PARTS	11	.1	5216.89	1.7	104					
NON-STOCK PARTS	5321	37.9	73923.89	24.2	4447					
TOTAL INVENTORY	14050	100.0	306075.75	100.0	16288					
CLEAN CORES VALUE	701		9676.75		107					
INVENTORY WITH CLEAN CORES	0		315752.50		0					

INVENTORY BY GL

INV-PARTS & ACCESS	13899	98.9	288572.51	91.4	12446	COI GL: 242
INV-G.O.G.	53	.4	20419.38	6.5	3803	COI GL: 244
INV-TIRES	98	.7	6760.61	2.1	39	COI GL: 243

SALES (AT COST)

ACTIVE PARTS	427	52.9	47660.84	38.3	3486
AUTO PHASE-OUT PARTS	100	12.4	11105.15	8.9	127
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	9	1.1	2743.52	2.2	41
NON-STOCK PARTS	271	33.6	63035.99	50.6	3584
TOTAL SALES (AT COST)	807	100.0	124545.50	100.0	7238

TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	104		26264.91		147
LEVEL OF SERVICE		87.1		78.9	

INVENTORY BY SOURCE

SRC 010 SPECIAL TOOLS	1183	8.4	8.73		1194	0	0	0.00	0	0	0.00
SRC 013 OBS RETURN	1		16.26		6	0	0	0.00	0	0	0.00
SRC 100 GM GASKETS/SEALS	1		932.28	.3	2	0	0	0.00	1	32	1301.76
SRC 101 GM CLIPS/SEALS/GAS	1		1.80		6	0	0	0.00	0	0	0.00
SRC 106 GM CHEMICALS	7		4507.96	1.5	1273	2	52	643.22	1	2	25.90
SRC 120 GM SPECIAL ORDER A	7774	55.3	11094.60	3.6	189	7	14	1399.58	118	138	24603.20
SRC 126 GM CHEMICALS/SPRAY	1		86.46		11	0	0	0.00	0	0	0.00
SRC 131 GM FUSES/GASKETS	1		28.32		24	0	0	0.00	0	0	0.00
SRC 143 GM TIRES	98	.7	6760.61	2.2	39	4	7	1132.03	11	27	4447.48
SRC 144 GM OIL	53	.4	20419.38	6.7	3803	11	3209	13069.75	1	16	63.52
SRC 243 TOY TIRES	1		0.00		0	0	0	0.00	0	0	0.00
SRC 244 TOY OIL	2		470.03	.2	29	0	0	0.00	0	0	0.00
SRC 300 GM/INTERSTATE BATT	24	.2	4671.42	1.5	39	12	37	4757.46	0	0	0.00
SRC 500 RIM SEALS/ELEC TRA	4214	30.0	194457.97	63.5	5175	454	1248	29053.86	350	467	46605.34
SRC 501 RIM ENGINE REPAIR	236	1.7	9539.47	3.1	559	67	126	2168.54	7	8	233.80
SRC 504 RIM SPARK PLUGS	4		298.42	.1	31	3	6	67.06	0	0	0.00
SRC 506 RIM DIESEL SEALS/O	18	.1	689.55	.2	91	9	42	564.28	0	0	0.00
SRC 521 RIM BODY EMBLEMS/E	2		11.60		10	2	2	75.88	0	0	0.00
SRC 551 RIM RETAINER CLIPS	10	.1	152.37		71	0	0	0.00	1	7	6.72
SRC 900 GM OIL FILTERS	33	.2	1800.35	.6	354	3	36	202.44	0	0	0.00
SRC 901 AFTERMARKET ACCESS	150	1.1	27265.30	8.9	201	6	7	592.47	5	5	641.25
SRC 903 GM ACCESS/APPAREL	138	1.0	13083.80	4.3	124	2	19	273.82	13	13	1094.30
SRC 904 GM NON RETURNABLE	98	.7	9779.07	3.2	3057	3	907	1355.27	2	2	2.00

SALES (AT COST) BY SOURCE

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SRC 106 GM CHEMICALS	2	.2	600.23	.4	48
SRC 120 GM SPECIAL ORDER A	98	12.0	24241.22	18.1	109
SRC 143 GM TIRES	11	1.4	6071.91	4.5	31
SRC 144 GM OIL	19	2.3	14147.27	10.6	3536
SRC 300 GM/INTERSTATE BATT	10	1.2	3345.04	2.5	25
SRC 500 RIM SEALS/ELEC TRA	554	68.1	77764.03	58.0	1601
SRC 501 RIM ENGINE REPAIR	65	8.0	2658.42	2.0	143
SRC 504 RIM SPARK PLUGS	2	.2	95.62	.1	10
SRC 506 RIM DIESEL SEALS/O	8	1.0	561.22	.4	36
SRC 521 RIM BODY EMBLEMS/E	1	.1	75.88	.1	2
SRC 551 RIM RETAINER CLIPS	1	.1	0.96		1
SRC 900 GM OIL FILTERS	9	1.1	407.56	.3	79
SRC 901 AFTERMARKET ACCESS	11	1.4	996.68	.7	12
SRC 903 GM ACCESS/APPAREL	17	2.1	1370.56	1.0	21
SRC 904 GM NON RETURNABLE	6	.7	1756.84	1.3	1575

SALES MOVEMENT

Month End Tot	1349	9.6	77786.69	25.4	9495
NO-SALE 1 TO 3 MONTHS	2801	19.9	62873.68	20.5	1695
NO-SALE 4 TO 6 MONTHS	2712	19.3	44026.04	14.4	1272
NO-SALE 7 TO 9 MONTHS	2531	18.0	36707.42	12.0	744
NO-SALE 10 TO 12 MONTHS	2842	20.2	18423.60	6.0	431
NO-SALE 13 TO 15 MONTHS	260	1.9	21108.45	6.9	485
NO-SALE OVER 15 MONTHS	1555	11.1	45149.87	14.8	2166

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	6		394.95		3
PARTS PHASED OUT	463		2212.76		11
PARTS DROPPED	509		0.00		0

ANALYSIS FOR MONTH ENDING 12/31/2021 VENDOR = GM

DataPoint	Description	
	Number of Parts on ROs	5754
	Number of Parts Filled OSF	5334
DP1	RO Off the Shelf Fill %	92.70 %
DP2	Total Idle Capital %	24.70 %
DP3	Negative On Hand	953.38
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	331
DP6	Monthly Closing Inventory Value	306075.75
DP7	Lost Sales	.00
DP8	True Turns $((R-S)*12/Y)*(V/100)$	1.9920

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	2161
B	Number of Stocking Parts Filled OSF	2094
C	RO Off the Shelf Fill % $(B/A)*100$	96.90 %
D	Value of Stocking Parts with MNS 6-11	3562.57
E	Value of Stocking Parts with MNS 12+	9.78
F	Value of Non-Stock Parts with MNS 3-5	14065.81
G	Value of Non-Stock Parts with MNS 6-8	35239.86
H	Value of Non-Stock Parts with MNS 9-11	21911.11
I	Value of Non-Stock Parts with MNS 12+	75593.04
J	Total Idle Capital % $((E+I)/Y)*100$	24.70 %
K	Number of Parts with Negative O.H.	8
L	Value of Parts with Negative O.H.	953.38
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	331

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	124545.50
S	Monthly Returns From Customers	1191.52
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	21549.68
	Increasing Manual Onhand Adjustments	55999.93
	Physical Inventory Adjustments (Net)	-38560.77
T	Monthly Stock Order Receipts	55355.66
U	Monthly Receipts	134380.93
V	Stock Order Utilization $(T/U)*100$	41.19 %
W	Month Close Inventory - Stock Parts	114064.54
X	Month Close Inventory- Non-Stock Parts	192011.21
Y	Month Close Inventory - All Parts	306075.75
	I/O Part Sales	50919.13
	I/O Part Returns and Deletes	-3663.83

ANALYSIS FOR MONTH ENDING 12/31/2021

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	12574.20	9187.86	0.00	3386.34
2 WHOLESALE	23922.38	18872.99	0.00	5049.39
3 INTERNAL	4.35	3.02	0.00	1.33
4 EMPLOYEE	1247.36	1032.92	0.00	214.44
5 LIST	190.49	112.65	0.00	77.84
6	0.00	0.00	0.00	0.00
7 FLEET	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	37938.78	29209.44	0.00	8729.34
9 RO CUST PAY	119519.59	81292.75	0.00	38226.84
10 RO WARRANTY	22946.11	13803.26	0.00	9142.85
11 RO INTERNAL	15628.23	8924.65	0.00	6703.58
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	644.46	546.91	0.00	97.55
14 RO QS	6012.39	4304.06	0.00	1708.33
15 RO LIST	51749.71	34297.46	0.00	17452.25
TOTAL	216500.49	143169.09	0.00	73331.40