

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1045	1268	2313	Finance or Lease Reserve	105746	75321	181067
Finance or Lease Contracts	773	1255	2028	Service Contracts	80490	43921	124411
Service Contracts	553	880	1433	Pre-paid Maintenance	286	0	286
Pre-Paid Maintenance	896	1014	1910	GAP	22196	30651	52847
GAP	300	549	849	Theft Deterrent	995	0	995
Theft Deterrent	253	285	538	Paint Sealant & Appearance	430	1443	1873
Paint Sealant & Appearance	0	0	0	Tire/Wheel	0	0	0
Tire/Wheel	0	0	0	Lease Care	0	0	0
Lease Care	0	0	0	Other_____	0	0	0
Other_____	0	0	0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	1224567	830274	2054841
Service Contracts	974452	898908	1873360
Pre-Paid maintenance	116435.2	131769.3	248204.5
GAP	112589	208364	320953
Theft Deterrent	163269	171540	334809
Paint Sealant & Appearance	104257	60845	165102
Tire/Wheel	0	0	0
Lease Care	0	0	0
Other_____	0	0	0