

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	2414	1470	3884	Chargebacks			
Finance or Lease Contracts	1929	1075	3004	Finance or Lease Reserve	63274	80400.17	143674.17
Service Contracts	1405	955	2360	Service Contracts	192991.81	82200.73	275192.54
Pre-Paid Maintenance	119	4	123	Pre-paid Maintenance	1740.03	0	1740.03
GAP	395	453	848	GAP	35788.62	35168.18	70956.8
Theft Deterrent	101	18	119	Theft Deterrent	398.98	583.5	982.48
Paint Sealant & Appearance	133	26	159	Paint Sealant & Appearance	0	0	0
Tire/Wheel	879	402	1281	Tire/Wheel	13017.23	4080.34	17097.57
PDR	216	148	364	PDR	3082.9	2010	5092.9
Key	203	100	303	Key	1591.77	1200.59	2792.36

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	645928.15	760888.34	1406816
Service Contracts	2077516	1011432.39	3088948
Pre-Paid maintenance	12263	400	12663
GAP	139472	202389	341861
Theft Deterrent	33870.51	2261	36131.51
Paint Sealant & Appearance	40881	8799	49680
Tire/Wheel	222340.79	101106.64	323447.4
PDR	52092.25	28018	80110.25
Key	56737.76	19734	76471.76