

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	12	33	45	Finance or Lease Reserve	200	1600	1800
Finance or Lease Contracts	8	27	35	Service Contracts	0	540	540
Service Contracts	4	15	19	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	0	0	0	GAP	123	300	423
GAP	3	9	12	Theft Deterrent	0	0	0
Theft Deterrent	0	0	0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	3	3	6	Tire/Wheel	0	0	0
Tire/Wheel	2	10	12	Lease Care	0	0	0
Lease Care	3	0	3	Other_____			0
Other_____			0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	6300	9603	15903
Service Contracts	3600	13400	17000
Pre-Paid maintenance	0	0	0
GAP	1050	3140	4190
Theft Deterrent	0	0	0
Paint Sealant & Appearance	1035	1035	2070
Tire/Wheel	1000	4000	5000
Lease Care	600		600
Other_____			0