

## Teddy Nissan Service Advisor Pay plan

### Service Advisor

- .45 of total money generated by Finance Department
- Deduction for 50% of Emily's Salary
- Demo allowance \$500.00

Finance Managers

% Of Total money generated BY Finance Department

Plus Demo allowance \$500.00

- Finance Mgr 3.85%
- Finance Mgr 3.75%
- Finance MGR 2.95%

Bonus \$1500.00

#### **Requirement to qualify for bonus**

- Need to reach Monthly Gross and units Store objective (objective changes monthly )  
\$500 Bonus paid by Finance Director \$1000.00 from teddy Nissan

Deductions from Total back end Gross prior to % being paid

- 50% of Emily's Salary
- Special Finance deals or regular deals delivered by Pete Pereira

### **Special Finance**

Special Finance Mgr

- 17% on regular special finance deals (back end only)
- 10% from total gross (front and back) on special finance deals (front end split with sales)

- Demo Allowance \$500.