

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	275	612	887	Finance or Lease Reserve	15226.63	42680.21	57906.84
Finance or Lease Contracts	261	488	749	Service Contracts	33301.19	67772.94	101074.13
Service Contracts	145	404	549	Pre-paid Maintenance	5063	5498	10561
Pre-Paid Maintenance	51	59	110	GAP	5100.85	27277.19	32378.04
GAP	82	225	307	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance			0	Tire/Wheel	5063	5498	10561
Tire/Wheel	75	150	225	Lease Care			0
Lease Care	34		34	Other_____			0
Other_____			0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	230792	423981	654773
Service Contracts	185014	552007	737021
Pre-Paid maintenance	5403	11688	17091
GAP	31251	79783	111034
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel	37000	75000	112000
Lease Care	600		600
Other_____			0