

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1115	357	1472	Finance or Lease Reserve	8765	4320	13085
Finance or Lease Contracts	1100	302	1402	Service Contracts	5632	3205	8837
Service Contracts	400	204	604	Pre-paid Maintenance	4320	1203	5523
Pre-Paid Maintenance	357	188	545	GAP	0	0	0
GAP	0	0	0	Theft Deterrent	1053	502	1555
Theft Deterrent	203	33	236	Paint Sealant & Appearance	3202	2036	5238
Paint Sealant & Appearance	600	54	654	Tire/Wheel	1024	2880	3904
Tire/Wheel	702	62	764	Lease Care	1876	756	2632
Lease Care	513	10	523	Other_____	0	0	0
Other_____	0	0	0				

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	349603	159400	509003
Service Contracts	94529	145625	240154
Pre-Paid maintenance	83452	123025	206477
GAP	0	0	0
Theft Deterrent	75053	15035	90088
Paint Sealant & Appearance	202652	24352	227004
Tire/Wheel	205369	25695	231064
Lease Care	142190	13710	155900
Other_____	0	0	0