Inventory Analysis Calculator   2020-2021

Month	11

					Days Supply U
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	Mercedes	A-Class	All	7	13	1.2
2	Mercedes	C-Class	ALL	5	15	1.4
3	Mercedes	CLA	ALL	1	3	0.3
4	Mercedes	E-Class	ALL	2	13	1.2
5	Mercedes	G-Wagon	ALL	0	12	1.1
6	Mercedes	GLA	ALL	6	20	1.8
7	Mercedes	GLB	ALL	2	20	1.8
8	Mercedes	GLC	ALL	10	55	5.0
9	Mercedes	GLE	ALL	4	41	3.7
10	Mercedes	GLS	ALL	2	13	1.2
11	Mercedes	S-Class	ALL	1	4	0.4
12						0.0
13						0.0
14						0.0
15						0.0
					165	

Units

Months Supply	Days Supply Units	Inventory $	YTD Sales $	YTD Gross $	YTD COS
5.9	177.7	$ 368,430	$ 621,110	$ 12,867	$ 608,243
3.7	110.0	$ 312,711	$ 1,106,680	$ 57,748	$ 1,048,932
3.7	110.0	$ 50,390	$ 150,530	$ 6,827	$ 143,703
1.7	50.8	$ 195,450	$ 1,211,800	$ 81,943	$ 1,129,857
0.0	0.0	$ -	$ 2,640,850	$ 183,834	$ 2,457,016
3.3	99.0	$ 320,900	$ 1,083,510	$ 58,815	$ 1,024,695
1.1	33.0	$ 116,330	$ 1,159,365	$ 58,158	$ 1,101,207
2.0	60.0	$ 686,245	$ 3,830,615	$ 203,772	$ 3,626,843
1.1	32.2	$ 382,230	$ 3,905,220	$ 173,597	$ 3,731,623
1.7	50.8	$ 241,090	$ 1,692,050	$ 90,449	$ 1,601,601
2.8	82.5	$ 182,295	$ 666,600	$ 39,235	$ 627,365
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Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
$ 55,295	6.7	199.9	$ 46,788	$ 52,633	$ (5,845)
$ 95,357	3.3	98.4	$ 69,929	$ 62,542	$ 7,387
$ 13,064	3.9	115.7	$ 47,901	$ 50,390	$ (2,489)
$ 102,714	1.9	57.1	$ 86,912	$ 97,725	$ (10,813)
$ 223,365	0.0	0.0	$ 204,751	#DIV/0!	#DIV/0!
$ 93,154	3.4	103.3	$ 51,235	$ 53,483	$ (2,249)
$ 100,110	1.2	34.9	$ 55,060	$ 58,165	$ (3,105)
$ 329,713	2.1	62.4	$ 65,943	$ 68,625	$ (2,682)
$ 339,238	1.1	33.8	$ 91,015	$ 95,558	$ (4,542)
$ 145,600	1.7	49.7	$ 123,200	$ 120,545	$ 2,655
$ 57,033	3.2	95.9	$ 156,841	$ 182,295	$ (25,454)
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