

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	549	382	931	Finance or Lease Reserve	117764.39		117764.39
Finance or Lease Contracts	477	314	791	Service Contracts			0
Service Contracts	71	92	163	Pre-paid Maintenance			0
Pre-Paid Maintenance	50	31	81	GAP			0
GAP	164	146	310	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	127	26	153	Tire/Wheel			0
Tire/Wheel	249	143	392	Lease Care			0
Lease Care			0	Other_____			0
Other_____	303	243	546				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	434364	248579	682943
Service Contracts	72240	88965	161205
Pre-Paid maintenance	26487	14400	40887
GAP	76840	67488	144328
Theft Deterrent			0
Paint Sealant & Appearance	67660	15799	83459
Tire/Wheel	412300	28400	440700
Lease Care			0
Other_____	25265	21884	47149

