

Inventory Analysis Calculator				2020-2021																		
Month				12																		
				Days Supply Units																		
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units	Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS	Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance				
1	Toyota	Corolla	All	52	872	72.7	0.7	21.5	\$ 1,144,000	\$ 20,756,700	\$ 738,531	\$20,018,169	\$ 1,668,181	0.7	20.6	\$ 22,957	\$ 22,000	\$ 957				
2	Toyota	Camry	All	66	1176	98.0	0.7	20.2	\$ 2,062,500	\$ 36,077,833	\$2,189,091	\$33,888,742	\$ 2,824,062	0.7	21.9	\$ 28,817	\$ 31,250	\$ (2,433)				
3	Toyota	Prius	non prime	17	161	13.4	1.3	38.0	\$ 509,150	\$ 4,864,733	\$ 278,460	\$4,586,273	\$ 382,189	1.3	40.0	\$ 28,486	\$ 29,950	\$ (1,464)				
4	Toyota	Sienna	All	28	288	24.0	1.2	35.0	\$ 1,331,540	\$ 13,696,961	\$1,358,475	\$12,338,486	\$ 1,028,207	1.3	38.9	\$ 42,842	\$ 47,555	\$ (4,713)				
5	Toyota	Rav 4	non prime	64	873	72.8	0.9	26.4	\$ 2,446,208	\$ 30,739,815	\$2,796,697	\$27,943,118	\$ 2,328,593	1.1	31.5	\$ 32,008	\$ 38,222	\$ (6,214)				
6	Toyota	Highlander	All	39	469	39.1	1.0	29.9	\$ 1,710,345	\$ 21,514,443	\$1,641,081	\$19,873,362	\$ 1,656,114	1.0	31.0	\$ 42,374	\$ 43,855	\$ (1,481)				
7	Toyota	Tacoma	2WD	20	394	32.8	0.6	18.3	\$ 757,760	\$ 15,666,788	\$1,903,568	\$13,763,220	\$ 1,146,935	0.7	19.8	\$ 34,932	\$ 37,888	\$ (2,956)				
8	Toyota	Tacoma	4WD	10	295	24.6	0.4	12.2	\$ 443,010	\$ 13,947,531	\$2,000,726	\$11,946,805	\$ 995,567	0.4	13.3	\$ 40,498	\$ 44,301	\$ (3,803)				
9						0.0						\$ -	\$ -									
10						0.0						\$ -	\$ -									
11						0.0						\$ -	\$ -									