

AUTO MATE				GOOD
Stocking Status	Inventory Value	% of Inventory	Guide	WARNING
INVESTMENT				DANGER
Active parts		#DIV/0!	over 70%	GREAT
Auto Phase Out Parts		#DIV/0!	Less than 30%	Seldom used
Dealer Phase Out Parts		#DIV/0!	Less than 1%	OK....BUT..
Manual Order Parts		#DIV/0!	Less than 3%	OUCH !!!!!!!!!!
Non Stock Part \$'s		#DIV/0!	Less than 5%	YIKES
Non Stock Part #'s*			Greater than 70% of PN's	
Core Clean		#DIV/0!	pn	pieces
Core Dirty		#DIV/0!	pn	pieces
		#DIV/0!		
Total Inventory	\$0	#DIV/0!		

**AUTO MATE**

Activity	AUTO MATE Value	% of inve	NADA Guide	Notes
		#DIV/0!		this is your current and active
Current to 3 Months		#DIV/0!	75%	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
over 12 Months		#DIV/0!	0%	Technically Obsolete
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
<b>CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Co</b>				PASS/ FAIL
OBSCO POSITION (LINES 23-25 FROM ABOVE)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

Additional Data Available From Auto Mate		
	\$ Value	Grade
DP2 Total Idle Capital	0	
DP3 Negative On Hand	0	
DP4 Parts with no bin	0	
DP5 Parts with no cost	0	
DP6 Monthly Closing Inv Value	0	
DP7 Lost Sales	0	
Value of Stocking parts with MNS 6-11 M	0	
Value of Stocking parts with MNS 12 Plus	0	
Value of Non-Stock Parts w MNS 3-5	0	
Value of Non-Stock Parts w MNS 6-8	0	
Value of Non-Stock Parts w MNS 9-11	0	
Value of Non-Stock Parts w MNS 12 Plus	0	
	0	

POSITION MATH DONE		
S THE 7-9 MONTH	\$0	
S THE 10-12 MONTH	\$0	
E 13-24 MONTH V	\$0	
E 25+ VA EQUALS	\$0	
3 A % OF TOTAL	\$ -	#DIV/0!

AUTO SOFT				COLOR SCORING
Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide	
Normal or Active Stock		#DIV/0!	over 70%	GOOD
Automatic Phase Out		#DIV/0!	Less than 30%	WARNING
Dealer Phase Out		#DIV/0!	Less than 1%	DANGER
Manual Order		#DIV/0!	Less than 3%	GREAT
Non Stock Part \$'s		#DIV/0!	Less than 5%	Seldom used
Non Stock Part #'s*			Greater than 70% of PN's	OK....BUT..
No Phase Out			NA	OUCH !!!
Repace by Hold			NA	
Clean Cdre		#DIV/0!	# PIECE PART #	OUCH !!!!!
Dirty Core		#DIV/0!		
Total Inventory	\$0	#DIV/0!		ouch!!!

**AUTO SOFT**

Activity from Sour	Value \$	% of Inve	%	Notes & Guides	
0-3 Months			#DIV/0!	ACTIVE INVENTORY at 75%	
4-6 Months			#DIV/0!	ACTIVE INVENTORY at 23%	
7-12 Months			#DIV/0!	75% will likely become Obso 2% is guide	.75 TIME
13-18 Months			#DIV/0!	Technical Obsolescence 2% is guide	PLUS
New parts no sales			#DIV/0!	Minimal Amount	PLUS
Total Inventory			#DIV/0!		EQUALS

CRITICAL OBSERVATIONS:(How do you feel about these observations?)	Color Co	Pass or Fail ?
OBSO POSITION (LINES 20-22 FROM ABOVE)		
NEG-ON-HAND (MINUS-ON-HAND)		
CLEAN CORE		
DIRTY CORE (RDCI) OR DONE MANUALLY		
LOST SALES CALCULATOR VS. ACTUAL		
AVERAGE STOCK ORDER (Obtain data from your OE)		
MONTHS SUPPLY (This calculation from your FS Template)		
GROSS (TOTAL) TURNS (from your FS Template)		
TRUE (STOCK) TURNS (from your FS Template)		
FTFR (FIRST TIME FILL RATE)(this is a post class assignment)		

OBSO POSITION		
\$		0
		0
		0
	#DIV/0!	0

CDK				COLOR SCORING		
Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide			
Normal or Active Stock	\$174,580	53.67%	over 70%	GOOD		
Automatic Phase Out	\$61,444	18.89%	Less than 30%	WARNING		
Dealer Phase Out	\$3,704	1.14%	Less than 1%	DANGER		
Manual Order	\$10,531	3.24%	Less than 3%	GREAT		
Non Stock Part \$'s	\$75,013	23.06%	Less than 5%	Seldom used		
Non Stock Part #'s*	510	78.00%	Greater than 70% of PN's	OK....BUT..		
Clean Core		0.00%	# PIECES	PART #	OUCH !!!!!	
Dirty Core		0.00%				
Total Inventory	\$325,272	100.00%		ouch!!!		

Activity	Value \$	%	Notes & Guides
0-3 Months	174,391	54%	ACTIVE INVENTORY at 75%
4-6 Months	49,511	15%	ACTIVE INVENTORY at 23%
7-12 Months	43,484	13%	75% will likely become Obso 2% is guide
Over 12 Months	45,210	14%	Technical Obsolescence 2% is guide
New parts no sales	12,677	4%	Minimal Amount
Total Inventory	325,274	100%	

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat	Pass or Fail ?
OBSO POSITION (LINES 20-22 FROM ABOVE)	FAIL
NEG-ON-HAND (MINUS-ON-HAND)	PASS
CLEAN CORE	PASS
DIRTY CORE (RDCI) OR DONE MANUALL	PASS
LOST SALES CALCULATOR VS. ACTUAL	FAIL
AVERAGE STOCK ORDER (Obtain data fr	
MONTHS SUPPLY (This calculation from :	PASS
GROSS (TOTAL) TURNS (from your FS Te	FAIL
TRUE (STOCK) TURNS (from your FS Ten	FAIL
FTFR (FIRST TIME FILL RATE)	PASS

OBSO POSITION			
.75 TIMES \$			32613
PLUS			45,210
PLUS			12,677
EQUALS	28%		90500

DEALER TRACK ARKONA		MONTH OF:				PROFILE
STATUS		%	#	PIECES	VALUE	
ACTIVE PARTS: STOCKED		#DIV/0!				See 9 D
ACTIVE PARTS: EXCESS STOCK		#DIV/0!				LESS TH
ACTIVE PARTS: UNDERSTOCKED		#DIV/0!				LESS TH
ACTIVE PARTS: TO PHASE OUT		#DIV/0!				LESS TH
TOTAL ACTIVE PARTS		#DIV/0!				70%
SUPERCEDED W/ON HAND		#DIV/0!				LOW DBI
INACTIVE W/ON HAND		#DIV/0!				LESS TH
INACTIVE PART NUMBER # AND %						
TOTAL INV. TO SELL		#DIV/0!				
CORES ON HAND						LOW PIE
NEG-ON-HAND						LOW DBI
TOTAL OF INVENTORY						
PARTS ON OPEN R. O.'S						ONE DAY
VALUE OF TOTAL INVENTORY						
NOT ON FACTORY MASTER						MINIMAL
PARTS WITH OUT COST						MINIMAL
<b>INVENTORY AGING BY LAST SOLD</b>						
		<b>VALUE</b>	<b>%</b>	<b>ACUM %</b>		<b>INS</b>
NEVER SOLD			#DIV/0!	#DIV/0!		
ONE YEAR AGO PLUS			#DIV/0!	#DIV/0!		THIS
ELEVEN MONTHS AGO			#DIV/0!	#DIV/0!		
TEN MONTHS AGO			#DIV/0!	#DIV/0!		THIS
NINE MONTHS AGO			#DIV/0!	#DIV/0!		
EIGHT MONTHS AGO			#DIV/0!	#DIV/0!		THESE PARTS WILL BE IN A
SEVEN MONTHS AGO			#DIV/0!	#DIV/0!		
SIX MONTHS AGO			#DIV/0!	#DIV/0!		
FIVE MONTHS AGO			#DIV/0!	#DIV/0!		
FOUR MONTHS AGO			#DIV/0!	#DIV/0!		
THREE MONTHS AGO			#DIV/0!	#DIV/0!		THIS IS YOUR AC
TWO MONTHS AGO			#DIV/0!	#DIV/0!		
ONE MONTH AGO			#DIV/0!	#DIV/0!		
CURRENT MONTH			#DIV/0!	#DIV/0!		
TOTAL INVENTORY			#DIV/0!			Guide is 1.5 Months Sup
CORES WITH ON HAND						CONFIRM DIRT

<b>CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat</b>
<b>OBSO POSITION (LINES 25 to 31 FROM ABOVE) (includes potential and technicle OBSO)</b>
<b>NEG-ON-HAND</b>
<b>CLEAN CORE (Provide the # of part #'s and # of pieces)</b>
<b>DIRTY CORE</b>
<b>LOST SALES CALCULATOR VS. ACTUAL</b>
<b>AVERAGE STOCK ORDER (this will help you calculate your true turnfound in the FS temp)</b>
<b>MONTHS SUPPLY (this calculation is found in the FS template)</b>
<b>GROSS (TOTAL) TURNS (from your FS Template)</b>

TRUE (STOCK) TURNS (from your FS Template)
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)





Lightyear Stocking Status INVESTMENT				Inventory Value	% of Inventory	Guide	COLOR SCORING
Normal or Active Stock					#DIV/0!	over 70%	GOOD
Automatic Phase Out					#DIV/0!	Less than 30%	WARNING
Dealer Phase Out					#DIV/0!	Less than 1%	DANGER
Manual Order					#DIV/0!	Less than 3%	GREAT
Non Stock Part \$'s					#DIV/0!	Less than 5%	Seldom used
Non Stock Part #'s*						Greater than 70% of PN's	OK....BUT..
No Phase Out						NA	OUCH !!!
						NA	
Clean Core			#DIV/0!	# PIECE	PART #		OUCH !!!!!
Dirty Core			#DIV/0!				
Total Inventory				\$0	#DIV/0!		ouch!!!

**Lightyear**

Activity	Value \$	% of Inve	%	Notes & Guides	
1-2 Months			#DIV/0!	ACTIVE INVENTORY at 75%	
3-5 Months			#DIV/0!	ACTIVE INVENTORY at 23%	
6-11 Months			#DIV/0!	75% will likely become Obso 2% is guide	.75 TIME
Over 12 Months			#DIV/0!	Technical Obsolescence 2% is guide	PLUS
New parts no sales			#DIV/0!	Minimal Amount	PLUS
Total Inventory			#DIV/0!		EQUALS

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Co		Pass or Fail ?
OBSCO POSITION (LINES 20-22 FROM ABOVE)		
NEG-ON-HAND (MINUS-ON-HAND)		
CLEAN CORE		
DIRTY CORE (RDCI) OR DONE MANUALLY		
LOST SALES CALCULATOR VS. ACTUAL		
AVERAGE STOCK ORDER (Obtain data from your OE)		
MONTHS SUPPLY (This calculation from your FS Template)		
GROSS (TOTAL) TURNS (from your FS Template)		
TRUE (STOCK) TURNS (from your FS Template)		
FTFR (FIRST TIME FILL RA) (This is a post class assignment)		

OBSO POSITION		
\$		0
		0
		0
	#DIV/0!	0

PBS SCORECARD				GOOD
Stocking Status	Inventory	% of Inventory	Guide	WARNING
INVESTMENT	Value			DANGER
Stock Parts		#DIV/0!	over 70%	GREAT
Automatic Phase Out		#DIV/0!	Less than 30%	Seldom used
		#DIV/0!		OK....BUT..
Manual Order		#DIV/0!	Less than 3%	OUCH !!! !!!!!
Test Part \$'s		#DIV/0!	Less than 5%	YIKES
Test Part #'s*			Greater than 70% of PN's	
Core Parts		#DIV/0!	pn	pieces
Core Dirty		#DIV/0!	pn	pieces
Superseded Parts		#DIV/0!	pn	NA pieces
				NA
Total Inventory	\$0	#DIV/0!		

REYNOLDS

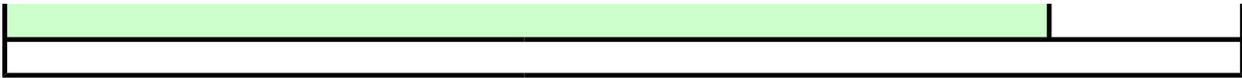
Activity	Value	% of inve	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current and active
1-3 Months		#DIV/0!	included	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
<b>CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Co</b>				PASS/ FAIL
OBISO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

POSITION MATH DONE		
S THE 7-9 MONTH	\$0	
S THE 10-12 MON	\$0	
E 13-24 MONTH V	\$0	
E 25+ VA EQUALS	\$0	
<u>S A % OF TOTAL</u>	\$ -	#DIV/0!

REYNOLDS 2213				GOOD
Stocking Status	Inventory Value	% of Inventory	Guide	WARNING
INVESTMENT				DANGER
Normal or Active Stock		#DIV/0!	over 70%	GREAT
Automatic Phase Out		#DIV/0!	Less than 30%	Seldom used
Dealer Phase Out		#DIV/0!	Less than 1%	OK....BUT..
Manual Order		#DIV/0!	Less than 3%	OUCH !!!!!!!!!!!
Non Stock Part \$'s		#DIV/0!	Less than 5%	YIKES
Non Stock Part #'s*			Greater than 70% of PN's	
Core Clean		#DIV/0!	pn pieces	
Core Dirty		#DIV/0!	pn pieces	
Replace by hold RBH		#DIV/0!	pn NA pieces	
			NA	
Total Inventory	\$0	#DIV/0!		

REYNOLDS

Activity	Value	% of inventory	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current and active healthy parts inventory
1-3 Months		#DIV/0!	included	
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
<b>CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code</b>				PASS/ FAIL
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FSTe				
TRUE (STOCK) TURNS (from your FS Te				
FTFR (FIRST TIME FILL RATE) (from your				



OBISO POSITION MATH DONE BELOW	
.65 TIMES THE 7-9 MONTH VALUE	\$0
.85 TIMES THE 10-12 MONTH VALUE	\$0
PLUS THE 13-24 MONTH VALUE	\$0
PLUS THE 25+ VALUE EQUALS	\$0
OBISO AS A % OF TOTAL	\$ - #DIV/0!

UCS SCORECARD				GOOD
Stocking Status	Inventory % of Inventory	Value	Guide	WARNING
Observations				DANGER
Active Stock (0-6 month activity)			over 70%	GREAT
Zero Guide (Auto Phase out)			Less than 30%	Seldom used
No bin Location Parts			Less than 1%	OK....BUT..
Manual Order Review			Less than 3%	OUCH !!!!!!!!!!!
No Match (Non Stock Part \$'s)			Less than 5%	
Total Watch #'s (N/ Stock Part #'s)			Greater than 70% of PN's	
Clean Core				
Dirty Core			Are controls in place?	
			NA	
			NA	
Total Inventory		\$0		
EXTRA LINES				
EXTRA LINES				

**UCS**

Investment Activity	Value	% of inve	NADA Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current and active
3 to 6 Months		#DIV/0!	included	healthy parts inventory
6-9 Months		#DIV/0!	23%	65% Will likely become obso
9-12 Months		#DIV/0!	2%	85% Will likely become obso
12 Months + Over		#DIV/0!	included	This is your Technical OBSO
		#DIV/0!		
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color C				Pass or Fail ?
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND) (minus balance parts)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER				
MONTHS SUPPLY				
GROSS (TOTAL) TURNS (from your FS temp				
TRUE (STOCK) TURNS (from your FS Temp				
FTFR (FIRST TIME FILL RATE) (from your pã				

\$0.00	
\$0.00	
\$0	
\$0.00	#DIV/0!