

Parts Manager Questions

Have your parts manager answer the **78** questions found in this zip file. Confer and provide suggestive actions. **(10 points)** Provide your answers in a different color font. Without the different font color there will be no credit.

1. How often is your dealerships source pricing levels reviewed for competitive maintenance and heavy repair? *N/A*
2. Determine the written pricing policies at the parts department and see how competitive your Dealership is within your area. *N/A*
3. Verify with the use of market surveys on selected parts prices in your area as to whether you are competitive with others. You don't have to be the lowest to sell more, but too little or too much profit can keep you from being competitive.
4. Does the computer system you have follow one or more of the pricing guides for various types of customers? Review the pricing structure with the manager and determine areas of profit potential. Policies in wholesale, retail counter, service department, employees, etc., need to be established. *N/A*
5. Do you have in place policies and DMS controls (via Exception or Deviation Reports) to prevent counter people from changing the pricing structure during daily transactions? *YES*
6. What procedure is followed to prevent the costing of parts at other than the established factory (OE) cost within the dealership when parts are placed into the inventory? (done through the use of +/- inventory adjustment account(s))
MASTER PARTS TAPE
7. Regardless of parts cost (due to various sourcing opportunities (Jobber/Wholesale Distributor), are they all costed at the same factory price to maintain accurate inventory value? *YES*
8. How are discount purchases tracked in the system to show additional profit based on the cost of the part from a particular source other than factory price? *DOC REPORTS*

9. Make certain the selling mark-up to the other dealers of parts and parts you are purchasing from other dealers are not costing you profits. Do you use daily sales programs to encourage parts counter staff to sell more parts and seek additional business opportunities? YES & YES
10. What type of merchandising programs do you have in effect? What is the relative cost versus sales generated as a result of the programs?
11. Is an outside salesperson active in your parts department? Are the sales at a level that "pays" for the employee or could the accounts be maintained on a part-time basis by the manager? YES, ~~PART~~ PART TIME MANAGER
- ? 12. Do you have factory merchandising dollars available, and if so, how much of those dollars have been spent year-to-date by the dealership? What must be done to qualify for more expense sharing in merchandising by the factory and the dealership? YES - BUT HAVE NOT GOALS
13. Do you use forecasting? If so what have the past two years of parts department forecasts been, and how do they compare to the performance on the financial statement for the past two years? YES
14. Are daily, weekly, monthly, and yearly forecasts versus actual sales comparisons made? Who makes them? If not made by the PM, who reviews them with the parts manager? What goals are set to improve the sales, expenses, etc., and how often are they discussed? MONTHLY / UPPER MANAGEMENT, 10% OVER ^{YEARLY} LAST YEARS
- ? 15. Pay plan reviews should be made at least on a monthly basis. When has a comparison been made between departmental gross profit and the personnel expenses for the department? Is the current sales level providing a sufficient profit for the pay levels established for the parts employees?
16. Does the parts department actually seek additional revenue or "live off" the sales of the service department only? If not why not? WE SEEK ADDITIONAL REVENUE
17. Is a program set up to sell accessories to the customer in the sales department as well as the parts area of the dealership? If not, are you leaving potential sales and gross profit on the table? YES + NO
18. Do you review wholesale customers weekly to see if parts sales dollars per customer and returns justify the expense of conducting business with them? For example, delivery 30 miles out of town to a customer ordering \$300 a month of parts at Cost+20% may not justify the delivery service. WE USE DELIVERY SERVICE FOR OUT OF TOWN. IT'S JUSTIFIED ALL CUSTOMERS
19. Do you study your wholesale market opportunity with the dealership's area of influence? Who's the major player and can you unseat them? Can you make a
YES COVERT ODS YES

- YES
- difference against your competition? Can you deliver 2-3 times a day? Within what mileage radius? 30 miles
20. Who verifies the "wholesale" customer applications to make certain they are really true wholesale customers? Are your state Tax-ID/Wholesale Certificates current (within the last two years?) ACCOUNTS RECEIVABLE, YES
 21. Discuss monthly expense control with the parts manager and identify specific areas under the manager's control. If expenses are allocated and not charged on a controlled basis, consider basing pay programs on sales or gross rather than net profit as part of the plan.
 22. Who determines credit approval for parts customers and what screening system is applied? Who follows the receivables list in a timely manner to make certain payment is made by the customer without exceeding the account limits? PART DIRECTOR + ACCOUNTS RECEIVABLE X2
 23. Is the financial statement for the parts department given to the manager and discussed on a weekly/monthly basis? WEEKLY
 24. What are the special parts ordering policies for SOPs? Where is it written and posted? When was it reviewed and what level of management approved it? SOPS PRE-PAID WARRANTY 30 DAY LIMIT PARTS DIRECTOR ADVISOR
 25. Do you require 100% pre-payment on these parts? Do you differentiate between Counter Retail/Wholesale and Service RO? YES/YES
 26. What time is set to retain these parts and then initiate a return? Is a return charge made on customer pay parts that are returned because the customer did not return for them within a time limit? 30 DAY YES IF SOP / NON STOCK PART
 27. Who are the parties that are involved in the SOP process start to finish? PARTS MANAGER + PARTS ADVISORS
 28. Are special order forms completed in a legible manner so that the customer information can be read? YES
 29. Where are special order parts for the service department located? Who notifies the customer the part is in, and who determines when to send the parts back if no response is made by the customer? Is anyone designated to follow up on SOP's, the lack of return? SOP SHELF, PARTS + SERVICE ADVISORS, PARTS MANAGER, PARTS + SERVICE
 30. See if special order parts are carried in a separate section of the parts inventory to maintain control. Or they inserted into the regular inventory? YES, YES
 31. Who administers and controls the Purchase Order system (DMS/book)? What dollar amount of fixed asset purchase can be made without approval above parts PARTS DIRECTOR

management level? Who sets and monitors these \$\$ levels and total open PO's and open PO \$'s? PART ADVISOR + MANAGER

32. Does anyone other than the parts manager have direct purchasing authority from outside vendors? Who oversees the Parts Manager? (Double signatures, Perusing the Parts Dept. purchase invoices) YES, NONE

33. Who established internal parts pricing policies? Are all internal purchases centralized and run through the Parts Department for control purposes? PARTS DIRECTOR GIM YES

34. Does the value of the parts inventory on the parts computer exceed, or is it less than, the financial statement dollar amount? (Monthly Reconciliation Exercise)

EXCEED

35. If the accounting inventory value is higher than the parts computer, look for the parts inventory missing items (uncontrolled inventory). (Monthly Reconciliation Exercise) YES

36. If the accounting inventory value is less than that of the parts inventory value does this indicate an abnormal condition? (If not, why?) (Monthly Reconciliation Exercise)

37. If LIFO is used, when inventory value is used to calculate days' supply, etc., the actual value should include the LIFO reserve.

N/A

38. Is there an employee responsibility to function chart as was discussed in class? Are there specific inventory transactions (Grading, Ordering, Receipting, Posting, Adjustments, Bin Count Inventory, Returns, Cores/Dirty Cores) assigned to each of the employees in the parts department? (Functions vs Employee Exercise) YES

ALL EMPLOYEES DO ALL FUNCTIONS

39. Who controls the training programs for the parts employees? When was it last reviewed? Is it part of a yearly review with the employee and is it part of the employee's pay plan? MANAGER + NOT PART OF PAY

40. Are records kept of the training for each person and when did someone last take online DMS refresher training? Parts Catalog training? OE/Manufacturer specific training? IT IS KEPT ON DEALER CONNECT

41. Has your Parts Manager ever taken a departmental Financial Management class like the NADA Academy? When was the last time they attended any formal Parts Management training?

42. A computer system diagram with specific terminal equipment positions should be made and a flowchart of work routine should be made. Determine if the equipment meets daily needs and if the equipment is in the right locations. Is the volume of business at a level that requires more system hardware, or does it require less?

N/A

43. How much of the replenishment/daily order is manually adjusted? Does it exceed 10%? Who makes the stock replenishment changes, and what are the reasons for the majority of those adjustments? When was it changed last and by whom?
PARTS DIRECTOR ARO ADJUST ARO or PART DIRECTOR
44. Is the trend of those changes in question #42 a positive or negative trend?
45. What is the percentage of stock order from the factory versus outside purchase (emergency purchases)? 5%
46. Where are the computer-generated management reports printed and stored are they used on a daily? (CDK MGR Report or R&R 2213, etc.) How are the management reports utilized? MANAGEMENT PRINTS + STORES YES DAILY.
47. Is the DMS Summary used to track inventory trends? When will you incorporate the DMS Scorecard that you learned about in class? Are there areas on the DMS scorecard that you couldn't find and if so who at the DMS is helping you to find those answers?
48. How often is your Parts Inventory adjusted for errors in part value or part quantity? (4 Moments in Time Exercise) QUARTERLY
49. Have the fifty most active parts numbers been checked for parts bin count accuracy? (4 Moments in Time Exercise) YES
50. Are the transactions for each day reviewed by the parts manager to make certain that any adjustments made (plus or minus) are accurate? YES
51. Have you given the Lost Sale Quiz to the parts Manager and Counter-people? YES Others in the dealership? NO
52. Are true lost sales being tracked in your DMS? Who can log a Lost Sale? YES PARTS MANAGER ~~YES~~
53. Who reviews the Lost Sales? When are they reviewed? MANAGER MONTHLY
54. Are emergency ordered part numbers reviewed to see if they qualify to be phased in? Is the Test/Non Stock/Watch feature of the computer system utilized to test which parts to stock (Phase In)? YES, YES
55. What demand history does it take to place a part on the inventory stock order or in inventory? Time limit and quantity are generally managed by Vendor Managed Inventory systems? 2 PARTS 3 MONTH PERIOD
56. What is your Compliance % level for your inventory with your Vendor Managed Inventory, RIM, ARO, Parts EYE, etc?

57. Are all parts sold by the department placed in the Parts inventory and then sold from the inventory? Do you stock any items that aren't in your inventory (Shop supplies, get ready, bulk fluids like washer solvent)? **NO, NO**
58. Are the procedures for shipping and receiving written or all verbal? Who's **PARTS DIRECTOR** responsible for reviewing and updating these policies and procedures?
59. Who files damage claims on parts shipments received? **MANAGER + PART ADVISOR**
60. Who receives parts orders, and how are they received? Is the original stock order transmitted to the factory cross-checked? What do you do about discrepancies?
PART ADVISORS, PR + RA, PROBLEM SOLVE AND LOCATE ISSUE
61. At a minimum, is perpetual inventory verification done in conjunction with a physical inventory on a yearly basis? **YES, SUPER**
62. Who applies and loads the monthly price updates? **AUTOMATIC WHEN YOU ENTER ~~REPLACED~~ SUPERSEDED P#**
63. Are parts cost adjustments (monthly price updates, bin count irregularities and emergency purchases at more or less than OE cost) tracked by someone in the dealership or is a periodic inventory adjustment method utilized (like once a year)? **YES**
64. What adjustments were required after the last physical inventory to the dollar value, etc., of the inventory?
65. Are all obsolete parts that are on the inventory physically in the store? **SENT BACK**
- ? 66. Are they separated into a special area to be controlled and tracked for sales history? Separate source? Change bin location by adding a J for easy identification by counter persons? **NO**
67. Who verifies the completion of the repair orders between the first and second month they are reported in the work-in-process status? **SERVICE DIRECTOR**
68. Do the Parts, Service and Body Shop Managers along with the Office Manager/Controller together follow up on all Work in Process (WIP) tickets and verify that they are closed out in a timely manner? **YES**
69. Is a daily operating report of sales, gross profit etc., being provided to the parts manager for review by him (DOC)? **YES**
- ? 70. What is the months' supply of the inventory? Does this match the students calculations found in their FS Parts Excel template? Are too many parts stocked in the inventory based on this calculation? **N/A**

- X 71. What is the true turn of the inventory? Does that match the students calculations found in their FS Parts Excel template? N/A
72. Is the inventory area large enough for the current level of business? Answers to this question can be obtained when the student does the FTFR (First Time Fill Rate) exercise. YES
73. Where are the Dealership's policy and procedures manuals located and who handles the review with the manager and his employees? Who has verified that the manual is located in an area that allows for easy access? GM
74. Is your Parts Department locked up each night? Who has keys? YES MANAGER
PATS ADVISORS
75. Do your Counter-people have a cash drawer? Who balances the drawer? NO, CASHIER
76. Is there a policy in place for overages for the cash drawer/balancing?
77. Do you have security cameras in the Parts Department? Who has access to the tapes/CD/backup? NO, DIRECTOR + GM
- ? 78. Have you discussed, reviewed and implemented the Student's MNOP process?

Parts Managers perspective on Lost Sales

1. Describe in detail your parts managers' perspective on tracking Lost Sales. What is their understanding of how "phase-in" is affected by tracking lost sales demand? **(10 points)**

LOST SALES

If a customer wants to purchase a part and we don't have the part in stock, then you enter a lost sale.

If there is at least two lost sales in a month, then it is worth watching.

If the next two months have lost sale for the same part, it will be picked up by ARO.

If I feel that it will sale, then it can be manually entered into ARO.

Parts Managers Job Description:

1. Provide a job description for your parts manager. Ask your manager for their version. Compare and formalize. To get full credit I want to see their version and your version posted here. **(10 points)**

INVENTORY MANAGEMENT

Managing inventory

Demand and cost of target parts

Control stock

MRAs

Cores

Warranty returns

PURCHASING PARTS

Quality parts at the best price

SALES

Great customer service

On time delivery

Build relationships and loyalty with customers (Go the extra mile)

TEAM MANAGEMENT

Training parts advisors in customer service skills (front counter and wholesale)

Training in Inventory,MRAs,Cores,Warranty,Product Knowledge,Credits, and Parts ordering

ORGANIZATIONAL CHART

Enter the order

Check in order packing slips

Separate stock and daily orders

Find locations for parts and enter in parts management

MRA short or damaged parts

Print out SPI slips and call customers (counter and wholesale). R.O. slips go to service advisors

Invoice and Delivery

Phone sales and counter sales

Verification Form Regarding the Departmental Action Plan

Fixed Operations 1 Week Post- Class Homework Assignment

Dear Academy sponsor,

One of the post-class homework assignments given to your manager at the conclusion of week two at the Academy is the Departmental Action Plan form. The student's assignment is to show you the format of the assignment, explaining to you the purpose of crafting a departmental action plan after week 2 of the Academy. This assignment will be completed four separate times, (classes 2-5) after the student has attended the fixed operations 1 parts week, the fixed operations 2 service week, the variable operations 1 class week and the variable operations 2 class week. The progress of the student's departmental action plans will be assessed by each of the Academy instructors in weeks 2 through 5 of the Academy. Please sign this form below which indicates that the student has reviewed the departmental action with you, and have your student bring the form with them, when they return for their fixed operations 2 parts class. We will collect these forms at that time from the students. The student will receive a pass/fail grade, based upon whether they submit this form signed by you. This is being done in order to verify that each student has shared the Departmental Action Plan with their sponsor.

Thank you for your cooperation.

Sponsor's Printed Name _____ Sponsor's Signature _____
Date _____

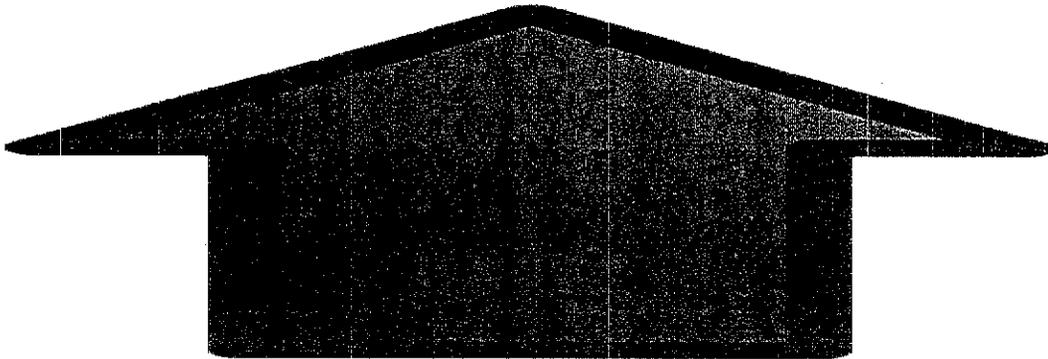
Very truly yours,

Copy and paste this to a word document. Print that document. Have it signed by your dealer-sponsor so that they are in sync with what your action plan intent is and scan it to a PDF file and place with the Excel and word documents before placing into the drop box.

Please use the Parts Department Action Plan Excel template supplied to you in the Excel template file for this assignment.

The action plan assignment is worth 100 points out of a total of 200 points for this post class assignment. Please take it

seriously and be as focused and thorough as you can. Please assign accountability requirements at each stage of the plan. Look at the (F) and (AAA) rated examples. Start early!



ATTENTION-ATTENTION-ATTENTION-ATTENTION

Best Parts Ideas:

1. Please provide and deposited to its designated area on the left side of your class site in a "Threaded Discussion" your winning "Idea" about your parts department. You will ballot on these "Best" Parts Ideas on Monday morning of your Service class week. This is due the Monday before your service class. Please read all of the best parts ideas **BEFORE** you come to class. The top performers will present their ideas to the class

Organizational Chart Showing Sales and Gross:

1. You can use this form to provide an organizational chart of the parts department. Provide sales and gross figures per employee per position. **(10 points)**

SPI

PT560 NMIMP-I

SPECIAL ORDER REQUEST INQUIRY (SPI)

02MAY17 07:52

SOR#.....	CUSTOMER NAME.....	CUSTOMER PO#	SORDATE	CLOSED.	COMMENT.....
M57522	A1 AUTO CONVENIENCE	10018-003	01MAY17		
M57521	CALIBER-N LAMAR	524011847	01MAY17		
M57512	INTERNAL TRUCKS-POST	ROY REYES	27APR17		
M57509	JOHNSON SEWELL FORD	173401	26APR17		
M57519	SERVICE KING - WILDF	2432847	01MAY17		
M57516	DON HEWLETT CHEVROLE	37159	28APR17		
M57507	ADDIE CARLSON	TAIL LAMP SC	26APR17		
21138	PAULA		28APR17		
M57523	CALIBER-N LAMAR	524011850	01MAY17		
434928	FRANKS,CURTIS		27APR17		
M57520	PARTS DEPARTMENT	STOCK	01MAY17		
M57517	TELLER	DT676792	28APR17		
M57514	PAVILION COLLISION R	16238	28APR17		
434956	ABOII,SHEILA IGLEHAR		28APR17		

14 special order requests found

Use arrow keys to navigate, "F2" for special order detail or "F4" to exit.

F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:53

** INQUIRY ONLY **

Req#: M57507
Cust#: 50299901
Name: ADDIE CARLSON
Name2:
Addr1:
Addr2:
CSZ:
Emp: 30117 YOUNG,RICHARD

Requested: 26APR17 -RO Prepaid Amounts-
Last Notified: Parts:
Home Phone: 5126563406 Parts Fees:
Work Phone: Total:
Cell Phone: Block Auto Msg:
Vehicle ID: #Notices: 0
PO: TAIL LAMP SCREWS Origin: M
Salesperson:

PART NUMBER.....	DESCRIPTION.	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
6509928AA	SCREW-HEX F	2	E2		3 26APR	02MAY	6	0	

CUSTOMER ORDER

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I SPECIAL ORDER REQUEST (SOR) 02MAY17 07:54
 Req#: 434928 R.O.# ** INQUIRY ONLY ** Requested: 27APR17 -RO Prepaid Amounts-
 Cust#: 420684 Last Notified: Parts:
 Name: FRANKS, CURTIS Home Phone: 9797395003 Parts Fees:
 Name2: Work Phone: Total:
 Addr1: 12101 GREY ROCK LN Cell Phone: Block Auto Msg:
 Addr2: Vehicle ID: DT740612 #Notices: 0
 CSZ: AUSTIN, TX 78750-1434 PO: Origin: R
 Emp: 30152 FARRAR, COURTNEY Salesperson:
 PART NUMBER..... DESCRIPTION. QTY PRIOR O.H. ODATE RDATE ND FILL FEE
 68070267AE REGULATOR-F 1 E2 2 27APR 02MAY 5 0

R.O. SOP

<page 1 of 1>

select a line and key F2 for detail
 F2=Detail F4=Cancel

PORT 3311 NMIMP-I SPECIAL ORDER REQUEST (SOR) 02MAY17 07:54
 Req#: 434956 R.O.# ** INQUIRY ONLY ** Requested: 28APR17 -RO Prepaid Amounts-
 Cust#: 440454 Last Notified: Parts:
 Name: ABOII, SHEILA IGLEHART Home Phone: 5127719373 Parts Fees:
 Name2: Work Phone: Total:
 Addr1: 911 SKYLARK HILL LN Cell Phone: Block Auto Msg:
 Addr2: Vehicle ID: EZ013141 #Notices: 0
 CSZ: PFLUGERVILLE, TX 78660-80 PO: Origin: R
 Emp: 30152 FARRAR, COURTNEY Salesperson:
 PART NUMBER..... DESCRIPTION. QTY PRIOR O.H. ODATE RDATE ND FILL FEE
 68240532AA MOTOR-BLOWE 1 E2 1 29APR 02MAY 3 0

R.O. SOP

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:54

** INQUIRY ONLY **

Req#: M57514 Requested: 28APR17 -RO Prepaid Amounts-
 Cust#: 566746 CUST ACCOUNT # Last Notified: Parts:
 Name: PAVILION COLLISION REPAIR Home Phone: 5122584153 Parts Fees:
 Name2: Work Phone: 5122584153 Total:
 Addr1: 12126 HUNTERS CHASE DR Cell Phone: Block Auto Msg:
 Addr2: Vehicle ID: #Notices: 0
 CSZ: AUSTIN, TX 787297691 PO: 16238 Origin: M
 Emp: 30152 FARRAR, COURTNEY Salesperson:

PART NUMBER	DESCRIPTION	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
68080648AA	NUT-PLASTIC	6	E2	6	29APR	02MAY	3	0	
6106281AA	SCREW-HEX H	6	IS	12				0	

WHOLESALE
ROLL

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:54

** INQUIRY ONLY **

Req#: M57517

Requested: 28APR17

-RO Prepaid Amounts-

Cust#: 50299901 CP ACCOUNT#

Last Notified:

Parts:

Name: TELLER

Home Phone:

Parts Fees:

Name2: ATTN REY

Work Phone:

Total:

Addr1:

Cell Phone:

Block Auto Msg:

Addr2:

Vehicle ID:

#Notices: 0

CSZ:

PO: DT676792

Origin: M

Emp: 30152

FARRAR, COURTNEY

Salesperson:

PART NUMBER.....	DESCRIPTION.	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
1XJ28JXWAA	KNOB-A/C OR	1	E2	1	29APR	02MAY	3	0	

CUSTOMER ORDER

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:53

** INQUIRY ONLY **

Req#: M57520 Requested: 01MAY17 -RO Prepaid Amounts-
 Cust#: 50299915 *STOCK* Last Notified: Parts:
 Name: PARTS DEPARTMENT Home Phone: 5122193636 Parts Fees:
 Name2: Work Phone: Total:
 Addr1: NYLE MAXWELL SUPERCENTER Cell Phone: Block Auto Msg:
 Addr2: 13401 N FM 620 Vehicle ID: #Notices: 0
 CSZ: AUSTIN, TX 78717 PO: STOCK Origin: M
 Emp: 30117 YOUNG, RICHARD Salesperson:

PART NUMBER	DESCRIPTION	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
1RZ48KX7AA	GRILLE-LOWE	1	E2	4	01MAY	02MAY	1	0	
5UV56JXWAA	COVER-CARGO	1	E2	2	01MAY			0	
68275603AA	MOLDING-WHE	1	E2	3	01MAY	02MAY	1	0	

STOCK ORDER

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:53

** INQUIRY ONLY **

Req#: M57523
Cust#: 432663
Name: CALIBER-N LAMAR
Name2:
Addr1: 8735 N LAMAR BLVD
Addr2:
CSZ: AUSTIN, TX 78753-5423
Emp: 30152 FARRAR, COURTNEY

Requested: 01MAY17
Last Notified:
Home Phone: 5128360163
Work Phone:
Cell Phone:
Vehicle ID:
PO: 524011850
Salesperson:

-RO Prepaid Amounts-
Parts:
Parts Fees:
Total:
Block Auto Msg:
#Notices: 0
Origin: M

PART NUMBER	DESCRIPTION	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
68200942AA	BRACKET-FEN	1	E2	1	01MAY	02MAY	1	0	
68240824AA	SHIELD-SPLA	1	IS	1				0	
5NE63ZZZAA	MOLDING-FRO	1	E2	1	01MAY	02MAY	1	0	

WHOLESALE
ROLL/INVOICE

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:53

** INQUIRY ONLY **

Req#: 21138
Cust#: 50299901

CD ACCOUNT

Requested: 28APR17
Last Notified:

-RO Prepaid Amounts-
Parts:

Name: PAULA

Home Phone: 2542909550

Parts Fees:

Name2:

Work Phone:

Total:

Addr1:

Cell Phone:

Block Auto Msg:

Addr2:

Vehicle ID:

#Notices: 0

CSZ:

PO:

Origin: I

Emp: 30152

FARRAR, COURTNEY

Salesperson:

PART NUMBER.....	DESCRIPTION.	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
68280284AA	MAT KIT-FLO	1	E2		1 29APR	02MAY	3	0	

PRE PAY INVOICE

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:53

** INQUIRY ONLY **

Req#: M57516
Cust#: 502783
Name: DON HEWLETT CHEVROLET
Name2: LLOYD
Addr1: PO BOX 799
Addr2: N IH35 AT WESTINGHOUSE
CSZ: GEORGETOWN, TX 78627
Emp: 30152 FARRAR, COURTNEY

Requested: 28APR17
Last Notified:
Home Phone: 5129305881
Work Phone: 5126813037
Cell Phone:
Vehicle ID:
PO: 37159
Salesperson:

-RO Prepaid Amounts-
Parts:
Parts Fees:
Total:
Block Auto Msg:
#Notices: 0
Origin: M

PART NUMBER	DESCRIPTION	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
68089068AA	PANEL-RADIA	1	E2	1	29APR	02MAY	3	0	
5182423AC	LAMP-SIDE M	1	IS	2				0	
1SR91SZ0AA	MOLDING-FAS	1	IS	2				0	
1SR90SZ0AA	MOLDING-FAS	1	IS	2				0	
68071444AC	REINFMNT-FR	1	IS	2				0	
68074194AB	BRACKET-FAS	1	IS	6				0	

WHOLESALE
ROLL/INV

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:53

** INQUIRY ONLY **

Req#: M57519
Cust#: 468604

Requested: 01MAY17
Last Notified:

-RO Prepaid Amounts-
Parts:

Name: SERVICE KING - WILDFLOWER

Home Phone: 2104385600

Parts Fees:

Name2:

Work Phone:

Total:

Addr1: 5003 WILDFLOWER DRIVE

Cell Phone:

Block Auto Msg:

Addr2:

Vehicle ID:

#Notices: 0

CSZ: SAN ANTONIO, TX 78228

PO: 2432847

Origin: M

Emp: 30152 FARRAR, COURTNEY

Salesperson:

PART NUMBER	DESCRIPTION	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
68200963AA	HINGE-DOOR	1	E2	1	01MAY	02MAY	1	0	

WHOLESALE
ROLL/INV

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:53

** INQUIRY ONLY **

Req#: M57509
Cust#: 450681
Name: JOHNSON SEWELL FORD LINCO
Name2:
Addr1: 3301 HWY 281 N
Addr2:
CSZ: MARBLE FALLS, TX 78654
Emp: 30117 YOUNG, RICHARD

Requested: 26APR17
Last Notified:
Home Phone:
Work Phone:
Cell Phone:
Vehicle ID:
PO: 173401
Salesperson:

-RO Prepaid Amounts-
Parts:
Parts Fees:
Total:
Block Auto Msg:
#Notices: 0
Origin: M

PART NUMBER	DESCRIPTION	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
1TR59KLBAA	SENSOR-PARK	3	E2		3 27APR	02MAY	5		0

WHOLESALE
ROLL/INV.

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:52

** INQUIRY ONLY **

Req#: M57512 Requested: 27APR17 -RO Prepaid Amounts-
 Cust#: 50299950 Last Notified: Parts:
 Name: INTERNAL TRUCKS-POST TO U Home Phone: Parts Fees:
 Name2: AUCTION CAR Work Phone: Total:
 Addr1: 75.00 EACH Cell Phone: Block Auto Msg:
 Addr2: Vehicle ID: #Notices: 0
 CSZ: PO: ROY REYES Origin: M
 Emp: 30117 YOUNG, RICHARD Salesperson:
 PART NUMBER..... DESCRIPTION. QTY PRIOR O.H. ODATE RDATE ND FILL FEE
 1TJ51JW4AC HEADREST-SE 2 E2 2 27APR 02MAY 5 0

INTERNAL / WEOWE

<page 1 of 1>

select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:52

** INQUIRY ONLY **

Req# M57521
Cust# 432663
Name: CALIBER-N LAMAR
Name2:
Addr1: 8735 N LAMAR BLVD
Addr2:

Requested: 01MAY17
Last Notified:
Home Phone: 5128360163
Work Phone:
Cell Phone:
Vehicle ID:
PO: 524011847

-RO Prepaid Amounts-
Parts:
Parts Fees:
Total:
Block Auto Msg:
#Notices: 0
Origin: M

CSZ: AUSTIN, TX 78753-5423
Emp: 30152 FARRAR, COURTNEY

Salesperson:

PART NUMBER	DESCRIPTION	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
68217392AA	CAP-HEADLAM	1	E2	0	01MAY			0	
68253642AA	BRACKET-FAS	1	IS	1				0	

WHOLESALE
ROLL/INV.

<page 1 of 1>

Select a line and key F2 for detail
F2=Detail

F4=Cancel

PORT 3311 NMIMP-I

SPECIAL ORDER REQUEST (SOR)

02MAY17 07:52

** INQUIRY ONLY **

Req#: M57522

Requested: 01MAY17

-RO Prepaid Amounts-

Cust#: 502P6

Last Notified:

Parts:

Name: A1 AUTO CONVENIENCE CENTE

Home Phone:

Parts Fees:

Name2:

Work Phone: 9567288221

Total:

Addr1: 609 AMISTAD DR

Cell Phone:

Block Auto Msg:

Addr2:

Vehicle ID:

#Notices: 0

CSZ: LAREDO TX 78041

PO: 10018-003

Origin: M

Emp: 30117

YOUNG, RICHARD

Salesperson:

PART NUMBER	DESCRIPTION	QTY	PRIOR	O.H.	ODATE	RDATE	ND	FILL	FEE
68071444AC	REINFMNT-FR	1	IS	2				0	
68073863AB	EMBLEM	1	IS	2				0	
1SD80SZ6AA	APPLIQUE-FA	1	E2	0	01MAY			0	
1SD94SZ6AA	APPLIQUE-FA	1	E2	0	01MAY			0	
68079568AB	WIRING-FOG	1	E2	1	01MAY	02MAY	1	0	
68089068AA	PANEL-RADIA	1	E2	1	01MAY			0	
55111393AD	SEAL-RADIAT	1	IS	3				0	
4892642AD	THERMOSTA-T	1	E1	2	02MAY			0	
68070282AB	LATCH-HOOD	1	IS	3				0	

<page 1 of 2>

Select a line and key F2 for detail

F2=Detail

F4=Cancel Forward

WHOLESALE

ROLL/INV

SHIPPER'S

Trailer No: SHL5
 Trailer ID: 2081JTRZX
 Date/Time Of Shipment: 2017-05-01-20.23.38

ENTER THE ORDER

Select Order:

DAILY + ARO PART
 (SOP) (STOCK)

6543054 6600324 6608567 6535284 6559999 6348702001 6355220001 6355221001

6385479002 6425777001 6425777002 6425778001 6429832001 6429833001 6429833002

ShipMethod: **5SHTL_J J-9**

BOL Number: 0400000811569788

Tracking Number

Ship to: **69028000**

Bill to:

Dallas PDC - FCA US LLC
 2205 Belt Line Road
 Carrollton, TX 75011-0148 (US)

Nyle Maxwell FIAT Alfa Romeo
 13049 RESEARCH BOULEVARD
 AUSTIN, TX 787503206 (US)

Nyle Maxwell F
 13049 RESEARCH
 AUSTIN, TX 7875

Shipper#: 6543054

CustOrd#: 042999 **DAILY** Order Status: **Complete**
 OrdTyp: DLRDAILY (Daily Dealer order)

PDC: 03181

Comments: ** J090

** TELLER ***I L **
 ** 05150954AC0001BACK-ORDERED CO#0429991B KLP3 17 103 **
 ** 82213718AB0001REFERRED TO MARYSVILLE #6543055 01 **

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN	Price	Price	Picker	I
Line	Part	Number			Description	Ord	Ship	Ship	Ship	B/O			
1	1XJ2	8JXW	AA		KNOB	1	1	0	0	0	9.40	9.40	1461ch 1003F
PAVILION COLLISION REPAIR CENTER ***I L													
2	6808	0648	AA		NUT	6	6	0	0	0	0.45	2.70	3635jl 1
DON HEWLETT CHEVROLET ***I L													
3	6808	9068	AA		PANEL	1	1	0	0	0	143.00	143.00	0732bm F
ABOII, SHEILA IGLEHART ***I L													
4	6824	0532	AA		MOTOR	1	1	0	0	0	289.00	289.00	8496js B
PAULA ***I L													
5	6828	0284	AA		MAT KIT	1	1	0	0	0	74.95	74.95	8496js N
											This Shipment Gross: 519.05		

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Shipper#: 6608567

CustOrd#: 050170 **DACT** Order Status: **Complete** PDC: 03181
 OrdTyp: DLRDAILY (Daily Dealer order)

Comments: ** J090
 ** PARTS DEPARTMENT ***I L **
~~** 1SD94SZ6AA0001 REFERRED TO CENTRLNE #6608586 01 **~~
~~** 1SD94SZ6AA0001 REFERRED TO CENTRLNE #6608604 01 **~~
~~** 52014630AA0001 REFERRED TO CENTRLNE #6608637 01 **~~
~~** 601560XWAA0001 REFERRED TO MILWAUKEE #6608622 01 **~~
~~** 66079569AB0001 REFERRED TO CENTRLNE #6608655 01 **~~
 ** 68217392AA0001 REFERRED TO CENTRLNE #6608675 01 **

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN	Price	Price	Picker	I
Line	Part	Number			Description		Ordr	Ship	Ship	B/O			
1	1RZ4	8KX7	AA		GRILLE	1	1	0	0	0	32.00	32.00	2337rm 2016B
A1 AUTO CONVENIENCE CENTE ***I L													
2	0518	2486	AC		SHIELD	1	1	0	0	0	39.95	39.95	1533em 2
CALIBER-N LAMAR ***I L													
3	5NE6	3ZZZ	AA		MOLDING	1	1	0	0	0	111.00	111.00	2008d0 U
A1 AUTO CONVENIENCE CENTE ***I L													
4	6808	9068	AA		PANEL	1	1	0	0	0	143.00	143.00	0732bm F
A1 AUTO CONVENIENCE CENTE ***I L													
5	6814	1210	AA		DECAL	1	1	0	0	0	20.70	20.70	3985cs 1
A1 AUTO CONVENIENCE CENTE ***I L													
6	6814	1211	AA		DECAL	1	1	0	0	0	18.50	18.50	1461ch 1
CALIBER-N LAMAR ***I L													
7	6820	0942	AA		BRACKET	1	1	0	0	0	9.55	9.55	8498sn U
CALIBER-N LAMAR ***I L													
8	6822	3661	AA		HEADLAMP	1	1	0	0	0	375.00	375.00	9673mo B
PARTS DEPARTMENT ***I L													
9	6827	5603	AA		MOLDING	1	1	0	0	0	72.00	72.00	0416bs 2
											This Shipment Gross: 821.70		

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Shipper#: 6600324

CustOrd#: 050171 *DAILY* Order Status: **Complete**
 OrdTyp: DLRDAILY (Daily Dealer order)

PDC: 03181

Comments: ** J090 **
 ** SERVICE KING - WILDFLOWER ***I L **
 ** 04670629AB0001BACKORDER AT CENTRLNE #6600355 01 **
 ** 68070267AE0001BACK-ORDERED CO#0501711B 1L4C 17 153 **
 ** 68070267AE0004BACK-ORDERED CO#0501711B 1L4C 17 153 **
 ** 68304427AA0001REFERRED TO CENTRLNE #6600374 01 **

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN	Price	Price	Picker	I
Line	Part	Number			Description		Ordr	Ship	Ship	B/O			
1	6820	0963	AA		HINGE		1	1	0	0	23.85	23.85	3635j1 NL-SE
											This Shipment Gross:		23.85

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Trailer No: 1JTW83
 Trailer ID: 2081JTW83
 Date/Time Of Shipment: 2017-05-01-21.27.20

Select Order:

6581516

ShipMethod: **UPS 2DA J-9** BOL Number: 0400000811569593 Tracking Number

Ship to: **69028000** Bill to:
 Dallas PDC - FCA US LLC Nyle Maxwell FIAT Alfa Romeo Nyle Maxwell F
 2205 Belt Line Road 13049 RESEARCH BOULEVARD 13049 RESEARCH
 Carrollton, TX 75011-0148 (US) AUSTIN, TX 787503206 (US) AUSTIN, TX 7875

Shipper#: 6581516

CustOrd#: 529050 **DAILT** Order Status: **Complete** PDC: 03181
 OrdTyp: DLRSPEC (Special Handling Dealer order)

Comments: ** J090 **
 ** *****SPECIAL HANDLING-SPECIAL HANDLING***** C **
 ** 68324837AA0002REFERRED TO CENTRLNE #6581517 01 **

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN	Price	Price	Picker	I
Line	Part	Number			Description	Ordr	Ship	Ship	Ship	B/O			
1	6830	1024	AA		AMPLIFIER	2	2	0	0	0	505.00	1010.00	9099js NL
											This Shipment Gross: 1010.00		

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End of the Document

UPS

Shipper#: 6429833002

CustOrd#:042778 **DAILY** Order Status:**Complete**
 OrdTyp:FFDEALER (Pool shipped dealer order cross dock)

PDC:03181

Qty Line	This Part	Prev Number	To	Qty	Unit Description	Gross	RMA	Customer	CTN B/O	Price	Price	Picker	I
							Ordr	Ship	Ship	Ship			
1	6807	0267	AE		REGULATOR		1	1	0	0	0	9253mb	

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End of the Document

Shipper#: 6429833001

CustOrd#:042778 *DAVT* Order Status:**Complete**
 OrdTyp:FFDEALER (Pool shipped dealer order cross dock)

PDC:03181

Qty Line	This Part	Prev Number	To Qty	Unit Description	Gross RMA	Customer Ship	Ship	Ship	CTN B/O	Price	Price Picker	I
1	6807	0267	AE	REGULATOR	1	1	0	0	0		9253mb	

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Shipper#: 6429832001

CustOrd#:042778 **DAILY** Order Status:**Complete**
 OrdTyp:FFDEALER (Pool shipped dealer order cross dock)

PDC:03181

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer			CTN	Price	Price	Picker	I
Line	Part	Number			Description		Ordr	Ship	Ship	Ship	B/O				
1	6807	0267	AE		REGULATOR		1	1	0	0	0			9253mb	

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Shipper#: 6425778001

CustOrd#:042770 *DAILY* Order Status:**Complete**
 OrdTyp:FFDEALER (Pool shipped dealer order cross dock)

PDC:03181

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN	Price	Price	Picker	I
Line	Part	Number			Description		Ordr	Ship	Ship	B/O			
1	1TR5	9KLB	AA		SENSOR		3	3	0	0	0		9253mb

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Shipper#: 6425777002

PDC:03181

CustOrd#: 042770 **DAILY** Order Status: **Complete**
 OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

Qty Line	This Part	Prev Number	To	Qty	Unit Description	Gross	RMA	Customer	CTN	Price	Price Picker	I
							Ordr	Ship	Ship	B/O		
1	1TJ5	1JW4	AC		HEADREST		1	1	0	0	0	9253mb

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Shipper#: 6348702001

CustOrd#: 042676 **DAILY** Order Status: **Complete**
 OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

PDC: 03181

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN	Price	Price	Picker	I
Line	Part	Number			Description	Ordr	Ship	Ship	Ship	B/O			
1	0650	9928	AA		SCREW	2	2	0	0	0		9253mb	

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Shipper#: 6559999

CustOrd#: AR1181 **ARO** Order Status: **Complete**
 OrdTyp: DLRSTOCK (Stock Dealer order)

PDC:03181

STOCK ORDER

Comments: ** J090

** ARO Order ***I L **
 ** CBCOP421AA0001BACK-ORDERED CO#AR11818N CLRL 17 031 **
 ** 68073777AA0001BACK-ORDERED CO#AR1181DD GLIE 16 031 **

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN	Price	Price	Picker	I
Line	Part	Number			Description		Ordr	Ship	Ship	B/O			
1	6807	3476	AB		HOSE		1	1	0	0	15.40	15.40	0416bs 1015I
2	6807	3777	AA		HOSE		2	2	0	0	8.65	17.30	1733js 1019H
											This Shipment Gross:		32.70

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Shipper#: 6385479002

CustOrd#: AR1178 **ARO** Order Status: **Complete**
 OrdTyp: ~~FF~~ DEALER (Pool shipped dealer order cross dock)

PDC:03181

Qty Line	This Part	Prev Number	To	Qty	Unit Description	Gross RMA	Customer Ordr	Ship	Ship	Ship	CTN B/O	Price	Price	Picker	I
1	6819	3276	AA		MOLDING	1	1	0	0	0				9253mb	

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Shipper#: 6355221001CustOrd#: AR1134 **ARO** Order Status: **Complete**
OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

PDC:03181

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN				
Line	Part	Number			Description	Ordr	Ship	Ship	Ship	B/C	Price	Price Picker	I
1	0489	2642	AD		THERMOSTA	1	1	0	0	0		9253mb	

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Shipper#: 6355220001

CustOrd#: ARI129 **ARO** Order Status: **Complete**
 OrdTyp: ~~FFDEALER~~ (Pool shipped dealer order cross dock)

PDC:03181

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN	Price	Price	Picker	I
Line	Part	Number			Description		Ordr	Ship	Ship	B/O			
1	0489	2642	AD		THERMOSTA		1	1	0	0	0	9253mb	

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Shipper#: 6535284

CustOrd#: AR1180 **ARO** Order Status: **Complete** PDC:03181
 OrdTyp: ~~BLR~~STOCK (Stock Dealer order)

Comments: ** J090
 ** ARO Order ***I L **
 ** 06504926AA MINIMUM SALES QUANTITY IS 005 C **
 ** 68071675AC0001BACK-ORDERED CO#AR11801B CLOS 17 060 **

Qty	This	Prev	To	Qty	Unit	Gross	RMA	Customer	CTN	Price	Price	Picker	I
Line	Part	Number			Description		Ord	Ship	Ship	B/O			
1	0650	4926	AA		SCREW	5	5	0	0	0	1.50	7.50	5657dy 1045D
2	1SD0	OKX7	AA		COVER	1	1	0	0	0	7.65	7.65	0416bs 1008F
3	1SH1	6KX7	AA		PANEL	1	1	0	0	0	13.15	13.15	7498cm 1003J
4	1SH1	7KX7	AA		PANEL	1	1	0	0	0	12.80	12.80	1733js 1020D
5	1SR8	7KX7	AA		GRILLE	1	1	0	0	0	23.05	23.05	1733js 2020C
6	1TP9	7KX7	AB		BEZEL	1	1	0	0	0	10.50	10.50	1461ch 1014C
7	5511	1393	AD		SEAL	1	1	0	0	0	13.70	13.70	1733js 1020H
8	6807	8624	AB		BRACKET	1	1	0	0	0	14.50	14.50	1461ch 1006D
9	6819	3277	AA		MOLDING	1	1	0	0	0	26.50	26.50	2008d0 2018A
10	6820	2284	AA		ARM	1	1	0	0	0	28.35	28.35	1461ch 1012
This Shipment Gross:											157.70		

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PRE-INVENTORY BIN COUNT

PRE-PHYSICAL INVENTORY BIN REPORT		DATE 05/02/17 11:42				PAGE 1	
BIN.....	PART NUMBER.....	SO	MNS	SS	BSL O.H.	A.B.C.D.	
1009A	68201914AA LINE-A/C LIQUID	400	6		1	2	EA 14162
1009B	68104543AA RESERVOIR-WINDSHI	400			1	1	EB 12171
1009C	5RJ61TZZAA PLUG-TOW HOOK	400	14		1	0	EB 14141
1009C	09001004 4627326AD GASKET-INTA	100	3	NS	1	0	EBC12181
1009C	6509791AA RIVNUT-INSTALLATI	400	1		1	1	EB 11171
1009C	6509817AA PIN-DOWEL	400	2	NS	1	5	EB 01171
1009C	6510668AA SCREW-SPECIAL HEA	400	1		2	1	EB 12171
1009C	68058768AA CAP KIT-VALVE STE	400	8	NS	1	0	EB 07181
1009C	68058769AA VALVE COR-VALVE S	400	8	AP	1	2	EB 07181
1009C	68070078AC STRIKER-LIFTGATE	400	56		1	0	EB 12171
1009C	68071680AA EXTENSION-LIFTGAT	400	19		1	0	EB 09171
1009C	68074195AB BRACKET-FASCIA SU	400			6	4	EB 12171
1009C	68079236AA HOOK-MAT TO CARPE	400	3		1	1	EB*08171
1009C	68088241AA SENSOR-TEMPERATUR	400	2	NS	1	0	EA 11182
1009C	68151140AA SEAL-AXLE DRIVE S	400	1	NS	1	0	EB 02191
1009C	68200296AA COIL-IGNITION	400			1	0	EB 14171
1009C	68211423AA CAP-OIL FILLER	400	22		1	0	EB 14171
1009C	22020020 68333406AA SEALANT-TIR	100	9	NS	1	2	EBC11161
1009D	68141217AA DECAL-REAR QUARTE	400	17		1	0	EB 12151
1009D	68141218AA DECAL-LIFTGATE	400	17		1	0	EB 12151
1009D	05005006 68201078AA HUB	100	1		1	1	EBC14181
1009E	1RY67JW4AC LAMP-DOME	400	10		1	1	EB 12151
1009E	52030377AB CAP-FUEL FILLER	400			2	2	EB 99181
1009E	5SH49TZZAA NAMEPLATE	400	2		1	2	EB 14171
1009E	68104275AA BOLT	400	3	NS	1	0	EB 12171
1009E	68147621AA DECAL-LIFTGATE	400	17		1	0	EB 12151
1009E	23043008 6EU22LXHAA PUSH PIN	100	1	NS	1	0	EBC17171
1009E	23043020 68201475AA CLIP-RETAIN	100	2	NS	1	20	EBC1118A

PRE-PHYSICAL INVENTORY BIN REPORT
 BIN.....PART NUMBER.....

DATE 05/02/17 11:42
 SO MNS SS BSL O.H.

PAGE 2
 A.B.C.D.

BIN	PART NUMBER	SO	MNS	SS	BSL	O.H.	A.B.C.D.
1009E	L00PY21W BULB	400	1	NS	1	0	EA*94172
1009F	4892648AC SEAL-CAMSHAFT	400	9		1	1	EB 11171
1009F	68074109AB PANEL-A PILLAR OU	400	2		1	0	EB 12171
1009F	68104864AA MEDALLION-LIFTGAT	400	6		2	0	EB 12171
1009F	68247248AA BRACKET-DOOR HAND	400	14	AP	1	1	EB 15171
1009F	68287697AA HINGE-LIFTGATE	400	24		2	0	EB 12171
1009F	05003023 68125251AA SPRING-BRAK	100	2	NS	1	0	EBC1118A
1009F	23017013 68202408AA CLIP-ATTACH	100	25	AP	1	0	EBC11181
1009F	23018026 68286048AA PRESENTER-L	100	12	NS	1	1	EBC16171
1009G	1UW98KX7AA COVER-COWL GRILLE	400	4		1	0	EB 12171
1009G	4893202AA TUBE-OIL FILL	400	22		1	0	EB 11181
1009G	5RR43SZVAA HANDLE-EXTERIOR D	400	19		1	0	EB 14171
1009G	5VG62JXWAB OUTLET-AIR CONDIT	400	3	NS	1	0	EB 16171
1009G	5VG63JXWAB OUTLET-AIR CONDIT	400	3	NS	1	0	EB 16171
1009G	09004001 6508858AA BOLT-TORX H	100	3	NS	1	0	EBC06181
1009G	6102443AA NUT	400			1	0	EB 90171
1009G	6509727AA NUT-HEX FLANGE HE	400	15	AP	1	2	EB 11171
1009G	6511175AA BOLT-HEX FLANGE H	400	3		1	0	EB 11171
1009G	68201409AA HOSE-CHARGE AIR C	400	20		1	0	EB 14151
1009G	68204367AA CAP-HEADLAMP	400	11	NS	1	1	EB 12171
1009G	68225416AA GLASS-MIRROR REPL	400	1	NS	1	1	EB 14171
1009G	68233264AA TUBE-CHARGE AIR C	400	20		1	0	EB 14171
1009G	08053002 6AU26U00AA SWITCH-HEAD	100	2	NS	1	0	EBF16161
1009G	18050051 6LD45TZZAA PLUG-TOW HO	100	2	NS	1	0	EBC17171
1009G	08037155 68263502AA SENSOR-SEAT	100	2	NS	1	0	EBC14181
1009G	18050043 68267434AA RIVET-BLIND	100	1	NS	1	7	EBC15171
1009G	23043025 68321951AA CLIP-SPRING	100	2	NS	1	0	EBC16181

PRE-PHYSICAL INVENTORY BIN REPORT
 BIN..... PART NUMBER.....

DATE 05/02/17 11:42
 SO MNS SS BSL O.H.

PAGE 3
 A.B.C.D.

BIN	PART NUMBER	SO	MNS	SS	BSL	O.H.	A.B.C.D.
1009H	68073160AA STARTER-ENGINE	400	1		1	1	EA 12122
1009H	68141216AA DECAL-REAR QUARTE	400	15		1	0	EB 12151
1009H	68210983AA COVER-OIL FILTER	400	31		1	0	EB 1117A
1009H	68236620AA SHIM-AXLE ALIGNME	400	5		1	1	EB 12171
1009I	1TR59KGAAB SENSOR-PARK ASSIS	400	3	NS	1	3	EB 12161 +1
1009I	68141214AA DECAL-FRONT DOOR	400	17		1	0	EB 12151
1009I	68141215AA DECAL-FRONT DOOR	400	17		1	0	EB 12151
1009I	68270879AA LATCH-HOOD	400			1	0	EB 14171
1009J	4893238AA GASKET-CYLINDER H	400	3		1	2	EB 09171
1009J	68073974AA SPEAKER	400	2		1	1	EH*12170
1009K	4893239AA GASKET-CYLINDER H	400	1		3	3	EB 11171
1009K	68186548AA WIRING-FRONT DOOR	400	6	NS	1	0	EB 13171
1009K	68260374AA BRACKET-DOOR HAND	400	5	NS	1	0	EB 14171
1009L	68073732AA SPEAKER-WOOFER	400	8		1	1	EH*11170
1009L	68074116AA PANEL-B PILLAR OU	400	3	NS	1	1	EB 12171
1009L	68140275AC WIRING-ENGINE	400	15		1	0	EB 12131
1010B	68201907AA LINE-A/C COMPRESS	400			1	0	EA 14172AC1
1010C	1TB44JD7AA HOOK-COAT	400	14		1	0	EB 12171
1010C	09032001 4892796AA BEARING-CRA	100	3		8	7	EBC12171
1010C	68070282AB LATCH-HOOD	400			3	2	EB 12171
1010C	68201079AA BEARING-WHEEL	400	1		1	1	EB 14171
1010D	1VB83KAMAA DOOR-STORAGE BIN	400	2		1	0	EB 12131
1010D	09032001 4892758AA BEARING-CRA	100	10		1	3	EBC12171
1010D	68070072AB HINGE-FRONT DOOR	400	34		1	0	EB*12121
1010D	68104554AA HOSE-WINDSHIELD W	400	4		1	1	EA 12172
1010E	5NC96JXWAA OUTLET-AIR CONDIT	400	2		1	1	EB 14171
1010E	5NE26MS7AA BEZEL-MIRROR	400	7	NS	1	1	EB 14171
1010E	09032001 4892757AA BEARING-CRA	100			2	2	EBC12171

+1 ADD PART

PRE-PHYSICAL INVENTORY BIN REPORT
 BIN..... PART NUMBER.....

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		SO	MNS	SS	BSL	O.H.	A.B.C.D.
1010E	68073206AD SENSOR-WHEEL SPEE	400	6	NS	1	0	EA 12172
1010F	4892759AA BEARING-CRANKSHAF	400	22		1	0	EB 12171
1010F	56046933AA CONNECTOR	400	6	NS	1	0	
1010F	6509663AA BOLT-HEX FLANGE H	400	3		20	16	EB 99171
1010F	68104721AB SPRING	400	3		1	1	EB 12161
1010F	68125507AA RELAY-ELECTRICAL	400	10		1	1	EB 12171
1010F	68145565AB BRG KIT-CONNECTIN	400	4	NS	1	4	EB 12171
1010F	68212072AA VALVE-A/C EXPANSI	400		NS	1	1	EB 14171
1010F	68217378AA HORN	400	1		1	0	EB 14171
1010F	68240662AA BUSHING	400	1	NS	1	0	EB 12171
1010G	1RZ68TZZAC MOLDING-BODY SIDE	400	3		2	0	EB 12171
1010G	23043027 6511272AA SCREW	100	7	NS	1	9	EBC12181
1010G	6509731AA NUT/RIVET	400	1		2	20	EB 11171
1010G	68058766AA HARDWARE-MOUNTING	400	4		1	1	EB 07171
1010G	68202043AA BRACKET-RADIATOR	400	3		1	0	EB 14171
1010G	68202085AA SPEAKER-TWEETER	400	11		1	0	EB*06181
1010G	68211493AA PAD KIT-REAR DISC	400	3		2	2	EA 14172
1010G	68212159AA SLEEVE-HEADREST	400	14	AP	1	2	EB 14171
1010G	68233382AA PIN KIT-QUARTER T	400	10	NS	1	1	EB*12121
1010G	07011001 68119338AA O RING-COOL	100	10	NS	1	0	EBC1118A
1010G	01081033 82300102AC *LUBRICANT-	100	1		1	0	HC93180
1010H	17011024 4787698AA KNUCKLE-SUS	100		NS	1	0	EBC15161
1010H	68301024AA AMPLIFIER	400			1	1	
1010H	6JZ05U0DAA BEZEL, LEFT	400	6	NS	1	0	
1010H	08005002 6AP46MS7AA LAMP-OVERHE	100	6	NS	1	0	EBC16171
1010H	08060010 68202120AA SPEAKER-REA	100	11	NS	1	1	EBC14181
1010I	68295332AA BLADE-FRONT WIPER	400			3	2	EA 14172

PRE-PHYSICAL INVENTORY BIN REPORT
BIN.....PART NUMBER.....

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		SO	MNS	SS	BSL	O.H.	A.B.C.D.
1010J	5NE90MS7AA CONSOLE-OVERHEAD	400	11		1	1	EB 14141
1010J	5NU39KR1AA DECAL-FRONT FENDE	400			1	0	EB 12171
1010J	68073796AA SHROUD-CHARGE AIR	400	2		1	0	EB 12171
1010J	68087589AC MIRRORPKG-OUTSIDE	400	6		2	2	EB 12171
1010K	5106121AB FLYWHEEL-ENGINE	400			2	2	EB 11171
1010L	52022302AD GASKET-EXHAUST MA	400	1		1	1	EB 12171

**** Pre-Physical Inventory Bin Report Finished ****

PACKING SLIP
CHECKING ORDER IN

Shipping Confirmation - 20170501-UPS-1Z7507640230830782-69028000

Trailer No: 1JTW83

Trailer ID: 2081JTW83

Date/Time Of Shipment: 2017-05-01-21.27.20

Select Order:

6581516 ShipMethod:UPS 2DA J-9 BOL Number:0400000811569593 Tracking Number:1Z7507640230830782

Ship to: 69028000

Dallas PDC - FCA US LLC Nyle Maxwell FIAT Alfa Romeo Nyle Maxwell FIAT Alfa
 2205 Belt Line Road 13049 RESEARCH BOULEVARD 13049 RESEARCH BOULEVARD
 Carrollton, TX 75011-0148 (US) AUSTIN, TX 787503206 (US) AUSTIN, TX 787503206 (US)

Shipper#:6581516 CustOrd#:529050 Order Status:Complete PDC:03181

OrdTyp:DLSPEC (Special Handling Dealer order)

Comments:** J090

UPS

** *****SPECIAL HANDLING-SPECIAL HANDLING*****

** 68324837AA0002REFERRED TO CENTRLNE #6581517 01 C **

Line	Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN	Price	Price Picker	Information	Typ	Container
1	6830 1024 AA	AMPLIFIER	2	0	0	0	505.00	NL		1010.00	9099js			LSE 1181LC02J US

This Shipment Gross: 1010.00

Shipping Confirmation - 20170501-EXEL_SHL5-2081JTRZX-69028000

Trailer No: SHL5

Trailer ID: 2081JTRZX

Date/Time Of Shipment: 2017-05-01-20.23.38

Select Order:

6543054 6600324 6608567 6535284 6559999 6348702001 6355220001 6355221001

6385479002 6425777001 6425777002 6425778001 6429832001 6429833001 6429833002 ShipMethod:5SHTL J J-9

BOL Number:0400000811569

Ship to: 69028000

Dallas PDC - FCA US LLC Nyle Maxwell FIAT Alfa Romeo Nyle Maxwell FIAT Alfa
 2205 Belt Line Road 13049 RESEARCH BOULEVARD 13049 RESEARCH BOULEVARD
 Carrollton, TX 75011-0148 (US) AUSTIN, TX 787503206 (US) AUSTIN, TX 787503206 (US)

Bill to:

Order Status: Complete

PDC:03181

CustOrd#: 042999

Shipper#: 6543054

OrdTyp: DLRDAILY (Daily Dealer order)

Comments: ** J090

** TELLER ***I L ** **

** 05150954AC0001BACK-ORDERED CO#0429991B KLP3 17 103 ** **

** 82213718AB0001REFERRED TO MARYSVILLE #6543055 01 ** **

Line	Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN	
1	1XJ2 8JXW AA	KNOB	1	0	0	9.40	9.40	1003F-TE	TTE 2081JV17Y MX	
		PAVILION COLLISION REPAIR CENTER								
2	6808 0648 AA	NUT	6	0	0	0.45	2.70	3635j1	TTE 2081JV17Y US	
		DON HEWLETT CHEVROLET								
3	6808 9068 AA	PANEL	1	0	0	143.00	143.00	0732bm	LSE 1181LCC89 MX	
		ABOII, SHELIA IGLEHART								
4	6824 0532 AA	MOTOR	1	0	0	289.00	289.00	8496js	LSE 1181LCC8B IT	
		PAULA								
5	6828 0284 AA	MAT KIT	1	0	0	74.95	74.95	8496js	LSE 1181LCC8C US	
		PAULA								
							This Shipment Gross: 519.05			

Shipper#: 6600324

OrdTyp: DLRDAILY (Daily Dealer order)

Comments: ** J090

CustOrd#: 050171

Order Status: Complete

PDC:03181

** SERVICE KING - WILDFLOWER
 ** 04670629AB0001BACKORDER AT
 ** 68070267AE0001BACK-ORDERED
 ** 68070267AB0004BACK-ORDERED
 ** 68304427AA0001REFERRED TO

Line Part Number	Description	Qty	This Prev	To Ship	Ship B/O	Unit Price	Gross RMA Price	Picker	Customer Information	CTN Typ	Container CO
1 6820 0963 AA	HINGE	1	1	0	0	23.85	23.85	3635J1	NL-SERVI	TTE	2081JV17Y IT
This Shipment Gross: 23.85											

Order Status: Complete

PDC:03181

CustOrd#:050170

Shipper#:6608567

OrdTyp:DLRDAILY (Daily Dealer order)

Comments:** J090

** PARTS DEPARTMENT

** 1SD80SZ6AA0001REFERRED TO
 ** 1SD94SZ6AA0001REFERRED TO
 ** 52014630AA0001REFERRED TO
 ** 5UV56JXWAA0001REFERRED TO
 ** 68079568AB0001REFERRED TO
 ** 68217392AA0001REFERRED TO

Line Part Number	Description	Qty	This Prev	To Ship	Ship B/O	Unit Price	Gross RMA Price	Picker	Customer Information	CTN Typ	Container CO
1 1RZ4 8XX7 AA	GRILLE	1	1	0	0	32.00	32.00	23377M	2016B-PA	LSE	1181LCC8D MX
2 0518 2486 AC	A1 AUTO CONVENIENCE CENTE SHIELD	1	1	0	0	39.95	39.95	1533em	2023-A1	LSE	1181LCC8F MX
3 5NE6 3ZZZ AA	CALIBER-N LAMAR MOLDING	1	1	0	0	111.00	111.00	2008d0	U74B-CAL	LSE	1181LCC8G IT
4 808 9068 AA	A1 AUTO CONVENIENCE CENTE PANEL	1	1	0	0	143.00	143.00	0732bm	FLR1-A1	LSE	1181LCC8H MX
5 6814 1210 AA	A1 AUTO CONVENIENCE CENTE DECAL	1	1	0	0	20.70	20.70	3985cs	1003I-A1	TTE	2081JV17Y US
6 6814 1211 AA	A1 AUTO CONVENIENCE CENTE DECAL	1	1	0	0	18.50	18.50	1461ch	1002H-A1	LSE	1181LCC8K US

CALIBER-N LAMAR
 7 6820 0942 AA BRACKET 1 1 0 0 0 9.55 9.55 8498sn U75B-CAL TTE 2081JV17Y US
 CALIBER-N LAMAR
 8 6822 3661 AA HEADLAMP 1 1 0 0 0 375.00 375.00 9673mo BGE-CALI LSE 1181LCC8M RS
 PARTS DEPARTMENT
 9 6827 5603 AA MOLDING 1 1 0 0 0 72.00 72.00 0416bs 2015D-PA LSE 1181LCC8N IT
 This Shipment Gross: 821.70

Shipper#: 6535284 CustOrd#: AR1180 Order Status: Complete PDC: 03181

OrdTyp: DLRSTOCK (Stock Dealer order)

Comments: ** J090

* ARO Order

** 06504926AA MINIMUM SALES QUANTITY IS 005

** 68071675AC0001BACK-ORDERED CO#AR11801B CLOS 17 060 **

Line	Part Number	Description	Qty	This Prev	To Qty	Unit Price	Gross RMA	Customer Information	CTN
1	0650 4926 AA	SCREW	5	0	0	1.50	7.50 5657dy	1045D	TTE 2081JV17Y US
2	1SD0 0KX7 AA	COVER	1	0	0	7.65	7.65 0416bs	1008F	LSE 1181LCC8Q US
3	1SH1 6KX7 AA	PANEL	1	0	0	13.15	13.15 7498cm	1003J	LSE 1181LCC8R US
4	1SH1 7KX7 AA	PANEL	1	0	0	12.80	12.80 1733js	1020D	LSE 1181LCC8S US
5	1SR8 7KX7 AA	GRILLE	1	0	0	23.05	23.05 1733js	2020C	LSE 1181LCC8T MX
6	1TP9 7KX7 AB	BEZEL	1	0	0	10.50	10.50 1461ch	1014C	LSE 1181LCC8V MX
7	5511 1393 AD	SEAL	1	0	0	13.70	13.70 1733js	1020H	LSE 1181LCC8W MX
8	6807 8624 AB	BRACKET	1	0	0	14.50	14.50 1461ch	1006D	LSE 1181LCC8X MX
9	3819 3277 AA	MOLDING	1	0	0	26.50	26.50 2008d0	2018A	LSE 1181LCC8Y CN
10	6820 2284 AA	ARM	1	0	0	28.35	28.35 1461ch	1012I	LSE 1181LCC8Z IT

This Shipment Gross: 157.70

Shipper#: 6559999 CustOrd#: AR1181 Order Status: Complete PDC: 03181

OrdTyp: DLRSTOCK (Stock Dealer order)

Comments: ** J090

* ARO Order

** 06504926AA MINIMUM SALES QUANTITY IS 005

** 68071675AC0001BACK-ORDERED CO#AR11818N CLOS 17 031 **

** 68073777AA0001BACK-ORDERED CO#AR1181DD CLOS 16 031 **

Line	Part Number	Description	Qty	This Prev	To Qty	Unit Price	Gross RMA	Customer Information	CTN
1	0650 4926 AA	SCREW	5	0	0	1.50	7.50 5657dy	1045D	TTE 2081JV17Y US
2	1SD0 0KX7 AA	COVER	1	0	0	7.65	7.65 0416bs	1008F	LSE 1181LCC8Q US
3	1SH1 6KX7 AA	PANEL	1	0	0	13.15	13.15 7498cm	1003J	LSE 1181LCC8R US
4	1SH1 7KX7 AA	PANEL	1	0	0	12.80	12.80 1733js	1020D	LSE 1181LCC8S US
5	1SR8 7KX7 AA	GRILLE	1	0	0	23.05	23.05 1733js	2020C	LSE 1181LCC8T MX
6	1TP9 7KX7 AB	BEZEL	1	0	0	10.50	10.50 1461ch	1014C	LSE 1181LCC8V MX
7	5511 1393 AD	SEAL	1	0	0	13.70	13.70 1733js	1020H	LSE 1181LCC8W MX
8	6807 8624 AB	BRACKET	1	0	0	14.50	14.50 1461ch	1006D	LSE 1181LCC8X MX
9	3819 3277 AA	MOLDING	1	0	0	26.50	26.50 2008d0	2018A	LSE 1181LCC8Y CN
10	6820 2284 AA	ARM	1	0	0	28.35	28.35 1461ch	1012I	LSE 1181LCC8Z IT

This Shipment Gross: 157.70

Line Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
		Ordr Ship	Ship	Ship	Price	Price Picker	Information	Typ Container
1 6807 3476 AB	HOSE	1	0	0	15.40	15.40 0416bs	1015I	LSE 1181LCC84 MX
2 6807 3777 AA	HOSE	2	0	0	8.65	17.30 1733js	1019H	LSE *1181LCC86 MX

This Shipment Gross: 32.70

Shipper#: 6348702001 CustOrd#: 042676 order Status: Complete PDC:03181

OrdTyp: FFDEALER (Pool shipped dealer order cross dock) **SOP**

Line Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
		Ordr Ship	Ship	Ship	Price	Price Picker	Information	Typ Container
1 0650 9928 AA	SCREW	2	0	0		9253mb		LSE 111056378 US

Shipper#: 6355220001 CustOrd#: AR1129 Order Status: Complete PDC:03181

OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

Line Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
		Ordr Ship	Ship	Ship	Price	Price Picker	Information	Typ Container
1 0489 2642 AD	THERMOSTA	1	0	0		9253mb		LSE 111056379 US

Shipper#: 6355221001 CustOrd#: AR1134 Order Status: Complete PDC:03181

OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

Line Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
		Ordr Ship	Ship	Ship	Price	Price Picker	Information	Typ Container
1 0489 2642 AD	THERMOSTA	1	0	0		9253mb		LSE 11105637B US

Shipper#: 6385479002 CustOrd#: AR1178 Order Status: Complete PDC:03181

OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

Line Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
		Ordr Ship	Ship	Ship	Price	Price Picker	Information	Typ Container
1 6819 3276 AA	MOLDING	1	0	0		9253mb		LSE 11105637C CN

Shipper#: 6425777001 CustOrd#: 042770 Order Status: Complete PDC: 03181
 OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

Line	Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
			Ordr	Ship	Ship	Price	Price	Information	Typ
			Ship	Ship	Ship				Container
			CO	CO	CO				
1	1JTJ5 1JW4 AC	HEADREST	1	1	0	0	9253mb	LSE 111056MMB	MX

Shipper#: 6425777002 CustOrd#: 042770 Order Status: Complete PDC: 03181
 OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

Line	Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
			Ordr	Ship	Ship	Price	Price	Information	Typ
			Ship	Ship	Ship				Container
			CO	CO	CO				
1	1JTJ5 1JW4 AC	HEADREST	1	1	0	0	9253mb	LSE 111056MM9	MX

Shipper#: 6425778001 CustOrd#: 042770 Order Status: Complete PDC: 03181
 OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

Line	Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
			Ordr	Ship	Ship	Price	Price	Information	Typ
			Ship	Ship	Ship				Container
			CO	CO	CO				
1	1TR5 9KLB AA	SENSOR	3	3	0	0	9253mb	LSE 111056MM8	MX

Shipper#: 6429832001 CustOrd#: 042778 Order Status: Complete PDC: 03181
 OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

Line	Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
			Ordr	Ship	Ship	Price	Price	Information	Typ
			Ship	Ship	Ship				Container
			CO	CO	CO				
1	6807 0267 AE	REGULATOR	1	1	0	0	9253mb	LSE 111056MMC	MX

Shipper#: 6429833001 CustOrd#: 042778 Order Status: Complete PDC: 03181
 OrdTyp: FFDEALER (Pool shipped dealer order cross dock)

Line	Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN
			Ordr	Ship	Ship	Price	Price	Information	Typ
			Ship	Ship	Ship				Container
			CO	CO	CO				
1	6807 0267 AE	REGULATOR	1	1	0	0	9253mb	LSE 111056MMD	MX

Order Status: Complete

Order Status: Complete

Order Status: Complete

Order Status: Complete

Shipper#: 6429833002
 OrdTyp: FFDEALER (Pool shipped dealer order cross dock)
 CustOrd#: 042778
 PDC: 03181

Line	Part Number	Description	Qty	This Prev	To Qty	Unit	Gross RMA	Customer	CTN	Information	Typ	Container	CO
1	0807 0267 AE	REGULATOR	1	1	0	0	0	9253mb	LSE	111056MMF	MX		

MGR

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	2,757		6,757		163,914.66	
Active Parts	1,517	55.02	4,435	65.63	134,051.66	81.78
NS Parts	986	35.76	1,383	20.46	16,265.48	9.92
MO Parts	91	3.30	629	9.30	7,670.79	4.67
AP Parts	162	5.87	287	4.24	5,779.53	3.52
DP Parts	1	0.03	23	0.34	147.20	0.08
SP Parts						
DEL Parts						
Parts With No Cost	4	0.14	907	13.42		
Parts With Negative On-Hand						
Core/Exchange	45	1.63	59	0.87	9,485.00	
Memos On File	710					
Parts Added	81	2.93	32	0.47	520.60	0.31
Active Parts	1	1.23				
NS Parts	80	98.76	32	100.00	520.60	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	54					
Inventory Movement - Sales						
0 to 3 Months	1,090	39.53	4,334	64.14	107,755.20	65.73
4 to 6 Months	317	11.49	367	5.43	17,443.96	10.64
7 to 12 Months	441	15.99	422	6.24	14,950.82	9.12
Over 12 Months	514	18.64	535	7.91	16,934.39	10.33
New Parts No Sales	395	14.32	1,099	16.26	6,830.29	4.16
Inventory Movement - Receipts						
0 to 3 Months	1,014	36.77	4,442	65.73	106,375.44	64.89
4 to 6 Months	328	11.89	935	13.83	20,716.72	12.63
7 to 12 Months	533	19.33	519	7.68	20,912.37	12.75
Over 12 Months	563	20.42	856	12.66	15,582.88	9.50
New Parts No Receipts	319	11.57	5	0.07	327.25	0.19
Outstanding Orders	124	4.49	265		29,147.44	
Stockorders	29	23.38	41	15.47	6,406.36	21.97
Supplemental Orders						
Customer Orders	50	40.32	75	28.30	11,446.90	39.27
Backorders	58	46.77	149	56.22	11,294.18	38.74
Stockorder Backorders	27	21.77	89	33.58	4,348.83	14.92
Supplemntl Backorders						
Customer Backorders	33	26.61	60	22.64	6,945.35	23.82
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	474	17.19	2,858		90,203.79		1,697
Regular	473	99.78	2,851	99.75	90,164.64	99.95	1,695
No History							
Drop Ship							
Wholesale	2	0.42	7	0.24	39.15	0.04	2
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	6	0.21	6		510.15		8
Return Sales	121	4.38	198		12,780.41		149
Regular	120	99.17	197	99.49	12,773.66	99.94	148
No History							
Defective							
Wholesale	1	0.82	1	0.50	6.75	0.05	1
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	377	13.67	2,471		84,774.30		575
Stockorders	233	61.80	1,139	46.09	43,856.60	51.73	360
Supplemental Orders							
Customer Orders	154	40.84	735	29.74	32,707.70	38.58	186
Emergency Purchases							
Other Receipts	22	5.83	597	24.16	8,210.00	9.68	29
Overages							
Net Adjustments	18	0.65	34		-4,041.10		20
Plus							
Minus	18	100.00	34	100.00	-4,041.10		20
Factory Returns							
Net Appreciation	56	2.03	243	3.59	198.21		151
Positive	48	85.71	204	83.95	395.66		135
Negative	8	14.28	39	16.04	-197.45		16
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			95		9,513.75		69
Lost Sales							
Return Sales			9		564.96		6

Grand Total

	APRIL 2017	YEAR-TO-DATE TOTAL	YEAR-TO-DATE AVERAGE	LAST 12 MONTHS TOTAL	LAST 12 MONTHS AVERAGE
Number of Parts	2,757	10,879	2,720	31,330	2,611
Parts Pieces	6,757	27,453	6,863	76,497	6,375
Parts Cost	163,914.66	635,964.43	158,991.11	1,945,874.68	162,156.22
Parts With Negative OH	0.00	0.00	0.00	0.00	0.00
Core/Exchange	9,485.00	37,630.00	9,407.50	140,690.00	11,724.17
Gross Sales	90,203.79	389,883.27	97,470.82	1,257,061.36	104,755.11
Net Sales	77,423.38	336,634.08	84,158.52	1,068,029.67	89,002.47
Lost Sales	510.15	1,835.20	458.80	9,071.22	755.94
Outstanding Orders	29,147.44	117,489.51	29,372.38	368,344.24	30,695.35
Total Receipts	84,774.30	347,563.66	86,890.92	1,120,795.29	93,399.61
Customer Orders	32,707.70	135,590.42	33,897.61	419,658.53	34,971.54
Emergency Purchases	0.00	0.00	0.00	105.36	8.78
Net Adjustments	-4,041.10	-24,890.64	-6,222.66	-69,074.33	-5,756.19
Net Appreciation	198.21	2,274.76	568.69	-5,664.65	-472.05
NS Parts					
Number of Parts	986	3,910	978	11,984	999
Parts Pieces	1,383	4,021	1,005	8,721	727
Parts Cost	16,265.48	71,205.77	17,801.44	246,331.66	20,527.64
Gross Sales	13,399.87	64,395.23	16,098.81	223,148.37	18,595.70
Net Sales	11,330.92	54,774.18	13,693.55	182,888.69	15,240.72
Lost Sales	57.55	344.70	86.18	4,758.75	396.56
Outstanding Orders	5,948.85	26,626.17	6,656.54	85,398.07	7,116.51
Receipts	12,844.92	64,709.37	16,177.34	209,180.22	17,431.69
Inventory Movement - Sales					
0 to 3 Months	107,755.20	407,560.02	101,890.01	1,214,196.70	101,183.06
4 to 6 Months	17,443.96	67,663.71	16,915.93	218,715.42	18,226.29
7 to 12 Months	14,950.82	77,466.12	19,366.53	267,658.81	22,304.90
Over 12 Months	16,934.39	49,652.72	12,413.18	120,712.47	10,059.37
New Parts No Sales	6,830.29	33,621.86	8,405.47	124,591.28	10,382.61
Non-Productive Parts					
Excess Stock MNS < 12	33,936.35	125,874.45	31,468.61	420,787.98	35,065.67
Stock MNS > 11	17,273.94	58,937.10	14,734.28	146,924.87	12,243.74
NS Parts Not Sold	14,503.43	55,644.02	13,911.01	195,164.16	16,263.68
New Obsolescence					
Stock 9 Months	2,190.17	8,474.52	2,118.63	37,385.19	3,115.43
NS Parts 2 Months	2,933.85	6,201.25	1,550.31	29,077.83	2,423.15
Early Phase In					
NS Parts With YRSL > 2	396.90	1,264.65	316.16	4,866.70	405.56
True Turn	3.27		3.79		4.00
Purchase to Stock Ratio					
By Number of Parts	59.15		57.40		56.33
By Piece	70.25		84.78		84.88
By Cost	61.41		60.98		62.54
Sales Closing Ratio					
By Number of Parts	98.32		98.85		98.38
By Piece	99.77		98.99		99.46
By Cost	99.34		99.45		99.15
Demand Filled from Stock Ratio					
By Number of Parts	55.43		56.01		53.49
By Piece	72.20		84.58		84.27
By Cost	57.37		59.39		60.18
NS Parts Sales Efficiency	104.32		99.51		106.67

Grand Total

	JANUARY 2017	FEBRUARY 2017	MARCH 2017	APRIL 2016	MAY 2016	JUNE 2016
Number of Parts	2,720	2,670	2,732	2,437	2,428	2,473
Parts Pieces	6,925	6,809	6,962	6,734	5,759	5,925
Parts Cost	159,471.39	154,005.84	158,572.54	170,634.57	156,402.26	175,237.28
Parts With Negative OH	0.00	0.00	0.00	0.00	0.00	0.00
Core/Exchange	10,810.00	9,525.00	7,810.00	10,715.00	8,220.00	17,570.00
Gross Sales	83,729.60	99,485.92	116,463.96	129,432.04	114,244.69	128,219.06
Net Sales	73,461.43	86,668.83	99,080.44	109,342.89	92,145.42	107,678.93
Lost Sales	42.25	1,019.75	263.05	408.60	1,061.95	18.10
Outstanding Orders	27,271.33	29,178.49	31,892.25	40,088.10	39,488.29	24,888.15
Total Receipts	75,729.61	82,198.15	104,861.60	110,455.90	86,645.16	129,600.69
Customer Orders	30,266.65	31,481.15	41,134.92	38,240.74	38,178.06	52,208.24
Emergency Purchases	0.00	0.00	0.00	0.00	105.36	0.00
Net Adjustments	-13,945.55	-1,960.84	-4,943.15	-14,302.15	-8,494.30	-2,997.35
Net Appreciation	-404.10	-185.50	2,666.15	825.53	-1,546.80	-1,173.24
NS Parts						
Number of Parts	961	964	999	990	995	990
Parts Pieces	869	870	899	437	489	494
Parts Cost	18,497.93	19,739.03	16,703.33	21,193.91	23,612.96	24,843.91
Gross Sales	11,978.60	14,155.85	24,860.91	22,742.48	20,112.28	23,816.40
Net Sales	10,681.15	11,708.20	21,053.91	16,877.13	15,547.35	19,815.90
Lost Sales	36.10	0.00	251.05	280.10	598.50	5.35
Outstanding Orders	6,224.25	6,394.82	8,058.25	4,477.55	7,165.50	9,228.35
Receipts	14,878.50	13,191.50	23,794.45	13,129.36	18,973.30	24,189.00
Inventory Movement - Sales						
0 to 3 Months	98,750.60	96,443.94	104,610.28	115,933.85	95,059.42	107,470.69
4 to 6 Months	20,521.88	16,140.51	13,557.36	12,232.39	16,931.30	22,561.40
7 to 12 Months	23,397.91	22,291.74	16,825.65	20,799.24	22,799.95	19,609.65
Over 12 Months	7,838.02	9,623.81	15,256.50	10,528.38	9,043.21	12,161.66
New Parts No Sales	8,962.98	9,505.84	8,322.75	11,140.71	12,568.38	13,433.88
Non-Productive Parts						
Excess Stock MNS < 12	30,707.09	28,415.27	32,815.74	44,245.52	36,835.09	37,693.67
Stock MNS > 11	11,736.65	14,030.91	15,895.60	10,743.86	11,787.81	12,787.79
NS Parts Not Sold	13,705.38	14,332.58	13,102.63	17,913.08	18,165.66	19,736.96
New Obsolescence						
Stock 9 Months	1,813.85	3,413.45	1,057.05	3,113.27	4,619.25	1,967.20
NS Parts 2 Months	1,017.60	1,492.10	757.70	1,896.00	2,964.38	4,424.35
Early Phase In						
NS Parts With YRSL > 2	229.00	227.15	411.60	406.10	518.10	932.05
True Turn	3.25	4.30	4.39	5.00	4.13	3.80
Purchase to Stock Ratio						
By Number of Parts	57.36	58.78	54.81	46.97	51.40	56.17
By Piece	88.88	90.45	87.11	85.08	80.10	89.11
By Cost	60.03	61.70	60.77	65.37	55.81	59.71
Sales Closing Ratio						
By Number of Parts	99.24	99.06	98.71	98.90	98.03	99.53
By Piece	99.90	96.80	99.67	99.80	99.64	99.94
By Cost	99.94	98.83	99.73	99.62	98.86	99.98
Demand Filled from Stock Ratio						
By Number of Parts	58.43	58.13	52.46	43.07	47.30	51.28
By Piece	90.07	87.89	86.23	79.76	86.17	88.44
By Cost	58.76	62.93	58.32	64.78	57.78	51.50
NS Parts Sales Efficiency	80.50	107.31	104.48	173.21	106.00	98.45

Grand Total

	JULY 2016	AUGUST 2016	SEPTEMBER 2016	OCTOBER 2016	NOVEMBER 2016	DECEMBER 2016
Number of Parts	2,521	2,557	2,592	2,587	2,618	2,675
Parts Pieces	5,813	6,295	5,347	5,738	6,821	7,346
Parts Cost	166,606.03	151,307.28	159,165.33	164,137.70	167,435.54	169,618.83
Parts With Negative OH	0.00	0.00	0.00	0.00	0.00	0.00
Core/Exchange	16,935.00	7,485.00	11,805.00	13,955.00	11,895.00	15,195.00
Gross Sales	102,911.45	114,458.35	97,111.22	113,983.62	93,941.04	102,308.66
Net Sales	79,777.34	102,987.98	85,637.24	95,126.22	80,366.79	87,675.67
Lost Sales	326.10	1,415.10	377.70	1,099.42	2,019.75	917.90
Outstanding Orders	23,669.10	35,694.85	34,015.48	31,273.73	32,115.63	29,709.50
Total Receipts	84,668.16	89,703.90	106,643.29	96,551.53	84,785.71	94,633.19
Customer Orders	32,028.41	32,366.90	35,134.80	35,272.15	29,163.35	29,716.20
Emergency Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Net Adjustments	-14,137.73	-2,354.05	-13,613.00	243.64	-1,113.85	-1,717.05
Net Appreciation	-814.19	-1,486.55	-1,333.93	-519.30	-651.85	-413.55
NS Parts						
Number of Parts	994	1,020	1,009	1,014	1,017	1,035
Parts Pieces	463	441	470	525	909	909
Parts Cost	21,603.11	20,140.81	25,346.16	24,281.28	18,567.48	16,730.18
Gross Sales	22,004.50	22,244.93	15,391.58	21,817.50	17,583.60	15,782.35
Net Sales	15,443.00	18,522.68	12,309.33	16,750.15	15,444.10	14,282.00
Lost Sales	106.65	1,238.75	62.45	585.80	1,468.95	347.60
Outstanding Orders	5,589.70	5,832.80	8,573.45	6,929.65	10,351.75	5,100.70
Receipts	17,590.55	17,626.60	20,130.90	19,450.45	12,807.80	13,702.25
Inventory Movement - Sales						
0 to 3 Months	110,339.22	89,174.94	98,444.08	100,252.47	102,084.25	103,811.61
4 to 6 Months	18,709.27	20,414.48	18,741.72	18,125.92	17,438.01	18,129.61
7 to 12 Months	20,330.42	24,116.07	25,090.87	26,641.44	26,665.23	24,939.06
Over 12 Months	4,722.34	8,191.86	5,253.66	6,780.63	11,355.07	13,551.32
New Parts No Sales	12,504.78	9,409.93	11,635.00	12,337.24	9,892.98	9,187.23
Non-Productive Parts						
Excess Stock MNS < 12	36,867.74	35,717.01	36,401.23	36,395.47	39,611.29	35,392.03
Stock MNS > 11	7,221.01	12,721.11	5,658.23	9,474.93	13,206.67	15,130.22
NS Parts Not Sold	19,204.51	17,105.96	16,461.61	16,974.58	16,785.03	15,085.83
New Obsolescence						
Stock 9 Months	3,596.25	1,607.60	2,649.90	5,879.17	5,369.25	3,222.05
NS Parts 2 Months	3,731.50	1,899.90	2,455.50	3,528.90	2,930.25	941.80
Early Phase In						
NS Parts With YRSL > 2	406.05	672.50	238.00	254.45	276.45	304.45
True Turn	3.44	5.60	3.81	4.38	3.67	4.10
Purchase to Stock Ratio						
By Number of Parts	50.82	55.45	59.85	56.09	61.23	56.45
By Piece	88.32	91.62	86.06	91.21	66.09	90.01
By Cost	62.17	63.91	67.05	63.46	65.60	68.59
Sales Closing Ratio						
By Number of Parts	98.34	97.20	98.92	97.99	97.71	97.50
By Piece	99.79	99.49	99.85	99.19	99.76	99.69
By Cost	99.59	98.64	99.56	98.85	97.54	98.96
Demand Filled from Stock Ratio						
By Number of Parts	41.04	53.33	54.98	54.63	58.28	56.23
By Piece	88.19	89.85	89.63	89.36	55.01	88.52
By Cost	59.60	67.64	58.71	62.20	62.15	65.42
NS Parts Sales Efficiency	125.09	126.20	76.45	112.16	137.28	115.18