

## First Time Fill Rate

CONCORD NISSAN		First time fill rate			
DATE	# OF RO'S	RO's Filled 1st Time (Right Away)	RO's Filled the same day Same Day	RO's Not Filled Same Day	Actual 1st Time Fill Rate %
1/3/2022	10	10			100.00%
1/3/2022	5	5			100.00%
1/3/2022	5	5			100.00%
1/3/2022	2	2			100.00%
1/3/2022	1			1	0.00%
1/3/2022	5	5			100.00%
1/3/2022	1		1		0.00%
1/3/2022	5	5			100.00%
1/3/2022	2	1	1		50.00%
1/3/2022	10	10			100.00%
1/3/2022	3	2		1	66.67%
Totals	49	45			91.84%