

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	6,569		10,731		168,050.44	
Active Parts	2,173	33.07	6,775	63.13	99,516.58	59.21
NS Parts	2,814	42.83	882	8.21	42,985.30	25.57
MD Parts	1	0.01				
AP Parts	1,480	22.53	2,478	23.09	15,926.61	9.47
DP Parts	92	1.40	596	5.55	9,621.95	5.72
SP Parts						
DEL Parts	9	0.13				
Parts With No Cost	961	14.62	960	8.94		
Parts With Negative On-Hand	16	0.24	18		-1,939.20	
Parts Returned/Exchange	44	0.66	54	0.50	6,940.00	
Parts On File	1,341					
Parts Added	266	4.04	137	1.27	5,079.15	3.02
Active Parts	45	16.91	29	21.16	136.75	2.69
NS Parts	219	82.33	105	76.64	4,817.45	94.84
MD Parts						
AP Parts	2	0.75	3	2.18	124.95	2.46
DP Parts						
SP Parts						
Parts & Memos Deleted	198					
Inventory Movement - Sales						
0 to 3 Months	1,360	20.70	6,008	55.98	80,813.23	48.08
4 to 6 Months	672	10.22	627	5.84	20,103.40	11.96
7 to 12 Months	1,038	15.80	1,560	14.53	26,695.50	15.88
Over 12 Months	2,377	36.18	2,219	20.67	21,159.11	12.59
New Parts No Sales	1,122	17.08	317	2.95	19,279.20	11.47
Inventory Movement - Receipts						
0 to 3 Months	1,271	19.34	4,946	46.09	84,335.03	50.18
4 to 6 Months	680	10.35	788	7.34	26,014.20	15.47
7 to 12 Months	1,112	16.92	798	7.43	30,633.40	18.22
Over 12 Months	2,531	38.52	4,179	38.94	26,498.71	15.76
New Parts No Receipts	975	14.84	20	0.18	569.10	0.33
Outstanding Orders	113	1.72	226		23,997.99	
Stockorders	68	60.17	165	73.00	10,507.99	43.78
Supplemental Orders						
Customer Orders	46	40.70	61	26.99	13,490.00	56.21
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	505	7.68	2,809		72,152.85		1,379
Regular	505	100.00	2,809	100.00	72,152.85	100.00	1,379
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Net Sales	35	0.53	40		2,847.55		37
Turn Sales	87	1.32	185		6,836.01		116
Regular	87	100.00	185	100.00	6,836.01	100.00	116
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	410	6.24	3,678		78,180.14		536
Stockorders	173	42.19	937	25.47	25,706.50	32.88	215
Supplemental Orders							
Customer Orders	162	39.51	253	6.87	19,903.50	25.45	180
Emergency Purchases	8	1.95	9	0.24	542.95	0.69	8
Other Receipts	117	28.33	2,479	67.40	32,027.19	40.96	133
Overages							
Adj Adjustments	15	0.22	22		-443.70		20
Plus	6	40.00	11	50.00	743.85		9
Minus	9	60.00	11	50.00	-1,187.55		11
Inventory Returns							
Appreciation	2	0.03	2	0.01	66.00		24
Positive	2	100.00	2	100.00	66.00		20
Negative							4
Parts Updated With Cost	3	0.04					3
Parts With Comments							
Esc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 107

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	195		70		11,743.17	
Active Parts	14	7.17	58	82.85	9,219.84	78.51
NS Parts	170	87.17	6	8.57	1,451.60	12.36
MO Parts						
AP Parts	9	4.61	6	8.57	1,071.73	9.12
DP Parts						
SP Parts						
DEL Parts	2	1.02				
Parts With No Cost	2	1.02				

Parts With Negative On-Hand

Part/Exchange

Parts On File

Parts Added	16	8.20	4	5.71	1,209.76	10.20
Active Parts						
NS Parts	16	100.00	4	100.00	1,209.76	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						

Parts & Memos Deleted 6

Inventory Movement - Sales

0 to 3 Months	57	29.23	32	45.71	5,129.00	43.67
4 to 6 Months	47	24.10	22	31.42	3,463.68	29.49
7 to 12 Months	65	33.33	3	4.28	368.95	3.14
Over 12 Months	8	4.10	5	7.14	944.61	8.04
New Parts No Sales	18	9.26	8	11.42	1,836.92	15.64

Inventory Movement - Receipts

0 to 3 Months	59	30.25	46	65.71	7,972.84	67.89
4 to 6 Months	49	25.12	17	24.28	2,519.08	21.45
7 to 12 Months	71	36.41	2	2.85	206.64	1.76
Over 12 Months	6	3.07	5	7.14	944.61	8.04
New Parts No Receipts	10	5.12				

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
 - Stockorder Backorders
 - Supplementl Backorders
 - Customer Backorders

Outstanding Forced Orders

Sort Source: 107

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
es Sales	22	11.28	97		14,012.00		45
Regular	22	100.00	97	100.00	14,012.00	100.00	45
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
it Sales							
urn Sales	2	1.02	2		369.52		2
Regular	2	100.00	2	100.00	369.52	100.00	2
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
ceipts	22	11.28	95		16,671.26		26
Stockorders	3	13.63	16	16.84	2,609.68	15.65	4
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	19	86.36	79	83.15	14,061.58	84.34	22
Overages							
t Adjustments							
Plus							
Minus							
ctory Returns							
t Appreciation	8	4.10	27	38.57	139.51		53
Positive	8	100.00	27	100.00	139.51		53
Negative							2
rts Updated With Cost	15	7.69					15
rts With Comments							
sc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
rts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 800

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	126		57		493.47	
Active Parts	17	13.49	55	96.49	407.85	82.64
NS Parts						
NO Parts	108	85.71	1	1.75	80.00	16.21
AP Parts						
DP Parts	1	0.79	1	1.75	5.62	1.13
SP Parts						
DEL Parts						
Parts With No Cost	6	4.76				
Parts With Negative On-Hand	1	0.79	2		-28.86	
Part/Exchange						
Parts On File	25					
Parts Added						
Active Parts						
NS Parts						
NO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	12	9.52	29	50.87	177.90	36.05
4 to 6 Months	4	3.17	23	40.35	99.75	20.21
7 to 12 Months	2	1.58	3	5.26	130.20	26.38
Over 12 Months	108	85.71	2	3.50	85.62	17.35
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	12	9.52	30	52.63	182.10	36.90
4 to 6 Months	3	2.38	24	42.10	180.75	36.62
7 to 12 Months	3	2.38	1	1.75	45.00	9.11
Over 12 Months	108	85.71	2	3.50	85.62	17.35
New Parts No Receipts						
Outstanding Orders	1	0.79	1		4.20	
Stockorders	1	100.00	1	100.00	4.20	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 800

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
ss Sales	9	7.14	49		458.26		49
Regular	9	100.00	49	100.00	458.26	100.00	49
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
it Sales							
urn Sales	2	1.58	7		74.45		7
Regular	2	100.00	7	100.00	74.45	100.00	7
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
ceipts	3	2.38	10		42.00		4
Stockorders	3	100.00	10	100.00	42.00	100.00	4
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
t Adjustments							
Plus							
Minus							
ctory Returns							
t Appreciation	1	0.79			8.54		1
Positive	1	100.00			8.54		1
Negative							
rts Updated With Cost							
rts With Comments							
sc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
rts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	23		304		9,721.48	
Active Parts	19	82.60	266	87.50	8,939.17	91.95
NS Parts						
ND Parts	1	4.34	2	0.65	13.10	0.13
AP Parts	3	13.04	36	11.84	769.21	7.91
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	2	8.69	5		-58.44	
Parts/Exchange						
Parts On File						
Parts Added						
Active Parts						
NS Parts						
ND Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	6	26.08	71	23.35	2,234.79	22.98
4 to 6 Months						
7 to 12 Months	5	21.73	82	26.97	4,067.80	41.84
Over 12 Months	12	52.17	151	49.67	3,416.89	35.16
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	6	26.08	130	42.76	4,697.27	48.31
4 to 6 Months	3	13.04	96	31.57	3,072.21	31.60
7 to 12 Months	1	4.34	8	2.63	615.76	6.33
Over 12 Months	13	56.52	70	23.02	1,336.24	13.74
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 900

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales	3	13.04	5		100.36		5
Regular	3	100.00	5	100.00	100.36	100.00	5
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Net Sales							
Turn Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Inventory Adjustments							
Plus							
Minus							
Inventory Returns							
Inventory Appreciation							
Positive							
Negative							
Inventory Items Updated With Cost							
Inventory Items With Comments							
Inventory & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Inventory Items Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 999

	NR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	278		1,181		25,488.11	
Active Parts	190	68.34	1,032	87.46	11,105.07	43.56
NS Parts	57	20.50	70	5.92	9,924.95	38.93
NO Parts						
AP Parts	31	11.15	78	6.60	4,458.09	17.49
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	16	5.75	153	12.95		
Parts With Negative On-Hand	29	10.43	1,531		-4,229.39	
Parts/Exchange						
Parts On File	1					
Parts Added	11	3.95	17	1.43	3,008.93	11.80
Active Parts						
NS Parts	11	100.00	17	100.00	3,008.93	100.00
NO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1					
Inventory Movement - Sales						
0 to 3 Months	61	21.94	727	61.55	12,895.58	50.59
4 to 6 Months	10	3.59	53	4.48	1,293.31	5.07
7 to 12 Months	15	5.39	9	0.76	7.67	0.03
Over 12 Months	161	57.91	343	29.04	5,368.21	21.06
New Parts No Sales	31	11.15	49	4.14	5,923.34	23.23
Inventory Movement - Receipts						
0 to 3 Months	58	20.86	557	47.16	17,964.70	70.48
4 to 6 Months	8	2.87	10	0.84	1,628.97	6.39
7 to 12 Months	17	6.11	63	5.33	760.49	2.98
Over 12 Months	185	66.54	543	45.97	5,133.95	20.14
New Parts No Receipts	10	3.59	8	0.67		
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 999

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales	24	8.63	103		4,094.74		97
Regular	24	100.00	103	100.00	4,094.74	100.00	97
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Net Sales							
Turn Sales	4	1.43	7		423.12		7
Regular	4	100.00	7	100.00	423.12	100.00	7
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	19	6.88	33		6,797.12		21
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	19	100.00	33	100.00	6,797.12	100.00	21
Overages							
Cost Adjustments	5	1.79	247		-2,773.93		6
Plus	2	40.00	2	0.80	169.75		2
Minus	3	60.00	245	99.19	-2,943.68		4
Inventory Returns							
Cost Appreciation	1	0.35	3	0.25	-4.50		2
Positive							1
Negative	1	100.00	3	100.00	-4.50		1
Parts Updated With Cost	7	2.51	2		27.94		7
Parts With Comments							
Used & Sublet Items							
Gross Sales			11		382.17		7
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			176		13,015.94		83
Lost Sales							
Return Sales			14		562.84		9

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,191		12,343		215,496.67	
Active Parts	2,413	33.55	8,187	66.32	129,188.51	59.94
NS Parts	3,041	42.28	958	7.76	54,361.85	25.22
MO Parts	110	1.52	3	0.02	93.10	0.04
AP Parts	1,523	21.17	2,598	21.04	22,225.64	10.31
DP Parts	93	1.29	597	4.83	9,627.57	4.46
SP Parts						
DEL Parts	11	0.15				
Parts With No Cost	985	13.69	1,113	9.01		
Parts With Negative On-Hand	48	0.66	1,556		-6,265.89	
Parts Returned/Exchange	44	0.61	54	0.43	6,940.00	
Parts On File	1,367					
Parts Added	293	4.07	158	1.28	9,297.84	4.31
Active Parts	45	15.35	29	18.35	136.75	1.47
NS Parts	246	83.95	126	79.74	9,036.14	97.18
MO Parts						
AP Parts	2	0.68	3	1.89	124.95	1.34
DP Parts						
SP Parts						
Parts & Memos Deleted	205					
Inventory Movement - Sales						
0 to 3 Months	1,496	20.80	6,867	55.63	101,250.50	46.98
4 to 6 Months	733	10.19	725	5.87	24,960.14	11.56
7 to 12 Months	1,125	15.64	1,657	13.42	31,270.13	14.51
Over 12 Months	2,666	37.07	2,720	22.03	30,976.44	14.37
New Parts No Sales	1,171	16.28	374	3.03	27,039.46	12.54
Inventory Movement - Receipts						
0 to 3 Months	1,406	19.55	5,709	46.25	115,151.94	53.43
4 to 6 Months	743	10.33	935	7.57	33,415.21	15.50
7 to 12 Months	1,204	16.74	872	7.06	32,361.29	15.01
Over 12 Months	2,843	39.53	4,799	38.88	33,997.13	15.77
New Parts No Receipts	995	13.83	28	0.22	569.10	0.26
Outstanding Orders	114	1.58	227		24,002.19	
Stockorders	69	60.52	166	73.12	10,512.19	43.79
Supplemental Orders						
Customer Orders	46	40.35	61	26.87	13,490.00	56.20
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	563	7.82	3,063		90,818.21		1,575
Regular	563	100.00	3,063	100.00	90,818.21	100.00	1,575
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Net Sales	35	0.48	40		2,847.55		37
Turn Sales	95	1.32	201		7,703.10		132
Regular	95	100.00	201	100.00	7,703.10	100.00	132
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	454	6.31	3,816		101,490.52		587
Stockorders	179	39.42	963	25.23	28,359.18	27.88	223
Supplemental Orders							
Customer Orders	162	35.68	253	6.62	19,903.50	19.57	180
Emergency Purchases	8	1.76	9	0.23	542.95	0.53	8
Other Receipts	155	34.14	2,591	67.89	52,885.89	52.00	176
Overages							
Cost Adjustments	20	0.27	269		-3,217.63		26
Plus	8	40.00	13	4.83	913.60		11
Minus	12	60.00	256	95.16	-4,131.23		15
Inventory Returns							
Cost Appreciation	12	0.16	32	0.25	209.55		22
Positive	11	91.66	29	90.62	214.05		15
Negative	1	8.33	3	9.37	-4.50		7
Parts Updated With Cost	25	0.34	2		27.94		25
Parts With Comments							
Loss & Sublet Items							
Gross Sales			11		382.17		7
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			176		13,015.94		83
Lost Sales							
Return Sales			14		562.84		9