

ANALYSIS FOR MONTH ENDING 11/28/2021 VENDOR = Chrysler, Fiat

No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
					STOCKS			SPECIALS		
					PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY										
ACTIVE PARTS	1310	19.6	178965.86	39.3	10241					
AUTO PHASE-OUT PARTS	3566	53.3	233774.93	51.3	8446					
DEALER PHASE-OUT PARTS	0		0.00		0					
MANUAL ORDER PARTS	0		0.00		0					
NON-STOCK PARTS	1820	27.2	42576.05	9.4	589					
TOTAL INVENTORY	6696	100.0	455316.84	100.0	19276					
CLEAN CORES VALUE	239		6250.00		70					
INVENTORY WITH CLEAN CORES	0		461566.84		0					

INVENTORY BY GL

PARTS&ACCESS INVEN	6696	100.0	461566.84	100.0	19276	COI GL: 130
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SALES (AT COST)

ACTIVE PARTS	360	52.7	84991.49	53.5	4380
AUTO PHASE-OUT PARTS	72	10.5	12754.90	8.0	127
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	251	36.7	61218.83	38.5	438
TOTAL SALES (AT COST)	683	100.0	158965.22	100.0	4945
TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	15		1427.40		15
LEVEL OF SERVICE		97.8		99.1	

INVENTORY BY SOURCE

SRC 001 STANDARD	6578	98.2	386246.35	84.8	14961	393	2110	72594.25	369	517	71440.18
SRC 002 ACCESSORY	27	.4	4902.90	1.1	94	1	1	119.00	0	0	0.00
SRC 003 SOP NON STOCK	11	.2	1277.60	.3	122	3	4	92.20	0	0	0.00
SRC 009 BG PRODUCTS	12	.2	10718.64	2.4	285	2	44	1163.72	0	0	0.00
SRC 011 TIRES	64	1.0	36527.75	8.0	211	52	201	33733.23	2	6	947.38
SRC 020 BULK OIL	4	.1	15643.60	3.4	3603	5	2962	13135.35	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 001 STANDARD	652	94.8	130178.21	76.3	2429
SRC 002 ACCESSORY	3	.4	127.50	.1	5
SRC 003 SOP NON STOCK	1	.1	23.05		1
SRC 009 BG PRODUCTS	5	.7	837.09	.5	31
SRC 011 TIRES	23	3.3	28827.87	16.9	170
SRC 020 BULK OIL	4	.6	10723.15	6.3	2302

SALES MOVEMENT

Month To Date	1209	18.1	127346.28	28.0	7805
NO-SALE 1 TO 3 MONTHS	2279	34.0	89167.12	19.6	3122
NO-SALE 4 TO 6 MONTHS	1109	16.6	45171.94	9.9	1916
NO-SALE 7 TO 9 MONTHS	476	7.1	41690.48	9.2	1334
NO-SALE 10 TO 12 MONTHS	239	3.6	20367.28	4.5	705
NO-SALE 13 TO 15 MONTHS	187	2.8	19861.21	4.4	584
NO-SALE OVER 15 MONTHS	1197	17.9	111712.53	24.5	3810

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	15		251.30		24
PARTS PHASED OUT	499		7171.15		198

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PARTS DROPPED 17 0.00 0

DataPoint	Description	
	Number of Parts on ROs	4551
	Number of Parts Filled OSF	4329
DP1	RO Off the Shelf Fill %	95.12 %
DP2	Total Idle Capital %	31.01 %
DP3	Negative On Hand	13040.63
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	17
DP6	Monthly Closing Inventory Value	455316.84
DP7	Lost Sales	.00
DP8	True Turns ((R-S)*12/Y)*(V/100)	2.6004

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	4156
B	Number of Stocking Parts Filled OSF	4125
C	RO Off the Shelf Fill % (B/A)*100	99.25 %
D	Value of Stocking Parts with MNS 6-11	16144.70
E	Value of Stocking Parts with MNS 12+	1284.65
F	Value of Non-Stock Parts with MNS 3-5	32224.05
G	Value of Non-Stock Parts with MNS 6-8	33588.98
H	Value of Non-Stock Parts with MNS 9-11	19861.12
I	Value of Non-Stock Parts with MNS 12+	139920.16
J	Total Idle Capital %((E+I)/Y)*100	31.01 %
K	Number of Parts with Negative O.H.	13
L	Value of Parts with Negative O.H.	13040.63
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	17

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	158965.22
S	Monthly Returns From Customers	1198.80
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	5362.15
	Increasing Manual Onhand Adjustments	696.80
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	120837.75
U	Monthly Receipts	193225.31
V	Stock Order Utilization (T/U)*100	62.54 %
W	Month Close Inventory - Stock Parts	178965.86
X	Month Close Inventory- Non-Stock Parts	276350.98
Y	Month Close Inventory - All Parts	455316.84
	I/O Part Sales	16591.85
	I/O Part Returns and Deletes	-216.11

ANALYSIS FOR MONTH ENDING 11/28/2021

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	37070.19	27262.43	0.00	9807.76
2 WHOLESALE	8930.18	7721.86	0.00	1208.32
3 INTERNAL	0.00	0.00	0.00	0.00
4 EMPLOYEE	0.00	0.00	0.00	0.00
5 INT - SUBLET	0.00	0.00	0.00	0.00
6	0.00	0.00	0.00	0.00
7	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	46000.37	34984.29	0.00	11016.08
9 RO CUST PAY	121273.62	90105.94	-83.52	31084.16
10 RO WARRANTY	62723.29	39023.11	0.00	23700.18
11 RO INTERNAL	30780.74	20822.03	-26.19	9932.52
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	0.00	0.00	0.00	0.00
14	0.00	0.00	0.00	0.00
15	0.00	0.00	0.00	0.00
TOTAL	214777.65	149951.08	-109.71	64716.86