

ANALYSIS FOR MONTH ENDING 10/31/2021 VENDOR = Ford

INVENTORY	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
ACTIVE PARTS	714	6.1	47121.21	23.5	5803						
AUTO PHASE-OUT PARTS	8731	75.2	132178.25	65.9	6952						
DEALER PHASE-OUT PARTS	24	.2	974.15	.5	21						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	2144	18.5	20322.57	10.1	555						
TOTAL INVENTORY	11613	100.0	200596.18	100.0	13331						
CLEAN CORES VALUE	635		5465.50		82						
INVENTORY WITH CLEAN CORES	0		206061.68		0						

INVENTORY BY GL

INV-PARTS FOMOCO	11613	100.0	206061.68	100.0	13331	COI GL: 14000
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SALES (AT COST)

ACTIVE PARTS	244	46.3	21303.00	35.7	3388
AUTO PHASE-OUT PARTS	143	27.1	15939.80	26.7	285
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	140	26.6	22444.39	37.6	253
TOTAL SALES (AT COST)	527	100.0	59687.19	100.0	3926
TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	0		0.00		0
LEVEL OF SERVICE	100.0			100.0	

INVENTORY BY SOURCE

SRC 100 FD 0-2	9239	79.6	100597.29	50.1	6096	203	381	22990.34	46	72	4305.64
SRC 101 FD 3-12	214	1.8	4856.75	2.4	449	16	36	545.55	7	22	151.58
SRC 102 FD 13-24	35	.3	1466.00	.7	156	2	10	22.00	1	4	1.12
SRC 103 FD 25-48	17	.1	451.88	.2	119	2	5	14.90	0	0	0.00
SRC 104 FD 49-99999	6	.1	81.33		16	0	0	0.00	0	0	0.00
SRC 105 FD TRP	188	1.6	5351.65	2.7	262	30	77	1593.60	2	9	43.04
SRC 106 FD REVIEW	1		5.08		1	0	0	0.00	0	0	0.00
SRC 200 MC 0-2	1170	10.1	24515.41	12.2	1257	38	93	2356.98	1	2	10.98
SRC 201 MC 3-12	106	.9	9844.05	4.9	1383	28	687	3585.58	0	0	0.00
SRC 202 MC 13-24	10	.1	662.78	.3	28	2	5	344.67	0	0	0.00
SRC 204 MC49-9999	3		254.67	.1	252	0	0	0.00	0	0	0.00
SRC 205 MC TRP	338	2.9	27872.99	13.9	3130	145	678	6905.28	5	11	157.07
SRC 206 MC REVIEW	2		25.47		3	0	0	0.00	0	0	0.00
SRC 500 TIRES	284	2.4	24610.83	12.3	169	20	62	9791.19	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 100 FD 0-2	300	56.7	32697.57	50.8	564
SRC 101 FD 3-12	23	4.3	732.31	1.1	71
SRC 102 FD 13-24	3	.6	14.83		11
SRC 103 FD 25-48	3	.6	11.88		7
SRC 105 FD TRP	32	6.0	1302.14	2.0	98
SRC 200 MC 0-2	36	6.8	6220.77	9.7	1250
SRC 201 MC 3-12	26	4.9	5122.74	8.0	922
SRC 202 MC 13-24	4	.8	423.64	.7	11
SRC 204 MC49-9999	1	.2	25.13		58
SRC 205 MC TRP	82	15.5	8221.25	12.8	872
SRC 500 TIRES	19	3.6	9635.25	15.0	60

ANALYSIS FOR MONTH ENDING 10/31/2021 VENDOR = Ford

SALES MOVEMENT

Month End Tot	751	6.5	37871.15	18.9	5351
NO-SALE 1 TO 3 MONTHS	1767	15.2	28326.46	14.1	980
NO-SALE 4 TO 6 MONTHS	1333	11.5	16164.38	8.1	624
NO-SALE 7 TO 9 MONTHS	1243	10.7	12060.78	6.0	554
NO-SALE 10 TO 12 MONTHS	1170	10.1	11126.80	5.5	709
NO-SALE 13 TO 15 MONTHS	1262	10.9	8334.83	4.2	381
NO-SALE OVER 15 MONTHS	4087	35.2	86711.78	43.2	4732

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	5		19.80		1
PARTS PHASED OUT	319		3147.08		144
PARTS DROPPED	242		0.00		0

ANALYSIS FOR MONTH ENDING 10/31/2021 VENDOR = Ford

DataPoint	Description	
	Number of Parts on ROs	3567
	Number of Parts Filled OSF	3388
DP1	RO Off the Shelf Fill %	94.98 %
DP2	Total Idle Capital %	51.26 %
DP3	Negative On Hand	137.07
DP4	Parts with no Bin	3120.27
DP5	Parts with no Cost	34
DP6	Monthly Closing Inventory Value	200596.18
DP7	Lost Sales	.00
DP8	True Turns $((R-S)*12/Y)*(V/100)$	3.1986

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	3182
B	Number of Stocking Parts Filled OSF	3108
C	RO Off the Shelf Fill % $(E/A)*100$	97.67 %
D	Value of Stocking Parts with MNS 6-11	4071.66
E	Value of Stocking Parts with MNS 12+	2887.77
F	Value of Non-Stock Parts with MNS 3-5	13627.21
G	Value of Non-Stock Parts with MNS 6-8	10929.89
H	Value of Non-Stock Parts with MNS 9-11	8561.92
I	Value of Non-Stock Parts with MNS 12+	99942.84
J	Total Idle Capital % $((E+I)/Y)*100$	51.26 %
K	Number of Parts with Negative O.H.	2
L	Value of Parts with Negative O.H.	137.07
M	Number of Parts with No Bin	172
N	Value of Parts with No Bin	3120.27
O	Number of Parts with No Cost	34

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	59687.19
S	Monthly Returns From Customers	1033.97
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	7126.55
	Increasing Manual Onhand Adjustments	5293.01
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	48150.09
U	Monthly Receipts	52819.52
V	Stock Order Utilization $(T/U)*100$	91.16 %
W	Month Close Inventory - Stock Parts	47121.21
X	Month Close Inventory- Non-Stock Parts	153474.97
Y	Month Close Inventory - All Parts	200596.18

I/O Part Sales	2232.40
I/O Part Returns and Deletes	-16.14

ANALYSIS FOR MONTH ENDING 10/31/2021 VENDOR = aftermkt

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	3	9.7	0.00		0						
AUTO PHASE-OUT PARTS	27	87.1	71.20	100.0	75						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	1	3.2	0.00		0						
TOTAL INVENTORY	31	100.0	71.20	100.0	75						
INVENTORY BY GL											
INV-PARTS FOMOCO	31	100.0	71.20	100.0	75	COI GL: 14000					
SALES (AT COST)											
ACTIVE PARTS	1	100.0	55.95	100.0	1						
AUTO PHASE-OUT PARTS	0		0.00		0						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	0		0.00		0						
TOTAL SALES (AT COST)	1	100.0	55.95	100.0	1						
TOTAL LOST SALES	0		0.00		0						
TOTAL EMERGENCY PURCHASES	0		0.00		0						
LEVEL OF SERVICE		100.0		100.0							
INVENTORY BY SOURCE											
SRC 100 FD 0-2	13	41.9	0.00		42	0	0	0.00	0	0	0.00
SRC 200 MC 0-2	5	16.1	71.20	100.0	32	0	0	0.00	0	0	0.00
SRC 500 TIRES	1	3.2	0.00		1	0	0	0.00	0	0	0.00
SRC 888 TIRE TAX	1	3.2	0.00		0	0	0	0.00	0	0	0.00
SRC 999 GENERAL FORMAT (NU	11	35.5	0.00		0	0	0	0.00	0	0	0.00
SALES (AT COST) BY SOURCE											
SRC 999 GENERAL FORMAT (NU	1	100.0	55.95	100.0	1						
SALES MOVEMENT											
Month End Tot	1	3.2	0.00		0						
NO-SALE 1 TO 3 MONTHS	2	6.5	0.00		0						
NO-SALE 4 TO 6 MONTHS	1	3.2	0.00		0						
NO-SALE 7 TO 9 MONTHS	0		0.00		0						
NO-SALE 10 TO 12 MONTHS	0		0.00		0						
NO-SALE 13 TO 15 MONTHS	1	3.2	0.00		0						
NO-SALE OVER 15 MONTHS	26	83.9	71.20	100.0	75						
STATUS CHANGES & PARTS DROPPED											
PARTS PHASED IN	0		0.00		0						
PARTS PHASED OUT	0		0.00		0						
PARTS DROPPED	0		0.00		0						

ANALYSIS FOR MONTH ENDING 10/31/2021 VENDOR = aftermkt

DataPoint	Description	
	Number of Parts on ROs	1
	Number of Parts Filled OSF	0
DP1	RO Off the Shelf Fill %	0.00 %
DP2	Total Idle Capital %	100.00 %
DP3	Negative On Hand	.00
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	15
DP6	Monthly Closing Inventory Value	71.20
DP7	Lost Sales	.00
DP8	True Turns $((R-S)*12/Y)*(V/100)$.0000

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	1
B	Number of Stocking Parts Filled OSF	0
C	RO Off the Shelf Fill % $(B/A)*100$	0.00 %
D	Value of Stocking Parts with MNS 6-12	.00
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	.00
G	Value of Non-Stock Parts with MNS 6-8	.00
H	Value of Non-Stock Parts with MNS 9-11	.00
I	Value of Non-Stock Parts with MNS 12+	71.20
J	Total Idle Capital % $((E+I)/Y)*100$	100.00 %
K	Number of Parts with Negative O.H.	
L	Value of Parts with Negative O.H.	.00
M	Number of Parts with No Bin	3
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	15

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	55.95
S	Monthly Returns From Customers	.00
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	49.95
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	.00
U	Monthly Receipts	.00
V	Stock Order Utilization $(T/U)*100$	0.00 %
W	Month Close Inventory - Stock Parts	.00
X	Month Close Inventory- Non-Stock Parts	71.20
Y	Month Close Inventory - All Parts	71.20

I/O Part Sales	4281.06
I/O Part Returns and Deletes	-39.99

ANALYSIS FOR MONTH ENDING 10/31/2021 VENDOR = TOTAL

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS		SPECIALS			
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	717	6.2	47121.21	23.5	5803						
AUTO PHASE-OUT PARTS	8758	75.2	132249.45	65.9	7027						
DEALER PHASE-OUT PARTS	24	.2	974.15	.5	21						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	2145	18.4	20322.57	10.1	555						
TOTAL INVENTORY	11644	100.0	200667.38	100.0	13406						
CLEAN CORES VALUE	635		5465.50		82						
INVENTORY WITH CLEAN CORES	0		206132.88		0						

INVENTORY BY GL

INV-PARTS FOMOCO	11644	100.0	206132.88	100.0	13406	COI GL: 14000				
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SALES (AT COST)

ACTIVE PARTS	245	46.4	21358.95	35.8	3389						
AUTO PHASE-OUT PARTS	143	27.1	15939.80	26.7	285						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	140	26.5	22444.39	37.6	253						
TOTAL SALES (AT COST)	528	100.0	59743.14	100.0	3927						
TOTAL LOST SALES	0		0.00		0						
TOTAL EMERGENCY PURCHASES	0		0.00		0						
LEVEL OF SERVICE		100.0		100.0							

INVENTORY BY SOURCE

SRC 100 FD 0-2	9252	79.5	100597.29	50.1	6138	203	381	22990.34	46	72	4305.64
SRC 101 FD 3-12	214	1.8	4856.75	2.4	449	16	36	545.55	7	22	151.58
SRC 102 FD 13-24	35	.3	1466.00	.7	166	2	10	22.00	1	4	1.12
SRC 103 FD 25-48	17	.1	451.88	.2	119	2	5	14.90	0	0	0.00
SRC 104 FD 49-99999	6	.1	81.33		16	0	0	0.00	0	0	0.00
SRC 105 FD TRP	188	1.6	5351.65	2.7	262	30	77	1593.60	2	9	43.04
SRC 106 FD REVIEW	1		5.08		1	0	0	0.00	0	0	0.00
SRC 200 MC 0-2	1175	10.1	24586.61	12.3	1289	38	93	2356.98	1	2	10.98
SRC 201 MC 3-12	106	.9	9844.05	4.9	1383	28	687	3585.58	0	0	0.00
SRC 202 MC 13-24	10	.1	662.78	.3	28	2	5	344.67	0	0	0.00
SRC 204 MC49-9999	3		254.67	.1	252	0	0	0.00	0	0	0.00
SRC 205 MC TRP	338	2.9	27872.99	13.9	3130	145	678	6905.28	5	11	157.07
SRC 206 MC REVIEW	2		25.47		3	0	0	0.00	0	0	0.00
SRC 500 TIRES	285	2.4	24610.83	12.3	170	20	62	9791.19	0	0	0.00
SRC 888 TIRE TAX	1		0.00		0	0	0	0.00	0	0	0.00
SRC 999 GENERAL FORMAT (NU	11	.1	0.00		0	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 100 FD 0-2	300	56.6	32697.57	50.7	564						
SRC 101 FD 3-12	23	4.3	732.31	1.1	71						
SRC 102 FD 13-24	3	.6	14.83		11						
SRC 103 FD 25-48	3	.6	11.88		7						
SRC 105 FD TRP	32	6.0	1302.14	2.0	98						
SRC 200 MC 0-2	36	6.8	6220.77	9.7	1250						
SRC 201 MC 3-12	26	4.9	5122.74	7.9	922						
SRC 202 MC 13-24	4	.8	423.64	.7	11						
SRC 204 MC49-9999	1	.2	25.13		58						

ANALYSIS FOR MONTH ENDING 10/31/2021 VENDOR = TOTAL

SRC 205 MC TRP	82	15.5	8221.25	12.8	872
SRC 500 TIRES	19	3.6	9635.25	14.9	60
SRC 999 GENERAL FORMAT (NU	1	.2	55.95	.1	1

SALES MOVEMENT

Month End Tot	752	6.5	37871.15	18.9	5351
NO-SALE 1 TO 3 MONTHS	1769	15.2	28326.46	14.1	980
NO-SALE 4 TO 6 MONTHS	1334	11.5	16164.38	8.1	624
NO-SALE 7 TO 9 MONTHS	1243	10.7	12060.78	6.0	554
NO-SALE 10 TO 12 MONTHS	1170	10.0	11126.80	5.5	709
NO-SALE 13 TO 15 MONTHS	1263	10.8	8334.83	4.2	381
NO-SALE OVER 15 MONTHS	4113	35.3	86782.98	43.2	4807

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	5		19.80		1
PARTS PHASED OUT	319		3147.08		144
PARTS DROPPED	242		0.00		0

ANALYSIS FOR MONTH ENDING 10/31/2021

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	10992.61	8587.05	0.00	2405.56
2 WHOLESALE	4691.25	3887.83	0.00	803.42
3 INTERNAL	0.00	0.00	0.00	0.00
4 EMPLOYEE	0.00	0.00	0.00	0.00
5 EMP-CHG	0.00	0.00	0.00	0.00
6	0.00	0.00	0.00	0.00
7	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	15683.86	12474.88	0.00	3208.98
9 RO CUST PAY	60711.55	45025.46	0.00	15686.09
10 RO WARRANTY	7805.04	5185.81	0.00	2619.23
11 RO INTERNAL	8729.99	5555.49	0.00	3174.50
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	0.00	0.00	0.00	0.00
14 RO FLT	0.00	0.00	0.00	0.00
15	0.00	0.00	0.00	0.00
TOTAL	77246.58	55766.76	0.00	21479.82