

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
11/13/2017	A1305	2000	CHEVROLET	1500	0	\$ 1,921.00	\$ 134.00
11/18/2017	A1307	2002	TOYOTA	HIGHLANDER	0	\$ 2,079.00	\$ 810.00
10/21/2017	C1300	2003	CHEVROLET	TAHOE	0	\$ 1,562.00	\$ -
10/27/2017	A1302	2004	GMC	SIERRA	0	\$ 2,642.00	\$ -
10/5/2017	C1301	2006	GMC	SIERRA	0	\$ 369.00	\$ 175.00
10/5/2017	D1297	2007	TOYOTA	YARIS	0	\$ 1,281.00	\$ 259.00
10/31/2017	A1303	2010	DODGE	RAM	0	\$ 3,053.00	\$ -
10/16/2017	S23241A	2010	SUBARU	OUTBACK	0	\$ 2,877.00	\$ 568.00
11/29/2017	A1309	2013	CHEVROLET	EQUINOX	0	\$ 1,224.00	\$ 1,876.00
11/25/2017	D1308	2015	CHRYSLER	200	0	\$ 3,234.00	\$ 2,428.00
11/29/2007	MP8801	2015	SUBARU	OUTBACK	0	\$ 500.00	\$ 600.00
10/12/2017	D1298	2017	TOYOTA	PRIUS	0	\$ 1,204.00	\$ 480.00
11/11/2017	S23343A	1998	TOYOTA	RAV 4	4	\$ 2,500.00	\$ -
10/2/2017	S23240A	2014	SUBARU	OUTBACK	7	\$ 1,716.00	\$ 2,712.00
11/3/2017	MP8781	2017	SUBARU	OUTBACK	9	\$ 2,872.00	\$ 1,907.00
11/7/2017	S23290A	2015	SUBARU	FORESTER	10	\$ 2,490.00	\$ 259.00
11/3/2017	MP8739	2016	SUBARU	CROSSTREK	11	\$ 3,450.00	\$ 259.00
11/18/2017	MP8773	2016	SUBARU	OUTBACK	15	\$ 2,022.00	\$ 125.00
11/15/2017	S23298A	2002	BMW	330XI	19	\$ 1,720.00	\$ 249.00
11/6/2017	MP8775	2014	NISSAN	FRONTIER	19	\$ 2,359.00	\$ 3,347.00
11/22/2017	S23336A	2012	CHEVROLET	CRUZE	21	\$ 2,690.00	\$ 373.00
11/22/2017	A1302A	2012	SUBARU	IMPREZA	23	\$ 2,191.00	\$ 909.00
10/14/2017	D1293	2017	SUBARU	LEGACY	23	\$ 3,244.00	\$ 2,170.00
11/27/2017	S23197A	2008	TOYOTA	SIENNA	24	\$ 2,679.00	\$ -
11/1/2017	S23259A	2016	SUBARU	OUTBACK	25	\$ 2,632.00	\$ 3,564.00
10/9/2017	MP8764	2007	SUBARU	OUTBACK	26	\$ 4,326.00	\$ 1,093.00
11/24/2017	S23297A	2014	SUBARU	OUTBACK	27	\$ 3,303.00	\$ 1,271.00
11/30/2017	S23335A	2004	CHEVROLET	CORVETTE	30	\$ 1,178.00	\$ -
10/26/2017	A1275A	2016	SUBARU	OUTBACK	34	\$ 2,286.00	\$ 2,762.00
10/10/2017	S23226A	2013	FORD	EDGE	40	\$ 4,305.00	\$ 485.00
11/24/2017	D1293A	2011	CHRYSLER	200	41	\$ 2,333.00	\$ 378.00
11/24/2017	S23254A	2016	SUBARU	LEGACY	41	\$ 1,976.00	\$ 725.00
11/24/2017	S23163A	2012	SUBARU	OUTBACK	45	\$ 3,013.00	\$ 1,806.00

10/20/2017	S23224A	2016	SUBARU	OUTBACK	50	\$	2,677.00	\$	1,664.00
10/16/2017	S23191A	2015	SUBARU	CROSSTREK	51	\$	3,136.00	\$	1,364.00
10/21/2017	MP8756	2016	SUBARU	OUTBACK	52	\$	1,495.00	\$	-
11/22/2017	S23096A	2015	SUBARU	OUTBACK	54	\$	1,723.00	\$	247.00
10/17/2017	MP8749	2014	SUBARU	FORESTER	56	\$	2,195.00	\$	809.00
10/30/2017	MP8750	2011	SUBARU	IMPREZA	66	\$	740.00	\$	500.00
11/3/2017	MP8752	2017	SUBARU	OUTBACK	66	\$	2,288.00	\$	1,859.00
10/16/2017	MP8748	2014	SUBARU	CROSSTREK	68	\$	404.00	\$	1,569.00
11/29/2017	S23265A	2014	CHEVROLET	CAMARO	69	\$	2,294.00	\$	1,621.00
10/3/2017	MP8731Z	1992	HARLEY	HD	71	\$	447.00	\$	-
11/13/2017	S23223A	2015	SUBARU	FORESTER	74	\$	2,145.00	\$	2,163.00
10/14/2017	S23128A	2015	HONDA	FIT	86	\$	343.00	\$	125.00
10/30/2017	MP8742	2013	LEXUS	RX350	87	\$	246.00	\$	691.00
11/4/2017	S23173A	2015	JEEP	WRANGLER	87	\$	1,037.00	\$	3,564.00
11/22/2017	S23180A	2015	SUBARU	FORESTER	102	\$	674.00	\$	359.00
11/17/2017	D1304	2016	SUBARU	CROSSTREK	105	\$	(875.00)	\$	1,496.00
11/30/2017	MP8747	2015	SUBARU	FORESTER	113	\$	375.00	\$	1,888.00
10/28/2017	S23046A	2010	TOYOTA	COROLLA	120	\$	777.00	\$	848.00
10/21/2017	A1268A	2012	HONDA	CIVIC	123	\$	600.00	\$	309.00
10/25/2017	S23111A	2015	SUBARU	FORESTER	124	\$	826.00	\$	1,103.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	28	63,318.00	25,568.00	3,174.50	50.91%
31 - 45 Days	5	13,913.00	6,156.00	4,013.80	9.09%
46 - 60 Days	5	11,226.00	4,084.00	3,062.00	9.09%
60 - 90 Days	9	9,944.00	12,092.00	2,448.44	16.36%
90 Days and Over	8	2,102.00	6,128.00	1,028.75	14.55%
<b>Total</b>	<b>55</b>	<b>100,503.00</b>	<b>54,028.00</b>	<b>2,809.65</b>	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales