

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	986	10.83	5,750		115,953.13		2,667
Regular	972	98.38	5,690	98.95	114,506.07	98.81	2,623
No History							
Drop Ship							
Wholesale	32	3.23	60	1.04	1,377.06	1.18	44
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	94	1.03	375		7,910.99		125
Regular	90	95.74	369	98.40	7,608.48	96.17	119
No History							
Defective							
Wholesale	6	6.38	6	1.60	302.53	3.82	6
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	754	8.26	4,962		100,327.86		960
Stockorders	322	42.70	756	15.27	22,826.97	22.75	386
Supplemental Orders							
Customer Orders	226	29.97	324	6.52	22,971.11	22.89	236
Emergency Purchases							
Other Receipts	240	31.83	3,000	78.19	54,529.90	54.35	358
Overages							
Net Adjustments	172	1.88	665		-1,956.91		202
Plus	129	75.00	600	91.26	2,817.80		157
Minus	43	25.00	60	8.70	-4,776.71		45
Factory Returns							
Net Appreciation	494	5.41	1,838	12.98	-760.16		2,647
Positive	365	73.88	552	33.67	1,217.34		2,055
Negative	129	26.11	1,087	66.32	-1,977.50		592
Parts Updated With Cost	49	0.53					49
Parts With Comments	536						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			282		24,734.80		194
Lost Sales							
Return Sales			9		1,796.69		9

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	8,120		12,809		158,922.56	
Active Parts	1,041	11.41	5,680	45.04	51,534.19	32.49
NS Parts	6,444	70.65	1,949	15.45	65,240.83	28.46
MO Parts	178	1.95	1,941	15.39	18,673.60	6.71
AP Parts	1,408	16.43	2,853	23.49	49,178.82	30.94
DP Parts	49	0.53	76	0.60	2,194.92	1.38
SP Parts						
DEL Parts						
Parts With No Cost	25	0.27	288	2.22		
Parts With Negative On-Hand	15	0.16	15		-1,121.73	
Core/Exchange	44	0.48	54	0.42	4,903.00	
Memos On File	571					
Parts Added	331	3.62	99	0.79	5,238.96	3.29
Active Parts	26	7.95	8	8.08	223.81	4.27
NS Parts	300	90.63	89	89.89	4,984.55	95.14
MO Parts						
AP Parts	5	1.51	2	2.02	38.80	0.58
DP Parts						
SP Parts						
Parts & Memos Deleted	255					
Inventory Movement - Sales						
0 to 3 Months	2,419	28.52	7,635	60.55	59,273.68	37.29
4 to 6 Months	983	10.77	691	5.49	15,154.08	9.53
7 to 12 Months	1,721	18.87	774	6.13	14,157.23	8.90
Over 12 Months	3,611	39.59	3,181	25.22	52,942.17	33.31
New Parts No Sales	386	4.23	328	2.60	17,395.40	10.94
Inventory Movement - Receipts						
0 to 3 Months	2,384	28.14	6,808	52.40	74,906.72	47.13
4 to 6 Months	1,103	12.09	1,113	8.82	17,283.92	10.87
7 to 12 Months	1,809	18.83	981	7.78	14,121.95	8.98
Over 12 Months	3,655	40.87	3,852	30.54	52,253.87	32.88
New Parts No Receipts	169	1.85	55	0.43	356.20	0.22
Outstanding Orders	166	1.82	237		25,862.81	
Stockorders	11	6.62	11	4.64	1,280.41	4.67
Supplemental Orders						
Customer Orders	123	74.09	176	74.26	18,635.02	60.92
Backorders	36	21.60	50	21.09	8,826.58	34.39
Stockorder Backorders	26	15.66	38	16.03	1,498.57	5.83
Supplementl Backorders						
Customer Backorders	11	6.62	12	5.06	7,328.01	28.55
Outstanding Forced Orders						