

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	4,756		6,362		130,882.34	
Active Parts	839	17.64	4,207	66.12	36,859.78	28.16
NS Parts	3,163	66.50	774	12.16	43,248.16	33.04
MO Parts						
AP Parts	738	15.51	1,333	20.95	47,644.00	36.40
DP Parts	12	0.25	48	0.75	3,130.40	2.39
SP Parts						
DEL Parts	4	0.08				
Parts With No Cost	69	1.45	3	0.04		
arts With Negative On-Hand	30	0.63	41		-3,366.50	
ore/Exchange	24	0.50	30	0.47	1,942.02	
emos On File	180					
arts Added	268	5.63	57	0.89	3,379.03	2.58
Active Parts	2	0.74				
NS Parts	263	98.13	54	94.73	3,238.00	95.82
MO Parts						
AP Parts	3	1.11	3	5.26	141.03	4.17
DP Parts						
SP Parts						
arts & Memos Deleted	91					
Inventory Movement - Sales						
0 to 3 Months	1,027	21.59	4,070	63.97	43,234.87	33.03
4 to 6 Months	514	10.80	421	6.61	7,928.67	6.05
7 to 12 Months	576	12.11	413	6.49	9,518.33	7.27
Over 12 Months	670	14.08	1,034	16.25	47,319.69	36.15
New Parts No Sales	1,969	41.40	424	6.66	22,880.78	17.48
Inventory Movement - Receipts						
0 to 3 Months	917	19.28	3,380	53.12	52,890.69	40.41
4 to 6 Months	539	11.33	457	7.18	12,519.76	9.56
7 to 12 Months	561	11.79	675	10.60	14,543.27	11.11
Over 12 Months	802	16.86	1,582	24.86	43,123.71	32.94
New Parts No Receipts	1,937	40.72	268	4.21	7,804.91	5.96
Outstanding Orders	931	19.57	4,944		166,946.04	
Stockorders	744	79.91	3,552	71.84	111,402.19	66.72
Supplemental Orders	13	1.39	170	3.43	2,305.93	1.38
Customer Orders	111	11.92	519	10.49	16,336.88	9.78
Backorders	226	24.27	703	14.21	36,901.04	22.10
Stockorder Backorders	214	22.98	673	13.61	32,754.53	19.61
Supplementl Backorders						
Customer Backorders	16	1.71	30	0.60	4,146.51	2.48
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	393	8.26	1,606		37,553.98		1,517
Regular	393	100.00	1,606	100.00	37,553.98	100.00	1,517
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	8	0.16	20		502.34		8
Return Sales							
Regular	89	1.87	158		6,113.35		123
No History	89	100.00	158	100.00	6,113.35	100.00	123
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	248	5.21	1,040		32,297.90		392
Stockorders	18	7.25	48	4.61	4,334.85	13.42	23
Supplemental Orders							
Customer Orders	230	92.74	941	90.48	27,217.24	84.26	355
Emergency Purchases	5	2.01	8	0.76	273.28	0.84	6
Other Receipts	8	3.22	43	4.13	472.53	1.46	8
Overages							
Net Adjustments	102	2.14	273		4,259.49		109
Plus	62	60.78	158	57.87	6,349.30		66
Minus	40	39.21	115	42.12	-2,089.81		43
Factory Returns	26	0.54	61		-3,668.87		26
Net Appreciation	9	0.18	169	2.65	66.82		56
Positive	9	100.00	169	100.00	66.82		51
Negative							5
Parts Updated With Cost	2	0.04					2
Parts With Comments	1,782						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 101

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	3,925		211		6,274.94	
Active Parts	133	3.38	42	19.90	1,804.10	28.75
NS Parts	3,674	93.60	77	36.49	1,850.29	29.48
MO Parts						
AP Parts	116	2.95	92	43.60	2,620.55	41.76
DP Parts						
SP Parts						
DEL Parts	2	0.05				
Parts With No Cost						
Parts With Negative On-Hand	3	0.07	4		-114.96	
Core/Exchange	1	0.02	1	0.47	30.00	
Items On File	218					
Parts Added	3	0.07				
Active Parts						
NS Parts	3	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	37					
Inventory Movement - Sales						
0 to 3 Months	105	2.67	52	24.64	1,574.64	25.09
4 to 6 Months	84	2.14	4	1.89	301.05	4.79
7 to 12 Months	226	5.75	64	30.33	1,299.94	20.71
Over 12 Months	100	2.54	78	36.96	2,966.07	47.26
New Parts No Sales	3,410	86.87	13	6.16	133.24	2.12
Inventory Movement - Receipts						
0 to 3 Months	103	2.62	60	28.43	2,717.19	43.30
4 to 6 Months	90	2.29	38	18.00	697.57	11.11
7 to 12 Months	147	3.74	42	19.90	591.75	9.43
Over 12 Months	152	3.87	71	33.64	2,268.43	36.15
New Parts No Receipts	3,433	87.46				
Outstanding Orders	114	2.90	202		10,462.72	
Stockorders	93	81.57	155	76.73	7,496.43	71.64
Supplemental Orders						
Customer Orders	7	6.14	9	4.45	465.43	4.44
Backorders	22	19.29	38	18.81	2,500.86	23.90
Stockorder Backorders	20	17.54	27	13.36	2,441.25	23.33
Supplementl Backorders						
Customer Backorders	2	1.75	11	5.44	59.61	0.56
Outstanding Forced Orders						

Sort Source: 101

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	27	0.68	30		3,547.22		35
Regular	27	100.00	30	100.00	3,547.22	100.00	35
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.02	2		133.66		1
Return Sales							
Regular	6	0.15	7		1,376.53		7
No History	6	100.00	7	100.00	1,376.53	100.00	7
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	17	0.43	22		1,718.32		17
Stockorders	1	5.88	3		9.24	0.53	1
Supplemental Orders							
Customer Orders	16	94.11	19	86.36	1,709.08	99.46	16
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	0.02	1		75.09		3
Plus	1	100.00	1	100.00	75.09		2
Minus							1
Factory Returns							
Net Appreciation							
Positive							39
Negative							38
Parts Updated With Cost							
Parts With Comments							
							3,894
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 102

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	147		102		1,993.65	
Active Parts	50	34.01	24	23.52	354.25	17.76
NS Parts	44	29.93				
MO Parts						
AP Parts	52	35.37	78	76.47	1,639.40	82.23
DP Parts						
SP Parts						
DEL Parts	1	0.68				
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange	1	0.68	1	0.98	30.00	
Items On File	20					
Items Added	1	0.68				
Active Parts						
NS Parts	1	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	21					
Inventory Movement - Sales						
0 to 3 Months	26	17.68	13	12.74	613.27	30.76
4 to 6 Months	14	9.52	6	5.88	8.65	0.43
7 to 12 Months	37	25.17	6	5.88	310.39	15.56
Over 12 Months	43	29.25	77	75.49	1,061.34	53.23
New Parts No Sales	27	18.36				
Inventory Movement - Receipts						
0 to 3 Months	25	17.00	21	20.58	1,307.09	65.56
4 to 6 Months	15	10.20	8	7.84	28.06	1.40
7 to 12 Months	18	12.24	3	2.94	112.56	5.64
Over 12 Months	58	39.45	70	68.62	545.94	27.38
New Parts No Receipts	31	21.08				
Outstanding Orders	26	17.68	47		4,584.75	
Stockorders	16	61.53	25	53.19	1,476.06	32.19
Supplemental Orders						
Customer Orders	6	23.07	6	12.76	1,204.89	26.28
Backorders	10	38.46	16	34.04	1,903.80	41.52
Stockorder Backorders	9	34.61	12	25.53	1,899.72	41.43
Supplementl Backorders						
Customer Backorders	1	3.84	4	8.51	4.08	0.08
Outstanding Forced Orders						

Sort Source: 102

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	11	7.48	21	100.00	2,946.21	100.00	19
Regular	11	100.00	21	100.00	2,946.21	100.00	19
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Wholesale							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.68	1		66.83		1
Return Sales							
Regular	3	2.04	3	100.00	486.20	100.00	3
No History	3	100.00	3	100.00	486.20	100.00	3
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	10	6.80	20		1,926.77		13
Stockorders	1	10.00	1	5.00	76.43	3.96	1
Supplemental Orders							
Customer Orders	10	100.00	19	95.00	1,850.34	96.03	12
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	0.68	1		483.73		1
Plus	1	100.00	1	100.00	483.73		1
Minus							
Factory Returns	1	0.68	1		-47.44		1
Net Appreciation							
Positive							1
Negative							1
Parts Updated With Cost							
Parts With Comments	146						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							