

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
10/7/2017	6/12/24788	2008	cadilac	STS	0	\$ 735.00	\$ 1,190.00
11/10/2017	E9556163	2014	infiniti	QX80	1	\$ 715.00	\$ -
11/13/2017	EM692105	2014	infiniti	Q50	1	\$ 634.51	\$ 1,338.29
11/17/2017	EM680635	2014	infiniti	Q50	1	\$ 540.00	\$ -
11/21/2017	F4144605	2015	chevy	Sonic	1	\$ 3,145.00	\$ 393.05
11/29/2017	FM343947	2015	infiniti	Q50	1	\$ 640.77	\$ 4,302.98
11/29/2017	FM380141	2015	infiniti	QX70	1	\$ 685.05	\$ 2,950.00
11/13/2017	EM692198	2014	infiniti	Q50	1	\$ 640.51	\$ 2,156.30
11/26/2017	EM691271	2014	infiniti	Q50	1	\$ 641.00	\$ 1,050.00
10/5/2017	DM725555	2013	infiniti	G37 Sedan	1	\$ 641.00	\$ 791.00
10/10/2017	FC537665	2015	infiniti	QX60	1	\$ 614.00	\$ 289.00
10/22/2017	EE000779	2014	honda	Civic	1	\$ 454.00	\$ -
11/6/2017	11/16/-30255	2006	toyota	Corolla	2	\$ (375.50)	\$ -
11/29/2017	HM140965	2017	infiniti	QX70	2	\$ 393.52	\$ 888.99
10/14/2017	EM686905	2014	infiniti	Q50	2	\$ 641.00	\$ 1,414.00
10/14/2017	EM703124	2014	infiniti	Q50	2	\$ 641.00	\$ 1,839.00
10/14/2017	FM542554	2015	infiniti	Q70	2	\$ 826.00	\$ 357.00
10/17/2017	9N487228	2009	nissan	Altima Sdn	2	\$ (249.00)	\$ -
11/12/2017	F9080789	2015	infiniti	QX80	3	\$ 6,053.90	\$ 2,053.00
10/13/2017	EM690438	2014	infiniti	Q50	3	\$ 826.00	\$ 294.00
10/27/2017	CM628086	2012	infiniti	G37 Sedan	4	\$ 3,445.11	\$ 987.12
11/20/2017	BA447624	2011	bmw	328i	4	\$ (243.25)	\$ -
10/8/2017	CM627440	2012	infiniti	G37 Sedan	5	\$ 2,189.90	\$ 785.98
11/19/2017	GM421462	2016	infiniti	Q50	5	\$ 641.00	\$ 350.00
10/30/2017	HC503636	2017	infiniti	QX60	5	\$ 9,056.00	\$ 4,041.00
11/1/2017	3LU05731	2003	bmw	Z4	6	\$ (184.00)	\$ 216.44
11/3/2017	AS569652	2010	cadilac	SRX	6	\$ 870.54	\$ -

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	42	\$78,875	43667	2918	63
31 - 45 Days	58	\$47,017	86070	2482	39
46 - 60 Days	29	\$39,346	31913	2457	19
60 - 90 Days	19	\$6,033	14629	1087	13
90 Days and Over	2	-\$1,398	3333	967	1
<b>Total</b>	<b>150</b>	<b>\$169,873</b>	<b>179612</b>	<b>2330</b>	

Baierl Honda - Chuck Massart - N327-05

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
 % of total unit sales result of dividing unit sales in age bucket by total unit sales