

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 9,287 ÷	109.40 =	84.89	FRH Average
Maintenance	\$ 7,155 ÷	65.20 =	109.74	FRH Average
Repair	\$ 9,337 ÷	70.80 =	131.87	FRH Average
Totals	\$ 25,779 ÷	245.40 =	105.05	Customer ELR
Target Labor Rate			142.00	Per FRH
Total Ro's in Sample	100	Difference	-36.95	Per FRH

Cost of Labor

Total Cost of Labor	5358.90 ÷	Total Sales =	20.79%	Percent Cost of Sales
Total Cost of Labor	5358.90 ÷	Total FRHs =	21.84	Cost per FRH

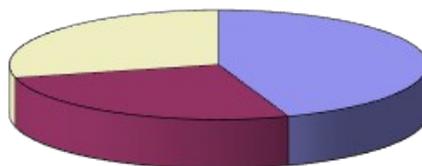
Repair Order Measurements

Total Labor Sales	25,779.14 ÷	Total ROs =	257.79	Avg Labor per RO
Total FRHs	245.40 ÷	Total ROs =	2.45	Avg FRH's per RO
Menu Sales		Total ROs =		Percent Menu Sales
Competitive FRHs	109.40 ÷	Total FRHs =	44.58%	Percent Competitive
Maintenance FRHs	65.20 ÷	Total FRHs =	26.57%	Percent Maintenance
Repair FRH	70.80 ÷	Total FRHs =	28.85%	Percent Repair
One item ROs	51 ÷	Total ROs =	51.00%	Percent One Item RO

Model Year Analysis

2022	2021	2020	2019	2018	2017	Older	Total
2	19	13	18	13	7	28	100
2.00%	19.00%	13.00%	18.00%	13.00%	7.00%	28.00%	

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair