

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT |
|-------------------------------|--------------|---------|--------------|---------|------------|---------|
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Inventory Balance | 4,698 | | 12,841 | | 142,600.52 | |
| Active Parts | 1,272 | 27.07 | 11,321 | 88.16 | 111,091.62 | 77.90 |
| NS Parts | 2,687 | 57.19 | 143 | 1.11 | 7,452.57 | 5.22 |
| MO Parts | 136 | 2.89 | 13 | 0.10 | 402.35 | 0.28 |
| AP Parts | 589 | 12.53 | 1,343 | 10.45 | 23,277.77 | 16.32 |
| DP Parts | 9 | 0.19 | 21 | 0.16 | 376.21 | 0.26 |
| SP Parts | | | | | | |
| DEL Parts | 5 | 0.10 | | | | |
| Parts With No Cost | 1 | 0.02 | | | | |
| Parts With Negative On-Hand | | | | | | |
| Core/Exchange | 42 | 0.89 | 77 | 0.59 | 4,824.00 | |
| Memos On File | 432 | | | | | |
| Parts Added | 30 | 0.63 | 77 | 0.59 | 2,030.03 | 1.42 |
| Active Parts | 8 | 26.66 | 42 | 54.54 | 381.78 | 18.80 |
| NS Parts | 6 | 20.00 | | | | |
| MO Parts | | | | | | |
| AP Parts | 16 | 53.33 | 35 | 45.45 | 1,648.25 | 81.19 |
| DP Parts | | | | | | |
| SP Parts | | | | | | |
| ts & Memos Deleted | 300 | | | | | |
| Inventory Movement - Sales | | | | | | |
| 0 to 3 Months | 1,798 | 38.27 | 10,976 | 85.47 | 90,243.82 | 63.28 |
| 4 to 6 Months | 1,012 | 21.54 | 775 | 6.03 | 17,874.66 | 12.53 |
| 7 to 12 Months | 1,279 | 27.22 | 731 | 5.69 | 17,169.58 | 12.04 |
| Over 12 Months | 310 | 6.59 | | | | |
| New Parts No Sales | 299 | 6.36 | 359 | 2.79 | 17,312.46 | 12.14 |
| Inventory Movement - Receipts | | | | | | |
| 0 to 3 Months | 1,701 | 36.20 | 7,299 | 56.84 | 84,520.77 | 59.27 |
| 4 to 6 Months | 1,044 | 22.22 | 1,052 | 8.19 | 19,987.21 | 14.01 |
| 7 to 12 Months | 1,318 | 28.05 | 2,960 | 23.05 | 20,143.45 | 14.12 |
| Over 12 Months | 403 | 8.57 | 1,262 | 9.82 | 4,211.24 | 2.95 |
| New Parts No Receipts | 232 | 4.93 | 268 | 2.08 | 13,737.85 | 9.63 |
| Outstanding Orders | 74 | 1.57 | 128 | | 7,288.46 | |
| Stockorders | 31 | 41.89 | 50 | 39.06 | 1,348.51 | 18.50 |
| Supplemental Orders | | | | | | |
| Customer Orders | 3 | 4.05 | 4 | 3.12 | 575.22 | 7.89 |
| Backorders | 41 | 55.40 | 74 | 57.81 | 5,364.73 | 73.60 |
| Stockorder Backorders | 41 | 55.40 | 74 | 57.81 | 5,364.73 | 73.60 |
| Supplemntl Backorders | | | | | | |
| Customer Backorders | | | | | | |
| Outstanding Forced Orders | | | | | | |

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT | TRANS COUNT |
|-----------------------------|--------------|---------|--------------|---------|------------|---------|-------------|
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Gross Sales | 74 | 1.57 | 252 | | 2,769.28 | | 108 |
| Regular | 66 | 89.18 | 237 | 94.04 | 2,419.37 | 87.36 | 96 |
| No History | | | | | | | |
| Drop Ship | | | | | | | |
| Wholesale | 11 | 14.86 | 15 | 5.95 | 349.91 | 12.63 | 12 |
| Wholesale No History | | | | | | | |
| Wholesale Drop Ship | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Drop Ship | | | | | | | |
| Lost Sales | | | | | | | |
| Return Sales | 4 | 0.08 | 14 | | 73.78 | | 5 |
| Regular | 3 | 75.00 | 13 | 92.85 | 50.98 | 69.09 | 4 |
| No History | | | | | | | |
| Defective | | | | | | | |
| Wholesale | 1 | 25.00 | 1 | 7.14 | 22.80 | 30.90 | 1 |
| Wholesale No History | | | | | | | |
| Wholesale Defective | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Defective | | | | | | | |
| Receipts | 33 | 0.70 | 169 | | 4,011.91 | | 34 |
| Stockorders | 28 | 84.84 | 160 | 94.67 | 3,207.88 | 79.95 | 29 |
| Supplemental Orders | | | | | | | |
| Customer Orders | 5 | 15.15 | 9 | 5.32 | 804.03 | 20.04 | 5 |
| Emergency Purchases | | | | | | | |
| Other Receipts | | | | | | | |
| Overages | | | | | | | |
| Net Adjustments | 20 | 0.42 | 52 | | 1,464.70 | | 20 |
| Plus | 18 | 90.00 | 49 | 94.23 | 1,676.01 | | 18 |
| Minus | 2 | 10.00 | 3 | 5.76 | -211.31 | | 2 |
| Factory Returns | | | | | | | |
| Net Appreciation | | | | | | | |
| Positive | | | | | | | |
| Negative | | | | | | | |
| Parts Updated With Cost | 18 | 0.38 | | | | | 18 |
| Parts With Comments | 390 | | | | | | |
| Misc & Sublet Items | | | | | | | |
| Gross Sales | | | | | | | |
| Lost Sales | | | | | | | |
| Return Sales | | | | | | | |
| Parts Not On File, But Sold | | | | | | | |
| Gross Sales | | | 9 | | 690.66 | | 9 |
| Lost Sales | | | | | | | |
| Return Sales | | | | | | | |