

Idle Capitol

| MF | Status | Part Number | Description | Cost | Qty | Extended |
|----|---------------|---------------|--------------------------------|--------|-----|----------|
| HY | Replaced/Idle | 0128400000AH | ALL-IN-ONE PAINT PEN-ELECTRIC | 12.99 | 1 | 12.99 |
| HY | Replaced/Idle | 0128400000GP | ALL-IN-ONE PAINT PEN-NATURAL K | 12.99 | 2 | 25.98 |
| HY | Replaced/Idle | 0128400000FA | ALL-IN-ONE PAINT PEN-INTERLAGO | 12.99 | 1 | 12.99 |
| HY | Replaced/Idle | 0128400000N9N | ALL-IN-ONE PAINT PEN-FROSTED M | 12.99 | 1 | 12.99 |
| HY | Replaced/Idle | 0128400000SA5 | T/UP PAINT PEN (AIO) SEDONA SU | 12.99 | 1 | 12.99 |
| HY | Replaced/Idle | 1864755004N | BULB-HALOGEN | 11.51 | 2 | 23.02 |
| HY | Replaced/Idle | 2876437020 | GASKET-EXHAUST PIPE | 10.50 | 1 | 10.50 |
| HY | Replaced/Idle | 291102S000 | PANEL ASSY-UNDER COVER | 113.09 | 1 | 113.09 |
| HY | Replaced/Idle | 5483026100AS | LINK ASSY-FRONT STABILIZER, LH | 52.47 | 1 | 52.47 |
| HY | Replaced/Idle | TOTAL | | | | 277.02 |

Parts Totals

| MF | Status | Part Number | Description | Cost | Qty | Extended |
|----|--------|-------------|---|------|-----|-----------|
| | | | (1)Idle Parts Total | | | 56565.92 |
| | | | (2)Current Parts Total | | | 389111.00 |
| | | | (3)Total Parts | | | 445676.92 |
| | | | *Note: Does NOT include Negative on Hand or "Dirty Cores" | | | |
| | | | Idle Capital Percentage (1)/(3) | | | 12.69% |

Off the Shelf Fill Rate

| MF | Status | Payment Method | Fill Method | Quantity |
|---------------------------------|--------|------------------|-------------|----------|
| HY | Active | Customer Pay | Shelf | 2996 |
| HY | Active | Customer Pay | Emergency | 59 |
| HY | Active | Customer Pay | Negative | 84 |
| HY | Active | Internal | Shelf | 949 |
| HY | Active | Internal | Emergency | 16 |
| HY | Active | Internal | Negative | 100 |
| HY | Active | Service Contract | Shelf | 0 |
| HY | Active | Service Contract | Emergency | 0 |
| HY | Active | Service Contract | Negative | 0 |
| HY | Active | Warranty | Shelf | 673 |
| HY | Active | Warranty | Emergency | 113 |
| HY | Active | Warranty | Negative | 210 |
| (1)Total Off the Shelf | | | | 4618 |
| (2)Total Other | | | | 582 |
| (3)Total Quantity Sold | | | | 5200 |
| Off the Shelf Fill Rate (1)/(3) | | | | 88.8% |

True Turn

| Date | Order # | Value |
|-------------------------------------|-----------|------------|
| 9/29/21 | 21I005234 | 213.00 |
| 9/24/21 | 21I005340 | 115.00 |
| 9/24/21 | 21I005425 | 12227.00 |
| 9/16/21 | 21I005426 | 27.00 |
| 9/16/21 | 21I005597 | 93.00 |
| 9/30/21 | 21I005736 | .00 |
| 9/30/21 | 21I005800 | 106.00 |
| 9/30/21 | 21I005847 | 8077.00 |
| 9/29/21 | 21I005948 | 1690.00 |
| 9/29/21 | 21I006029 | 121.00 |
| 9/29/21 | 21I006224 | 8365.00 |
| 9/29/21 | 21I006556 | 41.00 |
| 9/30/21 | 21I006828 | 394.00 |
| 9/29/21 | 21I006861 | 4585.00 |
| 9/21/21 | 21I006891 | 70.00 |
| 9/30/21 | 21I007470 | 7650.00 |
| 9/23/21 | 21I007708 | 225.00 |
| 9/28/21 | 21I007979 | 295.00 |
| 9/24/21 | 21I008220 | 53.00 |
| 9/30/21 | 21I008468 | 254.00 |
| 9/28/21 | 21I009483 | 1095.00 |
| 9/29/21 | 21I009989 | 84.00 |
| 9/30/21 | 21I010637 | 175.00 |
| 9/09/21 | 240098450 | 542.00 |
| 9/17/21 | 240098577 | 1465.00 |
| 9/17/21 | 240098578 | 390.00 |
| 9/29/21 | 240098769 | 414.00 |
| 9/16/21 | 51I002144 | 223.00 |
| 9/08/21 | 54H005068 | 13.00 |
| 9/15/21 | 704556098 | 578.00 |
| Total Orders | 234 | 294507.00 |
| (1) Annualization Ratio (365/ 30) = | | 12.166 |
| (2) Total Stock Orders | | 294507.00 |
| (3) Annualized Stock Orders | | 3582972.16 |
| (4) Inventory Value | | 444676.92 |
| (5) True Turn (3)/(4) | | 8.06 |

Note: Does NOT include Negative on Hand or "Dirty Cores"

Parts with Negative on Hand

| MF | Status | Part Number | Description | Cost | Qty | Extended |
|---------------------------|--------|---------------|--------------------------------|-------|-----|----------|
| HY | Active | 201141882R | WARNING LABEL, ANCHOR PRE-TENS | .01 | 2- | .02- |
| HY | Active | 917003S0000QH | WIRING KIT | 30.00 | 3- | 90.00- |
| HY | Active | 919402H0010QH | PCB RELAY BLOCK ASSY-ABS | 27.13 | 2- | 54.26- |
| HY | Active | 973122V000 | HOSE ASSY-WATER OUTLET | 9.04 | 1- | 9.04- |
| Total of Negative on Hand | | | 4 | 66.16 | 8- | 153.32- |

Lost Sales

| Invoice | Date | MF | Status | Part Number | Description | Cost | Qty | Extended |
|------------------|---------|----|-----------|--------------|---------------------------------|-------|-----|----------|
| 661017 | 9/13/21 | HY | Active | 9130AD330AQH | 30A-MULTI FUSE | 7.91 | 1 | 7.91 |
| LS205966 | 9/23/21 | HY | Non-Stock | 9522438050 | RELAY ASSY-POWER(REGISTER, 4PIN | 19.88 | 1 | 19.88 |
| Total Lost Sales | | | | 2 | | 27.79 | 2 | 27.79 |

Parts Without Cost

| MF | Status | Part Number | Description |
|----|-----------|-----------------|-----------------------|
| HY | Non-Stock | ARI | AD10 |
| HY | Non-Stock | A51 | ARI0 |
| HY | Non-Stock | LNG01LQTHV | SPS OIL |
| HY | Non-Stock | HYKIK84 | KEY FOB JACKET |
| HY | Active | HY09301101 | SPORTS CAP |
| HY | Non-Stock | J9P24AU000 | APPLIQUE, FRONT |
| HY | Non-Stock | NP05009006 | EMISSION RECAL |
| HY | Non-Stock | 002683BEB0CA | |
| HY | Non-Stock | 087903M000AAR10 | AD63 |
| HY | Non-Stock | 151323001 | 5/5W20 |
| HY | Non-Stock | 2151323 | 01 |
| HY | Non-Stock | 215323001 | 5/5W20 |
| HY | Non-Stock | 263203CA30 | 7/5W20 |
| HY | Non-Stock | 273012E061 | |
| HY | Non-Stock | 281131P100 | ARI0 |
| HY | Non-Stock | 324412EEB0CAMP | LABEL-EE PHEV SONATA |
| HY | Non-Stock | 324412EEB0CAMP | LABEL- EE PHEV SONATA |
| HY | Non-Stock | 47103M860RY | |
| HY | Non-Stock | 93490C6110 | |

Total Parts Without Cost 19

PD3500P
MGONZ630
From 9/01/21 to 9/30/21
Manufacturer HYUNDAI

SOUTH BAY HYUNDAI
Month-End Management Report

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Parts With No Bin Location

| MF | Status | Part Number | Description | Cost | Qty | Extended |
|----------------------------------|-----------|----------------|------------------------------|-------|-----|----------|
| HY | Non-Stock | B1F05AU0000RY5 | GENESIS TU PAINT PEN RYS | 12.99 | 1 | 12.99 |
| HY | Non-Stock | 98610G9000 | RESERVOIR & PUMP ASSY-WASHER | 85.02 | 1 | 85.02 |
| Total Parts with No Bin Location | | | 2 | 98.01 | 2 | 98.01 |