

Reowned 200 transactions 10-2

5 - Ocala Volvo Subaru

01/01/2021 - 10/26/2021

| Sale date | Stock # | Year | Make | Model | Days in Stock | Acq. Source | CPO | Advertised Price |
|------------|----------|------|--------------|-----------------|---------------|-------------|-----|------------------|
| 2021-01-06 | 5677708 | 2015 | VOLVO | XC60 T5 PREMIER | 51 P | | N | \$12,930.00 |
| 2021-01-08 | 5431307 | 2015 | JEEP | PATRIOT SPORT S | 69 T | | N | \$8,828.01 |
| 2021-01-08 | | | | | | | | \$38,729.00 |
| 2021-01-09 | 5461515 | 2009 | NISSAN | ALTIMA 2.5 S SE | 9 T | | N | \$5,550.89 |
| 2021-01-12 | 5267565 | 2013 | SUBARU | OUTBACK 2.5I LI | 31 T | | N | \$15,851.32 |
| 2021-01-13 | 5237740B | 2017 | SUBARU | OUTBACK 2.5I LI | 2 T | | N | \$21,447.00 |
| 2021-01-14 | 5759049 | 2019 | SUBARU | IMPREZA SP | 14 T | | N | \$21,538.97 |
| 2021-01-16 | 3144204 | 2020 | SUBARU | OUTBACK LIMITED | 50 | | N | \$31,751.93 |
| 2021-01-16 | 5162537 | 2016 | CHEVROLET | EQUINOX LT SPOR | 40 T | | N | \$14,420.00 |
| 2021-01-17 | 5415856 | 2019 | SUBARU | FORESTER SPORT | 17 T | | N | \$29,189.00 |
| 2021-01-17 | 5370448 | 2007 | VOLVO | XC90 3.2 | 11 T | | N | \$4,727.29 |
| 2021-01-20 | 5217434 | 2012 | CHRYSLER | 200 LIMITED CON | 30 T | | N | \$12,913.00 |
| 2021-01-23 | 5730275 | 2013 | SCION | FR-S COUPE 2D | 23 T | | N | \$9,616.16 |
| 2021-01-23 | 5037920 | 2014 | HONDA | ODYSSEY EXL | 14 T | | N | \$12,877.77 |
| 2021-01-26 | 5008827 | 2015 | SUBARU | LEGACY 2.5I PRE | 43 T | | N | \$16,631.00 |
| 2021-01-27 | 5473879B | 2018 | SUBARU | FORESTER 2.5I S | 1 T | | N | \$18,538.15 |
| 2021-01-28 | 5164975 | 2016 | HYUNDAI | TUCSON SE SPORT | 35 T | | N | \$10,863.81 |
| 2021-01-29 | 5226808 | 2019 | SUBARU | CROSSTREK PREMI | 61 T | | N | \$21,821.00 |
| 2021-01-29 | 5E93709 | 2018 | MINI | COUNTRYMAN | 43 T | | N | \$23,747.00 |
| 2021-01-30 | 5511521 | 2010 | HONDA | CIVIC EX COUPE | 58 T | | N | \$3,568.00 |
| 2021-01-30 | 5798955 | 2018 | TOYOTA | COROLLA SE SEDA | 21 T | | N | \$14,136.00 |
| 2021-01-31 | 5471055 | 2019 | SUBARU | ASCENT LIMITED | 31 T | | N | \$35,652.26 |
| 2021-01-31 | 5063006 | 2012 | MERCEDES-BEN | M-CLASS ML 350 | 6 T | | N | \$15,398.49 |
| 2021-01-31 | 5712472 | 2011 | SUBARU | FORESTER 2.5X S | 31 T | | N | \$7,360.00 |
| 2021-01-31 | 5142897 | 2012 | BUICK | LACROSSE PREMIU | 22 T | | N | \$11,995.00 |
| 2021-02-02 | 5611941 | 2014 | VOLKSWAGEN | JETTA SPORTWAGE | 74 T | | N | \$6,822.00 |
| 2021-02-05 | 5379845 | 2016 | CHEVROLET | SUBURBAN LT SPO | 28 T | | N | \$26,415.00 |
| 2021-02-06 | 5619901 | 2008 | LINCOLN | MKZ | 26 T | | N | \$5,052.77 |
| 2021-02-08 | 5574811 | 2017 | SUBARU | FORESTER 2.0XT | 4 T | | N | \$27,211.61 |
| 2021-02-10 | | | | | | | | \$25,266.45 |
| 2021-02-13 | 5686884 | 2019 | TOYOTA | 4RUNNER SR5 PRE | 68 T | | N | \$37,001.02 |
| 2021-02-13 | | | | | | | | \$19,000.00 |
| 2021-02-14 | 3144206 | 2020 | SUBARU | OUTBACK LIMITED | 79 | | N | \$32,288.15 |
| 2021-02-14 | 5331592 | 2015 | SUBARU | OUTBACK 2.5I LI | 22 T | | N | \$16,984.00 |
| 2021-02-16 | 5E00982 | 2008 | FORD | ESCAPE XLT SPOR | 20 T | | N | \$5,415.00 |
| 2021-02-18 | 5046581 | 2012 | TOYOTA | VENZA LE/XLE/LI | 43 T | | N | \$10,915.00 |
| 2021-02-19 | | | | | | | | \$38,313.00 |
| 2021-02-22 | | | | | | | | \$33,281.06 |
| 2021-02-23 | 5120764 | 2014 | TOYOTA | CAMRY HYBRIDXLE | 28 T | | N | \$12,389.90 |
| 2021-02-24 | 5A39984 | 2012 | FORD | EDGE LIMITED SP | 4 T | | N | \$7,855.38 |
| 2021-02-25 | 5611728 | 2014 | NISSAN | PATHFINDER S SP | 8 T | | N | \$13,553.58 |
| 2021-02-27 | 5104998 | 2010 | CHEVROLET | TAHOE LTZ SPORT | 34 T | | N | \$21,235.00 |
| 2021-02-27 | 5367174 | 2016 | RAM | 2500 CREW CAB L | 7 T | | N | \$41,625.47 |
| 2021-02-28 | 5507899 | 2017 | SUBARU | FORESTER | 19 T | | N | \$24,313.00 |
| 2021-02-28 | 5087016 | 2013 | HONDA | ODYSSEY EX-L MI | 28 T | | N | \$10,079.00 |
| 2021-02-28 | 5166674 | 2006 | DODGE | CHARGER R/T | 23 T | | N | \$5,022.11 |
| 2021-03-04 | 5273562 | 2007 | CHEVROLET | IMPALA LT SEDAN | 12 T | | N | \$4,418.00 |
| 2021-03-05 | 5223413 | 2014 | SUBARU | OUTBACK 2.5I PR | 31 T | | N | \$9,063.00 |
| 2021-03-06 | 3305406B | 2018 | SUBARU | CROSSTREK LIMIT | 57 | | N | \$23,274.95 |
| 2021-03-06 | | | | | | | | \$18,067.00 |

Owned 200 transactions 10-2

5 - Ocala Volvo Subaru

01/01/2021 - 10/26/2021

| Selling Price | Front Gross | Finance Gross | Salesperson | Desk Manager | Finance Manager | O/U Allowance |
|---------------|--------------|---------------|--------------------|----------------|-----------------|---------------|
| \$10,851.00 | \$2,345.42 | \$599.75 | BRENT MCBRIDE | CHRIS HYLAND | JIM ROBERTS | 550 |
| \$8,828.01 | \$806.04 | \$646.00 | WAYNE HARRIS | ROBERT EVERETT | DAVID GALNOR | 0 |
| \$37,134.00 | \$1,995.67 | \$990.00 | WAYNE HARRIS | CHRIS HYLAND | DAVID GALNOR | 1000 |
| \$4,166.89 | \$993.39 | \$0.00 | TIMOTHY GRAY | ROBERT EVERETT | DAVID GALNOR | 0 |
| \$15,851.32 | \$2,609.97 | \$0.00 | GREGORY CARLEW | CHRIS HYLAND | DAVID GALNOR | 1250 |
| \$19,852.00 | \$1,628.00 | \$1,957.74 | MATTHEW SCHEIN | ROBERT EVERETT | DAVID GALNOR | 0 |
| \$19,459.97 | \$2,092.67 | \$0.00 | TIMOTHY GRAY | ROBERT EVERETT | DAVID GALNOR | 500 |
| \$28,288.93 | (\$142.02) | \$1,020.00 | WAYNE HARRIS | ROBERT EVERETT | | 0 |
| \$12,552.00 | \$814.96 | \$1,118.20 | BRENT MCBRIDE | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$26,995.00 | \$1,754.39 | \$790.00 | GREGORY CARLEW | CHRIS HYLAND | DAVID GALNOR | 500 |
| \$3,559.29 | \$1,607.29 | \$0.00 | TIMOTHY GRAY | CHRIS HYLAND | JIM ROBERTS | 0 |
| \$9,950.00 | \$1,957.42 | \$1,535.00 | WAYNE HARRIS | CHRIS HYLAND | JIM ROBERTS | 0 |
| \$8,021.16 | (\$431.79) | \$109.00 | GREGORY CARLEW | CHRIS HYLAND | DAVID GALNOR | 0 |
| \$11,009.77 | \$457.77 | \$0.00 | WAYNE HARRIS | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$14,552.00 | \$1,720.60 | \$1,576.95 | WAYNE HARRIS | CHRIS HYLAND | JIM ROBERTS | 0 |
| \$17,170.15 | \$1,030.25 | \$0.00 | WAYNE HARRIS | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$10,863.81 | (\$212.58) | \$2,877.67 | CHRISTOPHER BEALER | ROBERT EVERETT | DAVID GALNOR | 0 |
| \$21,821.00 | \$1,197.13 | \$990.00 | WAYNE HARRIS | ROBERT EVERETT | DAVID GALNOR | 1000 |
| \$22,152.00 | \$799.05 | \$457.95 | WAYNE HARRIS | ROBERT EVERETT | DAVID GALNOR | 0 |
| \$2,884.00 | (\$140.84) | \$0.00 | SCOTT MAUCK | ROBERT EVERETT | DAVID GALNOR | 0 |
| \$12,550.00 | \$1,162.25 | \$1,535.00 | WAYNE HARRIS | CHRIS HYLAND | JIM ROBERTS | 0 |
| \$32,574.26 | \$639.46 | \$200.00 | MATTHEW SCHEIN | CHRIS HYLAND | JIM ROBERTS | -500 |
| \$15,398.49 | \$1,892.03 | \$0.00 | BRENT MCBRIDE | ROBERT EVERETT | DAVID GALNOR | 0 |
| \$5,492.00 | \$860.00 | \$240.62 | WAYNE HARRIS | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$11,995.00 | \$1,975.00 | \$602.38 | GREGORY CARLEW | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$5,454.00 | \$172.86 | \$0.00 | GREGORY CARLEW | CHRIS HYLAND | DAVID GALNOR | 500 |
| \$24,820.00 | \$2,761.00 | \$1,060.74 | MICHAEL SIMPSON | ROBERT EVERETT | DAVID GALNOR | 0 |
| \$3,184.77 | \$1,198.05 | \$0.00 | CHRISTOPHER BEALER | CHRIS HYLAND | DAVID GALNOR | 0 |
| \$25,343.61 | \$3,733.40 | \$1,675.16 | SCOTT MAUCK | CHRIS HYLAND | JIM ROBERTS | 160.31 |
| \$21,803.45 | \$205.67 | \$1,088.72 | MICHAEL SIMPSON | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$34,001.02 | \$3,953.66 | \$0.00 | GREGORY CARLEW | CHRIS HYLAND | JIM ROBERTS | 1000 |
| \$19,000.00 | \$1,544.51 | \$842.12 | HOUSE | ROLANDO ROSADO | JIM ROBERTS | -2000 |
| \$28,825.15 | \$920.80 | \$1,015.00 | SCOTT MAUCK | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$13,521.00 | \$1,447.56 | \$828.49 | MATTHEW SCHEIN | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$2,452.00 | \$1,596.00 | \$0.00 | WAYNE HARRIS | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$7,452.00 | \$1,129.60 | \$964.04 | WAYNE HARRIS | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$37,550.00 | \$2,234.45 | \$0.00 | CHRISTOPHER BEALER | ROLANDO ROSADO | GARY STEVENSON | 2500 |
| \$29,818.06 | \$2,897.69 | \$1,015.00 | SCOTT MAUCK | ROLANDO ROSADO | JIM ROBERTS | 1669.79 |
| \$9,426.90 | (\$154.61) | \$0.00 | MATTHEW SCHEIN | CHRIS HYLAND | | 0 |
| \$7,171.38 | \$946.11 | \$0.00 | CHRISTOPHER BEALER | CHRIS HYLAND | GARY STEVENSON | 0 |
| \$13,553.58 | \$1,422.95 | \$458.00 | SCOTT MAUCK | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$18,272.00 | \$1,687.05 | \$898.92 | SCOTT MAUCK | CHRIS HYLAND | JIM ROBERTS | 0 |
| \$38,162.47 | \$2,867.62 | \$2,682.69 | WAYNE HARRIS | CHRIS HYLAND | GARY STEVENSON | 500 |
| \$20,850.00 | \$3,963.32 | \$2,524.81 | WAYNE HARRIS | ROBERT EVERETT | GARY STEVENSON | 1000 |
| \$7,250.00 | \$398.68 | \$694.25 | MATTHEW SCHEIN | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$4,272.11 | \$577.51 | \$0.00 | CHRISTOPHER BEALER | CHRIS HYLAND | JIM ROBERTS | 0 |
| \$2,550.00 | \$1,301.31 | \$0.00 | CHRISTOPHER BEALER | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$6,300.00 | \$1,915.80 | \$713.84 | MICHAEL SIMPSON | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$20,523.95 | (\$1,969.78) | \$3,001.44 | BRENT MCBRIDE | CHRIS HYLAND | JIM ROBERTS | 1750 |
| \$17,383.00 | \$1,294.01 | \$2,138.81 | WAYNE HARRIS | ROLANDO ROSADO | JIM ROBERTS | 0 |

Trade ACV Trade Allowance

| | |
|-------------|-------------|
| \$2,300.00 | \$1,750.00 |
| \$0.00 | \$0.00 |
| \$23,000.00 | \$22,000.00 |
| \$0.00 | \$0.00 |
| \$4,250.00 | \$3,000.00 |
| \$0.00 | \$0.00 |
| \$8,500.00 | \$8,000.00 |
| \$500.00 | \$500.00 |
| \$0.00 | \$0.00 |
| \$17,000.00 | \$16,500.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$10,500.00 | \$10,500.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$9,000.00 | \$8,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$8,250.00 | \$8,750.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$5,000.00 | \$4,500.00 |
| \$3,500.00 | \$3,500.00 |
| \$0.00 | \$0.00 |
| \$9,900.00 | \$9,739.69 |
| \$0.00 | \$0.00 |
| \$7,000.00 | \$6,000.00 |
| \$1,000.00 | \$3,000.00 |
| \$0.00 | \$0.00 |
| \$8,300.00 | \$8,300.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$30,000.00 | \$27,500.00 |
| \$8,000.00 | \$6,330.21 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$30,000.00 | \$29,500.00 |
| \$7,500.00 | \$6,500.00 |
| \$500.00 | \$500.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$11,750.00 | \$10,000.00 |
| \$0.00 | \$0.00 |

Reowned 200 transactions 10-2

5 - Ocala Volvo Subaru

01/01/2021 - 10/26/2021

| Sale date | Stock # | Year | Make | Model | Days in Stock | Acq. Source | CPO | Advertised Price |
|------------|----------|------|-----------|-----------------|---------------|-------------|-----|------------------|
| 2021-03-08 | 5249470 | 2016 | SUBARU | OUTBACK 2. | 24 T | | N | \$16,818.00 |
| 2021-03-10 | 5530058 | 2013 | HONDA | CIVIC LX COUPE | 10 T | | N | \$9,939.76 |
| 2021-03-10 | 5035100 | 2014 | HONDA | CR-V LX SPORT U | 38 T | | N | \$13,351.36 |
| 2021-03-11 | 5286757 | 2016 | SUBARU | OUTBACK 2.5I LI | 26 T | | N | \$20,748.79 |
| 2021-03-13 | 5260524 | 2013 | GMC | TERRAIN SLT-2 S | 25 T | | N | \$11,013.00 |
| 2021-03-13 | 5023252 | 2019 | HONDA | CR-V EX SPORT U | 57 T | | N | \$23,422.03 |
| 2021-03-18 | 5560328 | 2015 | SUBARU | FORESTER 2.5I P | 42 T | | N | \$16,035.00 |
| 2021-03-20 | | | | | | | | \$12,045.71 |
| 2021-03-22 | 5166683 | 2017 | MAZDA | CX-5 GRAND TOUR | 42 T | | N | \$19,361.56 |
| 2021-03-23 | 5328570 | 2010 | MAZDA | CX-7 I SPORT SU | 40 T | | N | \$6,044.58 |
| 2021-03-23 | 5004545 | 2015 | HONDA | PILOT LX | 0 T | | N | \$16,451.00 |
| 2021-03-26 | 3438715B | 2020 | SUBARU | ASCENT LIMITED | 35 | | N | \$39,277.00 |
| 2021-03-27 | 5141932 | 2020 | SUBARU | OUTBACK | 43 T | | N | \$33,361.00 |
| 2021-03-31 | 5A50229 | 2006 | FORD | FREESTYLE LIMIT | 4 T | | N | \$5,792.03 |
| 2021-03-31 | | | | | | | | \$27,449.00 |
| 2021-04-01 | 5250173 | 2019 | NISSAN | ROGUE SV | 40 T | | N | \$19,351.00 |
| 2021-04-03 | 5408333B | 2015 | SUBARU | FORESTER 2.5I T | 11 T | | N | \$18,895.00 |
| 2021-04-03 | 5073399B | 2018 | HYUNDAI | KONA SEL/TECH | 4 T | | N | \$17,750.85 |
| 2021-04-05 | 5E62355 | 2018 | FORD | F150 SUPERCREW | 64 T | | N | \$42,458.00 |
| 2021-04-08 | 5420899 | 2010 | FORD | FUSION SPORT SE | 39 T | | N | \$5,118.00 |
| 2021-04-08 | 5295499 | 2018 | SUBARU | OUTBACK 2.5I PR | 31 T | | N | \$25,231.95 |
| 2021-04-09 | 5817124 | 2017 | NISSAN | VERSA SV SEDAN | 10 T | | N | \$8,850.66 |
| 2021-04-10 | 5437134 | 2016 | SUBARU | FORESTER 2 | 10 T | | N | \$17,984.00 |
| 2021-04-10 | 3004935 | 2018 | VOLVO | S90 T5 | 0 | | N | \$29,498.00 |
| 2021-04-12 | 5056384H | 2017 | SUBARU | LEGACY 2.5I LIM | 13 T | | N | \$19,347.00 |
| 2021-04-13 | 5741433 | 1999 | JEEP | GRAND CHEROKEE | 18 T | | N | \$5,829.58 |
| 2021-04-15 | 3187258B | 2020 | SUBARU | OUTBACK LIMITED | 55 | | N | \$31,349.00 |
| 2021-04-16 | | | | | | | | \$28,468.58 |
| 2021-04-17 | 5434068 | 2020 | SUBARU | ASCENT LIMITED | 42 T | | N | \$40,415.00 |
| 2021-04-19 | 5632596 | 2017 | JEEP | WRANGLER UNLIMI | 28 T | | N | \$34,195.33 |
| 2021-04-19 | | | | | | | | \$14,456.22 |
| 2021-04-21 | 5063938 | 2015 | HYUNDAI | SONATA SPORT/LI | 52 T | | N | \$12,734.00 |
| 2021-04-22 | 5838649 | 2015 | SUBARU | FORESTER 2.5I T | 30 T | | N | \$16,929.00 |
| 2021-04-22 | 3A80076A | 2018 | FORD | F150 SUPER CAB | 6 | | N | \$38,984.00 |
| 2021-04-24 | 5024587 | 2009 | KIA | BORREGO LIMITED | 45 T | | N | \$5,833.07 |
| 2021-04-25 | 5858460D | 2017 | TOYOTA | SIENNA LE | 33 T | | N | \$24,532.40 |
| 2021-04-27 | 5019680 | 2014 | ACURA | MDX SPORT UTILI | 101 T | | N | \$18,995.00 |
| 2021-04-28 | 5169051 | 2016 | MASERATI | GHIBLI S SEDAN | 46 T | | N | \$31,421.77 |
| 2021-04-28 | 5439609 | 2019 | SUBARU | FORESTER PREMIU | 1 T | | N | \$30,435.57 |
| 2021-04-30 | 5345979 | 2015 | SUBARU | OUTBACK | 41 T | | N | \$20,983.40 |
| 2021-05-01 | 5572846 | 2017 | SUBARU | FORESTER 2.5I T | 43 T | | N | \$26,413.00 |
| 2021-05-05 | 5397673 | 2015 | TOYOTA | RAV4 XLE SPORT | 44 T | | N | \$17,743.13 |
| 2021-05-05 | | | | | | | | \$9,818.00 |
| 2021-05-07 | 5127075 | 2008 | CHEVROLET | CORVETTE COUPE | 15 T | | N | \$26,448.00 |
| 2021-05-07 | | | | | | | | \$23,119.00 |
| 2021-05-08 | | | | | | | | \$6,500.00 |
| 2021-05-10 | 5028989 | 2017 | HYUNDAI | SANTA FE SPORT | 55 T | | N | \$20,418.00 |
| 2021-05-13 | 5231972 | 2014 | FORD | FUSION SE SEDAN | 45 T | | N | \$13,804.76 |
| 2021-05-15 | 5349771 | 2018 | SUBARU | OUTBACK 2.5I WA | 19 T | | N | \$25,487.50 |
| 2021-05-18 | 5516396 | 2019 | DODGE | GRAND CARAVAN P | 57 T | | N | \$20,447.00 |

Run by: Dalton Plattner

Owned 200 transactions 10-2

5 - Ocala Volvo Subaru

01/01/2021 - 10/26/2021

| Selling Price | Front Gross | Finance Gross | Salesperson | Desk Manager | Finance Manager | O/U Allowance |
|---------------|-------------|---------------|--------------------|----------------|-----------------|---------------|
| \$14,950.00 | \$796.21 | \$2,486.04 | CHRISTOPHER BEALER | ROBERT EVERETT | JIM ROBERTS | 1000 |
| \$8,071.76 | \$2,802.26 | \$791.99 | GREGORY CARLEW | ROBERT EVERETT | JIM ROBERTS | 800 |
| \$9,539.36 | \$2,620.45 | \$0.00 | MATTHEW SCHEIN | CHRIS HYLAND | JIM ROBERTS | 500 |
| \$16,686.79 | \$687.49 | \$2,538.32 | TIMOTHY GRAY | ROBERT EVERETT | GARY STEVENSON | 1025.88 |
| \$7,550.00 | \$1,737.06 | \$475.45 | MICHAEL SIMPSON | ROLANDO ROSADO | JIM ROBERTS | 0 |
| \$21,059.03 | \$1,694.08 | \$3,200.99 | MATTHEW SCHEIN | ROBERT EVERETT | GARY STEVENSON | 1500 |
| \$13,272.00 | \$2,724.85 | \$2,172.50 | SCOTT MAUCK | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$12,045.71 | \$1,009.27 | \$1,093.98 | MATTHEW SCHEIN | ROBERT EVERETT | GARY STEVENSON | -650 |
| \$19,361.56 | \$1,232.69 | \$395.34 | TIMOTHY GRAY | ROBERT EVERETT | GARY STEVENSON | 671.13 |
| \$5,033.58 | \$1,352.46 | \$0.00 | WAYNE HARRIS | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$12,988.00 | \$3,743.02 | \$435.11 | BRENT MCBRIDE | CHRIS HYLAND | GARY STEVENSON | 0 |
| \$36,950.00 | \$2,089.98 | \$790.00 | TIMOTHY GRAY | ROBERT EVERETT | GARY STEVENSON | 1000 |
| \$32,482.00 | \$17.05 | \$200.00 | ALYSSA CAIN | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$5,011.18 | \$3,392.03 | \$0.00 | MICHAEL SIMPSON | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$26,850.00 | \$1,513.23 | \$0.00 | WAYNE HARRIS | ROLANDO ROSADO | GARY STEVENSON | -775 |
| \$19,351.00 | \$156.96 | \$150.00 | HOUSE | ROLANDO ROSADO | GARY STEVENSON | -3200 |
| \$18,895.00 | \$2,406.00 | \$329.28 | ALYSSA CAIN | GARY STEVENSON | GARY STEVENSON | 0 |
| \$15,882.85 | \$1,376.85 | \$1,449.19 | ALYSSA CAIN | ROBERT EVERETT | GARY STEVENSON | 1000 |
| \$38,995.00 | \$5,300.30 | \$3,727.30 | BRENT MCBRIDE | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$3,950.00 | \$1,733.84 | \$0.00 | GREGORY CARLEW | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$23,847.95 | (\$168.29) | \$1,152.00 | BRENT MCBRIDE | ROBERT EVERETT | GARY STEVENSON | -1000 |
| \$8,850.66 | \$955.91 | \$0.00 | WAYNE HARRIS | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$17,984.00 | \$1,591.59 | \$1,701.59 | HOUSE | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$29,498.00 | (\$701.57) | \$1,297.08 | ALYSSA CAIN | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$15,884.00 | (\$22.00) | \$1,309.17 | TIMOTHY GRAY | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$5,829.58 | \$2,682.08 | \$0.00 | WAYNE HARRIS | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$30,181.00 | \$871.05 | \$1,111.79 | GREGORY CARLEW | ROBERT EVERETT | GARY STEVENSON | 1000 |
| \$27,869.58 | (\$714.66) | \$1,440.70 | MATTHEW SCHEIN | CHRIS HYLAND | GARY STEVENSON | 0 |
| \$36,950.00 | \$4,343.90 | \$0.00 | MATTHEW SCHEIN | ROBERT EVERETT | GARY STEVENSON | 1000 |
| \$30,732.33 | \$2,258.83 | \$0.00 | MATTHEW SCHEIN | CHRIS HYLAND | ROLANDO ROSADO | 0 |
| \$13,072.22 | \$758.12 | \$0.00 | GREGORY CARLEW | CHRIS HYLAND | | 0 |
| \$11,350.00 | \$528.70 | \$599.58 | BRENT MCBRIDE | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$14,950.00 | \$2,852.05 | \$1,535.00 | SCOTT MAUCK | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$38,984.00 | \$4,010.38 | \$1,209.07 | GREGORY CARLEW | ROBERT EVERETT | GARY STEVENSON | 4590.53 |
| \$4,449.07 | \$2,058.07 | \$0.00 | ALYSSA CAIN | ROBERT EVERETT | | 0 |
| \$22,664.40 | \$2,507.40 | \$774.46 | MATTHEW SCHEIN | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$18,995.00 | \$2,280.76 | \$804.51 | ALYSSA CAIN | ROBERT EVERETT | GARY STEVENSON | -835.29 |
| \$27,958.77 | \$2,075.27 | \$0.00 | BRENT MCBRIDE | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$29,051.57 | \$3,304.81 | \$990.00 | ALYSSA CAIN | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$17,405.40 | \$2,085.08 | \$1,535.00 | ALYSSA CAIN | ROBERT EVERETT | GARY STEVENSON | -237.74 |
| \$22,950.00 | \$3,478.83 | \$1,368.60 | WAYNE HARRIS | CHRIS HYLAND | GARY STEVENSON | 729.83 |
| \$16,359.13 | \$1,888.11 | \$563.10 | WAYNE HARRIS | ROBERT EVERETT | GARY STEVENSON | 1000 |
| \$7,950.00 | \$2,648.67 | \$0.00 | BRENT MCBRIDE | CHRIS HYLAND | GARY STEVENSON | 0 |
| \$24,580.00 | \$4,304.00 | \$350.00 | GREGORY CARLEW | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$23,119.00 | \$62.50 | \$787.42 | SARAH WARNER | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$5,116.00 | \$2,900.00 | \$781.27 | TIMOTHY GRAY | CHRIS HYLAND | GARY STEVENSON | 0 |
| \$18,550.00 | \$5,885.48 | \$657.55 | RAYMOND WATKINS | ROLANDO ROSADO | GARY STEVENSON | 3000 |
| \$13,120.76 | \$2,337.86 | \$0.00 | MICHAEL SIMPSON | ROBERT EVERETT | | 0 |
| \$24,568.63 | \$2,043.87 | \$200.00 | SARAH WARNER | ROBERT EVERETT | | 0 |
| \$16,984.00 | \$3,003.00 | \$1,525.75 | BRENT MCBRIDE | CHRIS HYLAND | GARY STEVENSON | 0 |

Trade ACV Trade Allowance

| | |
|-------------|-------------|
| \$8,000.00 | \$7,000.00 |
| \$1,300.00 | \$500.00 |
| \$2,500.00 | \$2,000.00 |
| \$10,000.00 | \$8,974.12 |
| \$0.00 | \$0.00 |
| \$10,000.00 | \$8,500.00 |
| \$0.00 | \$0.00 |
| \$1,000.00 | \$1,650.00 |
| \$14,500.00 | \$13,828.87 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$30,600.00 | \$29,600.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$2,500.00 | \$3,275.00 |
| \$3,300.00 | \$6,500.00 |
| \$0.00 | \$0.00 |
| \$2,500.00 | \$1,500.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$2,000.00 | \$3,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$10,000.00 | \$10,000.00 |
| \$0.00 | \$0.00 |
| \$19,600.00 | \$18,600.00 |
| \$0.00 | \$0.00 |
| \$5,500.00 | \$4,500.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$21,000.00 | \$16,409.47 |
| \$0.00 | \$0.00 |
| \$12,000.00 | \$12,000.00 |
| \$6,000.00 | \$6,835.29 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$2,800.00 | \$3,037.74 |
| \$4,000.00 | \$3,270.17 |
| \$6,000.00 | \$5,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$11,000.00 | \$8,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |

| Sale date | Stock # | Year | Make | Model | Days in Stock | Acq. Source | CPO | Advertised Price |
|------------|----------|------|------------|-----------------|---------------|-------------|-----|------------------|
| 2021-05-19 | 5110206 | 2018 | HONDA | ODYSSEY EX-L W/ | 51 T | | N | \$33,447.00 |
| 2021-05-23 | 3439355D | 2020 | SUBARU | ASCENT LIMITED | 13 A | | N | \$39,435.00 |
| 2021-05-23 | 5159931 | 2018 | TOYOTA | TACOMA DBL CAB/ | 27 T | | N | \$37,845.25 |
| 2021-05-25 | 5579363 | 2018 | SUBARU | FORESTER 2.5I | 25 T | | N | \$28,444.03 |
| 2021-05-26 | 5710161 | 2018 | SUBARU | IMPREZA | 57 T | | N | \$19,671.00 |
| 2021-05-27 | 3167308D | 2017 | CHEVROLET | COLORADO | 1 | | N | \$28,162.00 |
| 2021-05-27 | 5B41441 | 2019 | FORD | EXPLORER LIMITE | 41 T | | N | \$30,447.00 |
| 2021-05-29 | 5210978 | 2018 | HONDA | CIVIC EX-L W/NA | 41 T | | N | \$25,947.00 |
| 2021-05-31 | 5227955 | 2017 | SUBARU | OUTBACK | 54 T | | N | \$24,947.00 |
| 2021-06-02 | 5323433 | 2018 | SUBARU | OUTBACK 2.5I PR | 21 T | | N | \$26,133.00 |
| 2021-06-05 | 5488866B | 2019 | SUBARU | FORESTER SPORT | 37 T | | N | \$25,947.00 |
| 2021-06-07 | 5365554 | 2019 | NISSAN | MAXIMA SR SEDAN | 27 T | | N | \$23,263.00 |
| 2021-06-11 | 5033548 | 2011 | HONDA | ODYSSEY EX MINI | 55 T | | N | \$8,851.00 |
| 2021-06-12 | 3427083F | 2017 | SUBARU | FORESTER 2.5I P | 45 | | N | \$25,995.00 |
| 2021-06-12 | 5439838 | 2016 | SUBARU | FORESTER | 49 P | | N | \$18,697.00 |
| 2021-06-12 | 5145110 | 2019 | VOLKSWAGEN | TIGUAN 2.0T SE | 34 T | | N | \$25,947.00 |
| 2021-06-13 | 5037029 | 2017 | VOLVO | V60 CROSS COUNT | 17 T | | N | \$22,000.00 |
| 2021-06-13 | 5576670 | 2015 | SUBARU | FORESTER 2.5I P | 30 T | | N | \$11,151.00 |
| 2021-06-14 | 5263474 | 2014 | FORD | MUSTANG V6 | 16 T | | N | \$17,363.00 |
| 2021-06-14 | 5426957 | 2017 | HYUNDAI | SAANTA FE SPORT | 73 T | | N | \$19,697.00 |
| 2021-06-16 | 5039229 | 2011 | MITSUBISHI | LANCER ES/ES SP | 10 T | | N | \$5,776.46 |
| 2021-06-16 | 5212372 | 2017 | CADILLAC | CTS LUXURY | 23 | | N | \$33,963.00 |
| 2021-06-21 | 3675947D | 2017 | LAND ROVER | DISCOVERY SPORT | 6 | | N | \$29,898.00 |
| 2021-06-22 | 5519268 | 2016 | SUBARU | FORESTER | 62 T | | N | \$16,542.48 |
| 2021-06-24 | 5006586B | 2018 | HONDA | CR-V EX-L W/NAV | 56 T | | N | \$26,218.00 |
| 2021-06-25 | 3090479 | 2018 | VOLVO | XC60 T5 MOMENTU | 0 | | N | \$27,689.00 |
| 2021-06-26 | 5349525 | 2005 | SUBARU | OUTBACK 2.5 XT | 12 T | | N | \$6,368.00 |
| 2021-06-26 | 5042862 | 2007 | TOYOTA | TACOMA DOUBLE C | 40 T | | N | \$14,282.53 |
| 2021-06-26 | 5465810 | 2012 | MINI | COUPE COOPER S | 46 T | | N | \$10,168.00 |
| 2021-06-27 | 2244870 | 2020 | SUBARU | OUTBACK LIMITED | 239 | | N | \$37,422.54 |
| 2021-06-28 | 5162438A | 2019 | FORD | FUSION SE SEDAN | 14 T | | N | \$22,732.00 |
| 2021-06-30 | 5589962 | 2009 | DODGE | JOURNEY SXT | 21 T | | N | \$4,818.31 |
| 2021-06-30 | 5L52827 | 2019 | BMW | X5 XDRIVE40I SP | 12 T | | N | \$59,354.00 |
| 2021-06-30 | 5010635 | 2004 | LEXUS | RX 330 SPORT UT | 2 T | | N | \$7,634.00 |
| 2021-07-03 | 5437268C | 2017 | SUBARU | OUTBACK 2.5I LI | 53 T | | N | \$24,700.18 |
| 2021-07-05 | 5478516 | 2019 | SUBARU | FORESTER | 39 T | | N | \$31,368.00 |
| 2021-07-05 | 5095776 | 2010 | HYUNDAI | GENESIS 3.8 SED | 25 T | | N | \$9,453.82 |
| 2021-07-07 | 5D49566C | 2018 | FORD | F150 SUPERCREW | -15 T | | N | \$40,000.00 |
| 2021-07-07 | 2401028 | 2021 | SUBARU | ASCENT | 249 | | N | \$43,015.96 |
| 2021-07-08 | 5458622 | 2021 | SUBARU | FORESTER | 50 T | | N | \$31,747.00 |
| 2021-07-09 | 5E13625 | 2016 | FORD | F150 SUPERCREW | 36 T | | N | \$32,568.00 |
| 2021-07-10 | 5230806 | 2012 | SUBARU | IMPREZA 2.0I PR | 44 T | | N | \$8,668.00 |
| 2021-07-12 | 3B21645 | 2020 | FORD | F150 SUPERCREW | 75 | | N | \$50,197.00 |
| 2021-07-12 | 5296063 | 2011 | MINI | COOPER S | 14 T | | N | \$8,700.00 |
| 2021-07-13 | 5349803A | 2020 | MASERATI | Ghibli | 37 T | | N | \$51,000.00 |
| 2021-07-16 | 2129322 | 2021 | SUBARU | OUTBACK LIMITED | 249 A | | N | \$32,784.00 |
| 2021-07-16 | 5045238 | 2005 | CHRYSLER | CROSSFIRE ROADS | 25 T | | N | \$9,051.90 |
| 2021-07-17 | 3331331A | 2019 | SUBARU | OUTBACK 2.5I LI | 31 | | N | \$29,084.00 |
| 2021-07-18 | 5475782 | 2014 | SUBARU | FORESTER 2.5I L | 51 T | | N | \$13,246.00 |
| 2021-07-21 | 5008677 | 2011 | HONDA | RIDGELINE RT PI | 33 T | | N | \$10,954.87 |

Owned 200 transactions 10-2

5 - Ocala Volvo Subaru

01/01/2021 - 10/26/2021

| Selling Price | Front Gross | Finance Gross | Salesperson | Desk Manager | Finance Manager | O/U Allowance |
|---------------|--------------|---------------|-----------------|-----------------|-----------------|---------------|
| \$29,984.00 | \$3,228.77 | \$1,157.02 | ALYSSA CAIN | CHRIS HYLAND | | 0 |
| \$35,972.00 | (\$665.00) | \$3,427.19 | WAYNE HARRIS | ROBERT EVERETT | JIM ROBERTS | 3600 |
| \$34,382.25 | \$1,932.00 | \$0.00 | BRENT MCBRIDE | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$24,866.03 | \$5,753.48 | \$0.00 | BRENT MCBRIDE | CHRIS HYLAND | GARY STEVENSON | 2300 |
| \$18,076.00 | \$1,402.99 | \$1,546.48 | WAYNE HARRIS | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$24,699.00 | \$1,624.02 | \$1,367.66 | SCOTT MAUCK | ROBERT EVERETT | GARY STEVENSON | 361.02 |
| \$26,984.00 | \$3,231.10 | \$1,108.70 | SCOTT MAUCK | ROBERT EVERETT | GARY STEVENSON | 450 |
| \$24,352.00 | \$3,363.93 | \$2,628.33 | MICHAEL SIMPSON | ROBERT EVERETT | JIM ROBERTS | 1900 |
| \$24,947.00 | \$1,828.72 | \$1,157.61 | SARAH WARNER | ROBERT EVERETT | GARY STEVENSON | 2300 |
| \$24,538.00 | \$3,177.67 | \$1,746.90 | RAYMOND WATKINS | ROBERT EVERETT | JIM ROBERTS | 1000 |
| \$22,484.00 | \$2,328.00 | \$730.79 | SCOTT MAUCK | ROLANDO ROSADO | GARY STEVENSON | 1300 |
| \$21,668.00 | \$1,696.14 | \$1,531.78 | TIMOTHY GRAY | ROBERT EVERETT | JIM ROBERTS | 150 |
| \$5,984.00 | \$2,209.87 | \$0.00 | BRENT MCBRIDE | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$25,995.00 | \$5,172.31 | \$1,518.37 | MATTHEW SCHEIN | ROBERT EVERETT | JIM ROBERTS | 2500 |
| \$17,102.00 | \$2,423.00 | \$2,356.62 | MATTHEW SCHEIN | ROLANDO ROSADO | JIM ROBERTS | 925 |
| \$24,352.00 | \$2,179.00 | \$1,744.94 | HOUSE | ROLANDO ROSADO | JIM ROBERTS | 1000 |
| \$22,000.00 | \$1,745.87 | \$200.00 | HOUSE | ROLANDO ROSADO | JIM ROBERTS | 0 |
| \$8,984.00 | \$522.47 | \$0.00 | TIMOTHY GRAY | ROLANDO ROSADO | JIM ROBERTS | 0 |
| \$15,495.00 | \$4,229.11 | \$690.32 | MATTHEW SCHEIN | ROLANDO ROSADO | GARY STEVENSON | 1300 |
| \$18,102.00 | \$674.00 | \$3,199.02 | BRENT MCBRIDE | ROLANDO ROSADO | JIM ROBERTS | 525 |
| \$5,010.46 | (\$107.54) | \$766.00 | RAYMOND WATKINS | ROLANDO ROSADO | JIM ROBERTS | 0 |
| \$30,984.00 | \$4,944.00 | \$0.00 | WAYNE HARRIS | CHRIS HYLAND | JIM ROBERTS | 0 |
| \$26,435.00 | (\$626.00) | \$1,907.70 | SCOTT MAUCK | ROBERT EVERETT | GARY STEVENSON | 1000 |
| \$16,542.48 | \$2,073.48 | \$100.00 | SCOTT MAUCK | GARY STEVENSON | GARY STEVENSON | 0 |
| \$23,234.00 | \$224.00 | \$1,535.00 | TIMOTHY GRAY | CHRIS HYLAND | GARY STEVENSON | 3000 |
| \$27,689.00 | (\$62.50) | \$551.83 | MICHAEL SIMPSON | CHRIS HYLAND | JIM ROBERTS | 0 |
| \$6,368.00 | (\$404.14) | \$0.00 | SCOTT MAUCK | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$14,282.53 | \$1,197.64 | \$415.07 | RAYMOND WATKINS | ROBERT EVERETT | GARY STEVENSON | 1000 |
| \$8,784.00 | \$1,840.73 | \$210.19 | TIMOTHY GRAY | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$37,422.54 | \$5,345.09 | \$0.00 | SCOTT MAUCK | ROBERT EVERETT | GARY STEVENSON | 2200 |
| \$22,732.00 | \$434.88 | \$200.00 | TIMOTHY GRAY | | | -500 |
| \$2,950.31 | \$374.31 | \$661.28 | GREGORY CARLEW | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$59,354.00 | \$2,078.79 | \$1,160.20 | GREGORY CARLEW | ROBERT EVERETT | GARY STEVENSON | 410 |
| \$6,250.00 | \$1,965.00 | \$0.00 | WAYNE HARRIS | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$24,700.18 | (\$1,288.82) | \$0.00 | TIMOTHY GRAY | ROBERT EVERETT | GARY STEVENSON | 2000 |
| \$31,368.00 | (\$530.78) | \$1,428.94 | TIMOTHY GRAY | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$8,069.82 | \$591.09 | \$0.00 | WAYNE HARRIS | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$40,000.00 | (\$8,569.00) | \$2,662.00 | CALEB JOHNSON | ROBERT EVERETT | JIM ROBERTS | 400 |
| \$43,015.96 | \$3,274.51 | \$2,463.05 | CALEB JOHNSON | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$28,284.00 | (\$547.00) | \$0.00 | GREGORY CARLEW | | GARY STEVENSON | 1500 |
| \$32,568.00 | \$1,519.00 | \$2,091.35 | MICHAEL SIMPSON | ROBERT EVERETT | GARY STEVENSON | 1600 |
| \$6,884.00 | \$660.05 | \$0.00 | CALEB JOHNSON | ROLANDO ROSADO | GARY STEVENSON | 0 |
| \$50,197.00 | \$1,126.50 | \$2,145.00 | SCOTT MAUCK | ROBERT EVERETT | GARY STEVENSON | 1000 |
| \$8,700.00 | \$1,269.07 | \$0.00 | CALEB JOHNSON | ROBERT EVERETT | GARY STEVENSON | 0 |
| \$51,000.00 | \$2,731.00 | \$2,754.08 | TIMOTHY GRAY | JEFFERY JOHNSON | GARY STEVENSON | 0 |
| \$32,784.00 | (\$232.28) | \$200.00 | WAYNE HARRIS | JEFFERY JOHNSON | GARY STEVENSON | 700 |
| \$7,667.90 | \$2,645.40 | \$0.00 | CALEB JOHNSON | JEFFERY JOHNSON | GARY STEVENSON | 0 |
| \$29,084.00 | (\$776.45) | \$1,125.00 | TIMOTHY GRAY | JEFFERY JOHNSON | JIM ROBERTS | 1000 |
| \$13,246.00 | (\$307.86) | \$322.40 | WAYNE HARRIS | JEFFERY JOHNSON | JIM ROBERTS | 0 |
| \$9,086.87 | \$331.80 | \$0.00 | TIMOTHY GRAY | JEFFERY JOHNSON | GARY STEVENSON | 0 |

Trade ACV Trade Allowance

| | |
|-------------|-------------|
| \$0.00 | \$0.00 |
| \$26,600.00 | \$23,000.00 |
| \$0.00 | \$0.00 |
| \$30,300.00 | \$28,000.00 |
| \$0.00 | \$0.00 |
| \$3,500.00 | \$3,138.98 |
| \$4,100.00 | \$3,650.00 |
| \$13,400.00 | \$11,500.00 |
| \$43,300.00 | \$41,000.00 |
| \$4,500.00 | \$3,500.00 |
| \$3,000.00 | \$1,700.00 |
| \$7,150.00 | \$7,000.00 |
| \$0.00 | \$0.00 |
| \$20,000.00 | \$17,500.00 |
| \$2,925.00 | \$2,000.00 |
| \$12,000.00 | \$11,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$5,300.00 | \$4,000.00 |
| \$1,725.00 | \$1,200.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$5,000.00 | \$4,000.00 |
| \$0.00 | \$0.00 |
| \$13,000.00 | \$10,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$24,000.00 | \$23,000.00 |
| \$0.00 | \$0.00 |
| \$20,200.00 | \$18,000.00 |
| \$10,000.00 | \$10,500.00 |
| \$500.00 | \$500.00 |
| \$19,800.00 | \$19,390.00 |
| \$0.00 | \$0.00 |
| \$9,000.00 | \$7,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$29,400.00 | \$29,000.00 |
| \$0.00 | \$0.00 |
| \$2,500.00 | \$1,000.00 |
| \$22,600.00 | \$21,000.00 |
| \$0.00 | \$0.00 |
| \$1,500.00 | \$500.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$23,800.00 | \$23,100.00 |
| \$0.00 | \$0.00 |
| \$8,000.00 | \$7,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |

Reowned 200 transactions 10-2

5 - Ocala Volvo Subaru

01/01/2021 - 10/26/2021

| Sale date | Stock # | Year | Make | Model | Days in Stock | Acq. Source | CPO | Advertised Price |
|------------|----------|------|--------------|-----------------|---------------|-------------|-----|------------------|
| 2021-07-27 | 2488566 | 2021 | VOLVO | XC40 T5 R-DESIG | 217 | | N | \$42,339.35 |
| 2021-07-27 | 5511912 | 2017 | NISSAN | TITAN XD CREW C | 27 T | | N | \$39,768.00 |
| 2021-07-29 | 5091238 | 2018 | VOLVO | XC60 | 76 T | | N | \$37,984.00 |
| 2021-08-01 | 5019519 | 2013 | SUBARU | LEGACY 2.5 | 42 T | | N | \$15,168.00 |
| 2021-08-02 | 5213431 | 2017 | NISSAN | SENTRA S/SV/SR/ | 13 T | | N | \$14,651.00 |
| 2021-08-02 | 5010885 | 2014 | AUDI | Q7 3.0T PREMIUM | 53 T | | N | \$25,180.42 |
| 2021-08-03 | 5525313 | 2012 | NISSAN | SENTRA SEDAN 4D | 6 T | | N | \$5,714.80 |
| 2021-08-07 | 2129223 | 2021 | SUBARU | OUTBACK LIMITED | 271 | | N | \$32,748.00 |
| 2021-08-09 | 5904549 | 2016 | VOLVO | XC60 T5 PREMIER | 45 T | | N | \$23,533.03 |
| 2021-08-11 | 5316553 | 2016 | SUBARU | OUTBACK 2.5I LI | 25 T | | N | \$25,963.65 |
| 2021-08-12 | 2410720 | 2021 | SUBARU | FORESTER TOURIN | 282 | | N | \$33,268.00 |
| 2021-08-14 | 5E42828 | 2015 | FORD | F150 SUPER CAB | 57 T | | N | \$25,624.06 |
| 2021-08-15 | 5506111 | 2012 | TOYOTA | YARIS LE HATCHB | 64 T | | N | \$4,647.62 |
| 2021-08-19 | 2245520 | 2020 | SUBARU | CROSSTREK PREMI | 517 | | N | \$27,075.90 |
| 2021-08-19 | 5013338 | 2014 | HONDA | ACCORD LX-S COU | 55 T | | N | \$18,363.00 |
| 2021-08-21 | 5307708 | 2020 | VOLVO | XC40 | 17 T | | N | \$39,734.00 |
| 2021-08-21 | 5803570 | 2017 | TOYOTA | COROLLA LE SEDA | 57 T | | N | \$20,722.00 |
| 2021-08-24 | 5620281 | 2017 | JEEP | GRAND CHEROKEE | 46 T | | N | \$26,446.00 |
| 2021-08-25 | 5406895D | 2019 | SUBARU | FORESTER PREMIU | 15 T | | N | \$29,858.00 |
| 2021-08-25 | 5838635 | 2018 | SUBARU | WRX | 0 | | N | \$18,732.04 |
| 2021-08-28 | 5418027A | 2015 | MERCEDES-BEN | GLK-CLASS GLK 3 | -11 T | | N | \$24,578.35 |
| 2021-08-29 | 5260255 | 2016 | SUBARU | OUTBACK 2.5I LI | 62 T | | N | \$23,599.00 |
| 2021-09-02 | 5012944 | 2010 | VOLKSWAGEN | EOS KOMFORT HAR | 11 T | | N | \$8,901.90 |
| 2021-09-04 | 5021400 | 2019 | MITSUBISHI | ECLIPSE CROSS S | 21 T | | N | \$24,547.50 |
| 2021-09-04 | 5534641 | 2013 | FIAT | 500 ABARTH | 11 T | | N | \$11,468.00 |
| 2021-09-11 | 5610046 | 2013 | NISSAN | PATHFINDER S/SV | 21 T | | N | \$14,781.30 |
| 2021-09-13 | 5A40636 | 2007 | FORD | F150 SUPER CAB | 9 T | | N | \$8,116.80 |
| 2021-09-16 | 5424146 | 2021 | SUBARU | ASCENT | 58 T | | N | \$50,487.00 |
| 2021-09-17 | 5029513 | 2015 | HONDA | CIVIC EX SEDAN | 4 T | | N | \$10,879.00 |
| 2021-09-18 | 5562185 | 2015 | SUBARU | FORESTER | 7 T | | N | \$18,397.55 |
| 2021-09-18 | 5311148A | 2019 | SUBARU | OUTBACK 2.5I PR | -9 T | | N | \$33,459.00 |
| 2021-09-18 | 3148245E | 2020 | SUBARU | OUTBACK LIMITED | -6 | | N | \$35,962.00 |
| 2021-09-23 | 5225878 | 2019 | SUBARU | OUTBACK 2.5I LI | 6 | | N | \$27,423.62 |
| 2021-09-25 | 5064058 | 2013 | HONDA | ODYSSEY TOUR/TO | 11 T | | N | \$16,884.00 |
| 2021-09-28 | 5251319 | 2013 | JEEP | COMPASS LATITUD | 31 T | | N | \$14,268.00 |
| 2021-09-30 | 5D32222 | 2003 | JAGUAR | X-TYPE 2.5L SED | 12 T | | N | \$5,791.08 |
| 2021-10-05 | 5548103A | 2020 | SUBARU | FORESTER TOURIN | 50 T | | N | \$37,547.00 |
| 2021-10-07 | 5X35266 | 2009 | MINI | CLUBMAN COOPER | 49 T | | N | \$6,868.00 |
| 2021-10-08 | 5015803E | 2018 | HYUNDAI | ELANTRA GT HATC | 51 T | | N | \$19,434.00 |
| 2021-10-09 | 2245821 | 2020 | SUBARU | OUTBACK LIMITED | 343 | | N | \$37,354.00 |
| 2021-10-09 | 3447723B | 2020 | SUBARU | ASCENT TOURING | -9 | | N | \$46,755.01 |
| 2021-10-11 | 2129412 | 2021 | SUBARU | OUTBACK LIMITED | 336 | | N | \$37,034.00 |
| 2021-10-12 | 5101088 | 2020 | SUBARU | OUTBACK TOURING | 15 T | | N | \$40,847.00 |
| 2021-10-13 | 5200577 | 2009 | PONTIAC | TORRENT SPORT U | 25 T | | N | \$5,664.44 |
| 2021-10-18 | 5212065 | 2021 | SUBARU | OUTBACK LIMITED | 18 F | | N | \$41,484.00 |
| 2021-10-18 | 5311396 | 2019 | SUBARU | OUTBACK 2. | 10 T | | N | \$43,929.11 |
| 2021-10-20 | 5L21914B | 2018 | LINCOLN | MKX PREMIERE SP | -5 T | | N | \$26,645.45 |
| 2021-10-20 | 5462798 | 2020 | SUBARU | FORESTER TOURIN | 53 T | | N | \$39,958.08 |
| 2021-10-20 | 5065227 | 2011 | HYUNDAI | GENESIS COUPE 3 | 26 T | | N | \$10,990.00 |
| 2021-10-21 | 5078956 | 2011 | TOYOTA | RAV4 SPORT UTIL | 51 T | | N | \$12,984.00 |

Run by: Dalton Plattner

| Selling Price | Front Gross | Finance Gross | Salesperson | Desk Manager | Finance Manager | O/U Allowance |
|---------------|--------------|---------------|-----------------|------------------|------------------|---------------|
| \$42,339.35 | (\$1,497.65) | \$934.00 | WAYNE HARRIS | JEFFERY JOHNSON | GARY STEVENSON | 0 |
| \$39,768.00 | \$2,185.15 | \$3,547.30 | WAYNE HARRIS | JEFFERY JOHNSON | GARY STEVENSON | 2000 |
| \$37,984.00 | \$2,069.36 | \$0.00 | CALEB JOHNSON | JEFFERY JOHNSON | GARY STEVENSON | 1000 |
| \$15,168.00 | \$2,721.32 | \$837.54 | TIMOTHY GRAY | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$14,651.00 | (\$1,909.23) | \$1,942.54 | TIMOTHY GRAY | JEFFERY JOHNSON | GARY STEVENSON | 0 |
| \$23,480.42 | \$967.13 | \$0.00 | GREGORY CARLEW | JEFFERY JOHNSON | JIM ROBERTS | 0 |
| \$5,714.80 | \$1,147.75 | \$0.00 | WAYNE HARRIS | JEFFERY JOHNSON | GARY STEVENSON | 0 |
| \$30,964.00 | (\$34.14) | \$0.00 | WAYNE HARRIS | JEFFERY JOHNSON | GARY STEVENSON | 0 |
| \$22,049.03 | \$2,594.03 | \$0.00 | WAYNE HARRIS | JEFFERY JOHNSON | GARY STEVENSON | 1050 |
| \$24,579.65 | \$1,202.22 | \$1,297.43 | GREGORY CARLEW | ROBERT EVERETT | JIM ROBERTS | 0 |
| \$30,884.00 | (\$921.23) | \$0.00 | WAYNE HARRIS | JEFFERY JOHNSON | GARY STEVENSON | 700 |
| \$25,624.06 | \$886.17 | \$1,418.10 | MICHAEL SIMPSON | JEFFERY JOHNSON | JIM ROBERTS | 0 |
| \$4,647.62 | (\$512.24) | \$0.00 | HOUSE | | JIM ROBERTS | 0 |
| \$23,881.90 | \$1,100.65 | \$0.00 | WAYNE HARRIS | | JIM ROBERTS | 500 |
| \$18,363.00 | \$1,186.66 | \$884.76 | HOUSE | | JIM ROBERTS | 0 |
| \$39,734.00 | \$969.61 | \$806.74 | WAYNE HARRIS | | JIM ROBERTS | 0 |
| \$20,722.00 | \$1,158.15 | \$3,228.35 | WAYNE HARRIS | | JIM ROBERTS | 0 |
| \$26,446.00 | \$2,878.00 | \$1,613.77 | MICHAEL SIMPSON | | JIM ROBERTS | 500 |
| \$25,995.00 | \$630.04 | \$0.00 | SAMUEL MCARTHUR | DYLAN NASH | DYLAN NASH | 416.04 |
| \$17,248.04 | \$1,179.00 | \$1,049.07 | MICHAEL SIMPSON | | JIM ROBERTS | 0 |
| \$21,003.35 | \$135.35 | \$0.00 | KYLE BERNHARD | DYLAN NASH | DYLAN NASH | 0 |
| \$22,004.00 | \$830.34 | \$1,033.00 | MICHAEL SIMPSON | | JIM ROBERTS | 0 |
| \$8,901.90 | \$596.39 | \$0.00 | JOSE LOPEZ | JOSH ELIAS | DYLAN NASH | 0 |
| \$24,547.50 | \$1,783.22 | \$2,829.77 | KELVIN STOCKER | JOSH ELIAS | JIM ROBERTS | 2000 |
| \$8,984.00 | \$782.66 | \$0.00 | MARSHALL MESKIN | JOSH ELIAS | JIM ROBERTS | 1082.69 |
| \$14,781.30 | \$489.95 | \$520.08 | KYLE BERNHARD | GEORGIOS KAKAKOS | JIM ROBERTS | 0 |
| \$6,982.80 | \$2,585.30 | \$0.00 | JOSE LOPEZ | JOSH ELIAS | JIM ROBERTS | 0 |
| \$49,995.00 | (\$1,289.45) | \$1,773.00 | WAYNE HARRIS | CEDRIC MCHANNEY | GEORGIOS KAKAKOS | -4000 |
| \$9,884.00 | \$1,697.51 | \$0.00 | JOSE LOPEZ | JOSH ELIAS | GEORGIOS KAKAKOS | 824 |
| \$18,397.55 | \$178.55 | \$960.12 | JOSE LOPEZ | JOSH ELIAS | JIM ROBERTS | 0 |
| \$33,459.00 | \$2,015.00 | \$1,625.00 | JOSE LOPEZ | GEORGIOS KAKAKOS | JIM ROBERTS | 0 |
| \$34,367.00 | (\$82.00) | \$1,913.00 | MARSHALL MESKIN | JOSH ELIAS | JIM ROBERTS | 3000 |
| \$27,423.62 | \$2,863.38 | \$560.00 | JOSE LOPEZ | JOSH ELIAS | GEORGIOS KAKAKOS | 0 |
| \$16,884.00 | \$659.91 | \$819.54 | KELVIN STOCKER | CEDRIC MCHANNEY | JIM ROBERTS | -500 |
| \$14,268.00 | \$1,000.00 | \$745.71 | WAYNE HARRIS | CEDRIC MCHANNEY | JIM ROBERTS | 0 |
| \$3,796.08 | (\$850.52) | \$0.00 | MICHAEL SIMPSON | CEDRIC MCHANNEY | JIM ROBERTS | 0 |
| \$37,547.00 | \$1,830.38 | \$2,143.00 | MARSHALL MESKIN | GEORGIOS KAKAKOS | JIM ROBERTS | 2500 |
| \$5,984.00 | \$745.42 | \$0.00 | KELVIN STOCKER | WILLIAM REILLY | GEORGIOS KAKAKOS | 678.47 |
| \$19,434.00 | (\$2,735.00) | \$446.00 | MASAE BROWN | GEORGIOS KAKAKOS | GEORGIOS KAKAKOS | 0 |
| \$37,354.00 | \$3,347.42 | \$1,209.94 | SAMUEL MCARTHUR | GEORGIOS KAKAKOS | GEORGIOS KAKAKOS | 1750 |
| \$46,755.01 | (\$428.15) | \$3,085.05 | KYLE BERNHARD | GEORGIOS KAKAKOS | JIM ROBERTS | 384.84 |
| \$33,684.00 | \$1,640.44 | \$688.96 | MASAE BROWN | WILLIAM REILLY | JIM ROBERTS | 500 |
| \$36,984.00 | \$2,386.92 | \$1,535.00 | KYLE BERNHARD | WILLIAM REILLY | JIM ROBERTS | 0 |
| \$4,169.44 | (\$501.66) | \$0.00 | JOSE LOPEZ | WILLIAM REILLY | WILLIAM REILLY | 0 |
| \$39,984.00 | \$8,751.86 | \$2,832.98 | MASAE BROWN | WILLIAM REILLY | JIM ROBERTS | 1750 |
| \$35,066.11 | \$12,086.11 | \$0.00 | KYLE BERNHARD | WILLIAM REILLY | JIM ROBERTS | 2000 |
| \$26,645.45 | (\$173.55) | \$0.00 | SAMUEL MCARTHUR | WILLIAM REILLY | JIM ROBERTS | 3100 |
| \$36,095.08 | \$2,818.31 | \$1,015.00 | MICHAEL SIMPSON | WILLIAM REILLY | JIM ROBERTS | -795.77 |
| \$10,990.00 | \$2,301.00 | \$161.43 | MARSHALL MESKIN | WILLIAM REILLY | JIM ROBERTS | 0 |
| \$12,984.00 | (\$135.00) | \$831.08 | KELVIN STOCKER | JOSH ELIAS | GEORGIOS KAKAKOS | 0 |

Trade ACV Trade Allowance

| | |
|-------------|-------------|
| \$0.00 | \$0.00 |
| \$30,000.00 | \$28,000.00 |
| \$20,000.00 | \$19,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$3,550.00 | \$2,500.00 |
| \$0.00 | \$0.00 |
| \$27,700.00 | \$27,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$2,500.00 | \$2,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$7,500.00 | \$7,000.00 |
| \$10,250.00 | \$9,833.96 |
| \$0.00 | \$0.00 |
| \$15,500.00 | \$15,500.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$5,000.00 | \$3,000.00 |
| \$3,000.00 | \$1,917.31 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$41,000.00 | \$45,000.00 |
| \$3,500.00 | \$2,676.00 |
| \$0.00 | \$0.00 |
| \$2,000.00 | \$2,000.00 |
| \$18,000.00 | \$15,000.00 |
| \$0.00 | \$0.00 |
| \$1,500.00 | \$2,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$22,000.00 | \$19,500.00 |
| \$9,500.00 | \$8,821.53 |
| \$0.00 | \$0.00 |
| \$15,750.00 | \$14,000.00 |
| \$28,300.00 | \$27,915.16 |
| \$24,500.00 | \$24,000.00 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |
| \$10,750.00 | \$9,000.00 |
| \$17,500.00 | \$15,500.00 |
| \$7,100.00 | \$4,000.00 |
| \$6,500.00 | \$7,295.77 |
| \$0.00 | \$0.00 |
| \$0.00 | \$0.00 |

Preowned 200 transactions 10-2

5 - Ocala Volvo Subaru

01/01/2021 - 10/26/2021

| Sale date | Stock # | Year | Make |
|------------------|----------------|-------------|-------------|
| 2021-10-23 | 5J82607B | 2018 | BMW |

| Model | Days in Stock | Acq. Source | CPO | Advertised Price |
|-----------------|----------------------|--------------------|------------|-------------------------|
| X2 SDRIVE28I SP | 36 | T | N | \$31,398.00 |

Preowned 200 transactions 10-2

5 - Ocala Volvo Subaru

01/01/2021 - 10/26/2021

| Selling Price | Front Gross | Finance Gross | Salesperson |
|----------------------|--------------------|----------------------|--------------------|
| \$28,399.00 | \$2,229.00 | \$1,529.85 | JOSE LOPEZ |
| | \$302,743.89 | | |

| Desk Manager |
|---------------------|
| DALTON PLATTNER |

| Finance Manager |
|------------------------|
| JIM ROBERTS |

| O/U Allowance |
|----------------------|
| 2000 |

Trade ACV Trade Allowance

\$17,500.00 \$15,500.00

| Desk Manager(s) | Finance Manager(s) | Sales Consultant(s) |
|-----------------|--------------------|---------------------|
| Dalton Plattner | Jim Roberts | Gary Pena |
| Pete Petroskey | | Doug Mcarthur |
| Bill Reily | | Kyle |
| | | Carlos |
| | | Jose Lopez |
| | | Michael Simpson |
| | | Wayne |
| | | Marshall Meskin |
| | | Kelvin |
| | | Messae |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

| |
|--|
| |
| |
| |
| |
| |
| |

Scoreboard Totals

| | |
|---------------------------------------|---------|
| % Retailed of Non-Franchise Make | #DIV/0! |
| Total # Retail Units | 0 |
| Avg. Days to Sale | #DIV/0! |
| Avg. Advertised Price (Time of Sale) | #DIV/0! |
| Avg. Transaction Price | #DIV/0! |
| Avg. Market Price at 100% | #DIV/0! |
| Avg. Price to Market % (Time of Sale) | #DIV/0! |
| Avg. Transaction to Market | #DIV/0! |
| Avg. Transactional Discount | #DIV/0! |
| Avg. Front-End Gross | #DIV/0! |
| Avg. Finance Gross | #DIV/0! |
| PUVR | #DIV/0! |
| Total Gross (Units & PUVR) | #DIV/0! |
| GROI | #DIV/0! |
| % with Trade | #DIV/0! |
| Avg. Over/Under Allowance | #DIV/0! |



Scoreboard

(Click on the blue header to access the dropdown)

| Desk Manager | Totals | | |
|---------------------------------------|---------|---------|---------|
| % Retailed of Non-New Franchise | #DIV/0! | #DIV/0! | #DIV/0! |
| Total # Retail Units | 0 | 0 | 0 |
| Avg. Days to Sale | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Advertised Price (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction Price | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Market Price at 100% | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Price to Market % (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction to Market | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transactional Discount | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Front-End Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Finance Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| PUVR | #DIV/0! | #DIV/0! | #DIV/0! |
| Total Gross (Units & PUVR) | #DIV/0! | #DIV/0! | #DIV/0! |
| GROI | #DIV/0! | #DIV/0! | #DIV/0! |
| % with Trade | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Over/Under Allowance | #DIV/0! | #DIV/0! | #DIV/0! |



Scoreboard

(Click on the blue header to access the dropdown)

| Sales Consultant | Totals | | |
|---------------------------------------|---------|---------|---------|
| % Retailed of Non-New Franchise | #DIV/0! | #DIV/0! | #DIV/0! |
| Total # Retail Units | 0 | 0 | 0 |
| Avg. Days to Sale | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Advertised Price (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction Price | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Market Price at 100% | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Price to Market % (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction to Market | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transactional Discount | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Front-End Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Finance Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| PUVR | #DIV/0! | #DIV/0! | #DIV/0! |
| Total Gross (Units & PUVR) | #DIV/0! | #DIV/0! | #DIV/0! |
| GROI | #DIV/0! | #DIV/0! | #DIV/0! |
| % with Trade | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Over/Under Allowance | #DIV/0! | #DIV/0! | #DIV/0! |



Scoreboard

(Click on the blue header to access the dropdown)

| Finance Manager | Totals | | |
|---------------------------------------|---------|---------|---------|
| % Retailed of Non-New Franchise | #DIV/0! | #DIV/0! | #DIV/0! |
| Total # Retail Units | 0 | 0 | 0 |
| Avg. Days to Sale | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Advertised Price (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction Price | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Market Price at 100% | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Price to Market % (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction to Market | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transactional Discount | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Front-End Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Finance Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| PUVR | #DIV/0! | #DIV/0! | #DIV/0! |
| Total Gross (Units & PUVR) | #DIV/0! | #DIV/0! | #DIV/0! |
| GROI | #DIV/0! | #DIV/0! | #DIV/0! |
| % with Trade | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Over/Under Allowance | #DIV/0! | #DIV/0! | #DIV/0! |



Scoreboard

| CPO | Totals | Yes | No |
|---------------------------------------|---------|---------|---------|
| Total # Retail Units | 0 | 0 | 0 |
| Avg. Days to Sale | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Advertised Price (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction Price | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Market Price at 100% | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Price to Market % (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction to Market | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transactional Discount | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Front-End Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Finance Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| PUVR | #DIV/0! | #DIV/0! | #DIV/0! |
| Total Gross (Units & PUVR) | #DIV/0! | #DIV/0! | #DIV/0! |
| GROI | #DIV/0! | #DIV/0! | #DIV/0! |
| % with Trade | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Over/Under Allowance | #DIV/0! | #DIV/0! | #DIV/0! |



Scoreboard

| Same Brand as New | Totals | Yes | No |
|---------------------------------------|---------|---------|---------|
| Total # Retail Units | 0 | 0 | 0 |
| Avg. Days to Sale | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Advertised Price (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction Price | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Market Price at 100% | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Price to Market % (Time of Sale) | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction to Market | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transactional Discount | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Front-End Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Finance Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| PUVR | #DIV/0! | #DIV/0! | #DIV/0! |
| Total Gross (Units & PUVR) | #DIV/0! | #DIV/0! | #DIV/0! |
| GROI | #DIV/0! | #DIV/0! | #DIV/0! |
| % with Trade | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Over/Under Allowance | #DIV/0! | #DIV/0! | #DIV/0! |



Scoreboard

| Source | Totals | Trade on New | Trade on Used |
|---------------------------------|---------|--------------|---------------|
| Total # Retail Units | 0 | 0 | 0 |
| % of Retail Units | #DIV/0! | #DIV/0! | #DIV/0! |
| % Retailed of Non-New Franchise | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Days to Sale | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction Price | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction to Market % | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transactional Discount | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Front End Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Finance Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| PUVR | #DIV/0! | #DIV/0! | #DIV/0! |
| Total Gross (Units & PUVR) | #DIV/0! | #DIV/0! | #DIV/0! |
| GROI | #DIV/0! | #DIV/0! | #DIV/0! |
| % with Trade | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Over/Under Allowance | #DIV/0! | #DIV/0! | #DIV/0! |



| BO OEM/Leasing | Central Fleet (Enterprise, etc) | Other |
|----------------|---------------------------------|---------|
| 0 | 0 | 0 |
| #DIV/0! | #DIV/0! | #DIV/0! |

Scoreboard

| Age | Totals | 0-30 days | 31-45 days |
|---------------------------------|---------|-----------|------------|
| Total # Retail Units | 0 | 0 | 0 |
| % of Retail Units | #DIV/0! | #DIV/0! | #DIV/0! |
| % Retailed of Non-New Franchise | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Days to Sale | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction Price | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transaction to Market % | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Transactional Discount | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Front End Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Finance Gross | #DIV/0! | #DIV/0! | #DIV/0! |
| PUVR | #DIV/0! | #DIV/0! | #DIV/0! |
| Total Gross (Units & PUVR) | #DIV/0! | #DIV/0! | #DIV/0! |
| GROI | #DIV/0! | #DIV/0! | #DIV/0! |
| % with Trade | #DIV/0! | #DIV/0! | #DIV/0! |
| Avg. Over/Under Allowance | #DIV/0! | #DIV/0! | #DIV/0! |



